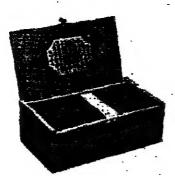


China comes to terms with its one-child policy



**Smoking gets** even more serious in Cuba

http://www.FT.com



Weekend



Tintin goes on his first assignment



Spanish eyes shine on golfing heroes

Page VI

Page XXII

## New refugee exodus floods from Kosovo

Nato steps up air attacks as weather clears

Ethnic Albanian refugees evicted from their homes by Serbian forces were again flooding out of Kosovo yesterday.

International organisations said 5,000 refugees crossed into Albania and about 7,000 entered Macedonia. Thousands more were expected.

More than 500,000 people have fled Kosovo since March 24, when the Nato attacks began and Serbian forces stepped up their ethnic cleansing. A further 800,000 are estimated to be displaced within Kosovo, of whom half may be without shelter.

Nato yesterday launched some its most intensive air attacks yet on the military apparatus of Slobodan Milosevic, the Yugoslav president. Helped by good weather, Nato aircraft were reported to have bombed targets including tanks, artillery and missile sites, oil facilities, an ammunition depot, and Podgorica airfield in Serbia's sister

nation to help ethnic Albanians inside Kosovo by speeding up plans for parachute drops of emergency supplies. Nato has been wary of air drops because of the danger to aircraft and fear of supplies falling into Serb hands.

In Brussels, Nato fended off questions about refugees alleged by Belgrade to have been killed by its bombs in Rosovo on Wednesday, saying it was still investigating. Foreign journalists were shown corpses, charred vehicles and bomb craters to the south of the town of Djakovica.

Nato had apologised for accidentally bombing one civilian vehicle. "I have no indication at the present time that Nato was responsible for any other damage to a civilian vehicle than the incident north of Djakovica," said Jamie Shea, Nato spokesman. "For the others I think you should seek your explanation in Beigrade as much as you should at Nato headquarters.

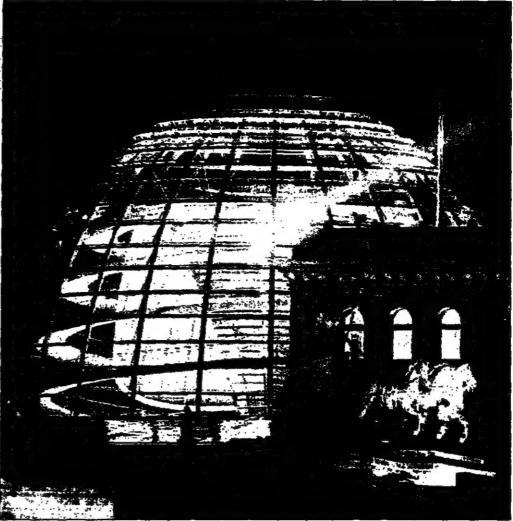
In Washington, William Cohen the US defence secretary, said he would probably ask President

the request could be for as many as 33,000, including 25,000 Air National Guard members who could be used for air-to-air refuelling and other missions.

in Belgrade, Ibrahim Rugova, elected leader of the Kosovo Albanian majority, held a second round of talks with the Serbian leadership since he was placed under house arrest in Pristina after the Nato offensive began.

State media said Mr Rugova and Milan Milutinovic, the Serbian president, issued a joint statement that called for a halt to Nato's air campaign and direct dialogue in the search of a political settlement based on the equality of all national groups in

Reporting by Alexander Nicoll in Landon, Neil Buckley in Brussels, Guy Dinmore in Belgrade Robert Graham in Paris and Matej Vipotnik in Skopje



### Japan's 'big storehouse' angry over name loss

By Gillian Tett in Tokyo

Last year it was tainted by corruption scandals. This year, it was blamed for creating a deep recession. Yesterday, Japan's finance ministry suffered a new humilisting blow - the loss of its

The cabinet announced that the ministry would be stripped of its name okurusho in 2001, and instead will be called acimusho, a term normally translated as 'treasury" and used to describe vestern finance ministries.

To foreigners, the switch might seem cosmetic, but the linguistic shuffling has been reported with nese media, which view it as a punishment for the ministry's alleged mismanagement of the

economy in recent years. It has also provoked outrage at the ministry, which points out that the term okurasho - literally "big storehouse ministry" - has been in use since the 5th century, when imperial finances revolved around storing rice as wealth.

The squabble points to a broader bureaucratic battle about the role of bureaucrats in Japan's

Opposition parties have been demanding that the finance ministry should lose its remaining responsibility for the financial sector in 2001. This follows a decision last year to pass its role in inspecting banks to the new Financial Supervisory Agency. However, the finance ministry insists it needs to retain control

a coherent economic policy. After months of wrangling. Keizo Obuchi, the prime minister, yesterday appeared to lean on the side of the bureaucrats, pledging that the ministry would retain some financial powers. Meanwhile, bureaucrats warn there could still be many more

turf battles over control of

Japan's chaotic economic policy.

over the financial sector to create

### Virgin plans £1.2bn IPO after Continental deal fails Virgin, BA, United and Ameri-

Michael Skaolnkar

1225

A COMMANDING PER ON CADRA ROW ROLL TO PRIVATE INVESTI 10 PRIVATE INVESTI

0171 063 0896

144 01 71 877 4975

ter ainsizer

Virgin Travel Group, the international airline and holidays business controlled by Richard Branson, is preparing plans for a £1.2bn (\$1.98bn) stock market sell a minority stake to Continen-

It is understood that talks with Continental; with a view to the US sirime taking a near 40 per cent stake in Virgin for about \$400m, collapsed eight weeks ago.

It is believed that they foundered over the issue of price. .... Consequently, Mr Branson and

the management team at Virgin Travel Group are again examining plans for an initial public offering.

No decision has yet been taken launch in the fall after failing to on the volume of shares that would be placed, although sources suggest Mr Branson will maintain a majority stake. Initial plans are for a dual listing in London and New York.

close to being appointed to guide the group to market to obtain the

The travel group includes Virgin Holidays, along with the Vir- plans. gin Sun short haul package holiday business - to be launched next month - as well as the air-

According to audited accounts, sales of £942.3m (£785.146m) in the year to April 1998.

It is not the first time Mr Bran-Investment banks Merrill Lynch and Morgan Stanley are son has considered plans to list

his airline and holidays business. Last year the group explored the option before uncertain market conditions led it to shelve its

The money raised will be directed to fund the group's expansion plans. These include the setting up of Virgin Sun.

The travel group is also expecthe business recorded pre-tax ted to mount a formal £75m bid profits of £89.4m (£84.68m) on for the Gatwick CityFlyer Express airline if the UK's Competition Commission, formerly the Monopolies and Mergers Commission, rejects an equiva-

lent bid from British Airways. The decision will affect the timing of any listing announce-

Although the talks with Continental failed to produce a deal. both sides remain close busines partners. Since 1997 they have enjoyed a code sharing agreement, under which they sell sents

on each other's flights. valuable to Continental because it allows it to sell tickets on Vir-

The agreement is particularly gin's flights to London's Heath-

No one from Continental Airlines was available to comment. But a spokesman for Virgin said: "We have made no formal decision to float the airline, but it is a possible consideration for the future, given the strong performance of the business and the exciting expansion plans that we

can are the only carriers permit-

ted to fly between Heathrow and

the US under the bilateral air

agreement between the two coun-

#### General News IMF asks Nigeria about \$1bn

Nigeria's outgoing military government has been asked to account for up to \$15n of state funds or risk breaching its recent policy. agreement with the International Monetary Fund. Page 4

Going for gold in Turkish elections Showering the inhabitants of a place called Gold Mountain with gold coins is the kind of campaigning tactic which gives the Turkish elections tomorrow their surreal character. But Islamist candidate Melih Gökçek is fighting to save his seat as mayor of Ankara. Page 3

BJP gains support in confidence vote India's Bharatiya Janata partyled coalition might survive today's confidence vote after two small parties said they would side with it - a disappointment for former movie starlet Jayaram Jayalaliths. Page 4

Top award for FT journalist Peter Martin, deputy editor and weekly columnist of the Financial

Times, was named Senior Financial Journalist of the Year in the Harold Wincott Press and Broadcasting Awards for 1998. Judges for the UK's premier awards for business journalism cited his broad range of interests, his ability to spot trends and, in particular, his insights into the increasing impact of technology on business. Vicki Balchshi, editorial writer, was commended in the junior category.

#### Man in the News

Abdelaziz Bouteflika waited in the stradows for 20 years with the sole ambition of becoming Algeria's president. But his declared victory yesterday must have felt like a cruel personal defeat. Page 7





#### Business Rome and Bonn in telecoms talks

The Italian and German governments held preliminary talks on the possibility of a merger between Telecom Italia and Deutsche Telekom, as Rome confirmed it had been formally presented with proposals for such a move. Page 23; Cable and Wireless considers legal action over IDC bid, Page 22; Lex, Page 24

UK retailers set to unite in Europe challenge Kingfisher and Asda, two of Britain's best-known retailers, are poised to enter Europe's stores superleague, with plans for a merger to

create a group with estimated sales of more than £19bn (\$30.6bn). Wal-Mart of the US entered the European market with a move into Germany 18 months ago. Page 24, with Lax Paribas-Axa pact a blow to BNP plans

The re-emergence of a decade-old legal agreement is set to deal a serious blow to Banque Nationale de Paris's ambition to create the world's largest bank by simultaneously acquiring its rivals Société Générale and Paribas. The document, to be published on Monday, involves a pect between Paribas and Axa, its leading shareholder and France's largest insurance company. Page 24

Bourses edge lower despite merger speculation European stock markets edged lower

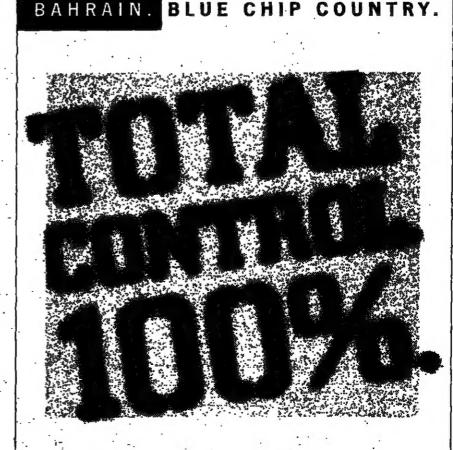
Paraton 300 kndex Apr 1988

despite speculation about a Deutsche national FTSE Eurotop 100 index fell 0.8 per cent, while the DAX in Frankfurt . dropped 0.9 per cent. There were further signs of switching into cyclical stocks. Bonds, Page 8; Currencies, Page 9; World stocks, Page 21

Nissan to omit dividend and cut 5,000 jobs Nissan Motors, the troubled Japanese carmaker which leet month entered into a strategic alliance with France's Renault, is to omit its year-end dividend for the first time. Yoshikazu Hanawa, Nissan president, unveiled further restructuring plans, including 5,000 job cuts in its global workforce by the end of March 2001. Page 24

FT.com: the FT web site provides updated news and an online archive of back articles at http://www.FT.com

	Contents	
	Contents	
	Name Companies	LSE geelings
	Insurational Name 24 Companies and Figures 22.28	Managed toxis11-
ı	UK None5 Markets	Homy markets
	Wester2t FISE Actuales17	Percent Issues
ŀ	Lex 24 FISEP A Wil Indices 23	Share injerration
	Festives frequencies 9 Leader Page 6 Gold qualitate 23	Walts commodifies
•	Letters	Boures20.
i	Man in the Nove 7: Lington SF 17	FT WeskundState



If you're looking for a blue chip location to invest in or set up business, look no further than Bahrain. 100% foreign ownership is not uncommon here.

This means, you take total control of assets, investments and management. Not to mention free movement of capital, A local partner is not compulsory and you'll be fully protected by wellestablished commercial laws. There are a host of other benefits to help you succeed in this Island of Opportunities.

To find out more, contact the CEO, Bahrain Promotions & Marketing Board, P.O. Box 11299, Manama, Bahrain. Or fax (+973 531117) or visit our website on www.bomb.com



LANDON - LEEDS - PARIS - FRANKFORT - STOCKHOLD - MEAN - MARIEN - MEN YORK - LOS AMSELES - CRICAGO - TORYO - HOME KOME © THE FINANCIAL TIMES LIMITED 1999 No 33,884

BALKAN CRISIS SERBS DIG IN TO DEFEND POSITIONS IN KOSOVO MONTENEGRO ACCUSES YUGOSLAV ARMY OF PROVOKING NATO REFUGEE SMUGGLERS READY WITH SPEED BOATS

## Armoured vehicles replace plough in blackened villages

By Guy Dinmore in Prizren, Kosovo

Blackened shells of deserted villages line the roads along with Macedonia and of Nato's air offensive. Albania. Some are still smouldering and the exodus of ethnic Albanian refugees goes on - mostly women, children and the elderly. crowded on to tractors and

But the Yugoslav armed forces are moving in and show no sign of intending to leave. Their armoured vehicles have taken up residence in haystacks and ahandoned farms and houses, away from the military garrisons targeted daily by Nato warplanes.

Reservists in ill-fitting uniforms dating back to Tito's era fill the streets of towns that appear relatively unscathed, apart from the looted shops of their former ethnic Albanian occupants.

Out in the untilled fields. among the aimlessly roaming herds of cattle, soldiers are digging fresh bunkers and trenches. On the washing lines of ethnic Albanian farms - readily identified by the television satellite dishes on the roof - Serbian military uniforms hang out to

Foreign reporters, escorted see the grisly remains of a

devastated by Nato missiles, were also able to gain a rare insight into what has happened in the far reaches of Serbia's southernmost prov-Kosovo's southern borders ince in the past three weeks

If there is a pattern to the mayhem that has torn apart Kosovo it is the clearing and destruction of villages along main roads and close to the towering, snow-capped mountains that divide the province from Macedonia

The villages were the strongholds of the separatist Kosovo Liberation Army rebels who appear to have been driven out of the region the south-east to Djakovica in the south-west

But the large towns in between, Urosevac and Prizren, are mostly undamaged and firmly under the control of Serbian police and Yugoslav troops, despite attacks on their barracks. Morale appeared high and troops were relaxed. The area has a history of tough Serb resistance to outside invaders and the spirit of the second world war partisans of Tito lives on.

Walting at one checkpoint in Urosevac, where police lounged on office furniture, reporters watched as Serbs emptied the contents of an





pily, giving their threefingered victory salute. Looking cowed and afraid were about 100 ethnic Albacongregating by the roadside, perbaps waiting for transport to take them away. Prizren, a picturesque

town tucked into the hills and dominated by the minarets of ancient mosques, seemed at first glance mostly empty. Nearly all shops were closed, padlocks on their doors, but not looted. But a monument to the Prizren League, celebrating the birth in 1878 of the anti-Ottoman movement among the Albanians, has been reduced to rubble.

Life does exist in the town's narrow back streets,



was as busy as ever, children playing in alleyways, men huddled in cafes. "Everything is fine," said one English-speaking gypsy. "We've had no trouble. Only there is no electricity."

The town's Turkish minority is still there too but there was little sign of its ethnic however. The gypsy quarter Albanian majority. In one

bakery that was still working a few ethnic Albanian girls and a middle-aged man queued for bread.

"We are all afraid. Many people have left," the man said in furtive whispers, police across the road. Asked if there had been deaths in scared to talk Police and soldiers drive

about in civilian cars, sometimes without number plates that indicate they are not the original owners.

to be seen on the roads,

more often concealed in back

ALBANIA

hay and green netting. Prizren, famous for centu-

ries for the Balkan magic

that comes from the co-existence of many ethnic groups. lies across the main road leading from southern Kosovo over a mountain pass to the northern Albanian town

half a dozen tractors and trailers crammed with remgees made their way slowly into the city, presumably on their way to a life in exise Just outside Prizren, along

the main road running porth-west parallel to the border, lies the small town of Velika Kruska. Most of its white-walled and red-tiles houses have been blackened by fire and bear signs of heavy shelling. The mosais is in ruins, its minaret top pled in a straggle of stone There is no sign of life. -

Further on are the remains of what had been a huge column of refugees that Yugoslav officials said was attacked by Nato warplanes on Wednesday after noon, killing 72 civillans

The carnage stretched for several miles. More than 20 tractors and trailers were abandoned by the roadside apparently undamaged Clothes and bags were strewn over the verge.

Reporters counted six craters on or close to the road miles. The charred corpse and mangled remains of human bodies as well as vehicles were compelling evidence of a devastating

In the craters lay fragments of missiles with serial numbers and bits of English. One said

### Refugee inflow builds up

By Matel Vipotnik in Skopje

Several thousand refugees from Kosovo streamed into Macedonia yesterday, as humanitarian organisations warned of tens of thousands

more still on their way. About 6,000 refugees arrived in Macedonia between Wednesday and Thursday night to join the more than 118,000 who had come to Macedonia in the past three weeks, said a spokesman for the United Nations High Commissioner for Refugees in Skople, Mac-

About 3,000 refugees were var town of Urosevac, 30km north of the Macedonian border. "We don't know how many are left, but some refugees yesterday estimated there could be up to 20,000 left there," said Ron Red-

mond, UNHCR spokesman. Yugoslavia closed its borders on April 7, sending back the 20,000 waiting to enter Macedonia at the Jazince crossing. The flow resumed on Tuesday, when about 2,000 ethnic Albanians crossed into Macedonia at the Blace border post.

At Lojane, an illegal border crossing north-east of Skopje, about 2,000 refugees were let in after several days in no man's land between Serbia and Macedonia.

"The trickle of refugees into Albania and Macedonia has now become a flow," James Rubin, State Department spokesman, said yesterday. There may be another 50,000 people waiting to leave for Albania and Macedonia, he added.

There are 40,400 refugees from Kosovo in Macedonian refugee camps, while another 78,000 are with families in the small republic.

Thursday it would seek to organise financial support

FINANCIAL TIMES
Published by The Financial Times (Europe)
GmbH, Nibelungerplatz 3, 60318 Frankfert am Main, Germany, Telephone ++49
69 156 830, Fax ++49 69 596 4481. Represegued in Frankint by Oolin A. Kennard
as Geschäftsführer and in London by
David C.M. Bell, Chairman, and Akan C.
Miller, Deputy Chairman, The shareholder
of the Financial Times (Europe) GmbH is
Pearson Overseas Holdings Limited, 3 Burlington Gardens, London, WIX ILE.
Shareholder of this company is Pearson
pic, registered at the same address
GERMANY:

Sweden:
Responsible Publisher: Bradley P Johnson.
Telephone: +46 8 791 2345. Printer: AB
Kvälkstidaingen Expressen, PO Box 6007,
S-530 66, Jönköping.
Che Financial Times Limited 1999.
Editor: Richard Lambert, clo The Financial
Times Limited, Number One Southwark
Bridge, London SE! 9HL

GERMANY:

SWEDEN

### Immigrant smugglers cash in on turmoil

Stefan Wagstyl on a shadowy trade plied by speed boat between Albania and Italy

Xhaka by way of introduc- afford it." tion, pulling a revolver from his belt and putting it on the bar room table.

Welcome to the southern Albanian port of Viore, the most lawless town in Europe's most lawless coun-

smuggling. High-speed boats contraband to Italy. But their most distinctive trade is in illegal immigrants.

busier than ever, according to Italian police, who last year captured 54,000 illegal immigrants, 10 times as many as in previous years.

risky passage across the

Even before the latest Serb onslaught, wealthier Kosovars were paying \$500 to \$1,000 a person for a chance

to get to Italy. Now with over 300,000 refon the way, business is looking good for Vlore.

is quiet. "We did more Kosovars before the Nato bomb-

"This is my gun," says Pirro their money and they can't risen with the intensification

With his pistol, gold chains, gold bracelet, dark sunglasses, and bright vellow T-shirt, Mr Xhaka looks every inch the modern

And Sokol Kociu, the Vlore police chief, says that 41-year-old Mr Xhaka has tioned several times in connection with smuggling. But Mr Xhaka insists he

has nothing to do with ille-The boat owners are gal activities. His business is wholly legitimate, he says. In the past he was a trader Now he is investing in tourism - in the Sunny Beach

Police fear Kosovo refu- hotel and har in which he an extra source of people smugglers he says "we" desperate enough to pay more often than "they". And smuggiers large sums for a he knows a lot about the immigrant trade.

"This information is so good, you should be paying me for it," he says. Smuggling started after

the collapse of communism in 1991, initially with native Albanian men seeking work ugees in Albania and more in Italy, Later, the smugglers globalised, establishing links 1990s, the biggest of with rings in Turkey, Greece Mr Xhaka says that for the and elsewhere bringing savings schemes were run moment the Kosovar market Kurds, Bangladeshis, from Vlorë. In 1997 the anar-Ukrainians, north Africans and others.

because the Serbs stole all portion of Kosovars has Vlore, which was suppressed

of the fight between Serb forces and the guerrillas of

the Kosovo Liberation Army. Police say the smugglers operate about 180 speed boats, each capable of taking 20-40 passengers. The vessels are worth over \$100,000 each - making a total of \$18m,

Mr Xhaka says that every time the police seize a boat, another comes to replace it. "They are like grass. If you mow the grass, it grows

The fruits of smuggling in cosmetics and toiletries, are visible in the newly built villas and flats around Vlore. which sits on a beautiful natural harbour.

> Sunny Beach is one of many his work is tough going. bars and hotels frequented by the smugglers, who while away their days resting nine speed boats, only to be before starting work at confronted by about 300

> Albanian independence was secure his release. first proclaimed. In the mid-Albania's notorious pyramid Kociu, somewhat sheepishly. chy that took over the country had its biggest manifes-

only after the arrival of Italian peacekeeping troops.
With the restoration of

government rule in Tirana. the authorities have come under pressure from Italy and the rest of the European Union to hit the smugglers. Even before the Kosovo war started. Italy financed a joint Italian-Albanian radar station in Viore bay and posted over 600 soldiers.

police and coastguards in Now reinforcements are on the way. Mr Kuciu, ætop police official from Tirana, arrived in October in Vlorë to galvanise the local force into action. In January, parliament strengthened the

anti-smuggling laws. In January, he tested the new laws by impounding bar, Mr Xhaka replies: "It is smugglers and their support-

ers demanding their return.

Was here in 1912 that forced to return the boats to ment." "I gave back the boats to avoid trouble," says Mr But Mr Kociu insists that the anti-smuggling campaign is going well. The speed

raided fuel dumps, a smugders' radar station in Italy. and two boat-making yards

in Albania and Italy.

The police chief says the real battle is to secure the goodwill of the people of Vlorë. "I have to convince them that if there is law and order, legitimate money will here. The RU has promised us aid."

Back in the Sunny Beach the government that is bad in Albania. Not the people in Vlorē. What we need is a Nato protectorate. If this Nore has a tradition of He was kidnapped and, after happens we will be saved rebellion and crime. It a tense stand-off, he was from our useless govern-

> With that he adjusts his gun belt and walks out of the bar towards his hotel. At the moment, he is hosting some Kosovar families free one of the many Albanians boats, which used to sit the refugees. How long will openly in the bay, are now they stay? Mr Xhaka grins hidden away. Police have and gives no answer.

### Greek bank plan to ease crisis

National Bank of Greece, the country's biggest commermajority stake in Macedonia's leading bank as part of a Greek effort to help maintain stability in the southern

The worsening conflict in Kosovo, which has forced more than 120,000 Albanian refugees into Macedonia, has from banks in the former Yugoslav republic.

Nikos Karamouzis, NBG deputy governor, said a firm offer for state-controlled Sto- the International Finance panska Banka would be Corporation, the private sectime, as soon as we can get due diligence and legal work done".

If the sale goes through predecessor institution. NBG would become the first western bank to start operat- erupted. Boris Stojmenov. ing in Macedonia. The pres- Macedonia's finance minisence of a strong foreign bank would help speed the restructuring of Macedonia's troubled financial sector, a to consider buying a strate-

Macedonian depositors lost more than DM1.2bn (€614m, NBG. \$661m) in foreign currency savings held in Belgrade dence in the banking system in the Balkans.

edonians keeping their savings in safe-deposit boxes or under the mattress.

about \$300m, is Macedonia's biggest bank. The government has been trying desperately to find a foreign strate gic investor after the collapse last year of negotiations with Austria's Erste

Erste Bank withdrew from set off big cash withdrawals a planned \$20m deel by buy from banks in the former 55 per cent of Stopenska in partnership with the Rivopean Bank for Reconsting tion and Development and Bank. It said the plan to invest in Stopanska had been made by GiroCredit: a

(4

Before the Kosovo crisis ter, asked Greece's three. leading banks - NBG, Alpha Credit and EFG Eurobank western official in Skopje gic stake in Stopenska. He received a non-committal answer from state-controlled

NBG already has branches in Albania, Bulgaria and after the country declared Romania under a plan to independence in 1991. Confidevelop a regional network

### Yugoslav army is undermining us, say Montenegrins Montenegro and Serbia should not needlessly spark condemned Nato's attacks, to run the army in Montene-

Montenegro's pro-western leadership has accused the Yugoslav federal army of trying to undermine popular support for the government by deliberately provoking Nato bombing attacks on the tiny republic. On Thursday, fighting, Reuters reports Yugoslav guns engaged Nato aircraft, which returned fire by targeting several army

west and Yugoslav President mitting gross blunders over Kosovo and repeated his call for an immediate end to from Podgorica.

Mr Djukanovic said that to defend the territory, it

together make up federal Nato aggression. "[The he has also declared his gro. in the past two weeks, army] bears responsibility President Milo Djukanovic for any unnecessary casual-yesterday accused both the ties or damage," he said.

Montenegro's democrati-Slobodan Milosevic of com- cally elected government could not defend itself against a coup mounted by the Yugoslav army, analysts said. Support for Montenegro's government has been on the wane since the beginwhile the army had a right ning of Nato air strikes. While Mr Djukanovic has

republic's neutrality in the declaration of state of war by the federal government. Mr Djukanovic last week

accused Slobodan Milosevic, Yugoslav president, of exploiting the state of war to manipulate the federal army into a coup against Montenegro's elected government.

General Milorad Obradovic conflict, and rejected the has challenged the authority of Montenegro's government by mobilising reservists and imposing martial law for

those evading the draft. In a move apparently aimed at undermining the resolve of the government, which has opposed the mobilisation of reservists, the fed-Mr Milosevic recently eral army has been trying to

army has also threatened to court martial Novak Kilising the army.

The Montenegrin government has warned that a coup his government attempt would not go unopposed. "If someone were to turn against us, even if that were the army, they should

lic's justice minister, and gro," Vukasin Maras; Monte other prominent figures. The negro's interior minister, said this week.

The 12,000-strong Yugoslav. burda, the deputy prime army in the republic would minister, accused of critici- face a well armed police face a well armed police force of about 8,000 men loyal to Mr Djukanovic and

The Yugoslav army has attempted to take control of Montenegro state television and radio, which has until know that the police force is now refused to toe the antiappointed a loyal hardliner draft Dragan Soc, the repubready to defend Montene western line of Serbian TV

### Primakov comes under pressure

By John Thornhill and Charles Clover in Moscow

Yevgeny Primakov, Russia's prime minister, is coming under attack from across the political spectrum, raising doubts about whether the fragile balance of power he has established over the seven months can

Responsible for Advertising content: Coin A. Kennard. Pratter: Hinryet International Verlagsgesellschaft mbH. Admiral-Rosendahl-Strasse 3a, 63263 Nen Iseaburg ISSN 0174 7363. Responsible Editor: Richard Lambert, c/o The Financial Times Limited, Number One Southwark Bridge, London SF 04FL. After being laid low in recent days by a bad back, Mr Primakov tried to FRANCE:
Publishing Director: P. Maraviglia, 42 Rue
La Boette, 75008 PARIS, Telephone (01)
5376 8254, Fax (01) 5376 8253, Printer.
S.A. Nord Eclair, 15/21 Rue de Caire,
F-59100 Roubrix Ceder I. Editor: Richard
Lambert, 18SN 1148-2753. Commission
Paritaire No 67808D. yesterday by threatening to Duma demanding the sack members of his resignation of the implement effective poli-

> Yeltsin and parliament, candidate last September, Even the leftwing parties, said the political resources which have provided the of the current government

lower house of parliament, have begun attacking the government for its weak response to Nato's air strikes against Yugoslavia.

Sergei Baburin, the Duma's left-wing vicespeaker, said his attitude towards the government had changed because it had done nothing to provide military support to Belgrade. "I do not exclude that as a

result of this a petition will

government who failed to government," he said in an interview. Grigory Yavlinsky, leader But Mr Primakov himself of the Yabloko party, which appears to be losing the first proposed Mr Primakov trust of President Boris as a prime ministerial

support in the Duma, the and criticised the lack of Chernomyrdin, the former economic reforms. "He [Primakov]

Soviet bureaucrat of the highest standard," he said in an interview with the newspaper. "He is a political child of compromise of which Yeltsin was the father the mother."

reassert his authority be launched in the State be relying on Mr Primakov Russia's most celebrated pop to help deflect a par- icon, with a prestigious liamentary move to impeach award and a giant bunch of But after bouncing back

> fuelling speculation that Mr what we have in common." Primakov may quit.

> prime minister, as his special envoy to Yugoslavia probably not a communist was seen as a calculated and not a democrat but a snub to Mr Primakov, who had previously taken the lead in talks with Belgrade.

> The Russian president also Komsomolskaya Pravda appears to have rediscovered his populist touch, boding ill for Mr Primakov's future. Mr Yeltsin stole top billing on and the Communists were the television news on Thursday night when he Mr Yeltsin still appears to decorated Alia Pugacheva, pink flowers.

"I fell in love with you

into the political fray this when you defied those who

week, Mr Yeltsin has been wanted to block you or put slyly cutting his prime obstacles in your way. I also minister down to size - had to fight, and that is investors' savings. Mr Yeltsin said, before The president's decision draining his glass of this week to appoint Victor champagne.

By Peter Norman in Dresden

Hans Eichel, Germany's new finance minister, yesterday signalled he would work for a compromise over European Union plans for a minimum tax on savings that would overcome British fears for the international bond mar-

ket in London. . Speaking after EU economics and finance ministers completed a first round-of talks at an informal weekend meeting in Dresden, Mr. Eichel underlined that the EU would have to come to a unanimous accord if it were to adopt controversial proposals from the European Commission for a 20 per cent withholding tax on private

But he made clear that no solution could be agreed that: proposals could kill off a Europe's economic prospects ests" of any of Germany's 100,000 people.

EU partners and acknowother member states. This first public comment

by Mr Eichel on the vexed

issue of EU tax policy should offer some comfort to the City. London's financial district, which has warned that existing Commission plans could drive the \$3,000bn eurobond market out of London to countries such as in recognition of the eco-Switzerland and the US. nomic crisis caused, by the Although Mario Monti, the Kosovo war in the two Bal-EU tax commissioner, is kan states. The proposed seeking only to close tax moratorium, agreed during a loopholes exploited by individuals rather than institu- need to provide the region tional investors. London with aid, will be fleshed out bankers have claimed that legal complications and the increased costs and bureaucracy of the Commission Mr Eichel also said

Mr Eichel, who struck a ledged that the present plans far less strident note on tax challenged vital interests in and economic policy than Oskar Lafontaine, his predecessor, said he hoped agreement on the savings fax issue could be reached by the planned deadline of the

the end of this year. The ministers yesterday agreed to a debt moratorium for Albania and Macedonia, general discussion over the in talks with the World Bank and International Monetary

Fund. business employing up to were cloudier than at the start of the year.

حكنامن الاجل

## \* Elections in Turkey come sprinkled with gold-dust

Ankara's mayor has given gifts of gold coins and kebabs in a bid to save his seat, writes Leyla Boulton

Ants of a gold mountain town with same sharty wotes, but whose money are says he will give Ankara the possible for Virtue, which town with same sharty town with same sharty wotes, but whose money are says he will give Ankara the possible for Virtue, which town with same sharty to Sants of a gold mountain with gold coins sounds like the stuff of fairy tales. But it is precisely the sort of campaigning tactic which gives the Turkish elections tomorrow their at times surreal character.

Melih Gökçek, the Islamist who is fighting to save his seat as mayor of Ankara, the capital, is understood to have distributed the gold to residents of shanty towns such as Altindag – which literally means Gold Mountain. That was after he offered residents of Ankara's oldest slum a doner kebab lunch in nearby Altinpark, or Gold

On the day the masses feasted on mayoral scraps of meat, Mr Gökçek's main secular challenger, Murat Karayalçin, a former foreign minister, was knocking on the doors of the inhabitants of Gold Mountain. For it was in a previous incarnation as mayor that Mr Karayalçin

Because material benefits are what poor voters remember in Turkey, the tall candidate, dressed in an elegant English tweed suit, was counting on the votes of those who might recall his contribution to their well-be-

As he pressed the flesh of the locals, Mr Karayaiçin's campaign bus blared out his campaign song through the windows of their ramshackle houses. "Our leader is coming. Our leader is coming. Karayalçin and the lights

For in this uniquely motorised election campaign, such tours, explains an aide, are a vital means of reaching voters who neither read newspapers nor own televi-

Thinking voters are more sceptical about the pre-election gifts, which are an Islamist party trademark "They give free coal to buy

they throwing away? They are trying to bribe me with my own money," said Mehcontractor who had to move to Altindag shanty town after his business went bust. But even the middle clas-

ses focus on local action by politicians whose programmes are acarcely distinguishable at national level. So Mr Gökçek claims in his manifesto that apart from laying 8m tonnes of asphalt, he gave Ankara the highest fountains in Europe and 82 free performances of the loscow State Chrons. Mr Karayalcin's somewhat

broader vision ranges from . expanding the metro he began building as mayor to ending the city's practice of putting down stray dogs.

With the back page of his election manifesto covered in photos of his encounters with foreign leaders ranging from President Bill Clinton to the Prince of Wales, he

to international capital markets. This route was closed met Ali Sahin, a building after Mr Gökçek's administration defaulted on the bonds sold by Mr Karayalçin in Frankfurt and Tokyo to finance city projects.

> Out perhaps the most Dextraordinary aspect of this election has had less to do with gold coins than with the behaviour of Turkish political parties. Since the islamist Welfare party shocked the Turkish secular establishment by sweeping the largest share of votes - 21 per cent - in the 1996 elections and grabbing the mayoralties of big cities the year before, secular politicisms have falled to adjust their strategies in order to

> win back nower While they say they are now better at listening to the grassroots - another islamist forte - their divisions continue to make it

closed down by the Constitutional Court two years ago, to triumph again as the largof the popular vote.

Mr Karayalçin argued in a recent interview that he had done all he could to prevent this from recurring in Ankara. Coming from the left of centre Republican People's party, he offered a deal to the candidate fielded by Turkey's other centre-left party, the Democratic Left of prime minister

He proposed that whoever looked weakest in opinion polls should stand down on the eve of the election. But the offer was refused.

With rare honesty for Turkish candidates, who usually say they will come first, Mr Karayalcin conceded that recent opinion polls have shown him lagging Mr Gökçek - albeit by



REFERENDUM JITTERS LOW TURNOUT COULD BLOCK BID TO BRING ABOUT MORE STABILITY

### Italy to vote on poll reform

tomorrow will have a rare opportunity to create a new era of political stability in Italy when a referendum is held on whether to abolish proportional representation. After half a century in

which Italy has had more than 50 governments, the poll is being hailed by political reformers as a make-orbreak chance to move Italy towards a first-past-the-post electoral system of the kind that exists in the UK.

Italy's reformist politicians have been at pains to warn the public of the significance of the poll. Romano Profit, president-designate of the Buropean Commission, flew. back to Rome to hold a news conference backing the change Emma Bonino, one of Italy's acting EU commisto abandon the poll "through referendum have argued

resignation".

However, Mr Prodi and others fear that the huge media coverage of the war in Yugoslavia has dulled the appetite of Italians to drag themselves to polling booths - and that if the sun comes out, people will head for the

The referendum will remove the remaining elements of PR in the system if more than 50 per cent of voters tick the "Yes" box on the half of eligible voters must take part in the poll for it to be valid - and it was uncertain last night whether this quorum would be reached.

Under Italy's electoral law, some 75 per cent of seats to the chamber of deputies are elected on a first-past-thepost basis. The remaining 25 per cent are elected by PR. The backers of tomorrow's

that many small parties, such as the Communists and League, win seats in parilament because of the PR system. These small parties brought down the governments that won the 1994 and

Political reformers argue that creation of a stable political system is one of the biggest challenges Italy faces now that it has adopted the single European currency. Mr Prodi's 28-month-old government was the second longest in post-war history. The current one, led by Massimo D'Alema, relies for support on about 10 different parties.

Reformers hope that a strong "Yes" vote tomorrow will send another important signal to Rome's politicians - that perliament most elect next month a reform-minded and dynamic president of

CLOUD THE ISSUE

Luigi Scalfaro, quits.
The head of state has sig-

the separatist Northern nificant powers to dissolve parliament and appoint prime ministers. But Italian politicians have a long tradition of choosing presidents who are compliant, centrist figures reluctant to drag the political establishment in reformist directions. A strong "Yes" vote could therefore push the presidency in the direction of

> ures, such as Carlo Azeglio Clampi, the Treasury minister, or perhaps even Ms Bon-The referendum has long been a tool of change in Italy, In 1991, Bettino Craxi, then premier, told voters to desert a Sunday referendum and enjoy themselves at the

seaside. Angrily, they turned

up at the polls en masse. But

if the sun comes out tomor-

beach will win the day.

independent and popular fig-

The leadership of France's

largest rightwing opposition party, the Gaullist RPR, was thrown open yesterday following the surprise resignation of Philippe Séguin. Mr Séguin's resignation also looked set to affect the

alliances on the right in the June elections to the European parliament. The choice of the 55-year-old, with his lukewarm support for closer Ruropean Union integration to head an RPR-led alliance in these elections, had caused a serious split in an

already divided right. Yesterday RPR members insisted it was in the party's interest to resolve the leadership issue as quickly as possible. But political comnentators pointed out that the new leader would suffer from problems similar to Mr Séguin's in asserting his

supporting President Jacques Chirac in his next presidential bid.

Poser for French right

In a brief statement, Mr Séguin made it clear he was resigning because he felt undermined by the manoeuvrings of President Chirac and his close associates. He singled out Bernard Pons, chairman of the informal Friends of Jacones Chirac group, for making overtures to the hardline Gaullists under the former interior minister Charles Pasqua, who had split away from the RPR over the European elec-

tions platform. "I realise today I no longer enjoy the necessary environment of loyalty and transparency for my work and I draw the appropriate conclusions," he concluded.

The RPR was founded in 1976 by Mr Chirac as a reno-

as Séguin steps down authority, so long as the vated Gaullist party which party remained a vehicle for he exploited to promote his presidential ambitions. Once elected head of state in 1994, he transferred the leadership to his young premier, Alain Juppé. The latter resigned after the RPR's election fiasco in 1997 and the reins were handed to the more

> elected for a three-year term in December 1998. President Chirac Imposed him as leader of the mainstream right's European list. But this led the pro-European UDF headed by Francois Bayrou, the centrist politician, to break away from the alliance and fight the

experienced but irascible Mr

Séguin, who was formally re-

Mr Séguin's resignation could now reopen talks between the RPR and the UDF, which are still bound by a loose parliamentary

elections alone.

OR CLEAR THE AIR?

### **Spanish** plan to contain inflation

The Spanish government tried to put the brakes on inflation yesterday by announcing a sweeping ing cuts in the prices of electricity, gas and long-distance telephone calls.

The measures mainly hit sectors in the process of deregulation, where the government still has a say in

setting prices. They came after a spurt in consumer price inflation to 2.2 per cent year-on-year in March, up from 1.4 per cent three months earlier and more than twice the Euro-

pean Union average. Rodrigo Rato, finance minister, said the government still stood by its 1.8 per cent inflation target for the year, on oil prices. The measures agreed by the cabinet yesterday might cut 0.2-0.3 percentage points from the overall figure, he estimated.

The measures, including steps to foster competition, were designed to show inflation control remained a high priority alongside reduction of the budget deficit, Mr Rato said. They mostly involved accelerating processes already under way to liberalise the economy.

Electricity prices would be cut by 4 per cent instead of 2.5 per cent, and deregulation of the power sector would be speeded, he said. Formulas would be worked out to reduce gas prices by between 2 and 4 per cent, and long-distance telephone rates would be cut by between 10 and 20 per cent by the end of the year.

This two-stage reduction was broadly in line with predictions by the main telephone company, Telefonica, which has pressed for a com-

pensatory rise in local rates. The plan also brought cuts in motorway tolls, lower fixed margins for wholesalers in medical drugs and a reduction in notaries' fees for property transactions.

ek bank plat ase crisis

Shall bulieves that action needs to be taken now, both by companies and their customers. So last year, we renewed our commitment not only to meet the agreed Kyota targets to reduce greenhouse gas emissions, but to exceed them. We're working to increase the pravision of cleaner burning natural gas and encouraging the use of lower-corbon fuels for homes and transport. It's all part of our commitment to austainable development, balancing economic progress with environmental care and social responsibility. Solutions to the future won't come easily, particularly in today's business climate, but you can't find them if you don't keep looking.

> BALLO AND WHAT A THORN BY TA AN OT SHOW SO NACHER LONGER HER TO AN EASIE HEL PERSONAL SIN SPELCONIEL LONDON SET 71% UK.

NEWS DIGEST

EASTERN CITIES SEE DEMONSTRATIONS

Algiers police block

protests over election

Algerian riot police blocked all access to a main square in

Algiers yesterday to prevent protests against Thursday's

presidential elections, but thousands demonstrated in two

The election, which had turned into a one-candidate poli

after the withdrawal of six of his rivals, led to the inevitable

victory of Abdelaziz Bouteflika, the former foreign minister

Reuters reported that thousands of demonstrators

Socialist Forces Front (FFS), whose leader Hocine Ait

Ahmed was one of the six to pull out, said polica had

beaten up some protesters who made it through to the

The opposition party said candidates who had with-

drawn and called for the demonstrations had decided to

delay the protests and make a legal request for permission

The government said yesterday Mr Bouteflika had won

74 per cent of the vote. All seven names were on the bat-

lot and the rest went to other candidates, according to the

government. Opposition leaders contested the turnout fig-

ure of more than 60 per cent advanced by the authorities.

The FFS said no more than 24 per cent of Algerians had

in an effort to prevent confrontation with security forces

marched in Tizi Ouzou and Bejaia in eastern Algeria. The

By Gautam Malkani in Washington

A group of US college students yesterday proved that the "let's get Bill Gates" culture is not just confined to certain corridors of the

Justice Department In a congressional forum, the students gave a rather one-sided battering to the increasingly demonised founder and chief executive of Microsoft.

Jason Fizell, a major in history at the University of Wisconsin-Madison, said the software giant "has tightened the noose around the university's neck" by changing the licensing terms of a contract up for renewal this month. "This time around Microsoft has upped the ante in their quest to dominate the provision of software on the campus," he added.

The world's largest software company is awaiting resumption of a landmark antitrust trial brought by the US Justice Department and 19 state attorneys-gen eral. The title of vesterday's forum - held by members of the House Congressional Progressive Caucus - made it clear where this discussion, at least, was heading: "Microsoft on trial: How a monopoly hurts consumers"

Dennis Kucinich, a House Democrat, said a growing number of students and professors were being offered software products at cheap prices, in return for exclusivity for Microsoft's software.

Mr Fizell said the contract at Wisconsin-Madison, which provides software for oncampus computer labs for students and reduced-price software for faculties "virtually 'locks in' students, faculty and staff to use Microsoft products - for they are indeed cheaper and more convenient under this cozy relationship"

An e-mail from Microsoft presented to the panel explained how a contract which has let the University of Wisconsin get by with a small number of licences on a large number of machines will change in April so that licences will have to be bought for every machine using the software package.

Microsoft might not have wanted to attend such a hostile event, but was not invited anyway. However, Tom Pilla, a spokesman, said with academic institutions were not exclusive. "We have significant deals with them but they continue to rely on other software vendors too."

He also said the company was helping universities and students cope with the cost of technology. "Corel and Apple have deals with universities...this is not specific to Microsoft or comput-

The debate marked the first time such issues have been played out in a congressional setting and allowed congressmen to air their mostly hostile views.

However, Jay Insiee, also a House Democrat but not a member of the caucus, spoke in defence of the company, whose headquarters is in his constituency. He said the government's interference in software design would create an industry similar to the electronics industry in the

former Soviet Union.
"The debate about the 'Microsoft Monopoly' clearly belongs in the realm of the Justice Department, and not our country's legislative dominates the village and

DONORS' MEETING RISK OF BREACHING POLICY AGREEMENT WITH IMF

## Nigeria asked to account for \$1bn

INTERNATIONAL

By Michael Holm Africa Editor

Nigeria's outgoing military government has been asked to account for up to \$1bn of state funds or risk breaching its recent policy agreement with the International Monetary Fund.

Failure to satisfy the Fund could precipitate a deepening civilian government of ished at the start of January president elect Olusegun as part of the IMF deal. Obasanjo, which takes over on May 29.

An informal meeting of donors in Paris last week. chaired by the World Bank. Nigeria's finance minister, ernment officials. that external reserves had

Henry Tricks on an

down on a trade in

ick-up trucks. They are

Mexico's rural land-

scape as donkeys and cactus

plants. You can usually hear

them before you see them.

Exhausts clattering along

the rutted roads, no muffler.

and engines coughing like

Their licence plates show

they come from the US. and

the makes are unmistakea-

bly American: Rams.

to Mexican authorities,

many of them are also

chueco - "bent", like their

fenders, and they are in dan-

The government has

launched a crackdown on

chueco vehicles illegally

imported from the US, say-

ing criminal gangs are sell-

ing stolen cars to unsuspect-

fought back, launching

ing Mexicans.

ger of being impounded.

Unfortunately, according

Broncos and Silverados.

as much a feature of

attempt to crack

trucks smuggled

from the US

tractors

Mexican farmers

rattling pick-ups

stand by their

\$4bn at end of March.

The fall is partly explained by the government's attempt to shore up the overvalued had not ended the system. currency, the naira, and to But donors suspect that reserves have also been used ing economic crisis that dual exchange rate system. already confronts the incom- supposed to have been abol-

The dual rate allowed the government to buy dollars at of February 1999, the proa quarter of the market price, providing a cheap source of foreign exchange was told by Ismaila Usman, for senior military and gov-

But in an address to

nationwide protests this

week in defence of one of the

most emotive status symbols

anywhere in rural North

The battle is fuelled by the

abundance of cheap, second-

hand cars in the US that

have become a threat to the

car industry south of the

border. Mexican farmers say

they are unable to afford to

buy trucks locally to haul

their produce, so they smug-

weakness of the rule of law

in Mexico. Because they are

poor, the farmers believe

they have the right to flout

the law to bring in afford-

able vehicles from the US.

Tax authorities have been

unable to stop the influx, so

now they are seizing them

on Mexico's streets.

It also underscores the

gle them in from the US.

America: their trucks.

made clear the government

"Sales of foreign exchange to the IMF deal. The combipay for Nigeria's peacekeep- at the official rate continued ing efforts in Sierra Leone. well into February, apparently on the basis of approvals granted in 1998, but on a earnings may have cost the to meet the cost of continu- large enough scale to quesing to operate the country's tion the meaning of abolition," he told donors.

Nigeria's "initial performance had been problematic," he said: "Performance benchmarks set for the end gramme's first test date. were missed", including the level of net foreign exchange reserves, and on privatisa-

Negotiations for a medi-The IMF is also seeking an um term programme could of March 1999 and projected plunged from \$6.7bn at the donors, reported yesterday explanation of "a significant

end of December 1998 to by Africa Confidential, the difference" between the esti- early July, he said. Agree London-based fortnightly mated value of oil exports ment would pave the way for newsletter, the Fund official and official inflows. Trans- debt rescheduling and an parency in the operations of IMF loan. the state owned oil company

But Nigeria's performance has angered creditors including the Paris Club, which nation of dual exchange rate accounts for two thirds of the estimated \$29bn external debt that Nigeria's government is trying to reschedule or write off.

Nigeria appealed for assis tance at the Paris meeting, saying that without external help, the budget deficit was expected to be 8.4 per cent of GDP in 1999.

fund official told donors. "If "Huge financing gaps are likely to appear in the medium to long term. warned the finance minister. "estimated at \$1.9bn at end then begin in late June or to reach \$2.9bn annually."

### EU ANTI-TRUST MOVE

voted. Roula Khalaf, London

Man in the News, Page 7

cities in eastern Algeria.

seen as the regime's candidate.

square and had arrested 41 people.

Renault HQ raided European Commission inspectors have raided the French headquarters of Renault, the car maker, for allegedly telling its Irish distributor not to sell cars to British residents, the Commission said yesterday. The raids were part of a push by the EU anti-trust watchdog to clamp down on car companies that are attempting to stop people shopping around the single market for the cheapest cars.

The news comes just days after the Commission announced it had opened a formal case against Daimler-Chrysler, the US-German car maker, for breaking EU competition rules. Last year Volkswagen, the German car maker was fined for telling its Italian dealers not to sell to people from outside Italy.

New car prices are higher in the UK than any other EU country and British residents are increasingly going abroad to buy new models. Emma Tucker, Brussels

**ECONOMIC ACTIVITY** 

#### Mixed US output picture

Output at US factories, mines and utilities posted a slight: overall increase in March as production at car plants fell. Construction of new homes and apartments was down as well, falling for the second straight month.

The Federal Reserve said yesterday industrial output was up 0.1 per cent in March, with the strength coming from a big jump in energy production at utility plants. The advance was far below a 0.3 per cent advance in February and reflected declines in output of cars and appliances. Overall, manufacturing output was unchanged from the February level while production in the mining sector, which includes oil production, was down 0.7 per cent.

in a separate report, the Commerce Department said. housing construction fell 1.3 per cent in March, dipping to a seasonally adjusted annual rate of 1.77m units. Housing starts had fallen 1.6 per cent in February after a 12-year. high of 1.82m units in January.

Taken together, the reports on industrial activity and housing reflected an economy still operating in surprisingly robust fashion, given that the current expansion is the iongest in peacetime history. AP, Washington

TENSIONS WITH JORDAN

#### Israel declares a drought

Israel has officially declared 1999 a year of drought, while neighbouring Jordan has estimated that this season's rainfall will be about 40 per cent of the normal average, leading to a loss of grain production by 80 per cent and loss of pasture areas by 90 per cent.

The drought coincides with attempts by Ariel Sharon, Israell foreign minister, to seek international financing for three desalination plans in Israel, Jordan and the Palestinian-controlled Gaza Strip.

The drought has already led to tensions between Israel and Jordan. Jordan has insisted that Israel continue to abide by its 1994 peace treaty. In which it agreed to transfer a certain amount of water each year to Jordan aithough Israel last month said it would be difficult to meet such a

Israel's farm lobby is demanding compensation for farm-ers, who enjoy a heavily subsidised price for water. They have had to cut their fresh water quotas by 40 per cent. leading to water savings of 200m cubic metres. In Jordan, the total loss from the decline in agricultural production is estimated at \$190m. Judy Dempsey, Jerusalem

FINNISH SUBSCRIPTIONS

### Mobile phone use rises

Finland, the country boasting the world's highest mobile phone penetration, has seen a sharp increase in subscriptions in the past six months - lifting total usage to 60 per cent of the population.

Last summer, mobile phone subscription in Finland broke through 50 per cent of the population. In December, the number of mobile subscribers overtook fixed line connections for the first time. Of a total population of 5.13m, 3.1m Finns now have mobile phones.
Officials at the ministry of communications attributed the

high penetration to low call charges, the local marketing presence of Nokia, one of the world's three largest mobile handsels and systems manufacturers, and a ban on crosssubsidies between subscriptions and the sale of telecom -

After Finland, Sweden and Norway have seen the sharpest growth in mobile phone use with penetration of 53 and 49 per cent of their populations. Tim Burt, Stockholm

MACAO CHIEF EXECUTIVE

### Ho throws his hat in the ring

Edmund Ho, the 44-year-old banker widely tipped to become the first chief executive of Macao, yesterday submitted his candidacy to lead the Portuguese enclave after it reverts to Chinese rule on December 20.

Mr Ho is a member of several mainland bodies, and has also been active in Macao politics, serving as vice president of the Legislative Assembly for the past 11 years. His combination of strong connections in Beiling, political experience and international outlook have won him wide-

However, to win the race he need only win a small nowber of votes: the Beijing-appointed Macao selection committee comprises 200 members who span the business. labour and community sectors. The selection will take place on May 15. Louise Lucas, Hong Kong.



was a second vital condition

abuses and diversion of oil

country Sibn, donors esti-

The Fund nevertheless

believes that Nigeria can

recover lost ground. "A num-

ber of corrective measures

have been set in place." the

implemented, the pro-

gramme could be brought

substantially back on track

by the end of May."

A Texas Roence plate adoms a donkey during a protest against the crackdown on smuggled trucks AF

Peasant Democratic Union a day, the government is states have rallied behind drove hundreds of them into the centre of Mexico City. blocking streets and picketing tax and trade ministry offices to demand that the government legalise their property and return those vehicles it has impounded.

According to the Mexican "This is my patrimony." Association of Automobile said Ciro de Lucio Salinas, at Distributors, there are more the wheel of a 1980s van he than 1.6m illegal cars and bought two years ago to take trucks in Mexico, more than vegetables to market. The only Mexican aspect of it double the 640,000 new vehicles sold legally by diswas a gaudy crucifix dantributors last year. It estigling from the rear-view mirmates the tax and foreign ror. "I earned this by the exchange loss to the country sweat of my brow." Mexican farmers have at about 16bn pesos (\$1.7bn). In a country where rural

wages are often less than \$3

painfully aware of the political consequences of stripping peasants of hard-earned Herminio Blanco, the

trade minister, sought to cushion the fallout by saying that most of the cars were introduced by criminals, not farmers, and that the trade was putting in jeopardy the livelihoods of 400,000 families who depend on the domestic motor industry. "The position of the fed-

eral government is very clear: We will not regularise illegal vehicles."

local governments in rural

**Bad loans soar** 

in Shenzhen

the farmers, however, and many suspect the government will eventually cave in because of political pressures before presidential elections next year.

Regularisation could not come soon enough for Jorge Garrardo, a 27-year-old who spent \$7,000 on a slick Ford Mustang last year, and drove it down from Georgia to impress his family, only to have it impounded by Mexican tax authorities days later.

"It's a beauty." he said, "and I worked three years Opposition lawmakers and for it. I'm not going any where until I get it back."

### Lebanon seeks help as Israel occupies village

This week, members of the

By James Schoffeld in Yohmor. south Lebanon

Lebanon yesterday appealed to France, the US, Syria and the United Nations to intercede over Israel's occupation

It said it would make an took place on Thursday night when Israeli troops moved into the village of Arnoun, erecting barbed wire and urban barricades and effectively including it in Israel's south Lebanon

occupation zone. A journalist outside the

Two lines of metre-high barbed wire, with the earth ploughed up between them, stretched around the village and up the hillside to Crusader-era Beaufort Castle, the Israeli position, which surrounding ridges.

At dawn yesterday the solon the road to the village set up the night before and released 19 civilians detained as they were driving to the a Hizbollah ambush on Monnearby village of Yohmor.

Moshe Arens, the Israeli defence minister, confirmed that Israeli troops had official complaint to the UN entered the village but he after the occupation that dismissed charges by the Lebanese government that Israel had "invaded" the village. "We can't be occupying cellular telephones from because Arnoun is on our side of the security zone," he

said on Israeli army radio. His assertion appeared to contravene UN Security Council Resolution 425, callbarbed wire was taken to ing on Israel to leave all Lebhospital after being hit by a nese territory without plastic bullet. anese territory without delay and the fact that until Thursday night a blue barrier on the south-east outskirts of Arnoun marked the

limit of Israeli occupation. Israeli soldiers first occupied Arnoun in mid-February but Lebanese civilians tore down the barbed wire

diers removed a road block Arnoun was being used as a base by Hizbollah, the resistance movement. After an Israeli soldier was killed by day night close to Beaufort Castle, Lebanon refused

Israel's demand to garrison the village. Villagers in Yohmor said militiamen from the South Lebanon Army, Israel's militia allies, had confiscated people passing the Israeli

Early yesterday, Israel's militiamen allies fired plastic bullets in the air to disperse a group of journalists standing outside the barbed wire. Kassem Dargam, a cameraman with the United Arab Emirates' Abu Dhabi television, was hit.

An army spokesman expressed the fear that even rougher treatment would be

Israel said then that By James Harding in Shanghai Problem loans have risen

sharply this year in China's southern border town of published yesterday on the Shenzhen, a city at the vanguard of the country's transition to freer markets.

published yesterday in a China, which has tended to local newspaper, said over- offer only the minimum of due loans rose by Rmb2.23bn (\$270m) in the first three months of this year, an increase of just over 22 per cent since the end of December. Bad - or irrecoverable debts rose by 1.5 per cent, the report in the local Finan-

cial Morning Post said. The rise in unpaid loans in Shenzhen, which has boomed in the 1990s on the expansion of private enterprise, underlines the increasingly tough business conditions and continuing strains in China's real economy.

The Shenzhen banking figmeted out if Lebanese civil- ) ures showed an unusual rise lans again attempted to in deposits in the first three standing debts has helped remove the barricades them months of the year - con-

around the Chinese new year holidays - suggesting a cautious mood among Chinese consumers. The report Shenzhen banks, and attributed to the local branch of the central bank, is unusual A central bank report, for the People's Bank of detail on the bad loan prob-

lem in the financial sector. But the report should be seen in context, offering a glimpse of the situation in only one small Chinese city. The situation in the rest of the banking sector remains unclear. Elsewhere in the country, a few banks have been improving their bal-

ance sheets. The huge state spending programme has lifted regional pockets of the Chinese economy, while at some financial institutions greater commercial discipline and tougher enforcement of outcut - or, at least, hold steady

## BJP survival would upset ex-film star

Late yesterday it looked possible that India's wobbly Bharatiya Janata partyled coalition might just survive crew of awkward, demandtoday's confidence vote. Two small parties, with 10 MPs between them, which had many other of the small par-

By Mark Micholson in New Delhi

ment might just tip a majority in the 543-seat house. This would be a big disapmovie starlet turned politician whose piqued with- look magazine. drawal of her 18-member AIADMK party from the

Ms Jayalalitha has consis-

ing allies in the BJP's coalition. As with the leaders of wavered in their support for ties in the government, her the multi-party coalition said agenda has been almost they would side with the entirely focused on securing BJP, suggesting the govern the highest possible political benefit for herself and her standing in her home state. "She is a woman of inde-

pointment for Jayaram Jay- terminate politics with a alalitha, the former Tamil one-point programme of serving herself," wrote Out-Within a week of the poll

results last year, Ms Jayalalcoalition earlier this week itha was issuing demands precipitated India's latest and ultimatums, and has political crisis. For a number scarcely ceased since. So of reasons - not all of them much so that dealing with entirely clear - Ms Jayalali- the rotund, steely and temtha has staked her contro- peramental former star of of shoes and 44 air conditionversial political career on 139 Tamil movies dominated ers. toppling the coalition she the largely male BJP leader-

months of governance. "Maybe we just don't tently been the most awk- know how to deal with ward and demanding of a women," one veteran leader sighed resignedly at the time. Her agenda has included

demands that the BJP sack the state government of Tamil Nadu, led by the rival DMK party, that it pursue corruption inquiries against its leadership, that her party be given more ministerial berths, that Tamil Nadu be given a raft of special concessions for which she could take credit and, privately, that the government do all in its power to curtail serious corruption cases against her. Ms Jayalalitha was arrested on these charges in 1996; her assets confiscated included a 10,000-strong sari collection, 19 cars, 386 pairs

helped form after last year's ship in their first shaky these charges with the considerable determination which has marked her political career. She entered politics in the late 1980s, then in her late 30s, after the death of M.G. Ramachandran, one of Tamil Nadu's greatest high-walled and polished movie icons, whose mistress

In the early 1990s she became chief minister, winning a reputation for ruth-lessness, but also drawing political world. Ever since I big foreign investors into the entered politics in the 80s, state - including Ford. She it's been struggle, struggle, also launched a series of pro- struggle," she said. "All the gressive healthcare and social welfare schemes. She has won international awards for her work for look thornier. Having given ever, the headache for the women.

grandiose was renowned. she lately added the insis- mentary majority will mean Among many giant cutouts tence that india's defence even smaller political allies of her ample figure which minister be sacked) in recent than Ms Javalalitha can also graced the streets of Madras weeks, she threw her hat in threaten to bring down the during her tenure as chief with the Congress party. She government. Many of these minister was one which tow- has warmly and publicly allies, too, have a shopping Ms Jayalalitha has fought ered perhaps 100 feet high met Sonia Gandhi, its list of demands.

ings. In person, Ms Jayalalitha can be charm itself, however, portraying herself as a the people. Her library in the

marble Poes Garden residence is, she says, her pride, And she believes herself misunderstood and savagely. way I've had to travel a path

strewn with thorns." By tonight, her path may up on the BJP's ability to surviving coalition will be But her liking for the meet her demands (to which that its even thinner parlia-



president in the past few

If the BJP survives, how-

標準 糖物性

HQ raided

38 autout picture

· . . . . .

n ema 🎉 🏺

## Ireland arms talks reach critical phase

John Morray Brown in Dublin

The Northern Ireland talks process enters a critical phase on Monday when the parties meet in London in a bid to find a way round the

impasse over terrorist arms. British and Irish officials insist some form of arms handover by the Irish Republican Army will remain part of any solution, despite the insistence of Sinn Fein, its political wing, that it will not accept any precondition to its place in the region's

Mo Mowlam, chief minis-ter for Northern Ireland in dissidents on both sides. bers were to become ministhe UK government, was This could make it even yesterday uncharacteristi- more difficult for the procally downbeat in her assessment of this week's talks.

But she faces an awkward judgment call - whether to put the process on hold until the autumn or try for one last push.

Both options carry considerable risk. To put pressure on the parties could encourage further intransigence. On the other hand, to "park" the process through the

agreement parties to get

Fém while the IRA refuses

of Uister.

formally on the table, largely in deference to Sinn Fein's vociferous objections. But it seems likely that if there is a breakthrough it will include many of the declaration's

Henry Patterson, politics or at the University

The importance of the declaration for the Ulster Unionists is that for the first time the Irish government made clear that decommissioning had to happen. One optimistic reading of

the negotiations is that ble's claims to lead union-Gerry Adams, the Sinn Fein "Whether or not it president, and Martin countries a tortuous new McGuiness, its chief negotiator, were "sorely tempted" to offer some form of gesture to break the logiam, but the

Fragrant candles, which

Colony is a product of the

account for about 40 per cent

of output, represent the fast-

industry's revival. Mr Wil-

liams started out as a dis-

tributor of scented candles.

buying from the US. He

opened a factory in the UK

in the early 1980s, but has

continued to import from the

company's US partner,

Blyth, which owns 50 per

cent. Blyth was called on

last month to put pressure on the US government over

the sanctions list. Colony's

turnover last year, including

candles, gifts and cafe sales,

The industry has come full

est-growing sector.

A formal break in the talks will be particularly difficult for Mr Trimble. Ian Paisley, leader of the hardline Democratic Unionists, is certain to turn the European parliament elections on June 11 into a referendum of the entire agreement and thus a direct challenge to Mr Trim-

The stan-off at Drumcree where the Protestant Orange Order is demanding to march through a Catholic housing estate, is already

### Media chiefs in drive for sales to China

By George Parker and Cathy Newman in London

Chris Smith, the UK's chief minister for culture, is to lead a delegation of British media executives to Beijing later this month in a drive to break into the lucrative Chinese market.

Mr Smith believes the BBC and other UK television and film companies could emulate attempts by Rupert Murdoch, head of News Corporation, to secure a footbold in the region.

The delegation includes Rupert Gavin, chief executive of BBC Worldwide, the BBC's commercial arm; Charles Allen, chief executive of Granada Group, which owns some of the UK's leading commercial television franchises; Malcolm Miller, chief executive of Pace Micro Technology, a satellite equipment manufacturer; and David Elstein. chief executive of Channel 5 and chairman of the British Screen Advisory Council.

Mr Elstein said he was taking port in a "fact-finding and goodwill mission" with the aim of making the Chinese "more aware of the British creative industries".

The trip will focus on increasing television pro gramme sales and the possibility of signing joint distribution deals.

Mr Smith's one-week visit which coincides with the start of a Royal Ballet sea son in Beiling - is also aimed at persuading China to crack down on pirate compact discs, tapes and videos. He believes the counter feiting industry is costing western media companies and artists hundreds of mil-

lions of dollars a year. According to Screen International magazine, China has one of the highest levels of video piracy. The maga zine said 90 per cent of Chinese videos were pirated.

The Department of Culture, Media and Sport estimates that Hong Kong produces Ibn pirate CDs a year, up from 60m a year before the territory's handover to China.

Mr Smith, who flies to China on April 26, will tell the Chinese he believes a crackdown on the counter feit goods industry will hasten China's entry to the

World Trade Organisation.
The US has already made representations to Beijing on the issue. Although China is believed to be one of the big gest sources of pirated goods, piracy is also flourish ing in eastern Europe and

#### **NEWS DIGEST**

#### POLITICS

### **Young Conservative party** membership 'plummets'

Embarrassed Conservative chiefs have been forced to hold their annual youth conference in secret at the opposition party's headquarters in London, amid signs that its drive to attract 150,000 new young members has flopped. Conservative Future, launched last year with great fanfare, is said by party insiders to have slumped to as few as 2,000 members. Party leaders are also said to fear the group's rightwing leaders could cause embarrassment if their riews were given a platform.

Today's one-day CF conference was due to take place in York, in north-east England. It then switched to Swindon in the south-west before being moved to London. It has been spurned by most senior Conservatives, including Wil-liam Hague, the party leader. "The membership has plum-meted and the leadership has fallen out with Central Office," said one CF member. The shambles is acutely worrying for Mr Hague, who pladged to double the party's membership of around 300,000 by the next national election. He also vowed that half of the new members would be younger than him; he was 36 at the time. George Parker, London

#### INSURANCE

#### Former underwriter jailed

A former aviation underwriter was failed for seven years yesterday for defrauding clients out of £788,000 (\$1,26m). Martin Garvey, of Tadworth in south-east England, a former employee of Axa Global Risks, was convicted on two counts of conspiracy to defraud. He obtained the money from Leurni Insurance Services UK, Axa and First City insurance Brokers through re-insuring aviation risks and siphoned it into his own bank account. Risks were covered by overcharging clients - a scam known in the insurance industry as "grossing-up". John Mason, London

#### LIFE ASSURANCE

#### United to shed 1,000 jobs

United Assurance is shedding up to 1,000 jobs as part of a radical restructuring of its salesforce. The move follows its decision to stop selling policies for cash collection at customers' doorsteps from May 1, which will end a tradition stretching back to Victorian times. The withdrawal continues a trend among companies serving low-income customers, all of which have increasingly found it uneconomic to collect modest sums of just £10 (\$16) or £20 a month. Prudential, Pearl Assurance, Wesleyan, and - most recently - Royal Liver have all announced plans to withdraw from the cash-collection market. Instead, they encourage their customers to pay their premiums by direct debit from their bank accounts. Alan Frost, United chief executive, said nearly one in three of the group's 3,300strong salesforce could lose their jobs. United has been under pressure to improve its performance after a disastrous merger in 1996 between United Friendly and Refuge Assurance. Sales fell 9 per cent last year and by 25 per cent in 1997. Christopher Brown-Humes, London

#### EDUCATION

#### Graduates 'deeper in debt'

British graduates are another year older and deeper in debt, but the gains from a degree remain significant, Barclays bank's fifth annual graduate survey shows. Graduates' borrowing to finance their education has increased by 103 per cent since 1994, a figure likely soon to rise more sharply. From September students have had to pay tutition fees and the whole of the maintenance grant has been replaced by state-backed loans. Graduates now owe a total of £814m (\$1.3bn). But since 1984, graduate saleries have increased 17 per cent and improvements in the graduate labour market mean their jobs outlook is positive.

The survey found the number of students owing money on graduation increased by only 4 per cent between 1994 and 1998. But the gradual reduction in student grants in recent years meant the amount they borrowed had Increased. Eighty-five per cent of new graduates now have some debt, averaging almost £4,500. Just under 80 per cent owed the student loan company an average of \$2,865. Just under 60 per cent owed their bank an average of £1,112. Nicholes Timmins. London

#### SCOTTISH ELECTIONS

#### Dissent in Labour ranks

The Scottish Labour party suffered further embarrassment vesterday over its use of the private finance initiative - a government plan to attract private sector cash to public nfrestructure projects - In Scotland when a senior party figure said the policy could undermine support among party activists in its Scottish parliament election campaign.

Bob Thomson, the party treasurer, said trade unions backed an alternative scheme for financing large projects remarks followed the resignation from the Labour party this week of Mark Irvine, a senior official of Unison, the nublic service union. Mr Invine said he could no longer defend the use of PFI to fund new hospitals and schools PFI is being used by the government to finance three new hospitals in Scotland. James Burton, Edinburgh

### Flicker of hope as US lifts threat to UK candle industry

Sheila Jones reports on a 'lifestvie' product that was put at risk in the trade row over bananas

Pritain's candle makers breathed a huge sigh of relief this week after the US dropped candles from its list of trade sanctions against the European Union in the row over bananas.

Hundreds of jobs in candle factories from London to the Isle of Arran in Scotland were thought to be at risk from the threat of retaliatory tariffs. The banana war is not over yet. Other products such as biscuits, handbags and bath preparations still face punitive duties. But in the candles industry, the gloom has lifted.

'It could have been catastrophic," says Alan Williams, the managing director of Colony, a company based in Cumbria, north-west England, that employs about 600 people.

"We're exporting about £3m (\$4.5m) worth of candles to the US this year. It is a very important market for

It is only in the past 10 to 15 years that the industry has enjoyed a revival. Candles have become a 'lifestyle product like aromatherapy", according to Mr Williams. Today the industry employs about 2,000 people and sales are growing. But the past few years have been hard.

We have had to contend with a strong pound and financial crises that have hit. some of our biggest markets in Asia and Latin America," says Louise Pope, Colony's exports manager. "The barianas row was the last

industry. "At least one company in the UK was threatened with closure," he says.

Producers were braced for lost sales when shipments to the US were halted on March 3. "The big worry was that

everybody wanted candles at home too." further by producing candles

We have had to contend with a strong pound and financial crises that have hit some of our biggest markets' years," says Mr Keene, who

the trade row ran on," says Isn Barnet, managing director of Shearers in Glassow. "It would have been a big blow. A third of our turnover goes to the US. We were lacky we did not lose cus-

The UK industry is expected to produce more than 250m worth of candles this year. About 15 to 20 per cent of output is exported, mainly to the US, Japan and main-

The industry is dominated by a handful of medium-Michael Keene, president sized companies such as Col-

shire, in southern England. which merged with Price's two months ago. British-made candles, most

of them made by Price's Patent Candle Company, once lit up homes and factories all over the world. By of what had been a global market leader. "The industry virtually

died after the war because of

the domestic candles.

favour. Hippies wanted can-day and turnover is £20m."

circle. Five years ago, the candle makers' federation.

Richard Simpson, a former

which had disappeared as the industry shrank, was reconstituted and returned in 1830 and made candles for to the Tallow Chandlers Hall Queen Victoria's wedding, on Dowgate Hill on the banks of the Thames in Lon-

were about fin a year," he

City of London, bought

Whether its 14th-century founders would approve of the shift from staple industry to lifestyle product is another matter. "We have had to move with the times. says Keith Prosser, clerk of the Worshipful Tallow Chan-

MARINE DISASTER REPORT BLAMES BAD WEATHER AND FINDS NO EVIDENCE TO BACK CLAIMS OF SPYING LINKS

### Inquiry reopened into 1974 Gaul sinking

1 19 TH.

e phone use rises

grant and the state of the

An investigation into the loss of the Gaul, a trawler based in Hall on England's north-east coast which sank with all 86 crew in 1974, is to. be reopened, John Prescott, the deputy prime minister announced yesterday.

The move follows the pubinto the sinking that blamed the disaster on bad weather. by the Soviets.

The report found no evithat the tragedy was linked to the Gaul being involved in spying on Soviet ships.

have always maintained there was a cover-up, and the apparent lack of effort by the authorities to find the wreck fuelled the speculation. There were even lication of an official report rumours the boat had not sunk but had been captured.

Relatives of the victims

But Rear Admiral John dence to support rumous Lang, chief inspector of human remains on the report's findings would promarine accidents, who presented the report, said he had asked relatives about espionage and no one had come

forward with any evidence. Underwater pictures taken of the wreck last summer showed no signs of a fire, explosion or collision, and the investigators concluded that the ship had been overwhelmed by huge The investigators found no for Hull West, said the

But the Russian authorifor the graves of three men who were washed ashore on the northern Russian coastline shortly after the sinking and then buried. The plan is to exhame the bodies and carry out DNA tests to establish whether they were members of the Gani crew.

vide comfort to the relatives of the victims. However, he ties have agreed to search said it still needed to be established why no search was made for the trawler when it went down.

"Over the years, it seemed

like fishing tragedies don't matter. When a plane or tions follow but that hasn't been the case traditionally Alan Johnson, Labour MP with the fishing industry."

Heathrow to Central London in 15 minutes

Heathrow ← London Paddington in 15 minutes, every 15 minutes

The next time you travel between Heathrow and Central London, use Heathrow Express, the new non-stop, high-speed rail link between the heart of London and the airport. It takes just 15 minutes and if you are travelling with hand luggage only you can check in at Paddington Station. From 23 June 1999, you will be able to check in all your

luggage at one of 27 airline desks at Paddington - the largest city centre check-in facility in Europe, Tickets are available from our ticket machines, ticket offices. Central London Underground stations and outlets displaying our sign. For more information visit our website: www.heathrowexpress.co.uk or call +44 (0) 845 600 15-15.



Heathrow **EXPRESS** 

round the table. The point of dispute remains the same: David Trimble's Ulster Unionists. the biggest pro-British party in Northern Ireland, will not sit in government with Sinn

to give up their arms. The joint declaration of two weeks ago was billed by Tony Blair, the UK prime summer parades season minister, as "a basis for tion of the declaration," says IRA opposed such a move.

ters after the IRA had put some arms "beyond use". The document is no longer

core elements. · requires a tortuous new form of words, the two governments can't practically move very far from the posi-

of the British Candle Mak- ony, which makes scented dies everywhere in the 1960s ers' Federation, describes candles and gifts, and and 1970s. The taste for Price's, the market leader in the trade row as "a typical politicians' muddle" that domestic candles. They sell dragged in an innocent primarily to the large supermarkets and department

The rest are produced by hundreds of independent craftsmen and a few smaller companies such as Arran Aromatics and Shearers in buyers would go elsewhere if Scotland, and Ethos of Wilt-

with scents ranging from lavender to chocolate, Candies have become a mainstay of the gifts market, with novelty candles moulded as Greek goddesses, the Riffel Tower and floating flowers. "Sales have grown at a tremendons rate in

> also runs Ethos, which makes most of the UK's church candles. "Candles are tashionable again."

ambient lighting spread, and

sales took off in the 1980s.

"Every ber and restaurant

wanted to create atmosphere

with the glow of a candle,"

says Mr Williams. "And

The industry pushed sales

gas and electricity," says Mr Price's in 1991. "Sales then

the 1960s, there was little left in the UK. It makes most of

Price's, which was founded now employs 500 people, 260

Changing fashions says. "Now we're producing brought candles back into 300,000 to 500,000 candles a

### FINANCIAL TIMES

Number One Southwark Bridge, London SE1 9HL Tel: +44 171-873 3000 Telex: 922186 Fax: +44 171-407 5700

Saturday April 17 1999

### The submerged re-emerge

overtaken by the debt crisis of of unsustainable exchange rate the early 1980s it took the best part of a decade before the international capital markets were ready to extend them a fresh turing capacity all across Asia. welcome. In the 1990s events appear to be moving faster.

new highs. Brazil is preparing to tap the international bond markets for \$2bn or more. Even Russian dollar-denominated bonds have been soaring as investors have become more optimistic about the country's ability to service its debts. The risks posed to the global economy by the crisis that started in Thailand in July 1997 thus appear to be waning by the week.

That is not to underplay the damage done to the emerging market economies by extraordinarily volatile inflows and outflows of capital. US investors alone reduced their portfolio outflows to the rest of the world between 1997 and 1998 from \$89bn to \$11bn - an indication of how dramatically risk aversion overtook the global markets.

The outcome for many countries, with notable exceptions such as India and China, was a fierce deflation and a balance of payments adjustment process that was both involuntary and

If the victims of these fickle capital flows are now re-establishing credibility with the markets, that is all to the good. Yet the growing prospect of economic recovery has not been purely a matter of self-help. The role of the International Monetary Fund remains controversial, but few would deny that the US Federal Reserve made substantial amends for the damage wrought by those who led the charge into the emerging markets and out

With his timely cuts in interest rates Fed chairman Alan Greenspan once again showed a deft touch in crisis management. The Fed's brokering of a rescue for the Long-Term Capital Management hedge fund last August may also have headed off a systemic threat to the global financial system.

#### Robust demand

ing robust demand in the US has markets. Submerged economies of the developing world to begin as the flow of capital resumes, it to export their way out of trou- is important that investors are ble. Nor is there much sign, more discriminating in terms of despite declining optimism both politics and governance. among economic forecasters. The faults in the emerging about growth, that the US econ- markets crisis were not confined omy will slow down this year.

The causes of the crisis were

pegs ranks high on the list. So, too, does over-investment, and the creation of surplus manufac-

Yet in a smaller way Western investors contributed to the dam-Over the past week, Asian age by adopting a surprisingly equity markets have been hitting naive approach to emerging markets. Their enthusiasm for the high growth rates obtainable in the developing world was understandable enough. But it was also driven by a very theoretical approach to portfolio diversifica-

#### Hugely disruptive

As events demonstrated after Russia's default last summer, markets tend increasingly to move in sync when things are going badly. And the more people diversify their portfolios overseas, the less diversification these outflows deliver. The strategy is inherently self-defeating when it ceases to be a strictly minority pursuit. It is also hugely disruptive when large US pension funds collectively pump money into economies worth a quarter of the market capitalisation of

Moreover, the investment textbooks tend to discuss diversification entirely in jargon about statistical correlations across global capital markets. The political context is widely ignored by the

Government intervention in Asian markets last year, together with the introduction of capital this narrow perspective. The idea that Asians would meekly help the West meet its burgeoning pension liabilities while putting up with violent swings in capital flows was unrealistic from the

Nor was Western capital sufficiently sensitive to the differences in corporate governance across the emerging markets. Equity capital, which was anyway in short supply in those economies which relied on "insider" and sometimes corrupt systems of governance, confers very different rights in different markets around the world. The growing optimism of

recent weeks suggests that Westrecover their belief in emerging to the countries that imported

## The war intensifies

Both in Kosovo itself and on the world's airwaves, the Yugoslav conflict sharpened this week. Nato will now need to fight and win on both fronts, says Alexander Nicoli

the war in Yugoslavia moved into a new phase of civilian slaughter. Horrific scenes played over and over again on the world's television screens. Belgrade experienced its heaviest air raids in Nato's three-and-a-halfweek air offensive against Slobodan Milosevic, the Yugoslav president.

And it was not only the military encounter which was taking a step upwards in intensity. The propaganda war - likely to be just as important in determining the eventual outcome of the conflict - moved from ritual tongue-lashing to close engage-

For the first three weeks of theconflict, political support for the Nato attacks strengthened in most allied countries as a result of the violent expulsion of 1.3m Kosovar Albanians from their homes and the consequent televised despair of the refugees

So for the Serb authorities responsible for that expulsion, the two acknowledged mistakes by Nato pilots this week were a godsend

Until then. Nato had appeared to be successful in its efforts to pinpoint military targets and enforced by strict rules of engagement - to avoid "collateral damage".

On Monday, however, a Nato pilot attacked a railway bridge said to be part of a military supply route in Serbia, and saw too late that a passenger train was on it. Because he had not completed his mission, he dispatched a second bomb at another span. but hit the train again. At least 10 people were killed.

escorted western photographers to the road between Djakovica and Prizren, close to Kosovo's border with Albania. Nato appeared to have bombed precisely the people it was trying to help: a column of fleeing refugees with their tractors. A fair-haired boy wept hopelessly.

The pictures shook, but did not fundamentally alter, western public support for the war. General Wesley Clark, Nato's supreme commander, published the cockpit video of the bridge bombing; his frankness helped blunt the impact of the incident.

Matters were less clear cut with the attack on the refugees near Djakovica. Following the deaths, Nato played a tape-recording of a US F-16 pilot's account of what, he believed, was an attack on Serb forces responsible for torching the burning homes he could see. He hit a vehicle, which Nato now believes ern investors are beginning to to have been a tractor. But this was not at the site shown to foreign reporters. What happened allowed the troubled economies are beginning to re-emerge. But there remains obscured by the confusion of war.

> ovo. That too have have taken the edge off the Serbs' accusations against Nato. According to

the Serbian province. General Sir chairman of the joint chiefs of be so devastated by damage to Charles Guthrie, UK chief of defence staff, yesterday quoted one account: "Everywhere you move in Drenica, all you can see

So horrendous is Mr Milos-On Wednesday, Serb officials evic's ethnic cleansing that apparently in spite of this week's events - support for Nato's action has remained widespread. The question is whether the West can keep it that way.

The Nato leaders are seeking to prepare their publics for more disturbing scenes, uncomfortably aware that the campaign against Mr Milosevic is likely to be a long one. The war of attrition will be fought on two fronts: wearing down Mr Milosevic's military machine, while keeping public backing so his propaganda

The biggest question the western alliance faces at present, coming especially from Republicans in the US such as Senator John McCain, a presidential con-tender, is: "Why fight a war of attrition at all?"

According to a swelling drumbeat of opinion, a ground inva-sion force should have been war against Iraq in 1991/2 and assembled because a campaign more recent strikes against Baghfought solely from the air could never succeed in stopping 40,000 gon's emphasis on precision troops bent on ethnic violence. guided weapons using advanced Publicly discarding the option of surveillance technology to spot It is clear that the television ground forces had, according to targets - an emphasis which pictures offer only a glimpse of this argument, allowed Mr Milos- minimises the risks of US casualwhat has been happening in Kos- evic to go ahead with his evic- ties. tion. Nato lost the battle before it 
The Nato attacks are the ulti-

staff, produced a finely honed his military nerve centres that he response in testimony on Thurs- is eventually unable to put up day to the Senate Armed Services

Their message was that they were stuck with the air campaign. Implying the Pentagon would have planned it differently if it was solely up to them, they said there was no consensus for a ground invasion among Nato members. Any move towards ground forces would fracture the alliance and destroy the whole operation. Gen Clark had, in fact. been specifically ordered not to

'Now, everywhere you move in Drenica, all you can see is the bodies'

However, the air campaign is being fought in keeping with dad. It is in line with the Penta-

any resistance.

If this is what happens, and Nato "peacekeeping" troops march into Kosovo to shepherd refugees back to their villages without opposition, the alliance will have confounded military experts who point out that air power by itself has never achieved such an outcome. Even though some Americans

are now calling for ground forces. it seems unlikely that the US public as whole - at any rate before it became aware of the ethnic cleansing - would have supported preparations for ground intervention in what to most Americans is an unknown part of an obscure region. Nor is it clear there would be backing even now once Nato forces suffered inevitable casualties. It is probably true that inva-

sion plans would split the alliance. France, for example, is thought to be fully behind the bombing campaign but against a full-scale invasion. Italy and Greece would be even more reluctant. A campaign of air strikes on military targets enables Nato to keep up the nicety of saying it is

Capping the argument is the difficulty of organising an invasion. Would it be just of Kosovo. or of Yugoslavia? For the latter, a force of at least 200,000 would be William Cohen, US defence sec- doctrine which puts emphasis on its way in through difficult ter-

of military chiefs, it is not a tempting option. Politically, it

remains a non-starter. So based on what is pres foreseeable, ground forces will not be deployed until they can march into Kosovo without large risks. Nato will step up its efforts – with 300 more US aircraft likely to be on their way soon - to isolate Serbian forces in Kosovo

so that they can receive no orders, no food, no fuel, no ammunition, no air cover and no reinforcements. The Serbs are digging in, trying to hide vehicles from Nato aircraft. It is likely to be a long time before their resistance is entirely suppressed. So the propaganda war of attri-

tion will also go on. Nato has to be seen to be making every effort to avoid civilian casualties. Officials yesterday came under attack at their daily briefing for not revealing more details of Wednesday's incident. They had described an incident north of Djakovica, but the bodies shown on television were to the south. Why could Nato, with all the spy planes, satellites and cockpit videos at its disposal, not explain what had happened?

Jamie Shea, the Nato spokesman - dependent on data given fighting not against Serbs but to him by the military - insisted Nato would not give out any facts it was not sure of. It was an approach that won considerable praise and avoided the premature accusations of Serbian aircraft attacks which had initially come from the Pentagon. But Nato milmate test of modern US military needed. Nato would have to fight itary chiefs may have to give Mr. Shea more help with the facts if refugees, unburied corpses litter retary, and Gen Henry Shelton, air power: the enemy is meant to rain. Even for the most gung-ho be is to win his part of the battle.

### LETTERS TO THE EDITOR

### Dangers in China's power shift

faces resistance to WTO entry" (April 10-11) in that China's failure to win membership of the World Trade Organisation has implications far beyond any trade issues. I believe that, in reaction to China's recent market-opening concessions, reformists in China will likely lose a substantial part of their domestic constituency, the Communist party will lose its unity on economic reforms, and the country will face an increased risk of political backlash against those reforms.

changed the dynamics of the Chi- ing state-sector reform. Now, nese political economy in two with the concessions that will crucial ways. First, the conces- guarantee further pains, the con- 875 North Michigan Ave. sions considerably undermine servatives will be able to legiti- Chicago, IL 60611, US

Sir, Travellers to France these

days are invariably presented

with prices in both francs and

euros. As an Italian living in Lon-

don, I prepared for my French

skiing holiday by purchasing

euro-denominated traveller's

cheques, available from Ameri-

My first surprise was the dis-

covery that none of the Meribel shopkeepers showed any interest

on the grounds of excessive com-

which a credit card would have

missions levied by the local US dollar cheques was appar-

banks - francs please, failing ently unable to process the offi-

From Jin-Kyu Joung.

Vital political support for ecomately criticise Mr Zhu and Sir, I strongly agree with nomic reforms because they alter reformists for selling off cherdames Harding's article "Zhu the incentive structure among ished national interests to the

coastal areas that have greatly benefited under government regulations and high trade barriers. Now with the removal of the protective umbrella, they are losing incentives to back the reforms. Second, the concessions give ideological conservatives a good reason to strike back at liberal Zhu, who epitomises the reforms. Recently the conservatives have been emboldened by grow-Premier Zhu's concessions ing public resistance to wrench-

Sorry tale of Europe's official currency

no facilities existed for convert-

ing my euros into francs: the pro-

cedure had not been laid down,

the exchange rate was unknown.

the regional headquarters and

tially confirmed this astonishing

in accepting my euro currency, situation where a bank that is to broaden its appeal to the

cial currency of Europe.

Having no other liquid funds at local branch eventually received London NW8 9AS, UK

Telephone calls by me first to

hegemonic US. In essence, there China's pro-reform interests. hegemonic US. In essence, there now exists a new incentive strucinterests are located along ture in which coastal (formerly pro-reform) interests ally with the traditional anti-reform interests of China's agricultural hin-terlands and ideological conservatives in an attempt to halt China's economic liberalisation. This power shift will likely put liberal reformists on the defensive and could severely disrupt China's market liberalisation.

> Jin-Kyn Joung, lead analyst, Marvin Zonis & Associates. John Hancock Center.

program in their computer

releasing the appropriate quan-

Three months after the launch

tity of francs (less commission).

of our official currency, and in

one of the European Union's

this not a sorry state of affairs?

#### Early action can save both lives and money

From Ms Jane E. Holl. Sir, In his article "Bombing costs present allies with hefty bill" (April 9), Andrew Balls estimates the costs to the Allies of one month of war in Kosovo. Although the highest price in humanitarian crises is paid in human lives, the costs to outside governments are substantial and reinforce the point that conflict prevention is less costly than

In The Costs of Conflict: Prevention and Cure in the Global Arena, edited by Michael E. Brown and Richard N. Rosecrance, the authors examine nine recent conflicts and estimate what preventive measures might have cost. They argue that in every case they examined, "con-flict prevention actually cost or would have cost the international community much less than the conflicts themselves".

In the future, policymakers should consider early action because it can save both lives and money. The questions at the heart of the current crisis in Kosovo are: what could the international community have done to prevent a violent explosion, and when should we have

executive director. Carnegie Commission on Preventing Deadly Conflict, 1779 Massachusetts Avenue NW, Washington, DC 20036-2103.

BUSINESSES



BUSINESSES FOR SALE

Well presented, established BUSINESSES × Two High Street positions × Good long leases × Fully staffed × Audited accounts × Total Rents £30,000 pa Rates £7,500 pa
 T/O £800,000 phus PRICE ON APPLICATION Sox B6880, Pinancial Times One Southwark Bridge, London SE1 SEL

IN THE HIGH COURT OF JUSTICE CHANCERY DIVISION, COMPANIES COURT

IN THE MATTER OF Y I LOVELL (HOLDINGS) PLC

IN THE MATTER OF THE COMPANIES ACT 1968

NOTICE IS HEREBY GIVEN that a Petition was on the Mr day of March 1999 presented in Her Majerny's High Court of Instact for the confirmation of the reduction of the share capital of the Company found in 131.787,95.02 to 12.2545,535.02 and the reduction of the share premains account of the above named Company by £30.371,000.

AND NOTICE IS PURTHER GIVEN that the saud Pention is directed to be heard before the Companies Court Registra, at the Royal Courts of Justice, Srend, London WCLA 3LL on 25 April 1999.

ANY CREDITOR or shareholder of the said

WC2A 2LL on 25 April 1999.

ANY CREDITOR or shareholder of the said Company deciding to oppose the making of an order for the confirmation of the said reduction of shore expedit and share precision account about appear at the time of the hearing in person of by Coursel for that purpose. A copy of the said Petricor will be familished to any such person requiring the same by the under mentioned soliciture on payment of the requisited charge for the saide.

Dated the 17th day of April 1969.

Ashara Morris Crap Brandwall House, Sappald Street, Landon ECZA 2HA Tel 10171 638 1111

Ref SAW/YDAID1121

Solicitors for the said Comman.

**BUSINESS SOFTWARE** 

CONVERTIBLE BONDS EAUNCH OF VERSION 8.2 Universal Convertibles Add-In Setting a new industry standard for accuracy, speed AND prices
Analyses porticios of Convertible Bonds
fincluding resolubles and cross-currency
with shuckured calls, puls, correlation and
creeks spreads, improved tels monitoring via
links to Excel spreads/sects, real-lime feeds
and in-house databases. Uses a muiti-factor
frammiss of sections.

MBRM - MB Fliek Married (Pinencial Systems Software (PSS) Ltd) Stablished 1988 - 30,000+ users globally. Warnford Court, Throgmenton Street on EC2N 2AT +44 171-628 2007

444 171-528 2006 fas@mbrm.com Visit our web site: www.mbrm.com nd downlead a FREE 30 DAY TRIA Technical Analysis

Software INDEXIA

Real-time & End-of-Day
with the following feeds:
• Free Real-time data from N-TV.
Sky Lext & Ceefax
• Real-time & delayed data from
Prestel, Market-Eye, DBC Signal,
Leafore, BIS, Reuters
• End-of-Day data from Criffeed,
ESI, RegisData, CSI, StockData www.indexia.com

INDEXIA Research Ltd 121 High Street, Berkhamsted HP4 2DJ, UNITED KINGDOM Tel. +44 (0)1442 578015 Faz. +44 (01)442 876834

High quality furancial software Unitised Fund Administration international and U.K. Cliens Used by Major Financial Instituti Multi-Currency Fall Windows System

CENTRAL SOFTWARE

Contact: John Ormand or Lawrence Sheen Telephone: +44 (0) 1624 624957 Fax: +44 (0) 1624 628703

Microsoft SQL or Oracle Database

LAUNCH OF VERSION 8.2 "Muiti Asset Monte Carlo Analysis" MBPM provide the most widely use analytical toolkits, financial colculator neuragement training. Fully integrated with total. Access. Visual Basic, C and C++. Ian be linked with most real-time teeds. MBRM - MB Risk Management (Financial Systems Software (FSS) Ltd) Established 1969 - 30,000+ (avers globally familiard Court, Throgmorton Street ION ECZN 2AT +44 171 628 2007 +44 171 628 2006 PROCESS MAPPING

& MODELLING Business Process Re-enginering Continuous Process Improvement KAISHA MODELER PRO: The best tool to bring effective hanget Over 2000 users worldwid in all industries. Easy to use, low price for Windows 95/98/NT Checkout www.kalsha-tec.com email: giong@kaisha-tec.com Free demo available In UK call: 01942-218833-Benelux: 31-36-5218580

> Open for business.

Business Software. For more information on advertising please call: Tel: +44 171 873 3630 Fax: +44 171 873 3064

Number One Southwark Bridge, London SE1 9HL

my disposal, I then visited the special instructions via my local branch of one of France's mobile phone that allowed them

largest banks, only to be told that to find a hitherto undiscovered

then to the Paris head office ini- more cosmopolitan centres, is

state of affairs. In desperation, I Should it not be a priority to pointed out the absurdity of a facilitate the use of the euro if it

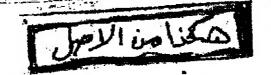
Mario Gobbo,

39 Abbey Gardens,

would have happily exchanged travellers of the EU?

Faced with this argument, the St John's Wood,

We are keen to encourage letters from readers workdwide. Letters may be faxed to +44 171-873 5938 iset fax to "fine"). e.mail: letters-editor@ft.com Published letters are also available on the F7 web ate, http://www.FT.com Translation may be oveilable for letters written in the main international languages. Fax +44 171-973 5338. Letters should be typed and not hand writen.



He will be a wounded leader of a country wracked by despair after seven years of civil strife that has caused more than 70,000 deaths. The troubles erupted in 1992 after the army-backed regime's cancellation of an election that an Islamist party was about to win.

sonal defeat.

All six of Mr Bouteflika's rival candidates walked out on the eve of Thursday's presidential election, accusing the military authorities of vote-rigging. The regime then held a one-man race and was accused of inflating the turnout figure to make it look as if Mr Bouteflika was always the most popular

Mr Bouteflika, a 62-yearold former foreign minister known for his charm and flamboyant manner, was convinced he could sell himself to the 17m Algerian voters as an independent candidate who could heal the country's wounds.

instead of an independent 1963, a year after Algeria's that rose on the back of set by the "pouvoir" - the

world.

force for change, he was seen by many Algerians as he became foreign minister. merely the product of a regime that had openly displayed its contempt for the He appeared to be fighting

tears after casting his ballot on Thursday. He lashed out in all directions, telling the press that if Algerians failed to endorse him, "they could go hack to living in their mediocrity".

Many Algerians were yesterday hoping Mr Boutefika would renounce his victory and spare Algeria the pain that may follow. Others were taking bets on how long he would last as president. One year, six months? Some analysts pointed to his poor health, predicting he could not last the full five-year

Mr Bouteflika, once known But on election day, the as a brilliant diplomat, was a

independence from France.

MAN IN THE NEWS ABDELAZIZ BOUTEFLIKA

A pyrrhic victory

Algeria's new president will have a hard time winning popular

support after a one-horse election, reports Roula Khalaf

He kept the job for 16 years and become the right hand man of President Haouari Boumedienne, the authoritarian Socialistminded father of modern Algeria. He helped to shape Algeria's diplomatic prestige as a leader of the third

After losing out in a bid to succeed Mr Boumedienne in 1979, he faded from political influence in Algeria. Flitting in and out of the country for the next two decades, he spent some time acting as an adviser to Gulf rulers. In 1994, he turned down a

chance to return to political power. The army offered him the presidency, asking him to help it end the violence it had caused by cancelling the 1991 election.

This was about to be won country's new president- son of the Algerian revolu-elect cut a sad figure. son of the Algerian revolu-by the Islamic Salvation accusations of brutal human mate diplomat, promising to the tion. He was only 26 when in Front (Fis), a radical party rights abuses. The stage was

widespread social and political discontent.

But Mr Bouteflika turned down the offer when the army demanded he get the blessing of a sham set of political parties.

He was selected again by the army after President Liamine Zeroual's sudden decision to quit last September. He was thought to have both the fierce nationalist culture and the diplomatic skill to respond to the army's

His military backers thought he would appeal to Algerians reeling from social discontent because he represented a past era of stability when a strong state had provided jobs and social wel-

Had it been a credible election, he might have been able to improve the regime's image abroad, tainted by He appeared as the consu-

golden days of the 1970s, when "Algeria was celebrated in the fourth corners of the planet'

He pledged to reconcile Islamists with fierce anti-Islamists, talk to the Fis and even go up to the mountain hideouts to speak to armed groups "whose hands are not soaked with blood".

At the same time, however, he was the patronising, authoritarian father, scorning some of those who came to applaud him, telling workers, for example, that they bore responsibility for the lack of jobs. "Thirty per cent unemployment? Good for you," he told an audience in

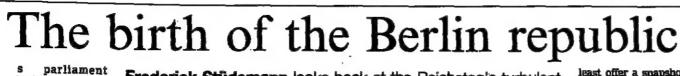
Politicians in Algiers now say they expect Mr Bouteflika, as president, to try to redress the botched election by acting as the reconciliator he promised to be.

They say be could introduce army-approved measures to reduce tensions. such as the release of more Fis representatives or of the banned party.

But such moves may seem no more than cosmetic after nise the election results. an election that leaves most Algerians feeling betrayed. The other candidates who quit the race may not

Mr Bouteflika, the man who tried to be the "consensus candidate", faces worse divisions than ever in a Abdennour, head of Algerremain a united bunch, but country saddled with \$30bn ia's human rights league. "It

the population says it does not recognise its president, it is serious," says Ali Yahva



buildings go, the Reichstag in Berlin has suffered more than its fair share in the convulsions of modern European history. On Monday it will be given a third lease of life when members of the Bundestag, Germany's lower house of parliament, hold an inaugural session in the Reichstag before their move from Bonn to Berlin later this year.

For much of its 105-year history, Germany's former (and soon to be again) national parliament did a poor job. Its brief, as inscribed above its main portal, dedicated the building to "Dem deutschen Volke" (to the German people). But the Reichstag was an active national assembly for only

Even the period of active service was an unhappy one. Kaiser Wilhelm II, who dubbed the building the

parliament altogether.

In 1918, the Reichsta played a central role in bringing the Raiser's reign to an abrupt close. With communists occupying the Imperial Palace in an attempt to declare Germany a socialist republic. Philip Scheidemann, a leading social democrat and a proponent of republicanism, broke off his lunch at the Reichstag's second floor restaurant and, standing on a window sill, pronounced the famous words that gave birth to the

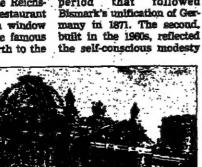
MESS SOFTWARE

and the rotten have broken down. Long live the new! exterior was stripped down Long live the German repuband robbed of its dome; the utilitarian interior resem-During the Weimar repubbled a mediocre airport

lic's 15 years, however, the Reichstag was often consigned to the role of spectator. Presidents ruled by emergency decree, while increasingly carried out on the streets.

The end of the republic in flames that engulfed the Reichstag, From its embers. Adolf Hitler raked absolute staged photo of a Russian the building. The post second world war years, during which the Reichstag was "Reich ape house", ignored reconstructed, were certainly more peaceful, but many and Berlin divided, the building was bereft of any

> function The building the parliamentarians will enter on Monday is the third reconstruction of the Reichstag. The original was an ungainly and overworked structure, typical of the period that followed



Frederick Stüdemann looks back at the Reichstag's turbulent history ahead of the opening of Germany's new parliament Weimar republic: "The old and insecurity of the young There were official commis-West German republic. The sions, public forums and the Spree has posed the

The new Reichstag is remarkable, even beautiful, mix of the traditional and the modern. Designed by Str political debates were Norman Foster, the British architect, it retains the original structure, including the

glass dome. But this being 1933 was marked by the Sir Norman, whose past projects include the high-tech Hongkong Shanghai Bank building in Hong Kong, and power. The otter defeat of the almost free-floating Stanthe Nazis was captured in a sted airport outside London - the reconstruction comes soldier erecting the Soviet with all the fancy details flag on top of the ruins of and technical wizardry modern architecture has to offer. The new Reichstag's

extravagant use of glass floods the interior with light. The top of the dome, which stale air upwards and outwards - a handy function for a building full of parliamentarians.

Recease this is Germany and because this is the Reichstag, such features are imbued with symbolism. The blending of the old and the new is meant to demonstrate an acceptance of Germany's turbulent history, while moving forward.

The use of so much glass is intended to bring transnerency to the irmer workings of democracy. Efficient energy usage sits well in a country where concern for the environment is a main-

The result of Sir Norman's work may be politically correct and elegant. The process of getting there, however, was more muddled and anguished. Hardly had the Rerlin Wall, which used to run along one side of the Reichstag, fallen in 1989 than a debate erupted about what to do with the building.

fierce arguments in the

Essentially the row boiled down to whether it was appropriate for modern Germany to use a building with such a dubious pedigree. Some worried that a return to the Reichstag might symbolise a return to the expansive aspirations of the

"Reich", or empire. Others countered that deliberately ignoring the building was tantamount to what psychologists call "denial" and that the time had come for Germany to acknowledge its past, with its martyrs, ghosts, and

demons, warts and all.

The row simmers on. The latest bone of contention is the name of the Reichstag itself. With the Reich consigned to the history books, the term Reichstag, which strictly speaking incorrect. This prompted the Bundestag's management commit- expression of tee to rule that the building will officially be called Deutscher Bundestag-Plenarbereich Reichstaggebäude, or German Federal Assembly -

Assembly Building. Whether Germans warm to the Reichstag's official new title remains to be seen. The management committee's linguistic gymnastics at to play.

Plenary Area Imperial

implications of the decision vernment to Berlin

military and political estab-

lishment - for him to

emerge winner in an election

that was intended to be the

envy of the Arab world and

finally bring the curtain down on the failed 1991 poll.

most of them prominent

opposition figures, decided

to take part and the cam-

paign produced an unprece-

dented open debate. But Mr

Bouteflika's attempts to get

pro-government parties to

back him did not work out

as smoothly as planned. The

parties' grass mots appeared

split, and complaints about

pressure from retired army

generals were voiced pub-

However hard he tried, he

could not shed the image of

a candidate being pushed by

the regime. His campaign

left many observers baffled.

The six other candidates,

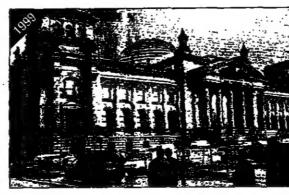
Moving from the Rhine to opestion of how Germany should confront its history and what will become of the unified nation as it leaves the "Bonn republic" behind and embraces the "Berlin

No-one appears to know exactly what these terms mean. German intellectuals, always prepared to use 100 words when a few might do, have been discussing the

issue for years. To some, the Berlin republic runs the risk of becoming an overbearing and central ised entity, compared with the modesty of Bonn, whose smallness allowed Germany's federal structures to bloom at the expense of the

Others are not so worried. Gerhard Schröder, the chancellor, describes the move to Berlin as "an awakening". last October, he said the Berlin republic would be the expression of "the self-knowledge of a grown-up nation, which does not feel superior or inferior to anyone, which acknowledges its responsibility and in doing so is forward- ooking".

Sir Norman's efforts certainly reflect that goal. It is now up to the Reichstag to prove that after the many false starts, it has a real role



### Burger with fries and videos to go

The fast-food war for American stomachs is moving into the internet age, says Andrew Edgecliffe-Johnson

by opening more restaurants

across the US and abroad, in

a process Mr Malamatinas

likens to stamp collecting.

By 1995, growth in supply

while demand was rising at

fter years of warring over who had the crisper French fry and the bigger all-beef patty, the battle between McDonald's, Burger King and Wendy's for American stomachs has moved on

to new ground. If Dennis Malamatinas is right, fast-food fans are getting more choosy. The chief executive of Burger King this week unveiled plans for a sweeping revamp of its 10,000 restaurants, ranging from a straightforward redesign of the chain's logo and decor to innovations such as interactive video

games to keep children quiet at their tables the stress out of the drivethru lane" and "addressing works as it used to," taurants' exteriors) lay a simple aim. Burger King. like its rivals, has recognised the need to stand out and be different if it is to take a larger bite of the \$42bn US

hamburger market. "Frankly, most of the res taurants look the same [as each other], which annoys me as a marketing man," Mr Malamatinas savs.

It remains to be seen, however, whether or not customers will be swayed by the knowledge that they can have extra napkins delivered to their car at Burger King's drive-ins. The planned changes will be rolled out over several years. It is clear, however, that

the three main players in the burger industry have decided they must be more creative if they are to perspade consumers that a beef patty in a bun is an exciting eastronomic experience. In the first half of the 1990s, the big three burger

groups pushed sales growth

Something had to be done to narrow that gap. In the past two years, by stepping up promotional activity and adding new items to the menu, the chains have managed to increase demand three to four per cent a year. Led by McDonald's, they

just 2 per cent a year.

also made the crucial decision to halt the opening of new restaurants and concentrate instead on raising same-store sales. "The 'If Behind the talk of "taking you build it, they will come" business model no longer

> 'Frankly, most restaurants look the same, which annoys me'

explains Mitchell Speiser, of ehman Brothers

McDonald's needed to regain the initiative after Burger King successfully returned to its flame-broiled "have it your way" burgers. Burger King had also drawn McDonald's into the kind of price war market leaders are supposed to be able to avoid: slugging it out over 99 cent burgers was not in either company's

long-term interests. A year ago, Jack Green-berg, chief executive of McDonald's, launched the "Made For You" cooking system. By the end of this year every kitchen will have been reorganised so that each saturated markets."

sandwich can be assembled to order, providing food tailored to the wishes of the most finicky customer.

The more flexible kitchens experiment with new recipes. At some restaurants, customers can try such novelties as the steak, egg and cheese breakfast bagal, waffle sticks, and pots of salad that are shaken to distribute

the dressing. The result is that McDonald's is set for its fifth consecutive quarter of sales growth. At Wendy's, which reorganised its kitchens in similar fashion, the results have been even more dramatic: same-store sales were

Burger King, owned by drinks and food group. needed to catch up. But for all the talk of burger wars. the remarkable feature of the latest jostling in the fastfood market is that all three big players are benefiting.

McDonald's market share increased from 42.2 per cent to 42.7 per cent last year, Burger King's rose from 19.4 per cent to 20.2 per cent and Wendy's edged up from 11.3 per cent to 11.5 per cent, according to Technomic, the market research group. In a buoyant economy, where the average parent does not worry too much about the cost of a Big Mac, the only losers have been smaller companies like Hardee's and independent burger bars.

Mr Speiser adds: "There could be co-existence Detween McDonald's, Burger King and Wendy's). The pie is getting bigger." Mr Maiamatinas agrees: "You are as good as your product

## Shutters come down on Hitachi City

Paul Abrahams finds despondency in a recession-hit Japanese company town that once offered employment for life capital spending slashed. were really scary, the worst

he chimney stack that towers 155 metres over Hitachi City used to symbolise the town's industrial might. When it was built in 1914, the chimney was the world's tallest. One evening six years ago it collapsed. It is yet to be rebuilt.

Hitachi City is a company town – a model of the Japanese corporate welfare state that delivered lifelong employment and prosperity until not so long ago. But the recession and a

strong yen have placed umprecedented strain on Hitachi's operations, and that strain is beginning to affect relations between the company and the town's 195,000 residents, all of whom depend on Hitachi for their well-being.

At first glance, everything appears to be normal in Hitachi City. Nestling between the mountains and the Pacific Ocean, a two-hour train ride from Tokyo, its streets are tidy and well-kept.

Open for

MEN PER PER

There are no homeless, and crime is a rarity. At lunch-time, workers sit in the company's immaculate park, enjoying the spring

sunshine. Others play Hitachi's official game, a version of table tennis using a bench as a net. There is, of course, an annual company championship.

There are three company

hospitals, which use Hitachi medical equipment, a gym, a baseball stadium, and housing for employees. The company funds

motherhood classes to help boost the birth rate. ensuring the future supply of workers, Indeed, Hitachi appears to provide everything necessary from cradle to retirement.

But appearances are deceptive. At the Nissan Big Spot showroom, Hitachi City's largest car dealership. salesmen outnumber the few customers who are idly looking at the new models in stock.

Business is grim: sales fell 10 per cent last year and look like being down another 20 per cent this year. Hiromi Rajiyama, the manager, says: "The problem is simple. The problem is Hitachi."

During the recession, demand for nearly all of Hitachi's products has plummeted. Hitachi City supplies components for thermal and nuclear power plants - both in the doldrums - electrical machinery for the steel and motor industries - both depressed - and equipment for semi-conductor manufacturers, which are

also in deep trouble. Hitachi is Japan's largest employer, with 333,000 staff on its payroll. Its output accounts for 2 per cent of the country's gross domestic product.

But following a profits warning in November, the company is due to report an mmual net loss of Y375bn -(£1.8hn), the worst results in Hitachi's 89 year history. The company's

management does not underestimate its problems. The crisis we are facing is even greater than the one in June 1945, when American aircraft dropped more than 500 bombs, destroying the factories and killing more than 630 people," says Katsukumi Hisano, a board director and general manager in charge of the

Hitachi City operations. To counteract the fall in sales and prices, Mr Hisano says bonuses in December were cut by 12 per cent.

The budget for research and development, the life-blood of the company and hitherto sacrosanct, was cut by 40 per cent. When asked if he sees any sign of the recovery, Mr Hisano

Jobs for life are a thing of the past. Hitachi is to shed 7,000 jobs over the next 12 months. "To survive, we must cut the number of office workers, who account for about 60 per cent of personnel." Mr Hisano says.

"If we invest properly in information technology, we can reduce the labour force between a third and a half." The belt-tightening is also hitting Hitachi's suppliers,

which employ 10,000 people. Mr Hisano says the company can afford to source from only lowest-cost suppliers and will cut the number with which it does business. Katsutoshi Seki is on the receiving end of Mr Hisano's efforts. The president of

Meistek, a Hitachi supplier.

Mr Seki steers his grey .

Mercedes through the town's well-planned streets. As he passes Hitachi's huge factories, he complains of the impact of cost-cutting. "November and December

business conditions in my 40 years in the business," he says. Few suppliers are making a profit. Some suppliers bave even started selling to Hitachi's arch rival, Mitsubishi Heavy, though in small volumes. The outlook, he says, is like "a tunnel with no end".

Mr Seki swings his Mercedes round a corner on to Route Six and announces: "Welcome to the street of shutters." Here there are rows of boarded up shops. bankrupted by the recessio The cuts in overtime,

bonuses and employment. and a general fear of unemployment have had a devastating effect on consumption, Mr Seki explains. Seishi Imaizumi, store manager at Isejin Super, one

of the biggest and most successful supermarkets, reckons he has done well: sales in the six months to September were down only 2 per cent. But when Hitachi announced its profits

warning in November, of Y96bn. people simply stopped buying. "We called it the Hitachi shock," he says. Even top-class restaurants

are suffering. Yamabun, the favourite haunt of Etsuhiko Shoyama, Hitachi's new president, has a kamidano Shinto shrine that is supposed to promote prosperity. But Saburo Kurosawa, the restaurant manager, admits that the shrine appears to have lost its powers. The restaurant is almost

empty. There are few customers for Mr Kurosawa's fare: wooden barrels filled with ice and herring, eel and anglerfish. Local authorities appear powerless to arrest Hitachi City's slow decline. More than 8,000 residents have left

search of jobs that Hitachi can no longer provide. Toshio liyama, the mayor, says that seven years ago 49 companies applied for help to cover interest on loans. Last year, the number

over the past 10 years, in

jumped to 1,637. But the ability of the municipality to help is limited. Its own finances are precarious. It has debts of Y193bn and annual income

The local government has added to the misery by cutting its own expenditure by 10 per cent. It has saved



Y100m a year by not buying presents for pensioners who reach 77 years of age and are honoured on senior citizen's day. They now have to wait until they are 88.

Mr Iiyama, who is 67. appears pained by the municipality's parsimony. The former education inspector says he has had enough and plans to retire.

If there is not a general air

of defeat in the town, there is one of bewilderment. "Hitachi City must change," says Tetsuo Mivazaki. chairman of the Hitachi chamber of commerce and industry. "We are at a turning point.

It's just it remains unclear which path we should take." The same sentiments are just as true for Japan as a

#### COMMODITIES & AGRICULTURE

**GRAINS AND OIL SEEDS** 

**Precious Metals continued** 

SOLD COMEX (100 Troy &c. Stray ac.)

# Oversupply pushes down sugar prices

#### **WEEK IN THE MARKETS** By Paul Solman

Sugar futures weakened to historical lows amid continued signs of oversupply on the world market.

Raw sugar dropped below 5 cents a pound on New York's Coffee, Sugar and Cocoa Exchange for the first time in more than 12 years. while white sugar fell to new Jows of under \$180 a tonne on the London International Financial Futures and Options Exchange.

 Forecasts suggest global production of at least 130m tonnes this year, boosted by bumper crops in India. Thailand and Brazil, the largest

Brazil's currency devaluation earlier this year is also pushing prices down by encouraging exports. Austraespecially hard by competition from cheaper Brazilian

holding back from buying because of its own financial

'six year lows of about £750 a

Signs of optimism returned to the oil market, with of 1999 Brent crude jumping back above \$15 a barrel on London's International Petro- by th -leum Exchange. The May Future contract expired yesterday: the June contract was \$15.44

in late trading. Base metals rallied on the nickel achieving their highest for several months and

S per t	onne		
270			
250	<u></u>		
230	$\rightarrow$		
210			<b>~~</b>
190			
0			
	Jan	1999	A
Some.	Catagory II	CV .	
ME	warrelu	use stock	5*

Jan Some Ontestranell	1999 V	Арг
LME wareho	use stock	cs*
	Tornes	Change
Aluminium	799,825	-3,525
Alumbum alloy	65,960	-500
Copper	741,350	+2,725
Lead	103,525	+250
Nickel	61,212	-96
Zinc	318,925	+300
T)n	9.250	-170

some analysts predicting that the sector was heading lian producers are being hit out of the mire. Three-month copper closed yesterday at \$1,533, a gain of \$106 on the

Meanwhile. Russia, the However, a report by the biggest importer of sugar, is Economist Intelligence Unit price of industrial raw materials - including base metals would remain low. It cited continued oversupply, though it expected small price rises towards the end

The market will be watch-London Metal Exchange, ing tomorrow's referendum with copper, aluminium and in Switzerland, which is expected to pave the way for increased gold sales.

#### **WEEKLY PRICE CHANGES**

	Latest	Change	Year	1	200
	prices	on week	<b>890</b>	lägh	LOW
Gold per troy oz.	\$283.95	+1.85	\$307.75	5313.95	\$277.70
Sover per troy az	314.120	+7.60	371.10p	351.83p	296.39p
Aluminium 99.7% (cash)	\$1295.5	+53.5	51416	\$1521	\$11460
Copper Grade A (copty	\$1504.5	+106.0	\$1811.5	\$1475.5	51351,5
Lead (cash)	\$530.0	+27.5	\$569	5528	S477.5
Nickel (cash)	55190	+215	\$5370	S\$157	\$3877.5
Zinc SHS (cents)	\$1033.0	+45.5	\$1085	\$1966	\$305
Ten (casally	55460	+125	\$5610	55470	\$5022
Cocoe Futures May	S752	-27	£1018	E1250	E779
Coffee Futures May	\$1477	+13	\$1956	\$1916	\$139.80
Sugar (LDP Raw)	5139.80	-6.60	\$231.80	5214.60	\$145.50
Bartey Futures MaY	75.50		E74.50	283.00	267.00
Mheat Futures May	77.25	+2.25	274.75	E87.50	272.50
Catton Outlook A Index	57.50c		54.60c	57,50c	55 40c
Hool (64s Super)	3025		350p	315p	292p
On (Brent Blend)	\$15,565;		514.54	\$14.85	\$10.05

Base Metals

LONDON METAL EXCHANGE

1299-300

1214-1-

Close	1172-78	1196-95
Presente	1178-33	1195-96
High: Tow		1205 1125
AM Official	1090-83	1196-97
kerb clase		1195-6
Open int.	9,079	
Total daily turnover	2 810	
E LEAD iS per lanne		
Clace	529 5-30 5	5315-15
Previous	525-6	527-5
Hotelow		545/529
AM Official	532 5-33	534 4 5
Kerts close		533-4
Open int	41 993	
Total dedy humores	21,610	
MICKEL IS per toru	Sei .	
Close	5189-95	5260-65
Previous	508U-90	5155-65
High loss		595N 5190
AM Official	5185-90	5264-70
Kerb close		5295-300
Open mt.	70,787	
Total daily turnover	27,040	
III THE IS OF LOWING		

end close		35.33-300
oen mil	70,787	
nal daily turnover	27,040	
THE IS per tonner		
ose	5455-55	\$455-60
PYTOUS	5450-60	5430-35
gh lan		5500-5430
M Official	5425-30	5425-40
erb close		5440-45
pen inf	20 890	
stal daily furnover	12 267	
ZBiC, special high	grade (S per ton	nei
lose	1032 5-3.5	1051-52
evious	1010 5-11.5	1029-30
igh/low		1075/1040
M Official	1033.5-4.5	1052-53
erb close		1052-3
pen mt.	91 549	
and daily lumover	62.880	
COORED amile &	of nor botton	

	1504-5	1532-1
LIS	1458.5-59.5	1465-8
DNY		1550/15
titicaci	1311-11 5	1538-3
close		1530-3
pr <u>it</u>	175.403	
क्षि धारास	133.959	
E AM Official AE Closing E/S	E/S rate: 1.6089 rate: 1.6115	1
6118 3 miles 1 6	107 6 mms: 1 6104	9 mms 1 610

9. d rose above \$283 an	mi Hiệs	I GRADE	COPPER	(COME	α	
after the latest report			Day's change	High	Low	Vol
	Apr	68 65	+1.85	58,90	65.40	44
es Trading Commis-	May	68.95	-1,60	69.50	66.50	29 06
showed a sharp rise in	Jun	69 40	+1.80	69 60	69.20	2,163
short speculative	Jul	69 60	+1.80	70.20	68 10	13 85
ons.	Aug	70.15	+1.80	70.10	70 00	1,568
one.	Sep	70.50	+1.80	71.00	70.25	

### PRECIOUS METALS

(Prices supplied	by N M Rothsc	hiki)	
Gold(Tray 02)	\$ price	Viupe 3	SFr equire
Close	283 70-284 20		
Opening	283 60-283 90		
Meming for	283.900	176,467	265 675
Afternoon fix	284,200	176,270	265,980
Day's High	284 70-285 00		
Day's Low			
Previous close			
Loco Ldn Mess	Gold Lending R	tales (Vs U	39 8
	4.26 6 п		
	4.21 12		
3 roomthe			
Sheer Fix	printy (c	2 US	cts equiv.
Spot	311,901	1	502.00

	prince	CHARGE	ueffits	100	201	211		Name of	-			
Apr	284 1	~D 4	285 3	283 3	200	200	May				77.00	
ш	285 6				26 715		Jud			78.50	78.00	3
10		-03				10 140	Sep		+0.30	-		
ž		-03	390 2	289.1	207	3 523	Nov				77.40	
ec	291 5					15,645	Jan			79.40	79.25	
dal						199,818	Mar	81.10	+0.30	-	-	
E PLA	TRUM N	YMEX (SI	l Trow o	z. S/Im	,		Total					
(ar	362 4			363 0			a AH	EAT CBT (	5,000 <b>b</b> u	मोत् व	#9-5(Pa)	bushe
	363.9	_		362.0		9,418	May	256 50	-6.00	264 00	255.00	51
ul Ca	365.2	+15				1.228	Jul				265.50	
M	365.9		266 5	366 5	2	140	Sep	278.00				
an otal	300.9	-23	300,3	ל סת		10,839	Dec	291 75				
-						IU,BJN	Mar				301.00	
PAL	LADIUM 1	NYMEA (1	00 Troy	02. Ştr	(† OZ.)		Mar	308.00		200.13	JU. 100	
tun	371.50	+3 35	372.00	376 DO	7 <b>9</b>	2713	Total	300.00	2.00	_	_	25,1
Sep		+3.35				255		ट स्टा <b>र</b>	000	min re	me###	
9C	360 50		-			136		و اها عي	בונו טטעב	MEL OF	INFOOR I	النباد
		-3 35	_	_	_	15	May	218.00	-1 75	220.50	217.75	16,2
			_	_	79		Jul	223.50	-2.25	226.50	223.25	18,2
	ER LOME	k (SDOOD T	mar or 1	Carrie Servi		-,	Sep	230.00				
PILI	_	_					Dec	238.75				
	505 2	+30					Mar	248.25				
y	504 0					36 095	May	252.75	-1.75	252.50	254.00	
H		+31					Total					48,3
ep	50R 2					6.132	BAR	LEY UFF	E (100 t	DENS.	per to	mej
jec	5100			507 5	1,221		May	75 50	.052	75.50	75.50	
an Tabal	509 4	+25	-	-	-	16	Sep				74.50	
otal					34,247	85,912	Nov		+0.25	14.30	17.40	
	001						Jan		+0.25	_	=	
NE	RGY						Mer		-0.25	_	_	
CRU	DE OIL N	YMEX (I	000 to	mets. S/	lard)		Yotai					
	Intest	Day's				Open	M SOY	ABEANS	व्हा हु	OCDU IN		500
		change	High	Low	Vol	int	May	486.75	-2.75	491.75	485.50	12.5
lay		+0 56				85 310	Jul	495.75				
Nu L		+0.53					Ang					
la l		+0.51					Sep					
وم		+0 47					Nov	511.25				
ep	17 00	+0.35	17.00	16.40	2,509	23,654	Jan	522,00	-2.50	525.00	520,50	
let	16,78	+Q 45	16.78				Total					41,2
otel					200,774	636,357	SOT	ABEAN O	IL CET	(80,000	DS CENT	50)
L CRU	DE OIL IF	E (S/ban	190				May				19.28	
	Intert	Danie				-	Jal	19.63	-0.16	19.97	19.62	11.8

jyn	17.38	+0.53	17 45	16,72	89,798	1546
لوا	17 31	+0.51	17.35	16.70	22,572	78.372
Aug	17 17	+0 47	17.20		9.897	39 421
Sep	17 00	+0.35	17.00	16.40	2,509	23,654
Oct	16,78	+0 45	16.78		1 186	
Total					200,774	636,387
E CRU	DE OIL IP	E (S/ban	reit)			
		Day's				Open
	price	change	High		Yol	<b>just</b>
lay	-	-	_	_	_	22,509
lum .	15 44	+0.24	15 75	15 02	24 691	1194
	15 34	+0.18	15.59	14.92	6 771	47,192
щ	15.20	+0.15	15 47	14.82	1,859	18,130
eo .	15 16	+0.21	15.32	14.73	1,184	13,349
lct	15.09	40.22	15 09	14.68	882	7,378
أهاه					4/2	9/8
HEA	THE CIL	NYMEX (	42,000 (	يشور كا	c/US g	<b>(6.</b> )
	Latest	Day's				Open
	price	change	High	Low	Vol	int.
iny	43 90	+1 12	43 90	42.20	18,314	38,657
ue .	44.20	+1.12	44.20	42.60	10,621	29,165
yd.	44 40	+0.92	44.45			18,223
Dig.	44.30		44.55	43.65	662	17,069
ep	45.36	+062	45.30	44.45	912	9,881
lei.	45.33	-8.	45,40	45.10	998	6,423
otel						72,733

100	44.20	+0.27	44.33	43.83	564	I ( JUDG	Tromp.	120-0		-	
Sen	45,36	+0 62	45.30	44.45	912	9,881	.ium	200.D	~12.0	-	
Sep Oct	45.33	-0.	45.40				Nov	75.0	-	-	
Total						72.733	Marc	100.0	-	-	
							Apr	115.0	-	118.0	11
		#					Total				
285	OIL PE	No. in	1					KENT (BIF	FEA LIER	E 610	nd.
	Sett	Day's				Open		_			
		change	Hillan	Low	You	int	Aper Many	530	+8	930	-
No.	129 50	-	-				Mary	945	+15	945	1
May			130.50			40,947	Jan	885	+10	-	
صيل	131 00		131.75			23,492	Jest	840	+8	835	
البرا		+275				11,170	Oct	960	+10	_	
Aug		+2 50				8,446	Total				
Aug Sep Det	135.50	+2.25	136.75	135.50	30	7.726		Ckree	Prev		
Dei	133.75	+2.25	133.75	133,75	150	3,318	BA	LANGE	ries		
Total						143,186	1007		-		
							PUL	P AN	DP	APE	R
NAT	THAL HA	S PE fl.	OOD then	us: baucs	per then	m		PEX DML	X (USS:	24 atr d	7
Mary	9,250	-0.050	9.270	9.750	125	2,385		Sett	Day's		
kun	9,220	-0.050	9.250	9.220	175				change .	-	L
										100	

Jun Total	9.220 -0.050	9.250	9.220	175 ##8	1,805 6/8		
III NAT	URAL GAS IYME	110,000	mager	: S/mmic	gri)		
	Letest Day's price change	1figh.	Lover	Vol	Open int		
May	2.150 +0.013		2.135				
Jun	2185 +0.018	2.190	2.165	7.736	31,302		
.leg	2.195 +0.016	2.200	2175	3,988	21,740		
Aug	2.200 +0.010	2.205	2.185	1,642	17,554		
Seg	2.210 +0.010	2.215	2.200	1,473	19,540		
Det	2.235 +0.007	2.240	2.225		15,880		
Tetal				49,523			
IN UNLEADED GASOLINE NYMEX (42,000 US galla.; c/US galla.)							

rica change High Lew Vot lat 52.90 +0.99 52.95 51.10 17,884 37,903 52.30 +1.04 52.20 51.55 7,728 23,973 52.35 +0.99 52.05 51.75 2,228 19,341 52.35 +0.79 52.40 51.15 774 8,112 51.55 +0.75 61.55 50.80 501 5,858 May shipment at \$4,0		ASOLINE 10 US QUI		S gada )		-19271	come off gradually. I support may be the m offers remain scarce. traded spot \$7,300.
	price \$2.90 \$3.20 \$3.05 \$2.35 \$1.55	+0.99 +1.04 +0.99 +0.78 +0.75	52.95 53.20 53.06 52.40 57.55	51.10 51.55 51.75 51.15 50.80	17,684 7,728 2,328 774 561	iet 37,309 28,373 19,341 8,112 5,858 2,880	\$7,200 cit and new onwards offered at \$8. Black pepper prices of tained either. Mainly were the weaker source sking prices for nearb tions. Black FAC sport May shipment at \$4,00 vary light this week.

#### E COCOA LEFF (10 tennes, 2 tennes M WHEAT LIFFE (100 tornes; & per torne) 746 2.269 35.399 769 1.584 19.557 792 943 30.825 824 475 28.169 846 221 16.033 986 130 16.735 5,760 178,086 759 723 804 831 851 874 77.25 +0.75 77.26 77.00 245 2.118 78.50 +0.75 78.50 78.00 328 2.553 75.70 +0.30 - - - 168 77.40 +0.30 77.40 77.40 64 3.147 79.40 +0.40 79.40 79.25 23 619 81.10 +0.30 - - 118 256 50 -6.00 264.00 255.00 5.1 267.00 -5.25 274.75 265.50 18,4 278.00 -5.00 285.50 278.50 8 291.75 -5.00 301.50 290.00 1,6 218.00 -1 75 220.50 217.75 162 223.50 -2.25 226.50 223.25 183 230.00 -1.75 232.75 229.75 1 238.75 -1.75 241.25 238.50 248.25 -1.75 250.50 248.00 252.75 -1.75 252.50 254.00

SOFTS

		P WA	M LOUC	10 000				
	0,817	May	1054	-16		1051	4.960	7.163 29 117
	1,991	701	1090	-12				16,573
1	3,950	Sep	1123	-13				
17	7,915	Dec	1168	-9				
3	744	Mar.	1203	<b>-</b> 9				
	20	May	1233	-9	1242	1242		
2	3,818	Total					12,189	213,58
		E COCO	A (ICCO)	(SDR's/	lomate)			
Ľ	1951	Apr 15			Pi	ice	P	rev. day
	3.317	Dally				N/E		895.44
7	A10	<b>=</b> CORE	EE LIFFE	(5 kmm)	s S/Inc	met		
k	.099	- 0011		_			- 0.07	24 577
14	1.769	May	1477	+7		1450	1,247	24,523
1	,356	Joi	1475	+9			2,149	22,062 8,233
4	0,077	Sep	1490	+10				
		BOY	1505	+5			44	700
-		مجل	1510	+6	1501		10	149
	133	Mar	1514	+9	1500	1500		\$3,274
	45	Total						- معبس
	397	E COFF	ETC	Œ (37,	500lbs.	CENTS. DO	<u> </u>	
	20	May	99.50	+1.05	101.25	98.50	2,652	70,801
	-	Jel .	100.65	+0.70	102.30	99,90	3,518	A) 300
		Sec	102.80	-0.95	104.25	102.00	909	
4	<u> </u>	Dec	105.05	+0.95	106.25	104.40	136	
15	,268	Mar	106.95			106.50	31	1,739
5	1,131	May	1GE.70			~	13	315
15	475	Total					7,280	46,284
	,753	E COFF	EE (ICC) (	US cent	s/pound	•		
	,276		,		_			ev. day
	327	Apr 16			0.4	.61		84.96
Æ	7.157	Contro, da	W		04	-01		94.20

					_	Dec	785.05	+0.50	כשמוו	104.40	1.00	
496.75	_275	491 75	495 50	12 475	45.268	Mar	106.95					1,739
					54,131	May	101.70				13	
498.25					15,475	Total	190210				7,280	46,284
					7.753							
					39,276	M CUM	在 (100) (	US CORE	Abonada			
522.00					2.327	Apr 16					P	rev. day
722,00	-2-54	32330	JEU-VI		107,157	Come d	ally		84	B1		84.96
					LANGE POR	15 day :	marabe -		88	21		88.35
ABEAN C	ML COST	(150,000	DS CEIT	20)			E SUGAR				mel	
19.32	-0.13	19.85	19.28	9.297	32,630		E SUIDEN	LIFTE IS	D MIN		_	
	-0.16				38,432	App	179.9	B.0+	181.0	176.5		25,054
	-0.15				9.076	Oct	181,4	+1.2	182.3	180.6		11.974
		20.27			6.263	Dec	183.7		184.0	183.7	171	5,410
		20,40			5.826	Mar	192.0	-	-	-	-	
					22,683	May	196.0	+4.0	_	-	-	222
					132,441	Total		- 1.00			1,497	45,118
LEFAN 6							R 41' C	PC 1119	nnne	rented	bai	
ABEAN S	MEAL LA	ar (100	DOE, S	ESU)		M 300	W .11. PK	WE 1112	وسعيرين			
133.5	-1.0	135.2	133.4	8.456	34,237	May	5.13	+0.06	5.15	5.06	0.321	40,558
135.6					33.302	Jed.	4.84	+0.09	4.85	4,75	2.165	65,886
137.1	-0.2				12,193	Oct	5.32	+0.06	5.33	5.26	3,913	40.653
138,1	-0.4				10,155	Mar	5.92	+0.03	5.94	5.89	1,054	22,320
139.6	+0.1	140.6			5,425	May	6.00	+0.02	6.07	5.00		3,676
142.7	-0.3				16,269	Jeel	6.10	-0.05	6.75	6.10		2,457
176.	-0,2	1700	1-10-0		113.B11	Total					54,96E	85,650
					r seden s s		ON MYCE	ASO 000	-	edhal		
ATOS U	rre (20	manes,	E bar a	annet		- 1011	MI HILE	630,000		_	_	
190.0	-18.0	190.0	190.0	3	82	May		-1.84			5,235	17,240
	-120		_		_	Jel		-1.25				18,996
75.0	_	_	_	_	_	Oct	59.10	-0.50	59.95	59.00	34	1.860

					Mar	E 693	+0.03	5.94	E 90	1.054	22,320	
-0.4		137.8		10,155						165		
+0.1	140.5	139.4	832	5,425	May	6.00	+0.02	6.07	5.00			
-0.3	143.5	142.3	1.316	16,269	Jee	6.10	-0.05	6,75	6.10		2.45/	
-				113,811	Total				:	4,965	185,650	
FFF (2)	furnes;	E per t	THE PERSON		CO11	THE HYCE	£50,000	bs; can	s/bai	_		
-18.0	190.0	190.0	3	82	May	57.60	-1.84	59.50			17,240	
~12.0			_	_	Jed	58.60	-1.25	59.85	58,45	4,223	18,996	
	_	_	_	_	Oct	59.10	-0.50	59.95	59.00	34	1.860	
_	_	_	_	_	Dec	59.10	-0.40	60.15	59.10	592	16,739	
_					Mer		-0.40	60 75	66.20		3.396	
-	118.0	115.0	15	315	May	61.10	-0-44	81,50	81.40	15		
						81.10	-	Q1,00			60,223	
TEX LE	TE \$10	Andes o	olini)		Tetai					I m'400	Officers	
		-		1.014	III CRA	HE JUCE	MACE (	5,000m	CENTS!			
+8		525	29	1,011	Mary.	60 CE	-0.30	82.90	79.50	2 005	14,427	
+15		930	42	356	Hay				78.60			
+10		_	-	4	Jest .		-1.50	63.40				
+8	835	835	- 1	559	Sep		-210	83.50	80.00	547	3.504	
+10	-	-	-	458	Nov	82.06	-1,95	84.00	82.40	138	3.014	
					Jan	83,50	-2.50	85,10	83.50	56	2,450	
Prev					Mar	85.05	_2.26	86.00	85.00	1	311	
-					Tobal					1,020	220	
ID F	PAPE	R										

	Sett	Day's				Open
	price	change	High	Low	Yol	
	175.00	+3.00	-	-	-	512
-	<b>455.00</b>	+4.00	495.00	495.00	8	152
					7	756

Spices from Man Production Pepper: White papper prices started to	VOLUME DATA Open interest and Volume data a traded on COMEX, NYMEX, CST, and IPE Crude DI are one day in Open interest totals are for all
come off gradually. Little or no buying support may be the main rasoon because offers remain scarce. Muntok white FAQ traded spot \$7,300. April/May ehipment \$7,200 cit and new crop September onwards offered at \$6,500 cif.	INDICES  IL Reculum (Base: 15/9/31 = 100)
Black pepper prices could not be main- tained either. Mainly India and Vietnam were the weaker sources, resulting in lower	Apr 16 Apr 15 mouth 1335.9 1328.1 136 III CR2 Februs (Seet: 1967 = 10
asking prices for nearby and forward posi- tions. Black FAO spot at \$4,300 and April/ May shipment at \$4,000 CIF. Trading was very light this week.	Apr 15 Apr 14 month 165,99 167,69 - E 6503 Spot (Seet: 1970 = 100)

ket 59.10 -0.50 59.95 59.00 34 1.220 kes 59.10 -0.40 60.15 59.10 592 16.739	W.T.L. DR. PRODUCTS HWE prompt deliv
Rer 80 15 -0.40 60 75 60.20 35 3.395 Rey 81.10 - 81.80 87.40 15 1.363 Total 10,488 60,223 ■ ORANGE JUICE NYCE (15,0000s; cmts70s)	Unleaded Gosoline \$ \$164 Gas Oil \$129 Heavy Fuel Oil \$71 Naphtha \$138
Rey         80.55         -0.30         82.90         78.50         2.806         14.47           lei         79.45         -1.50         83.40         78.60         2.390         8.485           lep         80.50         -2.10         83.50         80.00         547         3.504           lor         82.05         -1.95         84.00         82.40         138         3.014           les         83.50         -2.50         85.10         83.50         62         2.450           les         85.05         -2.20         86.00         86.00         80.00         1         311           lobal         8,002         8.002         8.003         8.003         8.003         8.203         8.003         8.	Jet fuel \$199 Diesel \$140 E MATURAL GAS (Pencerbann)  Sacion (Agn. 9.25- Petroleum Arges, Tel. London (0171 339 E OTHER
VOLUME DATA  Open interest and Volume data ahown for contracts traded on COMEX, MYMEX, CST. NYCE, CME, CSCS and IPE Crude Oil are one day in arrears. Volume 3 Open interest totals are for all traded months.	Gold (Per Iroy ca)— Sales Sale
NDICES I. Resulturu (Sasse: 18/9/31 = 100)	Rubber (Juni♥ 42.5 Rubber (KL RSS No1) 221.0 Coconut Ok (Phili) 855 Palm Of (Makey.) 487
Apr 16 Apr 15 month ago year ago 1335.9 1328.1 1361.4 1646.5 I CRE Fedures (Saek: 1967 = 100)	Copra (Philip§ 498, Soyabeans (US) 140, Cotton Dudock'A' Index 57 : Wooklops (64s Super) 302
Apr 15 Apr 14 month ago year ago 168.99 187.99 — — II SECT Spot (Sees: 1970 = 100)	E per tente entere overnete stated, p peter? sq. in Malaysian contains a blanker y him o § CS Roderdom, § Bullion market clear. C on ; Universia Sacrator represed Promium on
Apr 15 Apr 14 month ago year ago 154.18 152.52 142.00 167.67	or page, some

## MEAT AND LIVESTOCK E LIVE CATTLE CAE (40,0000 consider 54.675 +1.075 54.750 53.700 5.478 18.286 57.000 +0.700 57.100 56.000 1.256 8.883 57.500 +1.125 57.600 58 391 939 6.332 55.4559 +0.400 55.150 54.500 450 7.537 54.850 -0.350 55.200 54.250 400 1.882 57.500 -0.150 57.800 57.250 18 745 55.600 +2.975 55.625 53.600 .730 -56.150 +2.575 56.250 54.000 .333 54.700 +2.500 55.200 53.600 .28

war hits et

162					•
233					
102					
00	LONDON TRADE	ה ח	PTI	INS I	
49	FAMILIA CUMP				11
274	Strake price S torace	C	<b>155</b> —		es
	OF ALUMANIKAN				: '
_	199 7%; LME	May	ALC:	May	ÀUD.
101			98		23
18	1250		65		41
ő	1300	-	42	·	67
ð.	1350	-	45		201
39	E COPPER				
315	(Grade A) LME	May	Aug	May	Aug
284	1450	75	128	11	. 39
			98	27	56
_	1500	20	73	55.	- 13
day	1550	-			- 16
4.96	E COFFEE LIFFE	May	100		1.00
8.35	1450	292	35	1 '	8.
	1500	242	9	1	32
_	1550	192	1	1 '	74
154	COCOA LIFFE	May	Jud	May	Jul
74		5 .	36	26	- 38 ·
10	775	3	25	49	50
289	800	!	17	73	87.
72	825	1			
118	BRENT CRUDE IPE	Jun	أنبال	JUN	, Jaj -
	1400		160	12	•
_	1450	115	•	24	
138	1500		102	-	` <b>-</b> , .'
86	1200				

_	Dubai	\$15.14-5.22	•
26 76 57	LONDON SPO		T
53			
BG	1520	. 102	_

T OUGHE OF LOG BY A		
Dubai	\$15,14-5,22	+0.548
Brent Shand (dated)	\$15.64-5.70	+0.643
Brent Blend Liver	\$15,64-5,69	+0.600
W.T.L	517.32-7.35x	
M OIL PRODUCTS NWED	ompt delivery CF	
Unleaded Gasoline \$	\$164-157	+4
Customed Continue 1	5129-131	+35
	571-73	-
Heavy Fuel ON Nacchtha	5138-140	+3
Jet fuel	S159-160	+35
Diesel	S140-141	+1
MATURAL BAS (Pence)		
		-0.01
Sacion (Apri)	9.25-9.30	-0.01
Petroleum Argus, Tel. Lundan	פרום פבון ורהום	
■ OTHER		
Gold (Der broy as)#	\$283.95	+1.50
Silver loer troy uzo	406.00	+7.75
Platinum (per troy oz.)	\$362.00	+2.00
Palladium (per troy or.)	\$371.00	+3.00
Copper	71.0c	
Lead (US prod.)	45.00c	
Tin (Kutala Lumpur)	19.72	
Tin (New York)	250.5	
Cattle (live weight)	93,380	-1 <i>2</i> 1°
Street five weight	95 730	-5.15"
Plas alive welantit	69.235	-4.62°
Lon, day sugar irawi	\$139.80	
Lon. day sugar (wite)	\$192.70	-0.30
Bartey (Eng. feed)	Una	-
Maize (US No.3 Yellow)	295.00	
Wheat (US Dark North)	£121.00	
Aucher May ♥	42.00n	
Rubber (Jun)*	42.50p	
Rubber (KL RSS Not)	221,00m	-0.50
	855.0	-10.0
Cocumut ()& (Philips Palm ()() (Material)&		-100 184
raum un (Manay.)18 Coora (Philis	487 5y	+8.0
	495.0z	
Soyabeans (US)	140.Dy	_

	Market (SC NON Lateral)	E IE I AND	
	Aubber Mayı♥	42.00p	
	Rubber (Jun)♥	42.50p	
	Rubber (KL RSS No1)	221.00m	-0,
	Coconut Oit (Philips	\$55.Q	-10
	Palm Oil (Malay.)§	487 5y	. +
•	Copra (Phil)§	495.0z	
	Soyabeans (US)	140.Dy	
	Cotton Dudnok A Index	57 SÚ	
	Wooltops (64s Super)	302p	
	i, për tërre, estesi otherasis siste ig, in Makayatan certshiq z Marika	dippentes*eg.cpt gry hänrrjen. ∰	nts/lb r omion P

15.75

### Economic data hurt US trading Strip e100,000 PUTUNES (MATIT) e100,000 PUTUNES (MATIT) e100,000

Gold Coins Krugerrand New Sovers

#### **GOVERNMENT BONDS** By Knozem Merchant and

Daniel Bögler in New York moderately lower at midday, related data remain very hurt by further strong eco- strong." nomic figures and supply

BENCHMARK GOVERNMENT BONDS

7 Apr 16	Red Gate	Coupon	Bid Price	čiki Yleki	Cay chg yietd	WK chg yleki	Month chy yld	Year sing yidi
, Australia	01/01	8,750	106.6079	4.72	+0.03	+0.03	-0.17	-0.16
	08/08	8.750	124,7698	5 34	+0.07	+0.11	-0.05	-0.23
Ametria.	03/01 01/06	5.250	104,4100	2.62 4 02	-0.04	+0.01	-0.26	-1.34
		5.000	107.0800	_		+0.07	-0 07	-0.93
Belgium	93/01 03/09	5.000 3.750	103.3500 95.8500	2.85 4.14	+0.01	+0.05	-0.23 -0.05	-1,34 -0,61
Carrie	12/00	5,000	100 4850	4.68	+0.09	+0.03	-0.49	-0.29
•	06/08	6.000	107.1500	5.01	+0 05	+0.09	-0.20	-0.24
Descourk	11/00	9.000	108.7600	314	-	+0.02	-0.25	-1.28
	11/09	6.000	114.8600	4.22	+0.01	+0.05	-0.14	-0.85
Photoni	06/00	4.000	101.4400	272	+0.01	-0.03	-0.25	-1 65
	04/09	5.000	107.4700	4.08		+0.05	-1.09	-1.77
France	07/00 04/08	4 000 7.250	181 5100	2.72 3.52		+0.07	-0.27 -0.10	-1 42 -1 16
•	04/09	4.000	100,1100	3.99	+0.01	+0.04	-0.06	-0.90
	04/29	5.500	109.1500	4,91	+0.02	+0.07	-0.03	-0.48
- Commey	95/01	5 000	104.3600	2.81	-0.02	+0 01	-0.19	-1.21
	01/06	6.000	113,7900	3,64	+0.01	+0.05	-0 12	-1 07
	07/28	3.750 4.750	99,0800	3.85 4.86	+0.01	+0.04	-0.08	-1.01 -0.52
Gracos	03/06	_		8.92				-1.04
	01/09	9.900	100,6800	5.77	+0.05	-0.18 -0.01	-0.14 -0.17	-2.50
Ireland.	10/01	6.500	108.5700	288	-0.02	-0.91	-0.28	-204
	05/05	6.000	115.5500	3.97	+0 01	+0.03	-0.19	-1.07
-ttaly	07/01	4.590	103.8400	291	-	-	-0.20	-1.64
	07/03	4.500	104.8100	3.27	-	+0.03	-0.18	-1,47
	05/09 11/27	4,500 6,500	103.3400 121 0460	4.09 5.09	+0.01	+0.04	-0.06 -0.05	-0.96 -0.44
Japan	12/00	8,900	111 1320	0.18		-0.01	-0.06	-0.39
	12403	4.190	115,3960	0.74	+0.02	-0.04	-0.18	-0 40
	06/08 09/18	1.800	102,7970	1.47	+0.05		-0.23	-0.13 -0.09
		2.300	99.0420	2.36	+0.03	-0.01	-0.24	
Metherlands	01/01 07/09	9.000 3.750	110,3400 97,7200	2.79 4.02	-	+0.07	-0.24 -0.05	-1 35 -0.83
Herr Zeeland	02/01	8,000	105,5839	470	-0.03	-0.07	-0.18	-3.16
	07/09	7.000	109 6406	5.74	+0.08	+0.09	+0.03	-1 09
Norway	05/01	7.000	104.5800	4,87	-004		-0.24	+0.27
n: 1	05/09	5.500	106.1000	4.72	-	+0.05	-0.12	-0.53
Portugal	03/00	5.375	107.2900	2.80	-0.05	-0.02	-0.09	-141
	06/08	5.375	109.4200	4.12	+0.01	+0 04	-0 04	-0.86
Spale ·	01/01	6.000	103.8306	2.75	+5.04	+0.01	-0.21	-1.52
	07/09_	0.000	106.9600	4 74	+0.01	-0.10	-0.26	-0.85
Sweden	05/00	10.250	107.2273	3.04	+0.04	+0.12	-023	-1.63
	05/06	6.500	117 4118	4,15	+0.01	+0.04	-0.15	-092
Settorized	06/00	4 500	103 7500	1.14	-0.01	-0.01	-0.28	-0.87
	91/06	4.250	115.8500	2.21	+0.04	+0 12	+0.03	-1163
UK	11/01 12/03	7.000	104,8900	4 94 4.66	+0.01	+0.15 +0.13	+0.13 +0.11	-1.70 -1.20
	12/03	6.500 5.750	107.4700 110.3100	4.52	+0.02	+0.13	+0.10	-1.26
2	12/26	£.000	(23,9000.	4.53	+0.02	+0.15	+0.10	-1 16
US	01/01	4.500	99.1846	4.98		+0.06	-0.03	-0.58
•	02/04	1.750	98.5572	5.09	+0.04	+0.16	+0.03	-0.55
	11/06	4.750	96,7133	5.19	+0.03	+0.15	+0.06	-0.47
	02/29	5.750	95,7272	5.54	+0.02	R0.04	+0.03	-0.37

fell marginally from 1.79m to weakened  $\frac{1}{2}$  to 96%, pushing Since the rate cut, the 1.77m, above expectations. the yield up to 5.206 per cent. shorter end of the market lan Shepherdson, at High Investors stood on the side- has lagged by 10-15 basis Frequency Economics, said: lines ahead of an afternoon points relative to 10-years, "Although the housing mar-speech by Alan Greenspan, said an analyst.

US Treasuries traded ket has peaked, all housing Federal Reserve chairman. The 10-year Get European markets saw no settled at 115.35, down 0.03, big movement following the while in the cash market the

Meanwhile, March indus- recent rally. Analysts said yield on the 10-year bund pressures in the corporate trial production rose by 0.1 the 10-year sector was event- was 3.86 per cent. In the UK, bond market. European mar- per cent, slightly lower than free while the five-year area, 10-year gilt futures settled at kets closed down on a data- consensus. The combination which has outperformed 10- 116.98, down 0.18, while in free day as the euro hit a sent the 30-year bond down years in recent months amid the cash market the yield on record low against sterling. 1 to 95% to yield 5.560 per expectations of rate cuts. 10-year gilts was 4.53 per US March housing starts cent, while the 10-year note remains under pressure.

### US INTEREST RATES

Broker loan Fed.hunds .	interestion	7% Tex 6% Thm 4% Ser	month		- Three		5
BOND France	FUTU	res ai	ND OF	TIONS	•		
III NOTIO	OL EURO BO	NO PUTURES	MATIF) E	100,000			
	Open	Sett price	Change	High	Low	ist, mil.	Open int
jen	96.20	96 00	-0 35	96.50	98.20	31,427	75,007
Sep Long	TERM EURO I	96.16 BOND OPTION	-0.31 (TTAM) By	-	-	-	-
Strike	_	CAL	LS	_	***************************************	· PUTS —	
Price	Ma	y Je	n	Jul	May	Jen.	348
33		27		2.84		0.02	0.14
14 25	•	17		1.98 1.25	:	0.08	0.28
#0 #6	:	0.3		0.68	:	0.66	0.57
Genmai Monor	TY HAL EXTRO BU	NO FUTURES	(EUREO) C	100.000 100	Othis of 100%		
	Ореп	Sett price	Change	High	Low	Est. voi	Open int.
lum .	115 34	115 39	+0.04	115.44	115.17	496,088	525.539
Sep	115.30	115.42	+0.02	115.39	115.24	4,049	17,877
MOTRON	IAL BURO BU	NO (BOBL) F	UTURES	(EUREX) (1	00,000 1006	s of 100%	
	Open	Sett price	Change	High	LOW	Est. vol	Open int.
Am	109 40	109 48	+0.16	109.48	109.31	141,934	261,510
taly							
E NOTICE	IAL ITALIAN	GOYT, BOKD	(हार) स्म	URES (LIFTE	Lina 200m	100ths of 1	00%
	Open	Sett price	Change	High	Low	Est. vol	Open Int.
Jon	114.25	114,44	+0.01	114.51	114.21	10019	37146
Spain							

MI NOTIONAL 5 YEAR GALT FUTURES (LIFFE) E100,000 100ths of 100%

-0.18 -0.18

High Los

116.62 31310

117.91

The 10-year German future

	0pen	Sett price	Change	High	LOW	Est. vol.	Open int.
.ion	109.20	108.76	-4.59	109.20	109.20	1	20
III NOTION	MT EAS SAN	P FOTURES (	LUPPE)* Syr	4.0% £100,6	100 100ths	of 100%	
	Open	Sett price	Cange	High.	Low	Est. voi	Open int.
Jun		102.02	-0.05			0	214
<b>MOTION</b>		P FUTURES (	LIFTE' 10y	4.5% €100	,000 100ths	of 100%	
	Open	Satt price	Charge	idge	Low	Est, voi	Open int.
Jun		Sett price 101.52	Change -0.24	idge	Low	Est. voi D	Open int. 367

	US E US TREA	ASURY BONE	) FUTURES (	CBT \$100 (	00 32nda of	100%		
Open int. 20	Jun Sep Dec	Open 121–29 121–02	Latest 121–23 121–08 120–16	Change -0-05 -0-06 -0-11	10gh 121-30 127-10	Low 121-15 121-00	Est. vol. 357.915 3,383 51	Open 1 551,33 42,10 4,069
Open int. 214	Japan в жлож	AL LONG TE	nu japane	E GOVT. B	OND FUTURE	s (UFFE) Y	100m 100ta	s at 100%
Open int. 357	Jun Seo	Open 133.92	Sett price 133 89	Change	High 134.03	Low 133.51	Est. vol 1221	Open i

F	I DE ALWa	ו פטוו	GOACI	1111161	IF OCC	MIIIIC	3												UK In	dices
	rice Indices K GNUs				cound :		Toini Return	Yaki	Duration Years	% Weight		index-link	ed	A	Fa Pr 16	Day's chge %	Accrued Interest	na maj yed	Total Return	% Weight
234567	10-15 years (7) 5-15 years (18) Over 15 years (4) Irredeemables (4) All stocks (41)	3	189.78 184.15 173.95 230.22 379.78	-0.18 -0.05	2.76 2.35 2.64 4.06 4.38 2.83	2.41 1 2.65 1 2.48 1 1.23 1 2.21 1 2.27 1	208.89 334.12 452.70 368.08 573.46 858.54 354.77	4.版 4.版 4.84 4.版 4.区 4.73 4.87	2.29 5.79 8.63 6.58 11.75 21.34 6.46	33.45 28.59 13.63 43.21 22.55 0.78 100.00		2 Over 5 3 5-15 y 4 Over 1 5 All sto	5 years (2) years (6) wers (5) 5 years (4) cks (11)	3	25.83 66.13 47.44 83.63 58.76	-9.12 -0.64 -0.46 -0.82 -0.56	1.50 1.19 1.23 1.14 1.24	1.26 2.74 2.32 3.20 2.48	1179.36 1448.64 1341.09 1549.97 1409.75	14.66 85.34 42.72 42.62 100.00
_	eld Indices	Apr 16	Apr 15	Yrag	s Higi	1		ON!			Yield in	dices	Apr 15	Apr 15	Yr ;	igo	High		Low	
18 15 20	yrs ) yrs 5 yrs 1 yrs	4.72 4.65 4.54 4.54	4.74 4.84 4.82 4.82	5.06 5.80 5.74 5.72	4.83 4.84 4.75	4/ 4/ Cation (*	3 4	1.26 1.26 1.29	22/1 22/1 22/1 22/1		imed † Med. 15 High 15	yra.	4.73 4.64 4.73	472 4.63 472	5 ( 5 )	75	4 90 4.81 4.90	4/3 4/3 4/3	4.43 4.28 4.43	22/1 22/1 22/1
	nel yield	Apr 16	Our ye				gh		Low			Apr 15	Dur yrs	Apr 15	S 1Y		<del>B</del> gh		LOW	
0 5 0 4 6	o to 5 yrs er 5 yrs 15 yrs wen 15 yrs i Stocks upon Banda Medium: 71_448-1804 Foted Industrial I	3.01 1.85 1.88 1.83 1.90 24-1044 rdfces Acr 16		1.83 1.73 1.85	3.0 3.1 2.9 3.0 1 7 Fat ye	0 2 0 2 5 2 1 2 4 7	19 23 16 22 r is see.		2.82 1.78 1.62 1.76 1.83 in Total Res	4/1 12/4 12/4 12/4 12/4 12/4	es incre be	2.23 1.67 1.63 1.69 1.69 es arcanded				79 79 79 79 79	99 1.97 2.01 2.00 unturnession	15/2 12/1 12/1 12/1 12/1 12/1 phone for	2.05 1.59 1.56 1.61 1.61	4/1 12/4 12/4 12/4 12/4
Ĉ.	ort. Suca. (UK)	110.90	111.03	114.12	114.19	114.44		<u> </u>				_	- 10 I	Apr 15	Apr   4	Apr 13	Apr 12	77 200	ligir*	ire"

OFISE international Life inside and mail yield insort	1999. All rig book arrans	job reserved ded from \$7	( for 1	998. GO: 13/4/98.	For fart	64 105.39 117.17 93.31 Sesarities high stoce compilation: 127 ther information pieces fex FTSE is	Fixed tatoresi 40 (1/9/35), tor 49 1 taronticoni un 0171	(1/3/75) 441 190	154.44 Fixed in M.	154 83 155.47 15 break high since complete	5.55 15 or 156.45	5 84 142.79 1 122/01/99. by 80.3	58.45 115.32 13 (2/1/76) Place
	Yieks Int Red		+=-		1999 Low	Pitales lot Red	Price E + or -	Flore	1993	The Tree of	Yield		_ 1999 _
Shorts* (Lives up to Fiv Treas 101-pc 1989 Treas Gpc 1999 Conv 10 <sup>1</sup> -pc 1999	10 45 5.07 5.86 4.86	102 200	0300 0300	100.00	100,43 100,32 103,03	Tress 81₂9c 2005 7 .00 4.89 Com 94.9c 2006 ½ 7.41 4.75 Tress 71₂0c 2006 ½ 7.31 4.86 Tress 81₂9c 2007 6.54 4.71 Tress 81₂9c 2007 6.37 4.71 Tress 81₂9c 2007 6.78 4.73 Tress 81₂9c 2007 6.74 4.68 Tress 81₂9c 2007 6.14 4.68	131.60001600 118.53001200 109.4300 +.0100 117.67001200 123.26000400 125.42001600	136.21 122.40 111.73 121.62 136.29 129.86	130.50 117.43 109.28 116.53 123.28 124.22	Indix - Linked (b) 21207 99 2 2 207 00 . (78.3) 21207 03 . (78.8) 41207 04 . (135.6) 30 06 . (78.5) 21207 00 . (78.5) 21207 01 . (74.6) 21207 11 . (74.6)	209 234 171 195 144 158 157 168	796-5000 -250 203-9400 -250 206-0100 -310 134-1200at -320 238-6700 - 620 270-2100 -1-040	0 206.02 202.47 0 207.88 204.71 0 134.77 132.53 0 239.80 233.07 0 221.45 213.81
Trees 84-pc 2000	870 4.92 17.87 4.84 7.84 4.85 9.19 4.97 8.68 4.98	103.4300 109.5400 104.6900 100.6900 108.7700	0200 0800 0100 0100 0100	104.38 111.83 109.84 100.82 110.37 110.89	109,43 109,54 194,69 109,69 109,77 109,45	Tress 192c 2004—8 2 9.76 4.72 Tress 9pc 2008—8 2.75 4.52 Tress 9pc 2009—6.26 4.80 Tress 52pc 2009—5.21 4.51 Tress 62pc 2010—5.44 4.58 Core 9pc 10 2011—6.42 4.86	138.33000600 133.33002200 127.76001600 170.3000 -1300 114.8300 -1900	142.61 138.52 132.81 114.67 118.76	138.05 131.92 126.37 108.77 113.05	2½pc 16	1,68 1.76 169 1.76 171 176 167 179	197.5000 -1 190 218.9900 -1 480 219.1460 -1.890	0 199.07 190.36 0 221.10 210.16 0 221.68 208.77 0 190.74 180.61
Treas 7pc 2002	\$67 4.91 8.78 4.98 6.59 4.83 8.40 4.96 8.50 4.93 7.95 4.94	104,9400 113,8400 106,2100 113,1400 114,7400 113,2000	0200 0400 0400 0400 0400	106.57 116.41 106.13 115.64 117.29 115.62	104.80 113.84 106.04 113.14 114.74	Treas Spc 2012 8.32 4.66 Treas 5 <sup>1</sup> 20c 2006-12 5.08 4 43 Treas Spc 2012 5.04 4.63	142,3800 - 2300 108,1900 - 1600	147,74	140.35 106.64	to Figures in parameters request and have been acc			
Tress Bpc 2003	7.15 4.76 8.32 4.83 12.42 4.91 8.05 4.88	111 9600 120 2100 110 7200	0300 0400 0600	114.74 123.52	111.86 119.99	Tream 8pc 2015 5.77 4.64 Tream 84.pc 2017 5.83 4.65 Each 12pc 2013-17 6.76 4.65 Tream 8pc 2021 5.47 4.62	102 4000 - 1200	130.00	147.73	Other Fixed Inte	rest - Yield		1999

Trees 10c 2003 8.22 4.63 Trees 10c 2003 8.22 4.51 Trees 6 1-pc 2003 8.05 4.58 Trees 11-pc 2007 4 10.30 5.02	110 7200 107 4700 -	.0600 112 .0000 110	295 110.72 121 107.04	Each 12pc 2013-17 5	175 4.65	177.4600 -2	200 183 80	147 75 175 68		Kali				
Tress 11 20c 2001-4 10.30 5.02	111,6700 -	.0200 113	1.59 111 87	HEER BACK 2021	4/ 462	146,3600 - 3	100 153.21	144.01	Notes	In Day	W.J		79	100
Tress 10pc 2004 8.12 4.82	123.1200 -	.D400 125	55 12281	Tream 6pt 2029	US4 4.52	123,9000 - 5	200 131.17	121 74	Acres Con LOI		PHCs E	+ 07-	High	ᆜ
Tress 11 20 2001-4 10.30 5.02 Tress 10pc 2004				Gadated					0 (MMH   11 1200C 2017	7 40 F 04	137½ 1551 <sub>2</sub>	-4		
First to Pilitern Years				Contols Apc 4	<i>a</i> -	82,0700 +.1	800 87.19	70 27	COOR LUNCE THE	A 10	147			15
Funding 3/200 1999-4. 3.67 4.46	95.3200 ÷.	1200 99	395 95.20	His Lean 3 yes	- 89.	74.5600 - 2	300 79.83	72 DC	Unimpod 31/200 impd .	5.49	-		152	
											637	-44	7012	
A. 41			~ /~~	Table See 400 and III		På årsa J	EAR 01.00	94170	Manchester   1 kpc 2007	P10 FA	- 55	-1	59	
Date 401- 2005 3, 200 434	124 HOUGH	.0800 128	16 123 75	Country Williams &	- 614	30200 -0					1407540	+212	151 🐍	•
Each 10 <sup>1</sup> -got 2005	131.5200 -	.0600 135	46 130.76	rounder 5,50c 1	(B) -	53.2500 -0	500 S£.93	51 DO	N COLD AND THE STATE OF THE STATE OF	3.30 2.55	91	+12	934	
										- 200	19213	+23	19213	19
• Tap stock, All UK Gilts are ter- Prospective real laste-Linked redesay								ends per	State to legister 2012	- 315	180	_	180	

#### **CURRENCIES & MONEY**

## War hits euro

#### MARKETS REPORT By Alan Beattle

The euro sunk to another lifetime low against the dol-lar yesterday, driven by continued sales of the European currency against the yen.

Increased fears of a long ground war in Kosovo were also cited by many as a negative factor for the currency, as the fairly muted response of recent weeks gave way to a fear that a long and expensive ground war was a pros

The euro hit its new low around \$1.063 against the dollar towards the end of the Asian trading session, and although it later recovered as the more optimistic London traders came in, it still closed at \$1.071, looking vulnerable to further falls.

ued capital repatriation by Japanese investors combined with continued strength in US growth had left the curo under attack on two fronts.

increased after the news from the US that 33,000

called up and an extra \$60n requested from Congress", said Jeffrey Woodruff, foreign exchange strategist at BankBoston in London. The market is waking up to the fact that this is not going to be a quick bomb and run war like the lraqi conflict."

he added But he said that large sales of euros against the yen, against the background of better prospects for the

instrumental in the weaken-

The comments about tax cuts from Miyazawa have raised the possibility that the market will be allowed Analysts said that continto take a crack at reviving demand, after the failure of

Mr Woodruff added that the capital flows into the yen, which have been a conmarket over the past few days, had come as something of a surprise to many ana

"Some thought that the new fiscal year would be an opportunity for Japanese

But he did not think that the dollar would follow the euro down and weaken substantially against the yen. level to buy dollars at," he added.

■ The Swedish krona and Norwegian krone both con-The former shrugged of recent political events and the latter benefited from a

combination of higher oil prices and the continued failure of the Norwegian central bank to cut interest rates. At the London close yes was at SKr8.90 against the euro, well above the lows above SKr9.00 it hit earlier in the week after the resig-nation of the country's finance minister. The Norwegian krone rose to NKr8.297 against the euro, helped by the failure of the central bank to cut interest rates as

pr 16		Challen Tolera	Charge on day	Eldiction Successi	Ony's		One sea		Three and		(m year		inger,
		100	on my	4400	ligh	les.	Rain	행사	Rab	SPA		N/A	1000
-													
	1544	12,833		OG - 36	12,3423	12.8500	12,0293	23	12.77	23	12.5604		102
trigio T	(FE)	37.8015		727 - 900	37,3420	37,6700	<b>17</b> ,5165	23	17,4851	23	36.84%	22	
DECEMBER 1	(Crity	5.9444		45 - 48	6.8824	6924	6.9342	1.8	8.9124	1.5	58042	2.0	
dimi'	(N	5.5520		36 - 32	5.5923	5.55%	5.5034	23	5.5217	23	54311	22	73.
PARTY.	. (FFI)	6.1273		29 - 20	6.1656	IJ37	6,1153	2.3	6.0918	2.3	5,9919	22	104,
British W	ρM	3.2270		第 - 274	1.6396	1.8760	1.8236	23	1,8184	23	1,7866	22	102
Feeca I	(0)	300,170		500 - 340	304,850	303,000	3043	-45	306.445	-43	312.97	-31	61.
Maria" .	(4)	1.3507		590 - 596	1.3596	1.3530	1.3319	-23	1.3672	-23	1.3901	-28	
WY .	(i	1808.67		<b>22 - 33</b>	1421,17	1006,10	1805.27	23	1798.15	23	1765.00	22	74.
namponi, .	(LPt)	37.0015		727 - 303	37.9420	37,6700	<b>37,6105</b>	23	37,4631	23	35.846	22	101.
The state of	. 13	2.0505		500 - 500	2.0727	2,0580	2056	23	2,0465	23	2013	22	101.
Creation .	9803	- 7.250t		40 - 555	7.8020	7.7490	7.783	-2B	7.7773	-1.4	7.774	-83	94
Table 1	(E¢.	117.27		228 - 314	180.500	187.200	186,917	23	186,185	23	183 13	22	91.
Carlos .	<b>FW</b> )	158,421		35 - 457	158,500	155,360	155,728	23	154.52	23	151.985	22	75,
Angles.	(84)	1.3130		960 - 180	13107	8.3060	£3005	1.8	8.271	20	8,1387	21	51.
interiori '	(EE)	134971		966 - 976	1.5065	1.4900	1,4022	4.0	1.4852	40	1.4361	19	105
K	- <b>(0</b> )	1,5142		138 - 146	1.8146	.1,8035	1.5137	0.4	1,5151	93	1.6134	0.1	102
	10	1.070		703 - 706	1,0700	1.000	1.0726	-22	1.0700	-23	1,0545	-23	
ER)		0.73550	-	-	-	-	-	-	-	-	-	-	
market	-	g 9896		96 - 96	0.9996	0.9906							
tgenikra bezi	Lines)	1,7675		860 - 750	1.6800	1,8800	-	-	•	-		-	
	(28)	1.4971		866 - 176	1.4657	1.4853	1.489	0.2	1,4899	03	1,4798	85	78
index (ii	m land	9.5210		188 - 200	9.5320	9.5150	9.661	-17.6	9,926	-17.0		-18.1	10
24	- 0	Total -	-	- 220		0-3100	2.001	-17.25	3.20	-17.11	11-051	-18-1	100
COLUMN !		_		_	-		_	•		-	-	-	/600
AND THE REAL PROPERTY.	- 110	1.5450	-0.0231	446 - 470	1,5576	1.5445	1.5654	93	1.545	6.2	1.5443	8.1	82
ting Rong "	- 61650	7.7465		402 - 487	7.746	7,7471	7.7489	-0.1	7.754	-0.3	7,8405	-12	_
	24	42,728	-0.0752	200 - 275	42,7700	42,7200	42.93	-58	43,3936	-63	45,9238	-7.5	
riseasia .	Pupini	8850.M	+25,00	000 - 000	8700.00	8595.M	2037.5	-253	9205	-25.7	10550	-220	
	(SN)	4,0278	-0.0075	27 - 318	4.0408	4,0230			-		-		
	(9)	111,105		090 - 150	119.180	117.440	117.635	4.8	116.57	49	112325	4.8	132
in the last of the	PER	3,0000		600 - 000	3,3000	3,8000	-	-	-			-	
ge Zudeni	\$173)	1.8318		36 - 322	1,8450	1.8300	1.83	1.2	7.8288	0.8	1.3267	0.2	
- Application	Free	39.2000		500 · 500	38,3500	36.0400	38.3995	-6.1	36,7705	-6.0	40.362	-6.7	
ud fahlu	. (a)	1.7503		<b>501 - 504</b>	17505	3.7500	1752	-0.5	3.7571	-0.7	3,7818	-1.1	
egapora	<b>PR)</b>	1,704		042 - 053	1,7975	1.5005	1,8996	3.7	1.5906	33	1.6556	2.9	
mits Atolica.		6.1083		025 - 100	6,1300	6.0875	6.1531	-82	6.3423	-8.9	6.8063	-82	
toth Home	(What)	1216.95		<b>90 - 70</b>	1220.50	1218.30					-		-
tipen .	(125)	32,8541		510 - 570	7.8900	32.8400	32.85	-0.2	32,894	-0.5	33,000	-0.7	-
Maioral SSR ado per \$ 15	(00)	37,490		000 - 700	37.5300	\$7.2900	37.42	0.5	37.465	-05	37.915	-1.3	

	mid-polet	W. 44	alacane.	ligh	No.	Rein	424	Rain	SPA		NPA.	inter
- Part												
											_	
- A				5.5923	5.55%	5.5(34	23	5.5217	23	54311	22	73.
. (FFG	6.1273	+0.0128	29 - 27	6.1696	6.123	6.1158	2.3	6.0018	23	5,9919	22	104,
ĎΜ	1.1270	+8,0036	265 - 274	1.6396	1.8760	1.8236	23	1.8184	23	1,7886	22	102
00	303,170	+0.8700	200 - 340	304.850	303,000	3013	-4.5	308,445	-43	312.57	-31	61.
- (4)				1.3596	1.3500	1.2619	-23	1.36/2	-23	1.3901	-23	
(Ú					1006,10	1805.27	23	1796.15	23	1765.50	22	74
(LPt)	37.竞售			37.9420	37,6700	37,6105	23	37,4631	23	35.845	22	101.
UR)	2,1585	+0.0042	500 - 500	2.0727	2,0580	20546	23	2,0465	23	2013	22	101.
9003	- 7.7500	+0.0068	40 - 555	7.8020	7.7480	7.783	-2.0	7.7773	-14	7.774	-82	941
E6	187.270			188.500	187.280	186,917	23	186,186	23	183.13	22	91.
F14)	153,421			158,500	155,360	155,728	23	154.52	23	151.985	22	75,
(50)	1,3130			13167	8.3060	£3003	1.8	8.771	20	8,1387	21	51.
· (E)	- 134971			1,5065	1.4900	1,4022	49	1,4852	4.0	1,4381	19	105.0
1.00	1,5142			1.8146	.1,8035	1.6137	0.4	1,5131	93	1.6134	0.1	102
	1,0706	-0.0022	703 - 708	1,0790	1.0632	1.0726	-22	1.6700	-23	1,0945	-23	
	0,73550	-	-	-	-		-	-	-	-	-	
										-		
- (Free)				0.9996	0.9906	-	-	-	-		-	
闸						-	-	-	-		-	
(24)							0.2	1,4859	03	1.4798	9.5	78
	9.5210	-0.0326	168 - 200	9,5120	95150	9.661	-17.5	9,926	-17.D	11.341	-18.1	
- 0	-	-	-	-	-			-		-	-	109.
												82
							-53	425	-25.7	30550	-220	
								-				
						117,635	4.8	116.67		11232		132.5
						4.00		- 6000		4 1944		
						0.1331	-47	3.0463	-0.9	0.0463	-82	•
						91 85	-07	92 604	0.5	22 000	0.7	-
												-
												-
der odd on		ward crims to	into this and I	to Daller total	at Animal S	- 105 -	PHOTOS A	TO COURSE !	DETT and F	COMPAND AND	N motor	- 600
		12,655   12,655   12,655   12,655   12,655   13,786   13,786   14,786   1	Sci	Sci	Scill   12,6555   +0,0254   505   -355   12,9425     Proj.   37,945   +0,0277   777   923   37,9420     Proj.   5,9444   +0,0717   425   -435   5,9224     Proj.   5,9444   +0,0717   425   -435   5,9224     Proj.   5,9524   +0,0717   425   -237   274     Proj.   1,6279   +0,0000   275   -774   1,936     Proj.   1,6279   +0,0000   275   -774   1,936     Proj.   323,770   +0,0000   270   -270   1,939     Proj.   323,770   +0,0000   270   -270   1,939     Proj.   37,9515   +0,0077   777   -933   77,9420     Proj.   37,9515   +0,0077   777   -933   77,9420     Proj.   1,9547   +0,0000   276   -270   77,9420     Proj.   1,9547   +0,0000   276   -274   180,950     Proj.   1,9779   +0,0000   276   -274   180,950     Proj.   1,9779   +0,0000   276   -476   1,976     Proj.   1,9779   +0,0000   276   -476   1,976     Proj.   1,9779   +0,0000   276   -776   1,9790     Proj.   1,9779   +0,0000   276   -776   1,9790     Proj.   1,9779   +0,0000   276   -477   1,9790     Proj.   1,9779   +0,0000   276   -477   1,9790     Proj.   1,9779   +0,0000   276   -477   1,9790     Proj.   1,9779   +0,0000   277   -478   -479   1,9790     Proj.   1,9779   +0,0000   277   -478   -479   -479   -479     Proj.   1,9790   +0,0000   277   -478   -479	Scale   12,8575   +0,8774   575   585   12,9425   12,8500     Proj.   17,8615   +0,8771   777   905   77,940   77,940     Proj.   6,944   +0,2161   425   582   5,9224   5,9424     Proj.   6,944   +0,2161   425   582   5,9224   5,9424     Proj.   6,1273   +1,0125   226   227   5,9224   5,9424     Proj.   1,0274   +0,000   265   274   1,836   1,8260     Proj.   1,0274   +0,000   265   274   1,836   1,8260     Proj.   1,0274   +0,000   265   274   1,836   1,8260     Proj.   1,0274   +0,000   275   297   1,8261   1,8261     Proj.   1,0274   +0,000   275   297   1,8261   1,8261     Proj.   1,0274   +0,000   275   297   1,8261   1,8261     Proj.   1,0274   +0,000   285   297   1,9261   7,7460     Proj.   1,0274   +0,000   285   297   1,9261   7,7460     Proj.   1,0274   +0,000   285   297   1,9261   7,7460     Proj.   1,0274   +0,000   285   297   1,9265   1,8261     Proj.   1,0274   +0,000   285   297   1,9261   1,9261     Proj.   1,0274   +0,000   285   297   1,9261   1,9261     Proj.   1,0275   +0,000   285   297   1,9261   1,9261     Proj.   1,0276   +0,000   287   297   297   297     Proj.   1,0276   +0,000   287   297   297   297     Proj.   1,0276   +0,000   287   297   297   297     Proj.   1,0276   +0,000   287   297   297   297   297     Proj.   1,0276   +0,000   287   297   297   297     Proj.   1,0276   +	Scill   12,8575   -0,0294   505   -555   12,9425   12,8500   12,8595   12,945   12,8505   12,8595   12,8	Scill   12,8575   -0,0294   505   -355   12,9425   12,8500   12,8295   23     DEST   37,8615   +0,02773   727   925   37,8405   37,8706   37,8706   27,8105   23     DEST   5,5526   +0,0714   525   -527   5,1926   5,5255   5,5534   23     CRA   1,6277   +0,0000   355   724   1,836   1,8260   1,8250   2,33     DEST   -0,0000   355   724   1,836   1,8260   1,8250   2,33     DEST   -0,0000   350   304,850   304,000   304,13   -4,5     DEST   -0,0000   350   350,100   304,100   304,100   304,100   304,100     DEST   -0,0000   350   250   2,0027   2,0550   2,5560   2,3     DEST   -0,0000   350   2,0027   2,0550   2,5     DEST   -0,0000   250   2,000   3,000   3,000   1,000     DEST   -0,0000   250   2,000   1,000   1,000   1,000     DEST   -0,0000   250   2,000   2,000   2,000   2,000     DEST   -0,0000   250   2,000   2,000   2,000   2,000     DEST   -0,0000   2,000   2,000   2,000   2,000   2,000     DEST   -0,0000   2,000   2,000   2,000   2,000   2,000     DEST   -0,0000   2,000   2,000   2,000   2,000   2,000   2,000     DEST   -0,0000   2,000   2,000   2,000   2,000   2,000   2,000   2,000     DEST   -0,0000   2,0	Sci   12,6255	Sci   12,6255	Soig   12,825	Scale   12,2575   +0,0274   505 - 565   12,3423   12,5000   12,2255   2.3   12,776   2.3   12,5004   2.4   2.5

20.6720 60.6020 11.1665 8.9254 9.9254 2.6374 407.827 1.163 2306.85 80.6020 9.3708 12.4504 301.17 246.950 13.3457 2.4679

2,898 2,3845 15,2525

2,4896 12,4265 58,5380 13628,230 6,4895 189,890 5,2808 2,9483 61,4420 6,0138 2,7156 9,7704 1951,02 52,6846

2,5058 12,5116 86,6090 14650,000 6,513 191,730 8,1354 2,9600 61,5242 6,0558 2,7537 9,861 1965,57 53,0512 61,1770

20,7034 60,6016 11,1867 8,9453 9,8689 2,9437 491,944 1,1846 251,312 60,6616 2,3154 12,5271 301,856 250,33941 2,4078

2,4942 12,5044 60,2755 14252.9

2,955 61,9561 6,0546 2,7425 9,925

2.0 0,3 1,2-2,12-

2,4923 12,5079 89,9982 14848,57

2.9517 62.5406 6.0605 2.7271 10.0694

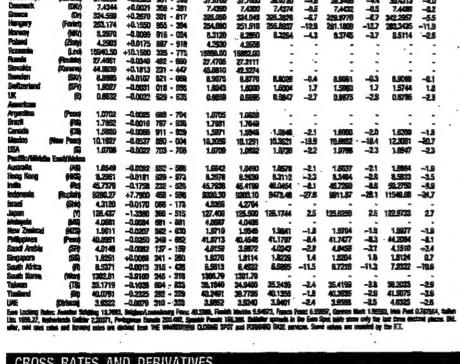
2,9441 65,1505 6,1175 2,6708 10,6581

20,5137 80,4316 11,1534 8,967 9,829 494,325 1,1798 2000,64 60,4316 3,3013 12,545 2002,54 13,342 2,3908

TONEY RATES  1 16 Oner Gos Three Six Oner Lords Discussion of the control of the	D
negat naturah matas mates year later. mate no-course 25 23 256 276 28 - 2.50	Reco.
24 24 25	17500
	\$700
4 4 4 5 5 5% - 4.50	_
pan <u>å 14 14 14 14 14 0.50</u> S LESORI BBA Leoden	
behank Roing - 48 5 54 55	=
ro Lisked Ds - 214 214 214 214	-
#R Linksel De - 311 314 31 31 LA Esta Liber - 246 246 211 212	_
TO EUROPE - 2.615 2.626 2.644 2.710	_
RONA 2.5530	-
ujon balanjanis fising sala (1808) in the 2014 London sale, Shari, at 11mm. I salas are pleann for Sa dialegado Monly Rates, USS (Clu, Euro & Soli United Deposits (Cla).	
ITERNATIONAL CURRENCY RATES	
r 16 Shint 7 days One Three Six terms notice months sporting sporting	One
	28 - 28
nbn Arama - 3월 - 3월 - 3월 - 3월 - 2월 - 2월 - 2월 - 2월	54 - 54
tes frame 3 - 1	12 - 13
Date: 49-44 48-44 5-45 54-49	61
an #Sing % - % 1% - 16 1% - 36 1% - 136 1% - 136	236 - 2
nt term julge are call for the UE Dollar and Yea, others, less slage' solice.	
THREE MONTH EUROSON PUTHRES GANTRANIC Intertains offered rain	
	Open Int.
n 97.40 97.39 +0,01 97.40 97.39 5,031 p 97.40 97.30 97.40 97.39 3,214	42,022 30,629
THRSE MONTH EURIBON FOTUBES (LIFFE) C'un 100-140-	
Open Set price Change High Low Est. vol	Open lot.
97.385 97.385 - 97.380 97.375 30206 9 97.386 97.385 -0.005 97.390 97.370 27798	218021 212884
c 97.150 97.180 +0.005 97.185 97.130 7290 r 87.230 97.225 -0.005 97.230 97.205 18865	124277
THREE MONTH SURO LINON PUTUNES (LIFTE) CIM 100-mb	, -,
	Open Int.
n 97.380 97.385 - 97.380 97.380 5 o 97.380 97.385 -0.005 97.380 97.380 5	104490 92837
97.140 97.160 +0.005 97.140 97.140 5	83107
r 97.225 -0.005 0 EDREBON OFFICIES (LIFFE) €1m 100-bale	83880
Fulls	
Fig. CALLS PLITS	ider
Rea         CALLS         PUTS           26         Juni         Sep         Dat         Max         Jun         Sep         Dec           275         0.040         0.030         0.085         0.125         0.155         0.270	Mar 0,330
Sea         CALLS         PUTS           ce         Jun         Sep         Dec         Mar         Jun         Sep         Dec           265         0.040         0.000         0.005         0.125         0.155         0.370           265         0.005         0.005         0.020         0.265         0.370         0.800	
Fig. CALLS PUTS	0.330
Sea         CALLS         PUTS           ce         Jun         Sep         Dec         Mar         Jun         Sep         Dec           265         0.040         0.000         0.005         0.125         0.155         0.370           265         0.005         0.005         0.020         0.265         0.370         0.800	0.330
Fig. CALLS PUTS	0.330 0.545
Fig. CALLS PUTS	0.330
CALLS	0.330 0.545
CALLS	0.330 0.545
CALLS	0.330 0.545 Mer 0.330
CALLS	0.330 0.545 Mer 0.330
CALLS	0.330 0.545 Mer 0.330 0.545
CALLS	0.330 0.545 Mer 0.330 0.545
CALLS	0.330 0.545 Mer 0.330 0.545 Open Int. 110140 73879 84211
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 110140 73879
CALLS	0.330 0.545 Mer 0.330 0.545 Open Int. 110140 73879 84211
CALLS	0.330 0.545 Mar 0.330 0.545 Open Int. 118140 73879 84211 14115
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 110140 73979 34211 14118
CALLS	0.330 0.545 Mer 0.330 0.545 Open Int. 118140 73879 34211 14118
CALLS	0.330 0.545 Mer 0.330 0.545 Open Int. 118140 73879 34211 14118
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 118140 73879 84211 14118
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 118140 73879 54271 14118 Open int.
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 118140 73879 84211 14118
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 118140 73879 54271 14118 Open int.
CALLS	0.330 0.545 Mer 0.330 0.545 Open int. 118140 73879 54271 14118 Open int.
CALLS	0.330 0.545 Mar 0.330 0.545 Open int. 110140 73979 34211 14118 Open int. na na na
CALLS	0.330 0.545  Mer 0.330 0.545  Copen int. 118140 73879 34211 14118  Open int. na na Copen int. 456,002
CALLS	0.330 0.545  Mer 0.330 0.545  Cpen int. 118140 73879 84211 14118  Open int. na na ca

WORLD INTEREST RATES

<b>16</b>		Closing Wid-point	CONTROL	Biciofler surred	Day's Nigh		Con par	MAN.	These man	NPA.	One year	SEPA
-				7	See Pro-			MM	,446		-	APR.
zech Ren.	Corune	37,9280	. B hens	961 - 599	97 9789		-		***			
eerask.	(DKG)	7.4344		305 - 387	37.9700 7.4390	37,7880 7,4300	38.9790 7.4374	-0.E	38,3456	-44 -85	30,4313	
DICE	Dri	324.550		301 - 817	325,050	334,043	326,3829	-6.7	7,4422	-67	7.AUE 347.2957	-0.2
righty	(Foriet)	253,174		955 - 394	254,080	251,910	255,8037	-129	329.9779 291,1809	-127	2013/05	-55 -31 B
	640)	8.2970		915 - 024	8,3120	8.2850	1.125A	-123	8.3745	-37	E5114	-25
had	Zhani	4.2903		887 - 918	4.2930	4.2656	6.4204			-3.7		-25
	Led	15940.50		325 - 773	15200.00	15362.00		-	•			-
nais.	Poulie	27.406T		462 - 660	27,4706	27.2111	-		-	•		-
ovalda	Comme	44.8039		231 - 447	45,0810	20 3274		-	:	-	•	- :
enden	SKI	8,3995		921 - 069	8,9075	8.8770	6,9026	-0.4	8,9061	-03	8,9098	-0.1
derind	(\$9)	1,8027		018 - 036	1.6043	1,6000	1,6004	1.7	1,5960	12	1,5744	1.0
(	6	0.6632		529 - 635	0.6658	0.6596	0.5847	-27	0.0675	-28	0.8796	-23
	14	0.0032	-0.002	PCB - 0003	0.0030	0.0000	0.2047	-21	576612	~	0.0700	-23
oppine	(Pess)	1.0702	_0 2000	699 - 704	1,075	1,0828						
	RE	1.7852		767 - 936	1,7981	1.7649				:	-	-
يري الأراب	Ca	1.5820		911 - 929	1.5971	1,5848	-1.5948	-21	1,8000	-20	1,6390	-1.8
mico	New Page	10.1927		850 - 004	18,2059		10.3621	-199	10.8882		12,3081	-207
A	- C	1,0706		703 - 708	1,0709	10.1291	1.0726	-22	1,0788	-23	1.0947	-23
	Esst/Males		-Wiles	קשון - פעון	1.10/108	17095	الك إلا ال	-2.2	1761.00	-23	1-104/	~23
strale.	(AS)	1,8549	Ø 7000	652 - 586	1.6642	1,5490	1,4578	-21	1,6537	-21	1,8884	-1.9
na Kona	226	8,2961		929 - 973	1,2978	8,2630	8.3112	-23	8.3464	-28	8.5823	-35
	- 72	45,7379		232 - 528	45,7938	45,4199	48.0454	-41	45,7260	-85	50.2753	-9.9
ionesia	Recipit	9290.27		450 - 506	932/336	9203.10	9473.46	-27.5	9911.57	-26.1	11548.68	-31.7
Mi -	SJ49	4.3120		066 - 178	4.3266	4.2794	244 G/40	-2.5	38 ( 1.04	-4-1	11349700	-444
		128,437		360 - 515		135,500	400 0744	25	125,6250	25	122,9733	27
	M M	4.0681		第1・数1	127.400	4,0405	125,1744		العالما	-	137.21.22	
w Zenima		1,9611		502 - 630	1,9210	1956	1.9941	-1.8	1.9704	-19	1,9977	-19
Enginees .	(123)	40,8951		249 - 652	41,0713	40.4548	41,1797	-8.4	41.7477	-83	- 44,2084	-11
A Arch	Fee	4,0146		137 - 132	4.0159	19672	4/02/2	-28	4.8458	-27	4.1510	-34
	S7	1.8251		241 - 250	1.8270	1.8114	1,8229	14	1,8204	1.0	1.8124	8.7
gapore uti Africa	(55)	8.5371			6.5513	6.4922	1.44201 8.6005	-11.5	6.72t6	-113	7.2322	-10.6
	<b>60</b>			315 - 425				-112	0./210	-11-4	1 2342	-140
uth Moree	(Man)	1302.81		245 - 316	1306.79	1301.79	35,2436	-24	00 4400	-28	38,2023	-26
Nan	(18)	\$5.1719		604 - 803	35,1840	34,9400			35.4199			
eitend	<b>P</b>	40,0781		222 - 229	40.2461	3.7735	401358	-1.8	40.3635	-25 -25	41_9075	-35
Ē	Diten	3.9322		310 - 333	3,5652	3,5240	3,9401	-24			4.0325	-25
· massa in			, prograpii, co	emicary Paris do 201.412, Sp	U.SHI, File	- 10 April 25	DAY LAND	THE 127	ex, telepe	- 1-5s		PLENSEA



KCHAN	GE C	ross	RAT	ES							-										
Apr 1	18	- Bir	. 1867	· Fft	2000	Æ	L	R	_ Mr	B	Pa ·	Str	- SR	2	· 05		Y	•			
glum" Historic Historic Thany"	(BF) (DKI) (FF)	100 . 54.26 61.50 20.63	18.43 10 11.33 3,901	16.26 8.623 10 3.354	4.848 2.631 2.982 1	1.952 - 1.059 1.201 0.403	4800 2604 2552 990.0	5.483 - 2.984 3.360 T.127	20-57 11,16 12-55 4,242	467,0 259,7 305,5 102,5	412.5 223.8 253.7 85.67	22.06 11.97 13.57 4.550	0.819	0.892 - 1,011 - 0.339	3.945 2.141 2.427 8.314	2.654 1.440 1.532 0.547	313.4 170.1 192.8 64.65	1.345 1.525 0.511	EMS E	UROPEAN Buro con.	CUR
end" y" therlands"	(E) (E)	51,22 2,063 18,31	9,440 0,384 3,374	8.329 0.339 · 2.977	2.483 0.101 0.888	0.041 0.357	2459 100 878.5	0.114	10.54 0.429 . 3.765	254.6 10.35 90.97	211.3 8.553 75.50	11.30 0.460 4.058	2.035 - 0.083 - 0.727 1.532	0.842 0.034 0.301 0.799	2.021 0.082 0.722 1.619	1,399 0,055 0,486	160.5 6.590 57.37 152.4	1.270 0.052 0.454 1.205	Grece Deamerk	353.109 7,46038	324 7.4
May May	(PIX)	48.62 26.12 24.24	8.980 3.708 4.468	7.908 3.272 3.942	0.975 1.175	0.949 0.393 0.473	2334 965.8 1184	2.658 1.099 1.324	4.139 4.987	241.6 190 120.5	200.5 \$2.99 108 187.0	10.73 4,439 5.349 10	0.799 0.963 1.801	0.331 0.339 0.745	0.794 0.957 1.789	1,290 0,534 0,643 1,203	15.07 75.99 142.1	0.499 0.501 1.124	MON ERM A UK San cantal of	(EMBERS (1.853644) Es sel by its Europea	0.6
den zarishd	(SKI) (SPI) (E)	45.33 25.17 50.83	8.354 4,639 11.21 4,670	7.371 4.093 9.891 - 4.129	2.198 1,229 2.948 1,229	0.885 0.491 1.128 0.495	2176 1208 2520 1216	2,476 1,375 3,323 1,384	9.323 5.177 12.51 5.212	253 1251 3123 1259	103.8 250.9 104.5	5.563 13,42 5.580	1 2.417 1.007	9.414 1 0.417	0.993	0.666 1.614 0.672	78.89 190.6 79.42	0.824 1.506 0.628	disper inte	The charge descript a set of the street of t	and Step open Sugar day Ste
ndie pr	3850 3850	25.34 37.68 31.91 40.34	8.944 5.880 7.434	6.127 5.188 6.580	1.827 1.547 1.956		1809 1531 1936	2.058 1.743 2.204	7.750 6.582 8.297	187.3. 156.5 206.5	155.4 131.6 166.4	8.313 7.039 8.900	1.497 1.268 1.903	0.525 0.525 0.683	1.487 1.259 1.582	1 0.847 1.071	118.1 100 125.4	0.934			

lgr 16	Euro cen. rates	Rate againsi Euro €	on day	Sett. Faith	* spread * weaker
izece Deamerk	353.109 7,46038	324,45 7,4332	-0.05 -0.0001	-8.12 -0.36	8.44 0.00
ICH ERM ME	1.853644	0.6833	-0.0045	1.48	-1.81
r force a positive Margane belond Indiana of the co	desp desire	Communica, Communication Commu	to a position. It	alle believes have a not the second	prints the poster

.iun	95.74	95.74	-0.0h st	i.74 95.7·	4 45	1,3
m PHILADE	LPHIA SE D-N		DMG DMG2,500	(S per DM)		
Station		CALLS			- POTS -	
Station	LPHIA SE D-N		7ru 2005 2000 2000	(S per DM)	— POTS —	Jun
W PHILADE Strike Price 0.850		CALLS			May 0.54	Jun O.E.
Strike Price	Apr	CALLS	Jun	Apr	Hey	

-	r, Franch Franc, I	lerengies Nov	16, 24 Beech	But  - 1	N <sub>ij</sub> Seigha Per	ic, 7m, 5mm	s. Lity and Pres	to par 100. "	المنعد الأل						
D-MAS	K FUTURES (C	ME) DM 12	5,000 per DA	4	··	·	<u>.</u>	<b>2</b> .00	ASSE YEN FUTE	ES (DE)	Yen 12.5m p	er Yen 195			
ien iep lec	O.5494 0.5506	0.5476 0.5508 0.5508 0.5508	-0.0017 -0.0019	0.5495 0.5595	1.5456 0.5456	8,955 39 3	Open int. 32,296 1,233 137	Jen Sep Dec	0,9478 0.6788	0.8538 0.8549 0.8742	+0.0055 +0.0052 +0.0050	High 0.8554 0.8640 0.8756	0.8454 0.8742	21,418 185 11	Open Int. 90,783 1,825 1,459
SM83	FRANC FUTUR	8 (DA) 8	Fr 125,000	per GFT				■ शस		DNR 982,5	00 per E .				
iuo iap iec	0.6715 0,6766	0.6702 0.5773 0.6860	-0.0015 -0.0013 -0.0002	0.5730 0.6783	0,5852 0,5758 0,5850	15,643 46 10	85,396 520 14	Jim; Sep Dec	1.8022	1.6100 1.6100 1.6110	+0.0022	1.6140 1.6150 1.6110	1,8024	6,906 47 1	63,779 1,224 36

Shike Price	PAR	CHIT2	30	Apr	- POIS -	Jan
1.610	0.25	1.26	1.67	0.28	1.38	1.96
1.800	8.04	0.74	1.39	1.02	1.06	2.42
1.890		0.43	1.08	•	-	-
Propinsi day's	vol., Cado 20Feito -	. Test. 69/2 5	and, Cale 9	13 Puts 1,400		

U	HER	v	CHAIL	TULL	_	_	FT GOIDE to WICKED CONNECES
			362,079	238.340 3000.40 0.3053	- 236 - 300 - 9,3	40 (10 6	The FT Baids to World Currencies table can be found on the Markets page   Mouday's edition.
			6.4713				
~*	41,2325	٠	41,4145	25,5500	- 25/	000	
A.E.	5.9272	-	5,9307	3,5725	- 3.5	2	

UK INTER	EST RAT	TES		
LONDON M	ONEY R	ATES	One storeto	
Intertweek Sterling Sterling CDs	54 - 44	54 - 5%	54 - 54 54 - 54	5
Tressery Sills Sunk Bills			24 - 24 24 - 24	. 5

È TRE	MONTH ST	BLUG FIND	S (LFFE) IS	7500,000 p	alpits of 100%	h	
	Open	Suit price	Clange	High	Low	Est. Voi	Open let.
Jan .	94,830	194.855	+0.025	94,880	94.810	21160	184567
Step	94,818		+0.025	94,860	94.800	29181	194501
Dec	94,550		+0.030	94,630	. 94,540	11405	146536
Mar	94,620	-	48.035	94,680	94,810	12786	138280
âm .	. 94,590		+0.030	94,580	94.510	9084	115778
. SHORT	STEPLENS!	OPTIONS (LIFE	E) 25(10,000	peints of	100%		
Strike		CHI				PUIS	
Price		int S	10	Dec .	-Jan	Sep	Dec _
94750		155 0.2	-	206	0.050	0.120	0.345
245	00				0.100		
ED08		9.10	io '6.	125	0.186	0.245	0.515
-					n 290		

<u> </u>		BA	SE LENDING RATES	
50 Alles 79 Strict Burst	n & Company I titish Bank (GB) my Ambacter to Bibap Vizzaya tof Cypnas tol Ireland	5.25	### ### ##############################	5.25 5.25 5.25 5.26 5.50 5.25 5.25 5.25
Bering Bard Salt 2 Grant 2 Gra	of Izzin of Scotland laye Bank ne of Mid Sunt an Shiplay & Co List ant NA, seciale Bank Co-operative Bank to & Co us Popular Bank an Laterte	5.25 5.25 6.50 5.27	Hongison & Shareghai 5.25 Investor Benk (UK) Lin5.25 Julian Hodge Benk 5.25 Lioyat Bank 5.25 Micrard Benk 5.25 Micrard Benk 5.25 Micrard Benk 5.25 Nativestanteur 5.25 Nativestanteur 5.25 Royal Bk of Sootiand 6.25 Sootiah Watows Benk 5.50 Sootiah Watows Benk 5.50 Sootiah Watows Benk 5.50	0

-			
Clas	sific	ed	
infort	nati	on.	

Tel: +44 171 873 4874 Fax: +44 171 873 3064

### SUCDEN (UK) LIMITED



\*

TRADING FUTURES - OPTIONS - FOREX? Telephone answered on the first ring Direct access to floors of all major exchanges CALL NOW on 0171 940 9600 5 London Bridge Street, Landon, SE1 193 Regulated by SFR

	Leading inter Leader: H. A India: Pete E-and: offsi	national tax planning , Smith B.Sc. (Hore) or Murphy B.Comm.	lirm, offers ful Tub: + 44171 Tub: + 1511	\$52 2274   62 1333   632 1333	
-	Union CAL	Forex. Futur	- Interet Dealin	2	0171

283

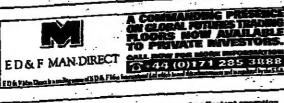
FUTURES OPTIONS & FOREX

WILCOME

RERKELEY FUTURES LIMITE 38 DOVER STREET, LONDON WIX SRB TEL: 0171 629 1133 EAX: 0171 495 0022

for a free trial

## OFFSHORE COMPANIES late of Man and London ISO9002 Certificated A Member of the Estate and General Group Est. 1835







Live Account Statements interact with the S&P 500, DAX, STX, and SMI Matching Rogin www.interactivebrokers.com





9,365

8,176

7,702

428

2000

Picietty American

Barctays Japan

GA Horta America Growth.

Edinburgh North American A

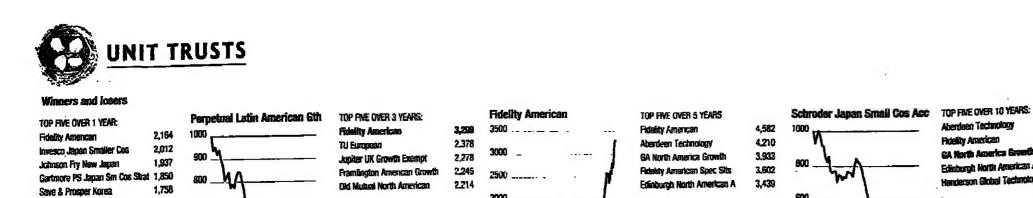
BOTTOM FIVE OVER 10 YEARS:

#### DATABANK

BOTTOM FIVE OVER 5 YEARS:

Save & Prosper Gold & Exp'tion

337



228

BOTTOM FIVE OVER 3 YEARS:

Save & Prosper Gold & Exp'tion

Scot Widows Latin America 599 Perpetaul Latin America 68h 611 Scot Widows Emerging Markets 617 Save & Prosper New Europe 628 Ale Govett Latin America 639	500 3 400 : 3 Apr	1998	Apr	Old Mutual Thailand Acc M&G Gold Gartmore Gold & Int'l Resource Mercury Gold & General	254 100 362 423 50 445	1996	97	98	99	Old Mutual Thaland Acc 3 Save & Prosper Korea 4 Lincoln South East Asia 4	139 144 172 21	00 00 <u></u> 1994	95 96	97	98 98	1	maco Japan Acc. Invesco Japan Growth HSBC Japan Index		0 !	91 Source		5 97		
Tables show the result of investing £1,000 on frictices 1 year (Average Unit Trust 100 Average Investment Trust 95 Bank 100 Building Society 100 Stockmarket: FTSE All-Share Inflation 100	(D) 3 5 21 1317 15 94 1410 15 45 1310 15 39 1113 12 76 1732 21	10 Wa 584 2903 4 567 3007 1 610 2370 6 601 1725 6 179 3921	marked on 3 marky Y076 1.5 2.3 6.4 4.5 1.1 3.9 1.0 4.0 8.7 2.3 1.3 -	Perpetual High Income NPI Extra Income Ret Cantife Income Dis Newton Distributor Lloyds TSB High Income SECTOR AVERAGE		3 1673 1583 1576 1560 1559	5 10 2109 4 1971 1867 2 1874 1727	840 - 830 -	okanity flati, 3.5 3.2 3.0 1.6 3.2 2.5 3.7 1.5 3.0 3.4 3.2 2.5	Europe TU European Baring German Growth INVESCO European Growth Newton European Gartmore European Sel Oppe SECTOR AVERAGE	1 year (0) 1222 1128 1085 1034 1042 976	2378 2119 1996 1934 1850	2980 2581 2802 2565 2757	10 - 5489 4482 5377 3815	6.4 7.2 5.9 6.1	0.4	Best Peps TU Europeen Exeter Capital Growth INVESCO Europeen Growth Neuron Europeen Lloyds TSB Europeen AVERAGE UT PEP	10 11	222 905 085 034 077	2378 2034 1996 1934 1886	5 10 2980 2106 2802 2865 2243 1777		6.7	1.4 1.4 9
Jupiter UK Growth Exempt Exeter Capital Growth Lloyds TSB Environmental law Thombill Capital	1077 2278 905 2034 1077 1886 1112 1884 1085 1880	5 10 	4.8 0.5 6.7 - 3.9 0.9 4.0 0.5 4.2 0.9 3.9 1.4	UK Fixed Interest Morgan Gren MP Annuity Conv Ex CGU PPT Preference Aberdeen Sterling Bond CGU PPT Monthly Income Plus M&G Corporate Bond SECTOR AVERAGE	1096 1080 1063 1039 1095 1057	1517 1504 1493	1653 2 1630	320 217 -	1.6 4.7 2.2 5.9 1.4 4.3 1.6 6.7 1.4 5.3 1.3 5.7	Global Emerging Mkts Gartmore PS Emerging Markets Stewart Ivory Emerging Market Hall Samuel Global Emerg Mkts Save & Prosper Emerging Mikts Mercury Emerging Markets SECTOR AVERAGE	817 748 751 764 733 752	827 808 799 782	829 811 - 741 809 667	1682	8.2 7.7 9.5 8.5	0.9 1.5 - 0.9 0.3	Property  Aberdeen Property Share Airways Residential Property Norwich Property Barclays Property SECTOR AVERAGE	10	829 052 013 983	1359 1311 1310 1233	5 10 1224 - 1309 1324 1286		3.9 1. 1.3 5. 0.9 4. 1.0 4. 1.8 4.	.5 .5
Fidelity Moneybuilder Index Johnson Fry UK Income River & Mercantile Top 100 Ovect Line FTSE 100 Tracker	1071 1847 1089 1833 1084 1832 1072 1821	2283 3298    1907 3079	3.6 2.8 4.1 2.1 4.2 2.5 3.9 2.4 3.8 2.1 3.7 2.0	UK Gilt Fleming Select Long-dated Gilt Fidelity Institutional Lg Gilt Mercury Long-Dated Bond Fleming Select UK Index Linked M&G Gilt & Fixed Interest SECTOR AVERAGE	1177 †177 1098 1182 1118 1095	1490 1488		402	2.1 5.2 2.1 5.2 2.0 3.0 1.2 2.1 1.4 4.1 1.2 4.7	International Equity In INVESCO International Income Premier Global 100 Mayflower Global Income M&G International Income SECTOR AVERAGE	1072 1168 946 973 1036	1554 1410 1334	1842 1638 1543	3895 2090 2849 3050 2971	3.3	1.8 1.9 3.9	Nith America Fidelity American Framington American Growth Old Mutuel North American Bartog American Growth Ediaburgh North American A SECTOR AVERAGE	12 12 13	425 210 302 378	2245 2214 2195 2175	3226 2607 5 2806 5 3439 7	5224 5547 7702	7.7 5.4 5.1 4.9 4.2 5.2 (I)	5
Henderson Exempt Cygnet Gartmore LiK Smaller Co Inc Laurence Keen Smelter Cos BWD LiK Smaller Cos	855 1535 962 1522 922 1511	1896 - 1855 - 2119 2456 2333 - 1890 - 1464 1994	4.4 2.2 4.5 0.9 5.0 1.1 4.6 1.4 5.3 0.6 4.6 1.5	Far East exc Japan Friends Prov Australian HSBC Hong Kong Growth Fidelity South East Asia Henry Cooke LG East Enterprise INVESCO Hong Kong & China SECTOR AVERAGE	1076 907 1057 859 774 990	1055	1235 4 1059 3 967 858 3	189 340 046	5.3 - 9.8 2.2 9.0 1.3 9.8 0.5 9.9 1.9 8.9 1.1	International Fixed Int Martorough Managed Newton International Bond Barclays BGI Intl Fix Interest AES Intl Bond & Convertible City Financial Int'l Cap Accum SECTOR AVERAGE	1947 1059 1972 1022 1051 1049	1260 1230 1228 1216	1330 1331 1298 1298	2501 - - 2089 1924	1.7 3 1.0 4 1.1 5 1.8 6	1.0 1.9 1.1 1.3 1.5	Commodity & Energy M&G Australesian Acc M&G Commodity Save & Prosper Commodity Lloyds TSB Natural Resources Mercury Gold & General SECTOR AVERAGE	1 7 8	174 194 185 129	1094 594 495 487 445 516	773 1 640 1 604 1 652 2	1380 1201 1620 2088 1	5.9 2. 8.7 1.1 6.9 0.1 6.9 0.1 12.1 2.3 1.1	S 3 6
Fidelity Income Plus CF Goy High Income Newton Higher Income Jupiter Income	1036 1770 983 1760 1923 1756 1102 1753	2258 3600 1999 2541 	3.4 3.1 3.4 3.7 3.6 8.1 3.8 4.1 3.3 3.1 3.5 3.6	Far East inc Japan Jupiter Far Eastern Save & Prosper Far East Sm Cos Dresdner RCM Oriental Income All Govett Greater China Smith & Watarmson For East SECTOR AVERAGE	1378 1189 1088 632 1077 1062	1056 909 850 838 834 727	786 863 1 865 1 805 1	770 895 454	8.0 - 6.3 0.0 6.4 1.9 9.9 - 6.1 0.1 6.8 0.8	International Equity & Fishing General Opportunities GA Income Portfolio Bank of Ireland Ex Mgd Growth MT General Gartmore PS Medium Term Balan SECTOR AVERAGE	Bond 1969 1949 1940 1954 1132 1955	1510 1456 1454 1439	1660	3641 - 2690 3024	3.7 2 3.7 1 3.8 3 2.2 2	1.8 1.8 1.1 1.2	Investment Trust Unit Dulter High Inc Inv Tst Acc Aberdeen Fund of IT Inc Dulter Investment Trusts Gartmore Practical Inv Singer&Fried Investment Tst Pf SECTOR AVERAGE	10 9 9	140 1 153 1 174 1 155 1	522 336 337 325	1483	2531	3.8 3.1 3.6 7.1 5.0 0.1 3.4 2.1 4.5 1.1	7 0 9
CIS UK Income CGU PPT High Yield 1 Garlmore UK Income Inc 1 Midfand High Yield	1021 1597 925 1586 1065 1576 1011 1568 962 1552	1784 3579 1814 - 1803 2614 1849 2130 1672 2350 1635 2505	2.5 4.1 2.9 3.2 2.7 5.1 3.0 2.7 2.8 5.1 2.6 4.6	Japan Ballle Efford Japanesa Ballle Efford Japan Sm Cos INVESCO Japan Growth (ET) Murray Japan Growth Newton Japan SECTOR AVERAGE	1323 1609 1202 1350 1202 1278	1054 1036	932 1037 1: 1080 981 1:	288 128	6.3 - 7.5 - 4.2 - 6.2 - 8.7 - 6.9 0.4	International Growth Fidelity Menaged International Scot Equitable Technology Abardeen Technology Henderson Global Technology Fidelity International SECTOR AVERAGE	1470 1480 1650 1445 1243 1009	2001 1974 1956 1881	2957 4210 3146 2403	5060 7148 11163 7630 -	65 82 83 44 (	1.4	Fund of Funds Fidelity Moneybuilder Plus Family Fidelity Managed Lloyds Bank Income Portfolio Lazard Income Portfolio Lloyds TSB Selector SECTOR AVERAGE	11 10 9	79 1 03 1 167 1	548 490 468 461	1678 1648 1657	- 1	4.4 00 4.2 0.4 2.4 3.3 3.2 2.1 3.5 1.6 3.3 1.5	4 3 3 4

## INVESTMENT TRUSTS

**UK Capital Growth** 

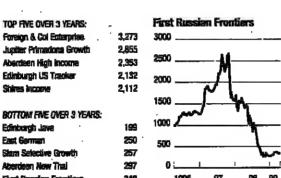
**INVESCO** 

Broadgate Fleming Mid Cap Benfield & Rea

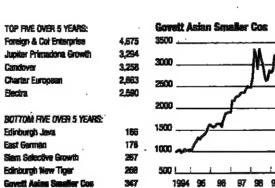
700

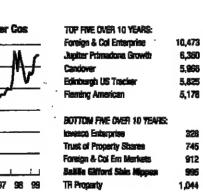
BOTTOM FIVE OVER 1 YEAR:

Winners and losers		
TOP FIVE OVER 1 YEAR:		Invesco Korea
Invesco Japan Discovery	2,198	1800
Atlantis Japan Growth	1,937	1
Fidelity Japanese Values	1,881	1600
Isresco Kores	1,745	1400
Saidle Offerd Shin Notion	1.659	
•-		1200
BOTTOM FIVE OVER 1 YEAR:		J
First Russian Frontiers	241	1000
Foreign & Col Em Markets	548	800 \ \ \
Beta Global Emerging Markets	586	aw
kwesco Enterprise	588	600
Tea Plantations	611	Apr 1998 Apr









4.1 4.9



rea mentancin	011	/hr	10	20	'	reja	Later Dadreth Linewortz	310	1200	31			•			1997 50		٠.		-	III. (clearly I latte	,
Tables show the result of investing £	1,000 over differ	ent time p	periods. Ti	rusta a	te tanja	d en 3-7	ver performance. Werning: pent perform	esses la not a gr	side to te	tar peri		e. For im	replaces	i trust prices see suda paper.								
int General	i yaar (C)	3	5 Die	Poj-j	<b>Kini</b> ly	1676	UK Inc 6th	1 year (2)	3	5 0	(Pa(-)	Volumbly	Yes	Japan	1 year (i)	3	5 0		Votering	16	Property	1 year (
Tribune	1104	1849	2122	9	5.2	1.4	Temple Bar	1072	1840	2047	8	5.2	4.0	Martin Currie Japan	1318	890	-	9	8.9	•	TR Property	90
Personal Assets	1021	1762	2406	-	3.2	1.6	Dunedin Income Growth	1067	1810	1922	13	4.9	2.9	Schroder Japan Growth Find	1381	836	-	8	9.5	-	Wigneure Property	91
Majedia	1013	1614	1814	13	4.1	24	Merchants	1090	1804	1974	7	5.2	4.2	Bailtle Gifford Japan	1403	834	765	11	8.2	-	French Property	100
Scottish Mortgage	1059	1583	1928	16	5.6	2.5	Gartmore Brit Inc & 6th Units	1106	1789	1867	-		3,4	INVESCO Japan Discovery	2198	737	-	18	12.9	-	Trust of Property Shares	74
Witan	1083	1582	1952	15	4.5	23	City of Landon	1000	1766	2053	4	4.8	3.2	GT Japan	1216	732	622	16	7.2	-	Sector average	93
SECTOR AVERAGE	1032	1509	1854	-	4.8	22	SECTOR AVENAGE	996	1514	1699	-	4.8	3.9	SECTOR AVERAGE	1485	686	573	-	8.5	-		
Int Capital Growth							Smaller Cos UK							Far East inc Japan							Split - Capital	
Jupiter Primadona Growth	1188	2855	3294	-15	7.3	1.0	Eaglet.	1022	1443	1328	15	6.1	1.3	Martin Currie Pacific	1034	740	757	22	8.4	2,3	Jove Cap	110
British Assets Growth	1020	1793		23	5.0		Shires Smaller Companies	896	1366	1228	16	6.7	5.2	Henderson Far East Income	1193	725	856	10	7.9	8.0	Framiliation Dust Cao	81
Foreign & Cai Spec Util S	1095	1719		9	6.1	2.8	Gartmore Smaller Companies	818	7350	1669	13	7.3	2.4	Foreign & Col Pacific	1150	685	800	17	7.6	1.9	Fulcrum Cap	97
Anglo & Overseas	1122	1823	1894	14	4.4	1.4	Fleming Smaller Companies	944	1330	1284	20	7.0	2.0	SECTOR AVERAGE	1125	717	804	-	8.0	4.0	Finsbury Income & Growth Cap	85
RIT Capital Pariners	1026	1579	2059	15	5.0	0.7	Ivory & Sime UK Small Cos	932	1326	1736	21	7.4	2.8								Reming Income & Growth Cap	97
SECTOR AVERAGE	1025	1394	1536	-	5.7	1.5	SECTOR AVERAGE	853	1102	1239	-	6.1	2.7								SECTOR AVERAGE	89
Int Income Growth							High Income							Far East exc Japan, 6	eneral						Split - Inc & Residual	Can 1
British Assets	1038	1673	1684	74	5.3	4.2	Aberdaen High locome	1106	2353	1801	-5	5.5	7.8	Aberdeen Asian Smaller Co	1079	594		20	9.3	0.3	Johnson Fry Utilities	_
Securities Trust of Scotland	946	1424	1491	19	4.5	4.0	Shires Income	1102	2112	1897	7	5.4	4.5	Abardeen New Dawn	1077	540	571	21	8.7	1.9	Johnson Fry European Utilities	140
Marray International	1002	1270	1577	16	5.3	3.4	Distringer	1069	2095	2272	-17	4.1	9.2	Pacific Horizon	965	524	680	21	9.8	4.4	Geared Income	120
SECTOR AVERAGE	986	1456	1584		5.1	4.0	Glasgow income	1093	1959	1904	10	5.1	4.7	Schroder Asia Pacific	1076	511	-		11.6	1.3	Gartmore Shared Equity	106
							Aberdeen Convertible Income	967	1728	1194	-1	5.1	7.2	INVESCO Asia	1021	503	-	20	10.1	1,7	Edinburgh Income	96 100
							SECTOR AVERAGE	1068	1805	1756	-	5.0	6.8	SECTOR AVERAGE	990	453	482	-	10.3	1.5	SECTOR AVERAGE	82
Smaller Cos Int'l							Venture & Devt Cap							Far East exc Japan, S	inale Ca	umhrv					Split - Income	
Hereld	1240	1532	2299	7	6.8	0.4	Foreign & Col Enterprise	1190	3273	4575	-7	6.5	1.5	Taiwan Investment	984	1040	1028	23	8.0	_	Jove Inc	
Hemilerson Strata	883	1253	1963	10	6.9	-	Electra	1196	1975	2590	10	5.8	1.6	Australien Genortunities	1289	960	.020	25		2.3	Rights & Issues Inc	114
Henderson Smaller Companies	939	1228	1368	19	5.9	2.0	Candover	1102	1968	3258	-5	7.1	29	New Zeatand	1020	590	780	7	8.6	3.4	Framilington Dual Inc	113
Mid Wyrd International	944	1155	1189	27	4.7	22	Foreign & Col Private Equity	1255	1612	-	15	5.1	2.0	INVESCO Korea	1745	523	463	16	16.6	0.7	Framington Income & Cap Inc	97
Foreign & Col Small Cos	940	1080	1009	25	4.9	23	Dunedin Enterprise	1031	1609	2245	17	3.0	4.6	Aberdeen New Thai	989	297	411	-2	8.9	3.8	Archimedes Inc	118
SECTOR AVERAGE	924	1091	1504	-	6.4	21	SECTOR AVERAGE	1043	1482	1977	-	5.2	29	SECTION AVERAGE	1112	952	519	_	11.2	2.5	SECTOR AVERAGE	121: 105
UK General							North America							<b>Emerging Markets</b>							Split - Zero Dividend	
Flerning Claverhouse	1012	1915	2422	-3	5.0	1.8	Edinburgh US Tracker	1240	2132	2473	8	4.9	0.8	Bartno Emercipo Europe	909	1799	1636	19	11.7	-	M&G Equity Zero	
Edinburgh UK Tracker	1070	1782	2193	1	4.8	2.5	Fleming American	1005	2062	2136	16	5.0	0.5	Scuider Latin America	753	1060	-		11.5	0.9	Jupiter Solit Zero	110
Albany	1041	1749	2000	20	4.7	3.5	US Smaller Companies	894	1307	1718	16	6.7		Templeton Labo American	779	940	-		11.9	1.5	Johnson Fry European Util Zero	113
Foreign & Col Spec Util	1097	1694	1946	10	42	3.6	Foreign & Coi US Small Co	1022	1261	1529	14	5.9	-	Foreign & Coi Latin American	781	934	633		14.2		Sartmore Shered Eq Junior Zero	115
Ridelity Special Values ELS	1025	1639			3.4	1.4	North Atlantic Small Cos	792	1219	1750	22	5.5	_	Mornan Grantal Latin American	700	272	_		44.5		Contract Diff Land College ZERO	111

1951 2509 1905 2511 1850 1963 1783 2382

The Ides of March are passèd -

Europe

Perpetual European TR European Growth

- 17 4.5 1444 19 5.0 1417 20 6.7 - -5 6.1

2.2 1.8 2.2 7.1 2.5



Closed End Funds

INVESCO City & Commercial Investment Tst of law Trusts

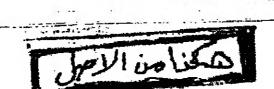
Capital Gearing

Don't let your existing PEPs suffer poor performance, move them to INVESCO. 0800 010 333 Your Global Investment Partner

6.5 0.9 6.6 0.4

5 7.2 5 7.0







はおり

ŭ ŭ

1 4 1

e e

7

4.

10 mm 10 mm

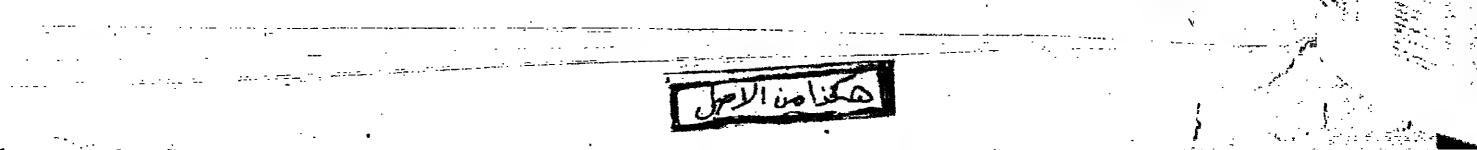
4.5

A Kentel

E Tame

12

### 158 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 198 | 19 -1.7 +0.6 +0.9 +0.9 +0.2 # Basement Re 123.8 125.8 124.0 125.8 647 50 134.80 134.80 444.80 529.10 217.60 75.50 -15 1.43 +05 --04 422 +04 295 +048 --12 1.80 +001 5.56 -14 --125 0.55 -128 0.35 -130 - 130 +0.70 1.01 M & G Sec 120 **CANCER HITS 1 IN 3. GIVE YOUR WORKFORGE A CHANGE** TO FIGHT BACK. Philips & Ores Holf Hanagers Ltd (1400)F 14 Reserv Sours, Lordes BZA 1PD 0171-628 8070 +0.27 0.00 It is a fact that one third of the people in the UK will get cancer +176 --100 -+810 124 -023 425 +025 025 +027 026 +037 036 +110 041 -025 126 94.84 382.70 42.40 65.40 65.40 65.40 194.84 194.84 194.84 194.84 194.84 194.84 Macmillan P (F. 1) (F. 3) (4) (5) (5) -02 -03 -179 149 -129 050 -178 050 -056 650 +044 150 +044 056 +176 -380 +019 124 +036 -2 +036 0.51 +037 0.51 +130 0.41 -030 1.52 縊 0.61 19年十年中中中央中央会員 **PROPERTY UNIT TRUSTS** -040 034 -032 03 -133 034 -034 032 25252E 

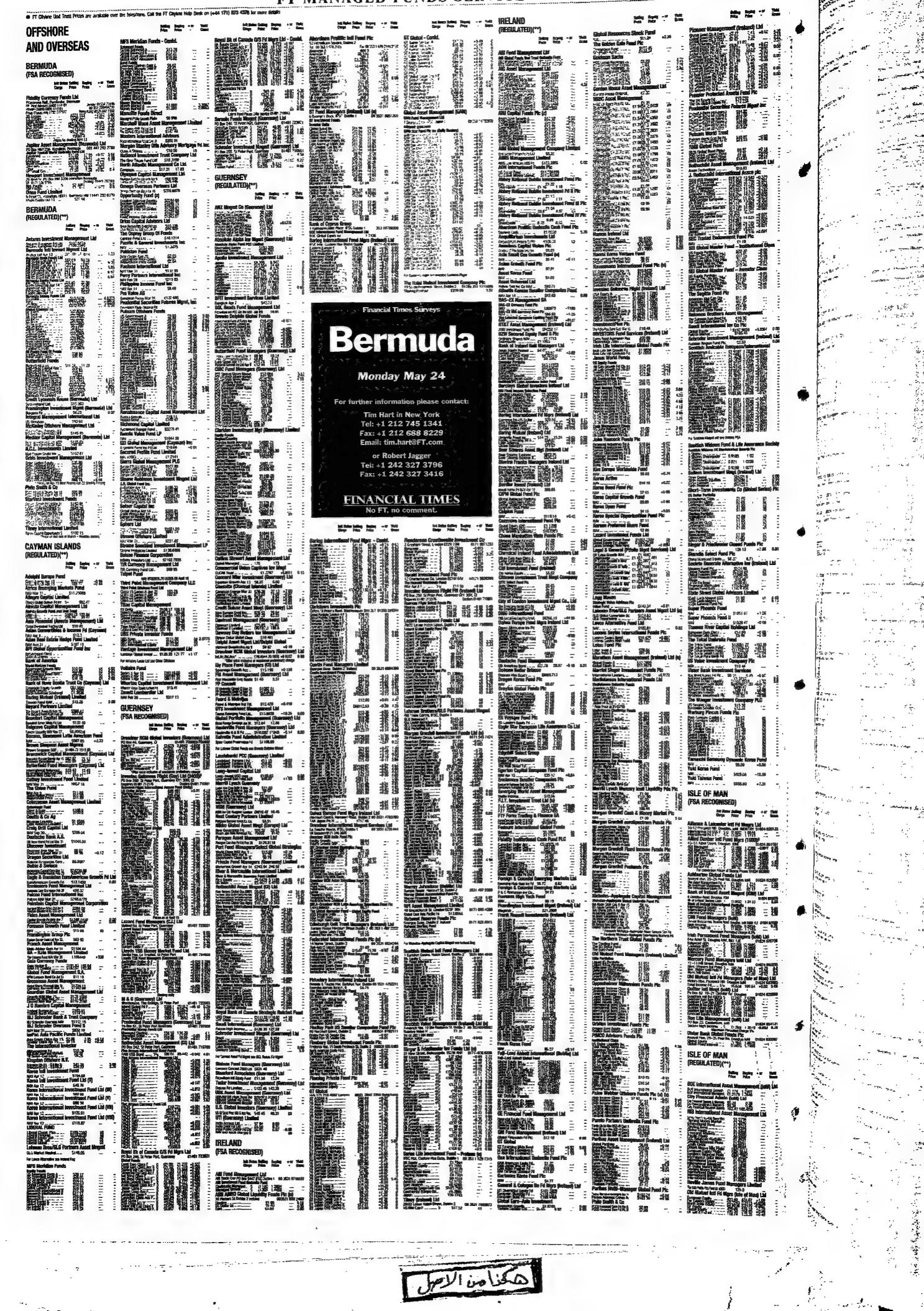


FINANCIAL TIMES WEEKEND APRIL 17/APRIL 18 1999

FT MANAGED FUNDS SERVICE

insurances, Money Markets and Other Honey Market
Bark Accounts

The state of the 14



FINANCIAL TIMES WEEKEND APRIL 17/APRIL 18 1999

AND COURSES

-11

FT MANAGED FUNDS SERVICE Offshore Funds and Insurances

-8.07 1.00 CHAIN D1534 812700 SOF I = THE RES **推翻报** AND LUXEMBOURG LUXEMBOURG ("") 84.72 ank You Erect & Cle Af 00.50E-000001



Offshore Insurances and Other Funds

second liner

QUITE POSSIBLY, THE WORLD'S ONLY \$4.8 TRILLION NICHE PLAYER. 

ه كذا من الاصل

#### LONDON STOCK EXCHANGE

## Second liners move to grab the limelight again

WARKETS REPORT By Steve Thompson JK Stock Market Editor

The divergence of performance setween the London market's eaders and second and third line stocks was apparent again yesterlay, with the FTSE 250 leaving ts senior index for dead for the hird consecutive session.

And that divergence would have been much greater but for the proposed multi-billion pound nerger of Asda and Kingfisher evealed yesterday, which saw the food retailing sector erupt, plus another stunning performance by BP Amoco.

FASTA MISKELS

Even hard-bitten marketmak- the French oil group, was a its third straight loss and a fall of or 4.2 per cent. The index closed ers were surprised by BP's strong strong possibility.

BP is easily the UK's biggest company by market capitalisa-tion, representing almost 10 per market's favourites of recent cent of the FTSE 100, and is now years, the telecoms; pharmaceutivalued at well in excess of 100bn, even before the integration of Atlantic Richfield.

Dealers said the shares had rocketed behind a rising oil price and an ever-increasing stock

Not only did the strength of BP promote substantial strength in Shell, as a proxy for the biggest FTSE 100 stock, but the latter responded to vague rumours that a Shell merger/acquisition of Elf.

But there was no doubting the cals and some of the banks, into the cyclical areas of the market.

Those areas of the market,

according to gleeful stockbrokers enjoying one of the most lucrative trading periods of recent months, included the oil and metals and mining stocks as well as many of the engineering stocks. which partly accounted for the latest jump in the FTSE 250.

A weary-looking FTSE 100 was left with a 45.5 decline at 6,420.6,

EQUITY FUTURES AND OPTIONS TRADING

52.2 or 0.9 per cent over the week. yesterday at 5,796.2, up 88.9. Early in the session, as the overwhelming market story, the . Asda, Kingfisher story whipped strength in the smallcaps too, up some initial excitement, the index had rushed up through 6.500, hitting 6,513.2, before sliding back and eventually threaten-

ing to dip back below 6,400. Contrasted with that sorry performance was a rampant FTSE 250 index, which at its best looked likely to post a three-figure gain, before it eventually settled for an 88.9 rise at 5.796.2. Over the five-day period and with sentiment in the cyclical

The FTSE 100 future

opened at 6,495, which was at par with cash with fair.

value estimated at a premium

of 31 points to the underlying

of 6,540 and a low of 6,445,

Index options expiry was at

Bit. vol. Open jet.

26373

settlement was at 6,458.

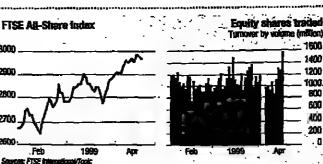
volatility at 25 per cent.

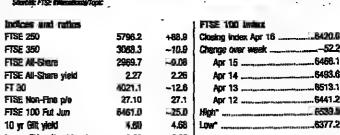
8445.0

cash market.

There was a late burst of with the FTSE SmallCap index, which tended to be left behind by the midcaps for much of the session, coming with a late burst to

finish 18 higher at 2,467.1. Turnover, as expected on a day when the Asda/Kingfisher deal broke and as the institutions began to panic and chase the oil the highest daily total in months. Asda and Tesco accounted for 170m shares, or 10 per cent of the stocks galvanised by the sudden overall figure, while BP Amoco surge in US manufacturing and Shell accounted for another stocks, the FTSE 250 rose 232.2, 90m shares, or 5.5 per cent.

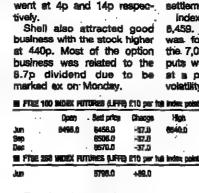






4033,7 4007.9 3921.2 3998.8 3794.5 2.50 2.50 2.50 2.62 2.51 24.22 24.41 24.41 24.07 34.38 24.28 24.34 24.35 24.00 24.17

# options market, writes Martin the April and June 200p calls



between Asda and Kingfisher

prompted trades in the



	-											_	_	_	_	<u> </u>
	84	40	41	125	81					76	1000					4
	100	336	104	35	100	30	27	2016		573	175	101		1405	-	199%
				122%												
	345	184	3147	183		114	100	4	2017	243	1077	2007				
			40%	305			40%	300			267	3834			117	div
				4171			i ir	461			447	4831			467	2774
				° Gad	44		mine.	President Services	and of		m int	<b>10</b>	9	eet p	rices.	
١	سند ر	Sept.														

FTSE - LEADER	S & LAGGARDS	
Percentage changes slock Date	natur 30 1996 based on Filder	701 1E 1986
	FOSE ScoolCop+19.13 Bani Estado+18.67	
Fortsby & Pager+48,19	Information Technology+18.77	1900 +1.06
Packaging	Engineering & Mischey+18,54 General Retailors+18,11	Physical
Charactis+20.67	Figuretals+17.80	Food & Drug Retailers1,76
	Software & Comp Serve +17.25	
	Cyclical Cons Receiv	
Mindis & Phonography +26.81	Enchanic & Bact Equipt . +14.90	Life Assurance
	Astrophice & Defends+14.88	
Specialty & Color Per	Optical Services+14.80 Non-Optical Services+13.82	Hon-Cast Dans Stocks 4.36
AL 1 Aug	Propert Comitous 19 00	Thheath 41 St

#### Asda up on Kingfisher merger talk

**COMPANIES REPORT** By Martin Brice and Peter John

5,459. In options, one trade was for March 2000, where The merger move by Asda the 7,025 calls and the 6,025 and Kingfisher set the food puts were dealt in 2,250 lots retailing sector alight as at a price that represented prospects of consolidation prompted heavy buying.

It was notable that Asda closed above the notional price of the merger. With 94m shares traded Asda was up 22% at 198%p, compared with the 190p at which Kingfisher's closing price valued the stock. Analysis said the premium stemmed from hopes that another bidder might enter the fray, with names like Ahold and Wal-Mart in the frame. King-

fisher was off 35 at 840p. Tesco saw 76m traded and gained 14% to 181%p, while J Sainshury was ahead 15% at 390%p as 11m were dealt. Sefeway rose 4% to 260p amid volume of 22m.

Leading engineers benefited from the sustained switch into cyclical stocks as investors moved away from highly-rated shares. GKN gained more than 8 per cent or 88 to £11.33%, taking it to a new 52-week high and more than doubling the 520p it touched in October. Other engineers on the rise included Vickers, up almost 10 per cent or 13 at 1481/ap and Rolls-Royce, which rose 16 to 296%p.

Traders said three elements were combining to power engineers. Equity cal stocks, of which engineering companies were prime axamples. Second, the prospects of a long war in Kosovo was focusing attention on companies that supby SGL Carbon of Germany. which yesterday made a bullish trading statement.

Sales traders were pointing out to clients that UK engineering companies are due to issue a series of trading updates at their annual meetings, which begin at the end of this month. These are likely to prompt a series of upgrades to forecasts from

analysts. Meanwhile, the prospect of share buy-backs and the subsequent increase in earnings share formed a positive backdrop to share prices in

the sector. The star of the day in the FTSE 250 index, which strongly outperformed the rest of the market, was Cookson. It gained more than 16 per cent, or 241/2 to

strength.

Prizer.

Pharmaceuticals stocks

The US group warned it

was likely to see growth

due to unfavourable compar-

isons with lest year's initial

Viagra sales, and investment

in research and development

On top of that caution, the

highly-rated sector was a casualty of the switch into

cyclicals. AstraZeneca fell 71

to £25.79, Glaxo Wellcome

dropped 28 to £18.57 despite

the approval by the US Food

Kline Beecham fell 29 to

figures pext week as well as

Avandia, its diabetes treat-

and product support.

fell as the market digested

#### **BP** Amoco soars

BP Amoco jumped 521/4 to £11.25 on turnover of 35m and Shell Transport 25 to 444%p on volume of 55m in response to strong crude prices and the same switch into cyclical stocks that ben-

efited the engineers. The rise in BP Amoco, which hit the highest level since its creation through the merger of BP and Amoco of the US, was at one stage enough to lift the FTSE 100 index by some 15 points. Brent crude for June traded at \$15.20 a barrel, and gains in New York helped

lift US oil shares. Warburg Dillon Read had repeated a positive stance on BP Amoco in a pan-Euro-

RISES AND FALLS

the fair value on the stock to 700p and stressed its "outperform" rating on the stock. This followed Thursday's announcement of disposals of £1.7bn by ICI to Huntsman of the US.

Albright & Wilson sparked up 18 to 163p as Albemarle of the US came in with a raised offer for the chemicals group. The share price exceeded the underlying bid value and Martin mented: "We are convinced it makes strategic logical and financial sense for Rhodia [of France] to return

pean sector review, based on hopes for further oil price with a knock-out blow. Mining groups Rio Tinto and Billiton jumped as investors bought commodity plays, after strong gains in the latest figures from base metals.

Rio was up 17% at £10.21% and Billiton 14 at 2014p with 25m traded. Both stocks had decline in the second quarter already advanced strongly on Thursday, Billiton is now the best performing stock in the FTSE 100 index this

year, with a 68 per cent rise. 3i Group fell 121/4 to 6761/4p as it lost its bid for Electra. ertheless, there were some suggestions that with its Footsle status and exposure to undervalued smallcap stocks, 3i could itself become a takeover target. Electra fall 14 to 715%p.

and Drug Administration of an HIV treatment. Smith-Reuters Group dropped 817%p ahead of first quarter 61% to 926p with Morgan Stanley Dean Witter downhopes for the approval of grading the news and information company to "neutral" from "outperform". The ICI rose 12 to 675%p as move came after a recent sharp rise in Reuters shares. which hit a record high of

210.11 on April 18. William Baird, the textiles group that supplies Marks at 104p after it announced the purchase of Lowe Alpine, the maker of branded outdoor clothing, for 213m cash and assumpture capitalist Phildrew Ventures, which paid £14.4m for

## 9513.1 134/76 9529 23/7/146 9535.7 96765 1378.3 21/1/86 9535.7 96765 1378.3 21/1/86 9535.7 96765 1378.3 21/1/86 9535.7 134/96 954.5 14/1/86 9595.8 134/96 9576.2 14/1/86 958.2 20/1/86 9 2 2.15 1.86 28.06 54.72 2898.05 6873.1 2 2.27 1.85 19.80 44.78 25.5.02 5783.2 4 2.83 1.90 18.57 51.52 2587.73 5804.7 9 2.91 1.70 28.12 29.41 1440.77 3088.9 8 2.91 1.88 21.73 29.38 29.5.44 3857.4 1 1.52 18.3 33.95 22.41 2281.95 320.9 9 2.87 1.85 18.87 18.73 2197.51 2487.8 9 2.87 1.85 18.87 18.73 2197.51 2487.8 9 2.87 1.85 18.87 18.73 2197.51 2487.8 9 2.87 1.85 18.87 25.75 2782.23 2288.26 4 2.96 1.25 25.55 2421.95 2582.75 5 2.96 1.25 27.50 9.89 1525.53 2582.70 5 2.96 1.27 23.41 10.78 1535.53 2584.8 13M 5770.2 18M 4834.1 18M 4834.1 13M 2744.9 18M 2518.2 18M 2618.2 18M 2618.2 18M 2618.2 18M 2618.2 18M 2618.3 18M 1152.5 18M 1152.5 18M 1152.5 18M 1152.5 18M 1152.5 FSE 250 ex law Co. FSE 250 invert Yield FSE 250 invert Yield

FISE Fledgling ax hav Go	1348.48	+0.5		1342.00		2.00		20.21		1553.05	1398.55	784	1183.45	40	1306.55	16/4/96	991,35 Z	
THE ALCOHOL	1896.55 1402 84	+6.7	1840 14	1386.70 1393.55	1503.00			17.80		1606.62		184	1181.76	4/1		16/4/90	986,74 2	
TISE AN-Shad all lat No.	902.7				1065.7	1.07				829.74	902.7	184	201.5	4/1	1146.0	8/6/95	761.3 1	4/10/98
		_			,	-												
FTSE Actuaries indust				£ 800	Year	<b>Section</b>		PE	Ye ad	Total			<u> </u>		سني	Alon Cur	- ساعلت	
•	£ Sby Apr 16			Apr 15	200		Command or	talio .	181	Perform	High		· low		100		1.00	
	_						-	-			-	486	3703.17	29/1	1202 St	3/10/97	880.20	101266
ESTORCES(14)	5181.00	+50	B090.67	4933.98	4688.53 3289.50	2.42		65.93 19,18		2433.75	5181,00 3860,77	16/4	3/U3,1/ 9608.87	W.	4768.29		1900.00 3	
ArtigiS)	3980.77 5985.05	+3.2	7035 90	3859.06 5888.82	521E 10	2.35		10.00			5985.05	164	429L14	29/1	5005,05	184/99	382.36	
W & Gas(12)						12		15.78		1371.31	2289.18	164	1678.48	22/1	2447.98	22/5/96	986.10	14/1/86
SASIC PROUSTRES(83)	2260.18	+3.5	2029 71	2181.49 2323.00	2879.83			20.30		1282.98			1717.62	19/1		15/5/98	079.56	14/1/86
Sergicals(20)	2406.23 2029.57	14.0	2385.02	1945.00	1833.07	3.05		14.33		114271		18/4	1415,03	22/1	2353,22		954.90	9/9/92
construction & Big Math(50) forestry & Paper(2)	6109.61	+1.5	刀配面	60230,00	4585,53	5.05		11.30	28.99	2889.98		16/4	3703.17	29/1	6186.61	16/4/99		19/2/86
tool & Other Metats(1)	2836.50	-3.1	3334.53	2926.03	2975.13	6,64	1.13	13.37	22.19	1884.51	2925.03	15/4	2092,78	25/1	3336.87	11/5/98	962.80 1	
SIGNAL PERSONNELS(III)	2176.17	43.5	2553.25	20/05/0	2208.94	2.50		18.39		1317-51		164		22/1	2447.98	22/5/98		14/1/88
PRODUCT & DATES	2567.40	+34	3135,74	2580.60	2975,13	1.80		18.42		1772.48		164	2092,78	25/1	3338.87 2231.57	11/5/98 2/2/94	952.80 10 950.29	0/11/6/ 10/9/98
transitied inclusions(4)	1071.94		1260.15	1059.13	1444.84	5,42		22.86			1125.72 3174.69	#7 190	968.96 2557.80	10/3	3178.50			29/9/86
Mismak & Black Emiliti21)	3120.31	+0.4	3668.17	3107.48	3055.48	298		22.52 16.40		1761.45	2752.23	15/4		2571		11/5/98	952.80 1	
ngineering & Machinery(45)	2752.23			2596,43								164		24/3	-	16/4/99	967.50	14/1/86
YCLICAL CONSIDIER GOODS(16)	7148.61		8403.98	6710.32	5635.94	2.29 1.68		15.13 14.98				164	3360.84	4/1	E268.33	1644/98		14/1/86
erborgabileg(7)	5269.8		6794.50	4903.27 2015.21	4677 69	8.64		18,18		201.00			1839.94	24/3		24/4/98	927.10	21/1/88
ousehold Goods & Tessur)	2021.64							29.17			8538.52	8/1	9636.07	16/4		8/1/99	967.50	14/1/86
ON-CYCLICAL COMS GOODS(84)	5635.07	-24	8624.45	5771.35	5636.94 9945.41			17.07			3070.12		3452.04	27/1	4248.01	20/7/98		14/1/86
everages(3)	3503,84	-31	4119,03	3615_61 3308.06	3043.41	2.64		18.54		1597.51		6/1	323R.43	18/4		8/6/98		14/1/86
and Producers & Processors(25)	223.0 E25.0	-15	2989.32	2563.83	2320.32	1.92		35.16		1638,51	2502.62	144		18/2		21/7/98		21/1/86
earth(14) acscaping(10)	2013.25	+53	2355.73	1912.82	2221,78	5.25		9.21		955,79		16/4		5/1 24/3	3142.02			14/1/86 21/1/86
Care I Hee Protein	1994.90	i '-1 <i>A</i>	2345.23	2023.47	3577.68	3.94		-1503			2321.01	16/2	1939.94 16301.72		12975.49	8/1/99		13/1/86
taumacoutica(21)	10001.7	2.3	12 10.48	10548.51	9438.84	1.54					12075.48 8051.85	1871		18/4		18/1/99	992.00	B/1/86
obacco(3)	6006.80			8231.47			_	_	_			13/4		4/1	4053.46	13/4/99	944.90	23/1/86
TOLICAL SERVICES(227)	3994.64		4696.02	4044.70	3393.33	2.17 3.48		22.13 15.81		2233,01 910,75		164		21/1	3319.33	2/2/94		21/1/86
tetributors(25)	3247.0		2642.52	2229,00 2553,98	29M A1			19.74			2585.AT	. 14/4		25/1	2586.47	14/4/98	870.18	9/12/88
eneral Referen(11)	2475.6	2 -37	2970.21	4097,17	20/0L/2			19.55		2354.20		15/4	3023.98	22/1	4195.54	96/98		21/1/86
eicare, Entestant & Hotele(30)	4082.56 -5430.00		R3R3.49	5536.85	4422.12		1.98	30.22		2089,90		15/4	425LU3	4/1	5535.25	15/4/99	976.20	9/1/86
Hede & Photography(45)	3752.57	+0.1	4411.56	3748.54	4294.60	2.72		18.92				12/3	3413.50	5/1 5/1	441,51	9/5/98 9/7/98	962.00 938.00	14/1/86 1/2/91
Regis, Pulss & Brewinies(22)* Support. Services(35)*	5204.0	402	6117.78	5195.74	4831,59	1,57		29.64		3451.94		94 25/3	4604.16 3387.16	22/1	5475,71 4127,87	17/7/98		14/1/86
rensport(29)	3656.77	+0.2	4296.82	3649.72			_	19,58			3707.41							
NON-CYCLICAL SERVICES(22)	3960.7	-24	4656.17	4059.58	3393.33	1,45		38.76			4119.86	7/4	3495.09 2306.71	18/3	4119.86	7/4/99 6/7/98		23/1/85 21/1/86
un & Drig Mades(13)	2716.2	+85	3193.13	2551.06	3064,74	2,74		16.87			2950.30 6508.21	24/2		4/1	8500.21			3/10/86
eleconsumications Services(9)	माज 🗷	-42	7208.51	6402.11	3725.12			54.53										3/10/98
THE SECTION OF	3718.2	5 -1.5	4371.10	3767.05	3756.71	3.65		16.49			4365,30	1871 1871	3670.54 4636.14	17/3 17/3		23/11/98 18/1/88	985.30	7/t/91
Bectricity(P)	4142-1	-1.8	4859.3	4199.48	4215.45	3.85 1.80		21.16 23.12			5062.92 3641.51	14/1		23/3		27/11/96		9/12/86
San Distribution(2)	3112.5	1 -15	3659,12	3161.74	275U.52			343			3444.30	4/1		124		1/10/98	924.70	1/5/90
Nater(11)	2974.5			3000.54								12/3	1476.04	471	1862 97	20/7/98	990.67	8/10/98
NEOBNACTION TECHNOLOGY(30)	1717.3	3 -1.7	2018.92	1747.44	1438.15	0.42		51.56 10008			1578.10 1982.56	7/4		4/1	1002.58	7/4/99		8710/98
niormatibo Tech Hardware(4)	1504.90	7 –02	2236.36	1908.61	7438.75	0.45		48.37			1878.10		1478.04	4/1			880.k7	
cition & Computer Services(35)	1695.5			1726.62				_			2984.31	17/4	272255	22/1	2984.31	13/4/99	63.49 1	3/12/74
ION FRANCIALS(587)	2972.2	-02	3494.10	2977.43	2742.15	2,24		27.10										
	6004.0	4 -04	7058.22	6043.12	5826.88	2.33		23.16				31/3		11/12		31/3/99		23/1/86
FEMALS(Z38)	0857.9	-01	11247 M	9674.38	8445.70	227	1.98	22.31	133-25	3477.12	1607.42 2407.72	144 6/1		9/2 10/2		14/4/99 9/4/98		23/1/86 25/8/92
Sandos(12)	2277.5	4 .29	2677.43		2005.02	2,87				3153.99	2447.72	. 2/2		24/3		2/2/99		23/1/26
maraice(20)	8899.3	-28	911D #	7100.17	730551	ZD1		22.53				15/4		13/1	4118.22		-	14/1/36
No Alsurance(5)	OACE B		4897 21	3996.70	3507.02	1.00				1930 60	3996.20 1983.77	184	1841.95	25/1	2031.05	19/3/98		16/9/92
nvesings Compense (118) Real Estate (18)	10077	7 44 6	2332 (E	1957.28	2308.2	285	-1-50	22.70			4663.36	13/4		IV)	500.00	15/4/5		1/10/90
Specialty & Other Pinance(31)	4437.5	-0.7	5216.53	4470.90	5118.33	1.96	200	24.42		\$1.00°00								_ ,,,,,,
,			-			-												
= u				-				í				٠						
Hourty movements		_	-6		211.00		-12.6	0	13.	80	14,00	-	15.06	36:	18	High/Hey	·· [.69	elder .

| 14/12/85 682.94 FTSC Fleedyling or law Tr. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Indian St. | 2011/29/4 1000.00 FTSC Fleedyling Table Return Ind 30/12/94 1000 mh

And Pins, Angion Association (solid, Billiton, Decision (1974) The country, Interpretate, Transport Stay, Williamstern, Natural Stay, Louise (1974), Louise Halder, Common Halder, Halder, Martiner, Mart 84,384 4536,2 72,398 994,6 80,523 6623,3 1434,0 67,638 4572,7 71,465 1127,9 87,970 6885,3 1542,8 SEAO bergains
Equity tumover (2m)†
Equity bargainst;
Shares traded (pa†)
Total market bergelant;
Total tumover (2m);
Total stre traded (m);

FOOD & DRUG RETAILERS isas.co.the You can manage a Charles Schwah ISA at the click of a mouse. To have control over your investments, call for our ISA Information Pack on 0870 601 8888 and quote ref. FT506 Charles Schwab self-select ISA 

ΒE

Aconsia Aconsi

Contact Contac

AGA A
ASA B

Alleza Al

EUROPE (NON-EMU)

Hispari Hopari Hasari Jacan Hasari Hasari Hasari Hasari Jacan Ja Jacan Jacan Jacan Ja J

200 - 100 -

INTERNATION OF THE PROPERTY OF

P. Popular C. Program of the Control of the Control

 다시한 문학에 보는 아이에 

Rockwell Collins avionics products and systems

INDICES

Augustiau Beneral(29/12/17) Australia Al Ordinaries(1/180) Austria ATX Index(3/161) Statis Biz 20(1/161) Statis Bovespet(26/12/85) Cassada Miste) Missip TSE300Cossp+(1978) PortfoloSS Calle

Cade 1GPA Gen**Y**(31/12/00)

Abelia Company Company

Rockwell

1974 Genfy(n1/124) Deutsterk Copenhager/SE(J/14/ France SEF 250(31/12/67) CAC 40(31/12/67) Community FAZ Akdem(21/12/98) DAX(20/12/97) Bacca Com Ital(1972) MB Commit(4/1/98) INDEX FUTURES

pow takes choppy rid choppy on switchin

ه كذاه ن الاصل

## Dow takes choppy ride on switching

#### **AMERICAS**

The churning of investments out of technology and other growth sectors was evident on Wall Street again yesterday, producing a choppy start to trading, writes Richard Waters in New York.

The Dow Jones Industrial Average see sawed as stocks that are dependent on the economic health of the emerging markets continued to benefit from the switch, along with energy companies. Formerly high-flying technology and pharmaceutical companies retreated further, meanwhile, extending the week's losses in the Nasdag stock market.

By early afternoon, a volatile Dow was showing a small 5.33 gain, leaving it at 10,468.05, while the Standard & Poor's 500 index was 1.03 lower at 1,321.83 and the Nasdaq composite had declined 8.82 to 2,512.95.

The Dow's gain reflected a partial recovery of optimism about two companies that had been battered by last year's downturn in the emerging markets.

Eastman Kodak jumped \$512, or 8.9 per cent, to \$721/4 after it reported strong growth in China and signs that sales in other emerging markets were rebounding.

per cent, to \$63%. Despite about to end. At midsession reporting first quarter earn- the IBC index was up 456.62 ings that were lower than a at 5,036.54, a gain of 10 per year before. Caterpillar still beat analysts' expectations and has seen its shares climb by 30 per cent in the

Chevron and Exxon, both hold in the energy sector at ses

the start of last month. Chevron rose \$3% to \$98%, taking its gain to 30 per cent since early March, while Exxon added \$1% to \$79%. leaving it with a 22 per cent

The search for undervalued cyclical stocks also reached the steel sector. lifting Bethlehem Steel \$2. or 10 per cent, to \$10%. LTV. Armoc and Birmingham Steel all rose by more than 4 per cent.

TORONTO moved higher in early trading, lifted by surging golds and other resource based stocks. ln golds. Barrick rose

C\$1.25 to C\$27.30 and Placer Dome 95 cents to C\$17.90. Nickel miner Inco added 70 cents at C\$24.65 while Potash Corp of Saskatchewan gained C\$1.95 to C\$90.20.

Banks were mixed. Royal Bank of Canada improved C\$1 to C\$76.75, but Canadian Imperial softened 25 cents to C\$42.35. Among industrials, Alcan Aluminium improved 40 cents to C\$44.

The benchmark 300 composite index was up 31.71 at 7,022.20 at noon.

CARACAS shot forward as political concerns faded following hopes that the conflict between president Hugo Chevaz and the opposition Caterpillar rose \$11, or 2.7 dominated congress was

SAO PAULO also gained ground with the market rapidly reversing Thursday's losses. Telebras receipts rose 1.5 per cent to R\$152.50. The members of the Dow, Bovespa index was up 224 or extended the rally that took 2 per cent at 11,469 at mid-

 $\sum_{i=1,\dots,N} |a_i|^{2N-1} \exp(-i\lambda_i)$ 

4-24

6.5

2.4

AND THE PARTY OF

share index by 146.9 or 2.2 cent higher at R298.60.

Golds surged 233.6 to Rampaging golds pushed the 3,220.4, a gain of 7.8 per cent broad market in Johannes after a wave of strong bul-burg ahead for the sixth suc-lion led buying.

Mining giant Anglo Ameri-This heiped to lift the all can rose R23.60 or 8.6 per

## Frankfurt closes lower after earlier gains

## Ruropean equities closed the

week modestly lower. although the flight to cyclitheme. The oil and gas, and forestry and paper sectors both registered rises on the day of more than 4 per cent. The PTSE Eurobloc 100 index, which covers the lead-

ing companies in countries which have joined monetary union, closed 4.73 weaker at 1,050.97. The FTSE Eurotop 100 index, covering countries both inside and outside Emu, slipped 23.36 to FTSE Eurotop 300 index closed edged 4.25 lower to a further 5 cents at 638.15 as

FRANKFURT reversed early gains to close with the Xetra Dax index off 46.70 at 5,143.02 on the day and little at €183. changed on the week. MAN pushed ahead

strongly, adding 62.05 at 630.60 after JP Morgan took a bullish stance on the truck order in selected stocks. and machinery maker's earnings outlook.

lifted BANGKOK by 8.5 per

with the recent sharp gains

**ASIA PAGIFIC** 

February 12.

Bank Bt1.50 at Bt20.

the back of a rebound of

New York's Nasdaq compos-

ite index writes Alexandra

The Nikkei 225 Average

France Telecom sharply higher. The stock had first dipped 4.2 per cent on unconfirmed reports of merger talks between Telecom Italia and Deutsche Telekom. It then jumped to 680.90 minutes before the close, ending 62.90 or 3.7 per cent higher. saw its earlier gain instantly

statement on Thursday, lost to 548.44 on the AEX index on strong performance from reports of a potential merger

Bangkok boosted by financials

PARIS suffered more losses but recovered from its lows in the last few minutes of trading following a large

with Telecom Italia. In finan-

cials, Munich Re shed 69.26

The CAC-48 closed down 9.78 or 0.2 per cent to pressure on US drugs stocks stocks. The Mibtel index finat SFr17,260.

Meanwhile, Saint-Gobain cent loss to €153. In the telecom sector,

Alcatel surged €7.90 or 6.8 per cent to \$124.80 after it product in the US. AMSTERDAM sided 6 24

Philips gained 64.70 or 6.4 per cent to €78.50 while Royal Dutch added 62.45 at €52, ABN Amro rose 80 cents

ZURICH felt the effect of further selling in the heavily

traded stock of the day, rose

Y30 to Y289 following the

that it would boost capital

The paper and pulp indus-

try rose 5.56 per cent. Nip-

pon Paper was up 6.3 per cent or Y42 to Y660. Mitsubi-

shi Paper rose Y14 to Y226.

Oli Paper climbed Y38 to

Y733. In Osaka, the OSE fell

JAKARTA rose to a zine-

and the SMI index registered ished 50 weaker at 24,883. a fall of 69.3 at 7,164.8. SFr2.359 and Roche certifi- €9.88, although some ana- per cent to €5.47 after a

Clariant rose SFr24 to SF1766, while Ciba, which had suffered from profit-taking on Thursday after vetti slipped 0.3 per cent to Morgan, Jeffrey Brown, Berrepeating a downbeat out- €2.95. look for 1999, slipped another

Baloise, which reported stronger-than-expected 1998 results, slipped SFr55 to SFr1,265 with some investors expecting concrete news wake of periodically resurfacing takeover rumours.

MADRID plunged 2 per cent after the government tariff cuts to curb inflation Telefónica went down on the news, losing €1.71 to €40.95.

MILAN edged lower, eras ing early gains influenced by weighted pharmaceuticals the expiry of options on the

Telecom Italia gathered of speculation about alli-Novartis slid SFr41 to strength, rising 3 per cent to ances. Banca Intesa fell 3.1 cates finished SF1380 lower lysts expressed scepticism report it was considering a over a Financial Times linkup with BCI, whose Among the chemicals, report about plans for a shares gained 1.6 per cent to merger with Deutsche Telekom to fend off Olivetti's

hostile takeover offer. Oli-

Written and edited by Michael

lpt 16						
Markets	Euro Jacker	Day's	change polisis	Ordes %	120 20 100	Total (Eu
FTSE Eurolop 300	1289.14	-0.33	-4.25	1.93	5.30	133
FTSE Eurolop 100 FTSE Eurobloc 100	2977.34 1050.97	-0.76 -0.45	-23.37 -4.73	1,92	12.08 1.57	107 106
FYSE EuroMki	1297.37	+0.82	A10.50	2.65	8.42	135
FISE Burglilld Burghillo FISE Burglilld Bt (16	1230.37 1293.44	+0.03	-0.21 +1.06	2.48	5.8¢	13
TISE Eurotop 300 Region						
Surobloc RC	1313.16	-0.57 -0.29	-4.92 -3.74	1.88 2.17	2.34 10.87	134 134
kartipe Ex-Exercises	1275.53	-0.26	-3.63	1,98	8.44	133
Burope Br-UK FTSE Burokop Industry So	1299.05	-0.25	-4.56	1.79	2.42	133
estources	1094,90	+4.40	+45.11	2.56	3.60	114
Aning	1168.88	+3.25	+36.75	2.98	21.37	122
M & See	1050.83	+4.45	+44,75	254	282	107
MANC MOUSTINES	1229.25	+0.53	+8.43	2.34	E.95	125
Chemicale Communication & Dai Maria	942.00 1102.16	+0.29	+273	2.27	2.93 3.06	111
orestry & Paper	1106.61	44.1B	+44.45	3.50	38.68	120
ENERAL MOUSTRIALS	1189.78	+0.80	+9,40	2.31	6.36	122
Accepted to the latest of the	880.43	+3.24	+27.04	1,95	3.94	87
March Land Co.	1130.88	-1.93 +1.68	-16.32 +18.68	2,20 1,87	1.73 9.86	114
informing & Meditary	1153.03	+3.01	+34.01	3.79	5.83	111
ACLICAL COMS 60006	1391.28	+0.93	+12.80	2.16	0.80	104
CONTRACTOR & THE	1037.08 1 <b>355.3</b> 6	+1.54 -1.89	+15.74 -26.09	2.17 2.10	0.53 0.00	136
SOOR SHOO SYS-HOO	1181.82	-2.37	-28.72	1.55	5.81	122
Revenues Rock Producers & Process	900.80	-2.65 -1.45	-34,76 -13,35	2.65	10.32	83 91
inalih	1015.70	-5.05	-54.04	1.07	0.00	103
Nacionalista Processi Core & Ree Presis	810.74 1085.98	+0.26	+2.07	1,11 1.02	0.00 1.94	B1 106
harmaceutingly	1077.32	-2.34	-24.65	1.29	5.22	108
Sheers	1263.52	-1.84	-23.78	3.49	29,75	131
TOLICAL SERVICES	1350.76	-1.16	~15,79	1.83	5,19	135
Relationismo Relations	814.00 1134.57	-3.54 -1.64	- <u>92.54</u> -18.90	1,62 1,86	0.00 3.04	116
Charles & House	1042.10	-1.36	~14,42	1,85	6.72	100
Andr & Photography looks, Pubs & Brownins	1244.69 877.29	-1.98 +0.44	-24.85 +3.83	1.70 2.60	8.39 3.71	125
opport Services	1046.57	-0.36	-3.84	1,25	3.28	100
maperi.	1009.50	+0.32	+3.20	1.26	6,18	103
DM-CTCLIGAL SERVIS	1384.24	-1.14 +0.22	~18.01	1.26	0,48	143
ted & Drug Retailers electromagicalism Serve	11 <b>22.80</b> 1355.93	+0.22 -1.44	+2.48 -19.77	1.69 1.18	0.51 0.43	114 137
TELINES	1329.54	-2.52	-35.81	3.01	8.10	141
securicity	1000,63	-3.05	-31,48	3.24	5.57	102
ine Dietrikelien Valer	1184.14 578.40	-2.25 -0.08	-26.15 -0.76	1.47 5.18	8.21 5.94	125 92
THAT SALE	1379.10	-0.54	-8.93	2.08	7.48	147
ants	1004.33	-0.12	-1.23	2.30	7.23	100
Maurance No Assumace	1095.41	-1.59 -2.03	-18.03 -22.67	1.37 1.82	1.91 6.24	100
nyestment Comptoles	1069.51	-0.87	-10.48	214	0.00	109
Heat Estate Speciality & Other Fin	790.84 1015.00	+2.55 -0.55	+21.92 -5.65	2.70 2.23	1.57 2.94	81 102
POPMATION TRUM	p00.52	+0.72	+7.13	0.84	4.42	98
signmation Tach Hardware	1113.70	+0.94	+10.35	0.02	B.24	112

### Jo'burg rises on golds

cessive session.

closed up 124.50 to 16,851 after trading between 16,754 and 16.979.

The more representative weighted Nikkel 300 climbed 1.68 to 269.02. And the Tonix index of all first-section shares rose 5.1 to 1.348.03. traded against 634m on

#### Thursday, Advancers outnumbered decliners 670 to Steel, the most heavily

Explosive gains by financials Tech stocks rose following cent as investors caught up . Thursday's 0.6 per cent move by the technology-oriented Nasdaq composite index. for Asian markets after their

three-day holiday break Banks powered ahead by THE WEEK'S CHANGES 8.4 per cent and the finance sector gained 10.7 per cent. The benchmark SET index ended 31.86 higher at 402.54, Bengkok Singapore. its second steepest gain this year following the 10.8 per cent advance racked up on Kwala Lumpur Hong Kong . Bangkok Bank added Bt6 at Bt63.50 and Krung Thai.

> NEC was up 3.7 per cent or Y49 to Y1,310. Toshiba climbed Y11 to Y810. However, the yen rose to

> prompting investor caution. A strong ven hurts Japan's exporters, including hightechnology companies, making their products less competitive overseas. Sony fell 2

Rp754bn, the second beaviest since last July. Cigarette group Sam-

Y118 against the dollar, shot up Rp475 or 14.7 per cent to Rp3,700.

poema rose Rp975 or 10.2 per

investors.

HSBC led the charge with a HK\$7 rise to HK\$277,

up 8.45 per cent. Nippon through the 12.000 resistance

soured, with US funds seen jumped HK\$1.45 or 8.5 per cent to HK\$18.55 and China Telecom put on K\$1.19 or 7.8 per cent to HK\$15.15.

**BOMBAY** rebounded 5.4 per cent, posting the largest single day percentage gain month high with the com- in 10 months as hopes rose posite index up 32.06 or 7.2 per cent at 479.58 after a vival after a breakaway high for the session of 486.99. regional party pledged their Boosted by strong foreign support. The BSE-30 index climbed 215.79 to 3,572.91.

The Bharatiya Janata Par ty-led coalition which was deserted by one of its allies certier in the week is faces a cent to Roi0.500 and Telkom vote of confidence in paritament today. The feeling grew among

HONG KONG roared up to investors that it would win a a near 18-month high as fresh lease of life following funds poured in from foreign the support pledged by the regional Indian National Lok The Hang Seng index fin- Dal party which has four A total of 779m shares per cent or Y240 to Y11,610. ished 528.07 or 4.4 per cent deputies in the lower house

#### ONDON STOCK EXCHANGE

Chicks of buryance done shown below here been taken with consect from bot Thursday's Stack The data is delivered by Flauncial Times information.

Details relate to those securities not included by the FT Share information Services. The prices are those at which the business was done in the 24 hours up to 5.15pm on Tournity, tany are not in under of exception her in accinising order which literable the day's highest and fowest trades. For those securities is which in business was recorded in Theirestay's Official List, the lutest recorded business in the four previous days in given with the relocate date. The sign of individual deals are needed to the nearest thosesand and represented within particulation, where available, it Burgates at special prices. " Burgains done the previous day.

### UK Treasury Strips

UK Tressay Stdp 070ec1999Cpn - 96 (144099) UK Tressay Stdp 0734r9209Cpn -72 059005 (134099) UK Tressay Stdp 070ec1999Cpn -70.399957 (134099) UK Tressay Stdp 0734r92007Cpn -es 012919 1734r990

JN Transory Strip 07.4/2007Cps 88.912616 (194098)
UK Transory Strip 070ec8007Cpn 57.394483 (134696)
UK Transory Strip 745 070ec8007Principal 57.57 (124098)
UK Transory Strip 75.4/2009Cps - 4.54
(034096)
UK Transory Strip 6546 070ec8009Principal 4.24 (034096)

(13Ap89) UK Treesury Strip 07Dec2019Opt - 4.38

UK Treetery Strip 5% 07.Jun2021Principal Conscration and County Stocks Similgren Corp 3164 8th 1846 - 06 (054,065 C) Print 1646 - 06 (194,065 C) of 11165 Red Str 2008 - 142 (124,965) Leicester (City of) 7% Ln Str 2671,8016 - 11716 Abstraction

117's (08Ap89) wecasin Lipon Tyne (City of) 11's Fied St. 2017 - 154 (08Ap89) UK Public Boards

Foreign Stocks, Bonds etc-coupons Payable in London

Control Treatury Serve PLC 5.975% Gail Nis 3071209 - 100.65 (144989) BAA PLC 5494 Cov Bds 2008 - 1.2675

9AA, PLC SKYS CAN MEDI 2006 - 1,40009 (14Ap89) 27 (14Ap89) 27 (14Ap89) 25 (14A (08/45/89) First Active PLC 11.76% Sub Bds - 182

(13/409) Greet Portland Estates PLC 57% City Bills 2008 E (Var.) - 94% (14Ap98) HSBC Hidge PLC 9%% Sub Bds 08/04/18 E (Mar) (39) - 134 (034/09) (Mar) (39) - 134 (034/09) Loyda Berk PLC 10\*96 Sub Ln Sin 2008 -1346 (144/05) Mentany Keystone Inv Tat PLC 6.0% Bds 2023 C (Mar) (8)) - 115% (144/06) Nedonel Power PLC 10\*96 Bds 28708/01 & (Ver) (Br) - 108,922 (14Ap98) mount Westminster Bank PLC 114% Und

Photonical Westermann Commun. - 156 (12Ap88) Sub Nite (Criv to Pri) (Br) - 156 (12Ap88) Sub Nite (Criv to Pri) (Br) - 156 (12Ap88) (14Apsil) No 2007 (First S) - £1.061917-(12App9) rated Meles & Made PLC 54% Sub Croy Bids

2003 (Red) - 109 (14Ap99) Debt Issuance Programmes Atlance & Lalcacter Grp Tress PLC Flig Rite

ADDROG & LINCOLDY GP 1988 PLU PAG 1989 NS 97/0403 - 599.55 (684-69) Degla Devische Plandbleiberik AG 7% Nis 23/0400 - 101.9 (684-69) Halliox PLC 8.375% Nis 03/04/06 - 167.95

Sterling Issues by Overseas Borrowers Australia (Commonwealth of) 174% Ln Sik 2015 (Rag) - 185't (14Ap89) European Investment Benk 9% Ln Sik 2001 JTDPSS Newscard (144693) (Reg) - 107 (144693) Americanics Bank 21% Ln St. 2002 (Reg) - 135.17 (12Ap98)

European Investment Bank SW6 La Set 2009 - 185 t (144,018) International Bank for Rec & Day 11,7% La Set 2009 - 1254 (124,031) Patroleon Messcoops M Ville La Set 2008 - 128 listed Companies (excluding investment Trusts)

and PLC 10<sup>A</sup>Cs Non-Curs Stip Pd She C1 - 1524 6.215 684 (12ApBil) Shey Markood PLC \$45 Mon-Cum Stig Pri Albert Group PLC 74% Cnv Pri = 100 (084,000)

ier hammen. SOp - 47 (12Aphin) discums Group PLC 7.8% (Ned) Ser 2'Cov Pri-Ses 27 - 100 (12Aphin) Adaysigate Industries PLC 11.25p Cam Red and (12Aphin) Aggregate trebustress PLC 11.25tp Cam Final Pri 2005 10p - 124% (124,000) Aggregate trebustries PLC 7.25tp (Net) Caw Cum Red Pri 25p - 107 (024,005) Aggreg GOB (Rups 1 Oct PLN1) (144A) - 811 (15Apps) Millow Streetlines PLC 10% Core Pd \$1 -

125 (12Ap99) Artours PLC Buiz Cay Bole 2004 - 134% (144:069) meandres Militigs PLC 9465 Claim Pd £1 - 98 (14Ap80) 5 (14Ap80) exes Group PLC 6.25p (Hel) Cav Com Fied Pri 10p - 859 (19Ap98) Sad Doresco PLC ADR (1:1) - 7.7467381 Bad Doresco PLC SPR: Deb SR 8019 -

TSA's (DA)colo)

Alth PLC 5.5% CPM Cam Non-Vig Red Pri ST
-95 (14Apoli)

Arctems Sylvan Group PLC CPM Cam Pri IIIp
-105 (12Apoli)
Anglian Vision PLC TS STA Silp -48 (2.0.2,
1.0) 55 (2)

Anglian Vision PLC Sta Indon-Linic Lip Silk,
2006 -1857 (13Apoli)

Anglio St.Lemes PLC Crd 18p - 18

Arcadia Group PLC Sta Linia Lip Silk, 1882001 98 b (12Apoli)

1675 (144,056) 275 (144,056) (144,056) 28 (144,056) (144,056) 18 (144,056) (144,056) 18 (144,056) (14Apes) 5 (14Apes) BAA PLC ADR (1:1) - 10.635 (12Apes) Balley (C.H.) PLC Out 10p - 44 (14Apes) 5 (14Apps) Berdaya, Sank PLC 18% Une Cap Lis Sik 2010 - 150% (13Apps) % (13Apps) Berdaya Berd PLC 16% Line Cap Lis Sik

CALCOLY - (31 (129/pm) Bardopt PLC ADR (4-1) - 123.74 (144/pm) Bass PLC 17 She 65 pr - 62 (134/pm) 3 ft, 4 0, 1, 0) Bass PLC ADR (1:1) - 13,875 (1846) DRISS FLC. ALAN (1:1) - 13.670 (1340)409 BRISS FLC. (1745) DDD SIX 2015 - 1557 (1440)59 (1440)59) 7 (1440)59 7 (1440)59) BRISS FLC. 1076 Cam Pri 21 - 126 (1440)58)

8 (144p60) Bis Overness Inc & Grefn (Jensey) Let Zimo Dis Pref She 1p - 130% (144p32) But Endowment Pund (117 Let Ord Sp - 168 (14/p88) occupanities international PLC Wis to Salo for Ont -5's (1, 86) 8 (144,989) Binnington Michines Bullong Sec 9'lds. Pens Int Bearing Sine 21000 - 150's (14Aç88) or Circle Industrias PLC ADEI (1:1) - 5.784 (MARIN) Ship Circle Industries PLC 596-2mi Date Sik Ship Circle Industries PLC 5 842005 - 100 (123/96) SPC Group PLC 125% Lies Lin Sik 201917 -158% 7.361 % (134/96) Book (46mg) & Sone PLC Green Pat (5.25%) E1 - 91 (654/96) Books Co PLC ADR (2-1) - 27/96 (144/96) Books Co PLC ADR (2-1) - 27/96 (144/96)

8.5% Cum led Pref £1 - 134 % (13Aphill)

BP Areaco PLC ADR (8:1) (Enc.) CW atto 6 Ord \$0.50) - 99.635 (144-p89) 100.25 75. (162,444) (12. (162,444) 75. (162,444) (17. (16 ORCHOMICHET-DE (144p09) 21% (144p09) FALIKO PLC 9% CALL 2011 PV (1 - 128)

(DIACES) Redord & Birgley Building Society 11fes. Perm Int Seering Sits £10000 - 167 (144)60)
British in Serginy Building Society 13%
Perm let Breding Stn - 210% (144)60)
Bred blemmistern PLC PN Coun Red Pd E1104.5 (124)600
Brian & West PLC Pd E1 - 1105 (144)600 &

THE RESERVE TO THE CONTROL OF THE CO 146's (14Ap86) 7's (14Ap86) 's (14Ap86) Invest Water PLC 4's Costs Date 525 and -

(SEApOR) Britack Water PLO 4% Peop Dath Stit - 77. (1254,000) Hetel Wilder PLC 4965, Peop Dath Sek - 81 (12000) (12000) FLC 10.40% (1) Dec 100 COOKER - NOTH THE (SEASON) AND YORKER PLIC 12745 Figur Duils Mile 2004 -

Nation Village PLC 12765 Flast Dath Silk 2004-130 (1946) 19 Policiety 13% Plane Int. Bounting She 21000 - 1597e (1446) 200 [Martin 1, 1446) 1979 (1446) 200 [Martin Camarances PLC 5% The-Tree Cam PT Sht 21 - 25 (1446) 5 (1447) 1888 2004 Annual PLC AUT (167) - 453,45 (1446) 1988 (14Apter) With Land Co PLC 11965, fat Mg Date 8th,

[DIA-CRO] Seitah Stoot P.C. A.DR. (10.1) - 22.5 (13Aplin) -3.25 (14Aplin) .075 (14Aplin) .075 [14Aplin) .075 (14Aplin) .075 (14Aplin) 4 [14Aplin) .08 (14Aplin) .076 (14Aplin) 4 [14Aplin) .08 (14Aplin) .076 (14Aplin) 19291 (14400) Balan Sugar 10% Red Dan Sat 2013 - 150% § (04400)

\* (1945) (1445) 5 (1345) 75 (1345) 75 (1345) 75 (1345) 175 (1345) Bussel Holdings PLC 4-80 (Net) Char Clean
Hast PH 200 - 50 (124046)
8TTP Sinhe PLC ACIP (2-1) - 9.5 .71 (134040)
Budgere PLC ST Char Une La Sit 3865 - 105
(134060)
Budner (H.P.) Hilling PLC 8765 2nd Com Pd
Pt - 125 (134060)
Budner (H.P.) Hilling PLC 9765 Care Pd S1 130 7 (134060)
Budner (H.P.) Hilling PLC 9765 Care Pd S1 130 7 (134060)
Budner St St St St Milli Dah Bir
1215 - 145 (144060)
Bugner Carrol PLC ACIP (2-1) - 20,108
0004087

(COACOS)

TOPO A Window Communication PLC ADR
(\$1) - 90.95549

Active Schoolpps PLC ADR (\$1) - E7 (12/000) Callysis P.C (Figs. Cam 1at Pri 5) - 81 (144;68) Callina PLC New Old Sp (44-040688) - 1%

(7) 2 (144,003) legical Shopping Contras (FLC 814), Sub-Com-80s 51/12/08 (84) - 2113.185 (194,005), 225 0184005 (13A)66) Damaion PLC 9790 71 - 62 (1) 8 (0) Ondo PLC 5.25% Com PM E1 - 62 (14A)65) 2 (14Aphl) Capton Communications PLC ADR (E1) -30001 (Communication PLC 6.55; (214) 51,75 (124)699) 50/1001 Communication PLC 6.55; (200) Club Chr Pri - 178 (144)691; % (144)691; 8 (144)699) - (124)699 50/100 Pasiciotensillado GDR (Elach Rager 1 Out Cartrill (1444) - Sal 75 (Dale Sal Ope PLC 3.5% Cam find Pd 21 - 90 (124 pm) Cap PLC 5765 Cam ind Pd 21 - 145%

PLC 84% Cam by Put 21 - 153% (14Appp) & (14Appp) 4/4 (14Appp) & (14Appp) happphops PLC 8% Com Pri Stp - 40 impelhope PLC FMS, 2nd Chap Pd E1 - 98 Chapelloope PU, Swal, San Calle Pirit - 98 (134,689) Challechart & Glouveller PLC 1785, Peop Sub Bds 530,000 - 181 is (68,4905) Cheshire Building Society Rig Pier i was int Baseing Sta - 107 (594,960) Chapelloope Existe Costs Patiers Ld 4"-5: Line Ln 6% 200807 -90 (134-99) Casts Patiers Ld 6%; Line Ln 6% 200807 -90% (144-98) Costs Wyles PLC A.Th. Cline M C1 - 70 (124-98) (12Ppini) Costs Vijella PLC 6VA Ser Cev 8ds 

(1.Up09)
Co-Opunios Bunk PLC 9.29% Non-Care lad Pd £1 - 186 % (134,687)
Co-Openios Workenio Society Ld 74% fall lifty Dab Stk 2018 - 119% (134,989)
Condunt Communications Group PLC ADR

Mig Dab Sit 2016 - 119% (134p90)
Cardiant Communications Group PLC ADR
(5c1) - 13.155 (144p90)
Caustandon Clothing Brandin Lel 79% Care Pd
Sit 21 - 30 (144p90)
Coverty Building Scootly 129% Perm Int
Beneing Sits 21000 (Plag) - 194% (144p80)
5 (144p90) - 194% (144p80)
Daby band & General Trust PLC Ont 60p 3100 10 (134p90)
Dabyert Group Lel 8.5% Care Lline Le Sits
2001 - 35 6 (184p90)
Dabyert Group Lel 8.5% Care Lline Le Sits
2001 - 35 6 (184p90)
Dabyerthams Plattel PLC 74% Line Le Sits
200207 - 102% (184p90)
Dabyerthams Plattel PLC 74% Line Le Sits
200207 - 102% (184p90) 2022/07 - 100's (13/4/89) Dec Valley Group PLC Non Vig Ool Sp - 480

(12Apilit) Delta PLC 3.15% Cum 2nd Pdf E1 - 70 (14ApRI) 70 (14ApRI) Dam P.C. 4.74 Cam 10 PK 17 - 70 (14Ap89) 70 (14Ap89) Daviturat PLC Ord 10p - 75 (13Ap89) Diagno PLC ADR (4:1) - 44.0825 (13Ap88) .825 (14Ap88) 875 (14Ap89) 8.0825 (194p8) Summ Group PLC ADR (\$1) - 70.6 1.86 2.701 (124p88) Sundop Phantations Ld 8% Cum Pri \$1 - 86

(OSAp89) and Survey Hidge PLC 7.8% Case and Pd \$1 - LOOV (1240) cheletical interaction Office PLC 8.929%. Not Cast lad Pyl 21 - 1917; (144p0) % (14Apis) cipes Blads PLC Red Pd 8bs 5p - 180

Eclipse Stands PLC Field Pd 80s Sp - 100 (UA\$25)

Schare Stands PLC Carr Pri Stan Sp - 100 (UA\$25)

Substant PLC Carr Pri Stan Sp - 100 (UA\$25)

Substant PLC Carr Pri Stan Sp - 100 (UA\$25)

Substant PLC Stan Sp - 100 PLC 100 - 101 PLC 100 - 101 PLC 100 P (084p80) Bayloration Co PLC Out Stat Sp - 280 (124p80) Pric Out Stat Sp - 280 (124p80) PLC Out Sp - 180 (084p80) Prices 180p PLC Out Sp - 180 (084p80) Prices 180p PLC Out Sp - 180 (084p80)

[14400]
[Fility (Agent) PLC 4.2%, Cam 1st Pri Sik E1

-00 (144469) BS (144469)
Fility (Ament) PLC 4.2% Cam 2nd Pri Sik E1

-00 (144469) BS (144469)
Fility (Ament) PLC 95 Cam 2nd Pri Sik E1

-00 (144469) B (144469)
Filith Riseof PLC 11 (150 Cam Pri E1 - 125

(144699) B (144699)
Filith Game PLC 11 (150 Cam Pri E1 - 112

(144699) Z (144699)
Filith Game Ament Em (Rog) - \$7300 8043.289

(144699) Z (144699) (18400) (18400) (18400) (124000) Grisus & Mineso PLC 7% Cum Pri Sik SI -

25 (144,58) S (144,58) Fanter (John) & Son PLC 4466 Cum Per Silc C1 - 45 (144,58) St (144,58) Falundly Hotals (PLC 476 Cum Cum Red Pd £1 - 100 (624,58) Falundly Hotals PLC 576 Cuw Cum Red Pd £1 - 103 4 (134(681) Fraction Let Cret (22.53 - 248 (034(52)) Fuffest Let With to Sub for Cret - \$58 .475 Forting for Horons Ld 1046, Deb St. 2018 152.47 (08Ac50) Salisher Group PLC ADR (4:1) - 24.0525 (13App0): Record Accident PLC 798s Coop and Pd &1 -

135% 6% 7:7% (12Appp) immed Account PLC 89% Complete PH &1 -155% (14Appp) % (14Appp) % (14App) 7%

(144ç88) Camanal Electric Co PLC ADR (1:1) - 9.625

The mining industry was ahead at 12,490.30, firmly of parliament.

BOOK PLG ADM (T:1] - TEATT (DMCRE) Breakform PLG New Onl 0 to (No - 2004) 1 (14Aptit)
Bland Websone PLC ADR (2:1) - 84.578
(13Ap89) 5.1 (14Ap89) .16 (14Ap89) .26
(13Ap89) 5.5 (14Ap89) .76 (14Ap89) .66
(13Ap89) 5.55 (14Ap89) .76 (14Ap89

Pyl Ct - 87 (13App8) terada Group PLC 10% for Mig Dab Sik County PLC We so that Am Cri - 24 (124/69) (124/

(12Ap89) Instruction PLC 10.579% 1st Mig Dab Stt 31/7/23 - 146% 51 (09Ap88) Bardown Hidge PLC ADRI (4/1) - 4,984 Plandown Hidge PLC ADR (4c1) - 4.984 (124,989) Noincer Place PLC New Ord Sp. Plp -1504/28) + pL2.0 (154,938) Holman Place PLC New Ord Sp. (FWPAL -254,049) - 180 1 (144,948) Housing France Corp Ld 9% Date Sit 2027 -84's (124,959) Housing France Corp Ld 9%% Date Sit 2028 - 136's (144,959)

- 132 % (144)200 H88C Hittys PLC 11.86% Suburd Bds 2008 £1 (Play) - 90 (144)200 ) 115 (144)200 Handing PLC 4.2% Cust Pd £1 - 82 (144)200 Iosland Group PLC Cur Cust Pad Pd 200 ~ 194 (14/q99) sparid Chambel Industries PLC ADR (41) Impurial Characteri Industriae P.C. ADR (4: Int (1) Mustin S. 7508764 (1) August, AU (1) August, B.75 (1) August, J.85 (1) August, August, August, J.85 (1) A

2331 (144pps) 23 4 (144pps) 23 4 (144pps) 23 4 (154pps) 16 (164pps) 16 (164pps (14Appe) sentent Co PLC Pig Pet 88p - 118 7% co Service Group PLC 7.50 Mind Chr Johnston Geologicus (1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(1924).

(

parter 6 & C PLC 49% Buc Lis (in 2001 -80 (1054-966) Supermity PLC 8% Lines Lin Silk 94498 - 80 Passes, 20:50as PLD 109-139-141-1-149-141Apps)
Paul Hidge PLC 5,2575 (Hart) Crev Cutm Hits.V
Pri 1: -227 (124695)
Paul South East 1075 1et Mig Deb Sit 2026 145 (084696)
Additional A Order Shape New Chry VM, Crev (024;00) (024;00) (024;00) (024;00) (024;00) (024;00) (12/<sub>9</sub>05) and Securition PLC 7% Cree Bots 20/8/700 E1000 (Pg) - 130 (14Ap89) 1 (14Ap89) (14Ap89) 2% (14Ap89) % (14Ap89) ASMO PLC 10Ap8 Deb St. 2009 - 132 or A Orland Stanes New Co 74% Cov

(12Appe)
Lufin Argenton Span Yeld Pend PLC Links B.825 (14Appe)
Legis & Halbert, Bellding Society 15466 Lands & Habback Habbag Socialy 1945.
Parm jat Bymning Sins - 207 (144,666) 9
(144,666) 9 (144,666) 9 (144,666) 9
(144,666) 9 (144,666) 9 (144,666)
Cappil & General Group PLC 94% Cav
Subcot Bals 3014468 \$1000 (Figi - 355
[084,969]
Lands Lighthy Parthyrithip PLC 5% Care PM
Size P1 - 48, 1034,660] (134p89) emier Fernal PLC 29:2p Cum Cov Red Pd Six 21 - 84 (13Ap86) Louis (John) Pathwith PLC 74% Com Pt

Lands (Loter) PLC 6% 1st Com Pel 9th 21 - 87 (134,980)
Liberty International Hildge, PLC 5595, Balo Cav.
Bels 204/2009 ET (Pagel) - 1047b (1356,680)
B (04A,997) E (13A,980)
London (Pagestion Co PLC 1076 Cam Pri E1 E7 130 77 (10A,986)
London Franco & Invalence Sup PLC Was (08Ap98) Rec42: 1. Colmen PUC 5% Case Pd E1 - 85 Contain Plancia & Proseguint cap PLC week to Sub for Col. – the (Robert) Loudon International Group PLC ADR (5:1) – 11.85 (124;589) Loudon Northard Securition PLC 10% for May Dab Stt. 2018 – 146% 178 (134;689) (14ApRI)
Regal Hotel Stoop PLC Corr Cum Red Pri ISSN 51 - 62 (164pRI) 5 (14ApRI) Retail Corp PLC 4.085% (boly 54%) Cum

Lundon Stock Exchange Ltd. 104cs Alig Dab Six 2018 - 147's (144,00) Lucada FLCADR (111) - 7,000 (194,60) H Care in Shife Oct . 270 (14App2) Assortanter Ship Circuit Co 1nt Yells Peop Mig Debs (Pagel) - ES (12/4WF) Manutagalor Ship Canal Co 59% Peop Dab Sec - ES (12/4/60)

Manganisse Broton Hidgs PLC 89% Curt Pd 51-51 (05Ac81) Marts & Spencer PLC ADR (8:1) - 40.688 Marts & Spancer PLC ADR (8:1) - 40/ (12Ap89) Macanalis PLC 10% Com Pd £1 - 118 (14Apith) McCasthy & Stone PLC 7% Line Let 80: 1980/2004 - 84 to (19Apith) Marxino (20hn) PLC 9% Cum Pef 21 - 131 S

(12ApRil) IEPC PLC Non-Cam Red Pri To She 90p -84 (14Ap80) 4 (14Ap80) 4 (14Ap89) MEPC PLC 12% 1<sub>et</sub> Mag Data Sit 2017 - 172 (13App)) APPC FLC WA LAW LA SA HOMBAN - NO (SBA) 98) Group PLO 94% Une Ls Sik 982004 - 68 (14466) Nor George PLC New Ord 4p (Np - 2800456) -17 (5, 1, 30, 0, 1) 9 (1) 100 Kert Weier PLC 6% Perp Deb Sik - 91 (s

(CSA-pasy) Nassa Hittps PLC Ord 10p - 232 (0, 180, 1, 8, 

Hadional Power PLC ADR 1983 (122-plb) (122-plb) (122-plb) (122-plb) (140-plb) (140-plb

odrimos stato (reg) - gori (11) year eth Mickeyd Congression PLG Ord 16) 50% (BANGS)

Count Group PLC 8 30m 85%; -38 (1)

Count Group PLC AS (1)

Count PLC ARR (5:1) -77,178 .5 (12A)(6)

Corpe PLC ARR (5:1) -77,178 .5 (12A)(6)

Copt International Growth Pand Ld Wile to

Oyu Pilantalorai Crowth Fund Ld Wa to Sub for Ord - 38 Paration Hollands Telescon Co S.A. GDR (Page 1 Ord Graf100) (1444) - 327 (054099) Paramount PLC Com See Cav Red Pd Sha £1 - 68 (184/689) haccon's Group PLC 7.5% Crov Claim Red Pvf

(13Ap89)
Putitie Foods PLC Car Rad Pri 12Sp - 107
9 (13Ap89)
Pitards PLC Blys Cum Pri E1 - 15 (14Ap89)
Pitards PLC Blys Cum Pri E1 - 15 (14Ap89)
Pitardson & General Investores PLC Blys
Cum Red Pri E1 - 95 (14Ap89)
PowerGen PLC ADR (2-1) - 47.125 (14Ap89)
Premite Firmal PLC ADR (2-1) - 6.625

(08Ap00) Racal Electronics PLC ADR (2:1) - 12.72 (19468) Rendged Pascaucus £1 (805 (Pepr Sht of 1974) (Peg S) - 4.75 (13469) .75 (13466) .875 (13468) .875 (13468) R.E.A.Hidge PLC 976 Cam Pri £1 - 87 (8)

2nd Pd £1 - 86 (14Au99) Result Corp PLC 4.55% (toxy 816%) Com 3rd Pri £1 - 85 (08Ap99) Retail Cosp PLC 4.55% (Buly 6\*4%) Coss Pri 21 - 80 (08Ap0s) REXAM PLC '8' Size 21 - 97 (1, q) File Time PLC Ord 100 (Br) - 1916 (13Au88) File Time PLC ADR (4:1) - 68.781 JRM

Royal & Sun Allemon ins Group PLC 7965 Cum Ind Pri St - 121 (14Ap86) 21 to (14Ap86) 2 (14Ap86) 2 (14Ap86) 2 (14Ap86) 2 (14Ap86) 2 (14Ap86) 2

[14Apen] 2 (14Apen] 2 (14Apen] Royal Benk of Scotland Group PLC 11% Cars Pri E1 - 159 (08Apen) Pyramic Hodings PLC Ord IBPO.04 - p668 [14Ap90] 85 (1) A572 (1) 70 (0, 5, 5) 8 (5, 5) 9 (4) 80 (1) Sentamy Broup PLC Was to Sub for Ord -2% (13Ap90) Sand Antibe Investment Pand Ld Ord She SO.01 - 8.85 75 865 (08Apen) Scotlah Adam Investment Card Ld Ptg 20.01 (Sleegew) Medic Group PLC 8,00% Car Une Ln Soc 2007 - 128 (14App8)

Socials leadin Group P.C. 6,80% Cray Line Lin Six 2007 - 128 (144,609) Severn Piver Crossing P.C. 675 Indian-Linked Dato Six 2012 - 162% (144,609) Severn Trent P.C. 75 Six 369 - 31 (2, 1, 0) Sheff Tatapport & Transing Co P.C.C Crat 859 (34) - 410 (144,608) Sheff Trensport & Transing Co P.C.C ADR (8x1) -40,2255 (144,609) SSS (144,609) SI (144,609) SSS (144,609) Sheff Trensport & Transing Co P.C. 61% 1nt Pri (Card) Cr. 32 (134,609)

Sider Group PLC 79% Une In 3% 2002/09 -104 (124/86) Supton Building Spokely 12\*W. Perm Int. Bearing Site 21000 (Reg) - 215 (144/86) Site Pharma PLC 39 Westeries - 5% (144/86) % (144/86) % (144/86) Satisficios Beacham PLC ADR (6.1) - 71.125 (14Ap66) .13 (14Ap66) .47 (14Ap66 (14Ap66) .6576 .85 (14Ap66) 2.02 (14Ap66) .0208 (14Ap66) .8125 (144,009).0208 (144,000).0725
Small (W.H.) Group PLC Non Cum Pad Pri Small (W.H.) Group PLC Non Cum Pad Pri Small (W.H.) Group PLC Grab Pad Une Ln Small (W.H.) Group PLC Grab Pad Une Ln Small (W.H.) Group PLC Grab Pad Une Ln Small (W.H.) Grap PLC Grab Pad Une Ln Small (W.H.) Grap PLC Grab PLC Grap Pad Small (W.H.) Grap PLC Gr (14Apgg) mallow Group PLC 7% Case Pri (1 - 90

Swellow Group PLC 7% Cam Pri R1 - 90 (004p08)
State & Lyle PLC ADR (4:1) - 25.712 (124p08)
State & Lyle PLC GPES (4:57): Plus Time Cred)
Cam Pri R1 - 97 (094909)
Subwest Countrariosisters PLC ADR (10:1) - 47.334 (144p08), 825 (144p08), 825 (144p08), 825 (144p08), 825 (144p08), 820 (144p08), 826 (144p08), 820 (144p08), 820 (144p08), 820 (144p08), 820 (144p08)
Testing PLC 4% Uns Deep Discount Ln State 2003 - 924 (134p08)
Testing PLC 4% Uns Deep Discount Ln State 2003 - 924 (134p08)
Testing Contact (144p08)
Testing Contact (144p08)
Testing Contact (144p08)
Testing Contact (144p08)
Thinking Contact PLC 7985 Tat Mitg Dath State 2014 - 132 (124p08)
Thinking Contact PLC 7985 Tat Mitg Dath State 2014 - 142 (084p08)

2014 - 142 (OBAp96) ope Estates PLC Wils to Bub for Oct - 1 (144¢00) Tops Ethins PLC 74% Criv Uns Lis Str 2020 Thurtoo Pinance PLC 17 kg/c Several Deb Str.

Thusto Pinnos PLC 11% Several Deb St. 2018 (Regd) - 164.12 (124p68) Unique PLC ADR (1:1) - 8.65 (124p68) Unique PLC ADR (1:1) - 8.65 (124p68) Unique PLC ADR (1:1) - 8.65 (64p68) Unique PLC ADR (1:1) - 8.65 (64p68) Unique PLC ADR (124p68) PLC Wis to Bub for Ord - 0.15 (124p68) PLC Wis to Bub for Ord - 0.15 (124p68) PLC St. (Gross) Upda & Southern Högs PLC St. (Gross) Des Cru/Fed Prof. 55 (154p68) Voldstone Group PLC ADR (10:1) - 195.2(78 (144p68) 6.0287, 8 (14Angg) 6.6287 .8 Nertung (S.S.) Group PLC 7405 Curs Prf 21-131 (144p08) Nests Recycling Group PLC New Ord 25p (FT/TAL - 27/04/99) - 480 (4, 0) 72 (2) Nacional Group 124% Deb 50x 2008 - 145 (12App)
WEW Group PLC 10fes Cum Red Pri
18602202 Et - 100 (1A4ps) 100 (1A4ps)
Whitneyd PLC 478. Red Deb Six 8828004

Vertainizate FLL S. 73 Cultil FS 21 - 73
(14App8) 5 (14App8)
Widney PLC 7% Cum Pri 21 - 89 (12App8)
Widney hangin & Dudley Brewnias PLC 6%
Cum Pri (Ptg) Sik E1 - 108 (08App8)
Witherdmorptin & Dudley Stewards PLC
6.5% Deb Sik 2018 - 107.588 (14App8)

6.5% Dec Sit 2018 - 107,000 (144,000) 9.53 (144,000) 54 (144,000) Wywele Garden Centres PLC 8.6% (No.) Cre Cum Red Prd E1 - 315 (134,000) Xenous Group PLC We to Sub for Ord - 51 8 (144,000) Young & Co's Brewery PLC 9% Cum Prf E1 -136 40 (124,000)

Investment Trusts Aberdeen High Income Trust PLC New Ord 25p - 125 (134p8e) Aberdeen High Income Trust PLC 7.1% Deb 12 (14Ap89) Bankers Inv Tel PLC 8% Dub Str 2023 -

\* (08Ap**00)** ns far Tet PLC 10\*4% Deb Stt 2016 -193's (144699) Spanigens lev Tist PLC Was to Buls for Onl -103 (12469) Calingona B.S. Inv Tist PLC Use (Compr 1 Wi No.1 - No.10) -210 (14Appe) 35 (14Appe)

Caimgonn Denouhabstion IT PLC We to Sub for Ord 50p - 12 (13App8) Caimgonn Eur Fin Sect Restruct PLC Ord 80p - 118 (14App8) 6 (14App8) 20 (14Apper) Alargomy Bur Pin Seci Residuct PLC Wile to Calengom Eur Pin Sect Hearton FLC Wes to Sub for Col. = 84 (134/98) City of London Investment Trust PLC 10\*4% Des Str. 2020 – 155 (084/289) Sidburgh Value Zince PLC Zoro Div Pri 0.001p – 103\*6 (144/989) Sidhourgh Income & Velue Trust PLC Ord 1p

(14Appg) Santaugh low Tel PLC 11 WK Dato Sale 2014 • 161 to (13App9) phances Zero Tuat PLC (trinances) Zero Oct 1p - 99% (20) 101 (16, 15) E1 - 105 (12Apse) assure High Income See PLC Zero Div Pri

10p - 106 (13Ap99) extenore High Income Trust PLC Ord Inc 10p - 110 (144p99) Julmana Flight Estra Inc Tat PLC Units (Comp. 1 Ord 25p & 1 Zaro Div Pd) - 296 (14A989) MVESCO English & Intil Tipl PLC 8.879% Cum Pri 21 - 148 th (08A989) Jupiter Sphanced Inscens Inv Tipl PLC Inc Sha 25p - 107 (14Ap89) 8 (14Ap89) th (14Ap89) th (14Ap89) 8 (14Ap89) 9 (14Ap89) 9 (14Ap89) 8 (14Ap89) 9 (14Ap89) 9 (14Ap89) 8 (14Ap89)

Limpton (Androm)

Appler Entransed Income hav thir PLC Zero

Div PM time - Tox (HANJAN) is (HANJAN) is

(HANJAN) is (HANJAN) is (HANJAN) is

(HANJAN) is (HANJAN) is (HANJAN)

(HANJAN) is (HANJAN) is (HANJAN) Simith Carrie Cop Hearn St. PT.C Ord 1p 75% (14Ap86) % (14Ap86) 36 (14Ap86) 36 (14Ap86) 36 (14Ap86) 36 (14Ap86) 38 (14Ap86) 8

### (144,600) % (1

(144pas) 2 (144pas) incury Asset Allocator PLC Ord Sp. - 110 (144pas) cottleth American Inv Ge PLC 8% Date Sijk 2022 - 131 (DRADBI) Sen line Tet PLC 3.86% Cum Pid Sex - 90 (12Ap89) cotion by Tist PLC 4.95% A'Cum Pri Sik -Scottish Mortgage & Trust PLC 8%-14% Section Mortgage & Trust PLC 8%-14% Section Mortgage & Trust PLC 8%-14% Shaped int Deb 58: 2001 - 2001 (8%) Shaped int Deb 58: 2001 - 2001 (8%)

2003/2004 - 220 (08Ap99) Tampie Bar Inv Ba PLC 9% Crev Une Lin 96 2002 - 182 (13Ap99) Throgmorion Trust PLC 7.25% Cay Une La S& 2003 - 103 (13Apps)
Thrographich Treat PLC 12\*4% Dab S& 2010 = 153 (14Ap86) his Pecilipation Trust PLC 1.4% Cov Uns Valun Realisation Trust PLC 1.4% Cnv Uns Ln Sik 2006 - 1879 (144p99) ½ (144p99) Wilson Inv Co PLC 8½% Dab 8ik 2018 - 133½

Alternative Investment

Crown Eyegless PLC Ord 5p - 81 (14Apss) Intribers International Headings PLC 9% Con-Uns Ln Stk 2012 - 183 (12App8)

## considers legal action over IDC bid

By Gillian Tell in Tokyo and Alan Cane in London

Cable and Wireless, the UK considering legal action as the for stall. one option in support of its \$25m bid for International

The move follows the IDC board's rejection on Thursthe IDC board voted day of Cable and Wireless's favour of the NTT bid. hid in favour of a takeover

dominant domestic operator. conflict of interest. Rod holder in IDC for 10 years, forced to relinquish its curmeans first. IDC insists it selected the Olsen, former deputy chief argued that the decision rent 17.7 per cent holding if Next wee NTT bid because it was executive, and representational Japan's commit-financially more attractive tives of AirTouch of the US ment to open the telecommucommunications group, is and provided better guaran- abstained because they said nications market to foreign

iobs for all IDC's current Digital Corporation, a Japa- employees in its main involved in the deal said IDC company or subsidiaries. Roughly three-quarters of the IDC board voted in The three Cable and Wire-

they had been given insuffi-NTT has offered to find cient information.

Some company officials rejected the Cable and Wireless hid because the British company used aggressive tactics which were judged to be "un Japanese".

to deregulation. by Nippon Telegraph less representatives were not However, Cable and Wire- IDC has indicated that officials hope to continue and Telephone, Japan's allowed to vote because of less, which has been a share- Cable and Wireless would be fighting the case by other

nese government.

the NTT bid is accepted. Executives at Cable and

Wireless yesterday indicated entrants, since NTT is that the British company majority owned by the Japawas now "studying all its options," including legal The case now threatens to action to contest the NTT

provoke trade tension bill. between the UK and Japan. He It could become a key test have However, since lawsuits have traditionally been of corporate Japan's attitude regarded as very damaging in Japan, Cable and Wireless IDC has indicated that officials hope to continue

Next week, for example, Cable and Wireless will attempt to persuade shareholders to endorse its bid by promising to match, or better, the NTT offer.

Cable and Wireless is also considering appealing for political support.

Steven Byers, the trade and industry secretary, has recently written a strongly

#### **NEWS DIGEST**

HOUSEHOLD GOODS & TEXTILES

### **William Baird makes** £13m acquisition

William Baird, the Scottish textiles group, is paying £13m for Lowe Alpine, a maker of branded outdoor clothing and equipment. Baird will also take on £8m of debt from Phildrew Ventures, the venture capitalist which bought Lowe In 1993 for £14,4m.

Tim Score, Baird's finance director, said buying Lowe which is based in the Lake District, was part of his group's strategy of building its portfolio of international clothing brands, which account for about 60 per cent of sales. The remainder is contract manufacturing for Marks and Spencer; this part of the business has been under pressure over the past year because of reduced demand from the

Lowe, which made pre-tax profits of £1.6m on turnover of £33.3m in the year to March 31 1998, has two-thirds of its sales outside the UK and subsidiaries in Germany, France and the US. Mr Score said it would complete Baird's Tenson active wear brand, which is strong in Scan

Following the deal, Baird will have gearing of about 5 per cent and Mr Score said it could afford to spend a further £100m on acquisitions. He said: "We have taken the view that outdoor, leisure and active wear are the growing areas of clothing, not men's formal wear. We are not too concerned about dikiting the impact of M&S business on our portfolio." Thorold Barker

#### DISTRIBUTORS

#### Ross warms on trading

Ross Group, the automotive electronics company, we that 1998 profits would be at a similar level to the £363,000 pre-tax figure achieved during the opening half. The company made profits of £490,000 in 1997, it biamed continued difficult market conditions for the westeress. Ross shares fell 1/4p to 21/4p, giving it a market value of 23.69m.

#### IN BRIEF

BANDT has amalgamated its incustrial services activities into one unit to be called FK Multiservice. CLYDEPORT TRANSPORT, a subsidiary of Clydeport, has acquired Dumbarton-based Gray Brothers (Haulage Contractors), for £450,000 cash. FURLONG HOMES plans to raise £2,05m through a plac-ing of 1,2m shares at 170p. The funds will be used to

acquire additional sites and incresse development. Furlong is advised by Shore Capital. GOLDSMITHS: Offer from Mildghosts, an MBO vehicle

backed by Alchemy Partners, has been accepted in respect of 2.15m (9 per cent) Goldsmiths' shares. In total, Mildghosts has 39.5 per cent and the offer has been extended until April 24. M&G: Offer from Prudential accepted in respect of 29.9m

shares (39.8 per cent) and remains open until May 6. The Pru now owns, or has acceptances for, 62m M&G shares (82.5 per cent).

SIDLAW said Danisco's 2106.4m offer hus been declared unconditional. The Danish supplier of packaging and food ingredients owned or had received acceptances totaling 95.1 per cent of the equity of the UK packaging company.

### Airtours may launch bid for First Choice

Airtours, the tour operator, is believed to be preparing a postile all-share counter bid for First Choice, which is proposing to merge with Switzerland's Kuoni.

If Airtours' bid succeeds, the group would wrest leadeaship of the UK tour operating market from Thomson Travel and, with a combined market capitalisation of sbout 23bn (\$4,8bn), would by a consender for FTSE 100

The Airtours bid is expected to be worth 220p-230p a share, valuing First Choice at £744m-£778m. First Choice shares closed at 176p. Airtours is waiting for

Knoni to post its offer document before launching its counter bid. The document is likely to contain financial information on First Choice that could influence Air-

Since the combined group would have 21 per cent of the UK tour operating mar-ket, according to the British National Travel Survey, against Thomson's 19 per There has been specula-cent, any bid is likely to tion that Airtours might bid and European Union competition authorities. In addition, by upsetting the bal- Lez, Page 24

ance of power in the UK market, a bid could attract counter offers from Thomson Travel and possibly from Thomas Cook, controlled by Preussag, the acquisitive Gorman industrial group.

Airtours is also anxious to receive prior public support from important First Choice shareholders, who rejected an Airtours offer for the company in 1993.

Cost savings arising from the takeover are estimated by analysts at about 230m. That would enable Airtours to other First Choice shareholders a significant pre-mium. By contrast, the proposed nil-premium agreed merger with Kuoni has been criticised for failing to address First Choice's strategic weakness in not owning its own travel agency outlets and for offering no obvious cost savings.

Phillips & Drew, which holds 10 per cent of First Choice, said: "The Kuoni deal is the only one on the table at the moment and it stacks up. But if a UK player were to come in, we would look at it closely."

attract scrutiny from UK for the combined Kuoni/First

## EU probe into Cadbury-Coke sale

Emma Tucker in Brussels

its soft drink interests outside the US to Coca-Cola is under investigation by the European Commission, which believes the deal may need to clear EU competition hurdles before it can

The Commission thinks

that while the deal appears to fall below the thresholds for EU scrutiny, it may in reality exceed them. It has sent a questionnaire to the two groups and their competitors to seek their views.
If Coke and Cadbury are found to have broken EU rules by not submitting the deal for Commission approval, they could face sion said yesterday fines were unlikely given the uncertainty over whether the rules apply in this case. The \$1.85bm (£1.15bm) deal involves the sale of soft

drinks such as Dr Pepper,

Seven-Up, Canada Dry and

Schweppes to Coke, but not

the associated bottling

operations. The sale excludes the US and France. The deal has been submitted to several EU member states for approval, given Coke's dominance in the soft. drinks market in many European countries. It has been cleared in Iraland and Finland, and is thought unlikely to be vetoed in the UK where the two groups' drinks are distributed by a single company - Coca-Cola



It would need to be approved by Brussels if the joint turnover of the two groups exceeded Cobn (£8.3bn) a year and each of them had revenues in the businesses involved of more than @260m in the EU. Coca-Cole's turnover alone exceeds @5bn and it is thought its EU revenues also

top the 6250m threshold. But Cadbury believes its EU revenues on the soft drink frenchise part of its business is less than #250m. In calculating its revenues, it arrivdes income from bottling which is not being sold as part of the Coke deal. The Commission's questionnaire is designed to help it decide whether the value

of Cadbury's bottling activicalculating its EU revenues from soft drinks.

The deal has already fallen foul of regulators in Australis, where the two companies have been forced to submit a new plan that would leave Cadbury in the soft drink business to provide competi-

### Glaxo HIV drug wins US approval

By David Pilling, Pharmacauticals Correspondent Glaxo Wellcome yesterday won US regulatory approval for Agenerase, an HIV drug that will bolster the UK pharmacautical company's leadership in the antiretro-

viral market. Agenerase is a protessa inhibitor, one of three drugs used in the triple-cocktail therapies that have revolutionised the treatment of Alds. Although Glaxo has full complement of HIV

drugs. Analysts' estimates of peak sales of the drug range between £250m and £500m. HIV therapy is extremely expensive and beyond the means of most sufferers. who live in the developing

Agenerase, whose scientific name is amprenavir, without food, a further was discovered by Bostonleged Vertex Pharmacoutibeen a pioneer in antiretro- cals. The approval triggered viral therapy, Agenerase is a \$5m (\$3m) payment to Ver-

The drug, which Glazo says has a longer half-life than other protesse inhibitors, is taken twice a day rather than three times, as with most protesse inhibitors, However, each dose potential drawback, Agenerase can be taken with or advantage over some rivals.

uct, particularly in cogiunc-

its first protease inhibitor tex, one of the best-known tion with Combivir, its com-and enables it to offer the US biotechnology compa-bination of two anti-HIV

Triple-therapy, although extremely effective in the-ory, often fails because of the difficulty in complying with relentlessly compilcated regimes.

There is also some prelimiconsists of eight tablets, a nary evidence that Agenerfects than other protease inhibitors, which have been implicated in disfleuring Glaxo is likely to stress swellings known as "buffalo the ease of taking the prod-humps" and "protease

IM THE HIGH COURT OF SOUTH AFRICA (Witwatersrand Local Division)

In the matter of the application of:

AMGLO AMERICAN CORPORATION OF SOUTH AFRICA UNITED

(Incorporated in the Republic of South Africs) (Registration number 01/05309/06)

Case No: 99/8840

P/H No: 342

Notice is given in terms of an Order of Court dated Thursday, 15 April 1999 in the above matter that the High Court of South Africa (Witwatersrand Local Division) has ordered a meeting of the shareholders of Anglo American Corporation of South Africa Limited ("AAC"), to be held on Friday, 7 May 1999 at 10:00 on the 18th Floor, 55 Marshall Street, Johannesbu under the chairmenship of Charles Leonard Valkin, an attorney of this Honourable Court, or felling him any other independent attorney or advocate nominated by Webber Wennel Bowens, for the purpose of considering and, if deemed fit, of approving, with or without modification, the acheme of arrangement ("the acheme") proposed by Anglo American plc ("Anglo American") between AAC and its shareholders, which scheme will be submitted to such meeting, provided that the meeting will not be entitled to agree to any modification to the said scheme which has the effect of diminishing the rights accruing to shareholders of AAC in terms of that scheme.

The basic characteristic of the scheme is that, in the context of the combination of AAC with Minorco to form Anglo American, Anglo American will acquire all the shares in AAC held by scheme participants in terms of the scheme on the record date, which is expected to be Friday, 21 May 1999, in consideration for shares in Anglo American, on the basis of one Angle American share for every one AAC share held on the record date, such consideration to be made available from the fifth business day following such record date, which date of availability is expected to be Friday, 28 May 1999. The scheme is conditional upon certain events, details of which appear in the explanatory statement.

Shareholders of AAC registered as such at the close of business on Thursday, 6 May 1999 and holders of bearer warrants who make the necessary arrangements, will be entitled to attend and vote at the scheme meeting. Holders of bearer warrants issued by the Applicant who wish to attend in person or by proxy, or to vote, at the scheme meeting most comply with the requirements of the "Conditions of Issue" and the Applicant's articles of association insofar as they relate to such warrants. A notice to holders of bester warrants will be published contemporaneously with publication of this notice.

Copies of the scheme and an explanatory statement in terms of section 312 of the South African Companies Act No. 61 of 1973 (as amended), explaining the scheme, and a copy of the Order of Court convening the scheme meeting may be usined on request from AAC at 44 Main Street, Johannesburg 2001, or the Landon office of AAC at 30 Ely Place, London ECIN 6QP, or the office of the transfer secretaries in South Africa, Computershare Services Limited, at 1st Floor, Edura, 41 Fox Street, Johannesburg 2001 or the office of the Registrar in the United Kingdom, Computershare Services PLC, Caxton House, Redeliffe Way, Bristol (PO Box 82, Bristol BS99 7NH) during normal business hours from Thursday, 22 April 1999. Each shareholder of AAC may attend and vote in person or by representative at the meeting and may appoint any other person (who need not be a shareholder of AAC) as a proxy to attend, speak and vote in such shareholder's place. The required proxy form (blue) may be obtained on request from the addresses given above.

The proxy form should be completed and signed in accordance with the instructions printed thereon and should be lodged at or posted to the abovementioned transfer secretaries in South Africa or the abovementioned United Kingdom Registrar, to be received not later than 10:00 South African local time on Thursday, 6 May 1999 but if not so lodged or posted will nevertheless still be valid if properly completed, signed and accompanied by proof of appropriate authority and handed to the chairman of the meeting not later than 10 minutes before the meeting is due to commence. Where there are joint holders of AAC shares, any one of such persons may vote at the scheme meeting in respect of such shares as if he was solely entitled thereto but if more than one of such joint holders be present or represented at the scheme meeting, that one of the said persons whose name stands first in the register in respect of such shares or his proxy, as the case may be shall alone be entitled to vote in respect thereof, as if he was the sole holder of such shares.

In terms of the Order of Court, the chairman of the secting will report the result of that meeting to the above Honourable Court on Tuesday, 18 May 1999. A copy of such report will be available on request (free of charge) to any AAC shareholder at AAC's registered office (44 Main Street, Johannesburg 2001, South Africa) and AAC's London office (30 Ely Place London ECIN 6QP, England) at least one week before such report back date.

The scheme is subject to certain conditions precedent stated in the scheme, one of such conditions being the sanction of the scheme by the above Honourable Court.

Chairman of the scheme meeting

Attorneys to the scheme Webber Wentzel Sowens 60 Main Street PO Box 61771, Marshalltown 2107

> Tel: (011) 240-5000 Ref. JAK Jarvis/EM Southey

Friday, 16 April 1999

Albemarle bid

By Charles Phytolic The battle for control of Albright & Wilson intensified yesterday after the UK nicals group agreed to a higher offer worth £502m (\$809m) from Albemarle

Corporation, a US rival. The 160p a share cash offer trumps one already on the table from Rhodia, the rench chemicals group. Last month it offered

145p-a-share for Albright, Rhodia yesterday said it would consider its position. Albright shares rose slightly above Albemarle's offer price amid hopes of a higher hid being tabled. The stock

closed up 18p at 163p. Rhodia had enjoyed the support of Phillips & Drew, the fund management group which owns a 23.1 per cent shareholding in Albright. It had pledged to back Rhodia's hid unless a rival one of 160p

or more emerged. Albemarie owns an 18.6

after moving into the market last month when it made its first offer. That bid offered Albright shareholders 1300-a-

chairman of Albright, said:

scope to extract cost savings from a bakeover, Rhodia and Albright make surfactants wetting and foaming agents - and phosphate based chemicals used in products including agrochemicals and fire retardents.

### Albright agrees | Sainsbury to cut 300 jobs

share in cash, valuing the Sir Christopher Benson

We welcome the higher offer from Albemarie. The geographic spread, technology base and customer interface are very complemen tary." The offer is more than double the price at which uary immediately before it said it was in takeover talks. Of the two bidders, Rhodia is thought to have more

Albemarie is being advised by CSFB and Albright is advised by Lazard Brothers. Rhodia is advised by NM

## By Sussanse Voyle

J Sainsbury, the embattled supermarket chain, yesterday revealed that it was suffering from poor sales growth, and unveiled a cost cutting programme that will ead to 300 job cuts.

turnover in the core food ceptable, with like-for-like sales in the last quarter up The figures from Sains-

bury - the number two player and former blue-blood of food retailing - compare to analyst estimates that Tesco, the market leader. achieved 5 per cent like-forlike growth over the same

Analysts yesterday said the figures underlined the need for management changes at the very top of Sainsbury.

Shares in Sainsbury rose 15%p - or 4 per cent - to that rival Asda was in merger talks with Kingfisher, owner of stores including Woolworths. Sainsbury has struggled to

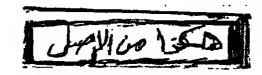
which has become more

driven by value. It has traditionally based Dino Adriano, chief execu- its approach on delivering tive, admitted that growth in higher quality. The appointment of a new manag team last year has failed to solve the problems and in February the group was forced to admit that a highprofile advertising campaign to boost flagging sales had

Mr Adriano said total group sales in the group's fourth quarter were 5.3 per cent higher and for the year to April 6 were 4.9 per cent up at £16.3bn (\$26.2bn). In the supermarkets, total sales were £12.1bn, an increase of 4.6 per cent - or 2.2 per cent like-for-like.

Mr Adriano blamed softening market conditions and the tough competitive envi-

per cent stage in Albright	KOCO	SCDNO.			1 3909	ep, poist	ered by to	e Dews	ronment		
RESULTS						_					
	Turne	ner (530)		9-86% K (18m)		5 (st)	Content payment (p)	Date of payment	Corresponding Corresponding	Total for year	Total last
ARM 3 miles to Mer 31	13.1	(8.66.)	3.18	(1.66)	41	(25)		-	•		
Golden Prospect & 6 cells to Dec 31 &	0.853	(242)	8.1972	(0.114)	0.39L+	(0.27)	-	-	-		-
Haden MecLaller Yr to Dec 31	527,1	(447.5	0.21.	(18.29)	3.21	(10.5)	1,7	July 2	1.8	3.1	3.1
James & Kanning. 6 mbs to Jan 31*	11	(10.5)	0.1221	(0.7584)	0.04	(2.5)		•		-	1.6
Kyropeth 11 to Doc 31	16.3	(15.3		(0.147 )	0.91	(14)	o l	•	OF T	nā	nii
Shallbern & Tr to Dec 31	18.1	(13.7 )	0.4434	(D.932 }	5.91	(15.8 )	2.9	Jody 9	3	4.5	4.5
Sportsmortd Medie 5 mits to Oct 31	1.3	(1.46 )	0.005	(0.092L)	0.002	(0.03L)	•	-	•	-	-
Investment Trusts		<b>7</b> (a)		natable ps (2m)	_ 8	5 <b>6</b> 5	Content (b)	Quee of progressore	Corresponding dividend	Total for year	Total best
Hernderson General	177.1	(177.8 )	1.82	(1.92)	7,36	(7.75 )	28 ·	May 21	1.7	7.75大	6.8
The state of the s						Who		<b></b>			



EUROPE GOVERNMENTS DISCUSS POSSIBILITY OF MERGER BETWEEN TELECOM ITALIA AND DEUTSCHE TELEKOM

## Italy, Germany in telecoms talks

and Ralph Atkins in Bonn

i & TEXTILES

d makes

and the same

The state of the state of

The state of the s

The state of the s

1

The Board

11.00

The second second

The state of the s

 $\gamma_{(2,3)} = (\gamma_{2,2}, \gamma_{2,3})$ 

A STATE OF THE STA

99 (2005) 1990 1990 1990 1990 1990 1990

100 30 30 5

10 April 74

1, 10, 119, 210, 100

e le le les

and the second streets

S approval

ibury to

00 jobs

فيتتشذ فنشرص

المستريد المستريد

The second of th

The second of the second

nary talks yesterday on the possibility of a merger between Telecom Italia and Deutsche Telekom, as Rome confirmed it had been formally presented with proposals for such a move.

Following the Financial Times' disclosure that the two groups are in advanced talks, Massimo D'Alema, Italian prime minister, held a telephone conversation with Gerhard Schroeder, the German chancellor, to discuss the possibility of such an alliance.

The talks took place as Italian ministers confirmed But a cautious welcome

that a plan for a merger had been formally presented to the Treasury by Franco Ber- European Commission and a notified by Deutsche Tele-The Italian and German nabe, Telecom Italia chief former Italian prime minisexecutive.

Speaking at a meeting of G7 finance ministers in Dresden, Vincenzo Visco, Italy's finance minister, said Mr Bernabe had informed Carlo Azeglio Ciampi, treasury minister, of the proposed merger late on Thursday night

However, Mr Visco warned the proposal had "technical problems" - in particular, that Deutsche Telekom would have to be fully privatised by the German government, "otherwise it would be like selling Telecom Italia to the German state".

ter. "It this merger had a 50-50 structure it would probably be very positive," Mr Prodi said.

Mr Prodi's support for any deal would be important if, as expected, it were analysed by the Commission on competition grounds. However, Mr Prodi said various aspects, including links sche Telekom's largest the insistence of Italy. between Deutsche Telekom and France Telecom, would need to be worked out.

Eastman Kodak's on-again,

off-again turnround has

picked up momentum this

year, thanks to a partial

recovery in emerging mar-

kets and powerful consumer

demand at home, according

to first-quarter earnings

Shares in the US photo-

graphic products company

bounced from their recent

lows yesterday, gaining \$54

to trade at \$72%. However,

they remain nearly 20 per

cent below the level reached

in the middle of last year,

when Wall Street's earlier

optimism that Kodak had

turned the corner fixzled.

George Fisher, chairman.

released yesterday.

need to be worked out.

The French and German sion would be for the company's management. "We would welcome anything operators have 2 per cent cross-shareholdings and are that makes Deutsche Telepartners in several projects, kom competitive and including the Global One strong," the finance ministry joint venture with Sprint of said.

The German government president-designate of the yesterday it had not been holds 48 per cent of Deutsche Telekom, with the Kreditankom of the talks with Tele- stalt für Wiederaufbau, the publicly-owned development Both Deutsche Telekom bank, holding a further 24

and Telecom Italia remained per cent. The finance ministry's silent on their discussions. yesterday, with the German stance yesterday indicated a group again saying it would willingness to take a flexible not take part in "speculastance if necessary. A fasterthan-planned reduction in The initial reaction by the the state's holding could become part of any deal at Bonn government - Deut-

shareholder - was positive, . The German government although it insisted any deciis prevented from selling its Deutsche Telekom shares until the end of this year, but no plans have been fixed for the speed of subsequent

### Kodak recovery helped for rival AAPT by emerging markets

com Italia.

By Gwen Robinson in Sydney

Cable and Wireless Optus, Australia's second largest telecommunications company, yesterday announced a A\$1.49bn (US\$950m) takeover bid for AAPT, the third larg-

Optus in bid

C&W Optus, 52.8 per centowned by Cable and Wireless of the UK, made the surprise announcement after the close of trading on the Australian stock market.

share would be conditional on C&W Optus securing at least 90 per cent of its target 17.3 per cent of AAPT. and gaining the necessary regulatory approvals, said Chris Anderson, chief execu-

and Consumer Commission, the antitrust regulator, said the commission would investigate the proposal. The ACCC in recent weeks has blocked several deals, including Coca-Cola's initial plan to buy Cadbury Schweppes' beverage brands. However, Mr Anderson priced.

said C&W Optus had consulted the ACCC before launching its bid and did not believe it would face competition concerns.

AAPT said its board would meet on Monday to discuss the bid and consider its options. AAPT, which was founded

by Australia's domestic news agency, AAP Communications, whose main share holders are John Fairfax Holdings and News Corp, The cash offer of A\$5 a listed on the Australian stock market in 1997. AAP Communications now holds

Harlier on Friday, C&W Optus acquired a 10.6 per cent stake in AAPT on the open market at \$A4.85 a Allan Fels, chairman of share, which Mr Anderson the Australian Competition said reinforced the view that A\$5 was a good price. Market talk of a possible bid pushed AAPT shares as high as A\$5.10 but they closed at ASS, level with the bid.

Mr Anderson said C&W Optus would not enter a bidding war for AAPT as it believed the offer, was fairly



The latest quarter saw a sales rebound in some jumped 45 per cent as Kodak emerging market countries. extended its marketing to while sales in Brazil and "second-tier cities" and Russia were down only I per added inventory to new discent from a year before, said tributors. The impact of this push will only become The company's push into apparent later this year, China, one of the most ambiwhen the level of demand among final consumers tious mounted by a US consumer products company, becomes clear and the company is able to lower its also bagan to have an impact. Sales in the country costs by supplying the mar-

manufacturing plants, Rodak said.

In the US, meanwhile, sales in the consumer film market experienced their second consecutive quarter of 9-10 per cent growth. which Kodak described as "highly unusual".

Despite a drop in sales to the motion picture industry, which had been one of the company's most profitable areas, overall revenues climbed by 6 per cent during the period, to \$3.1bn. The company's cost-cutting yielded another \$80m of savings, lifting its after-tax earnings (excluding one-off items) by 10 per cent. Kodak announced plans to buy

back up to \$2bn of its stock. Reported sarnings fell, however, due to a \$68m after-tax charge to cover the costs of leaving what Kodak called "non-strategic or underperforming" lines of business. That left net income for the period at \$191m. or 59 cents a share. compared with \$225m, or 69 cents a share, a year before. I ble locations.

#### H&M to | Caterpillar sees . expand upturn in Asia into US market

Hennes & Mauritz, one of

profitable clothes retailers.

terms of market capitalisa-

lished rivals such as Gap.

US move, Fabian Mänsson,

it already has 26 outlets.

"In Germany we have 150

stores and a market share of

2 per cent. There is a good

potential for opening more

Shares in the company,

which is majority controlled

by Swedish entrepreneur

Stefan Persson, rose SKr61

or 8 per cent to SKr785. Mr

Persson, whose family founded H&M in 1947, owns

more than 30 per cent of the

share capital and almost 70

per cent of the voting rights.

Analysts, who are predict-

ing that full-year profits will

rise from SKr3.33bn to about

SKr4.5bn in 1999, said the

and rising market share.

opens about 70 new stores

this year, while closing

seven outlets in less broma-

there too," he added.

profits vesterday.

By Mikki Tult in Chicago

Caterpillar, the big earthmoving equipment manufacturer that draws almost balf its sales from outside the US, yesterday Europe's largest and most ioined the chorus of US comyesterday announced plans upturn in the Asia-Pacific to move into the US market. region, but warned it would take another three to six The retailer - Sweden's third largest company in months before stability returned in Latin America. "In developing Asia, some

tion - said it was in negotiations to open its first outlets of the countries are stabilisin New York, where it would ing," said Lynn McPheeters, chief financial officer. "We directly challenge estabdon't see a major rebound, H&M already operates but in 1998 we were buying nore than 500 stores in 12 back inventory and redistri-European countries. The buting it." She said this process had now halted and tencompany announced the move after reporting a 68 per tatively turned round.

By contrast, Caterpillar cent rise in first quarter expected recession in Latin In the first three months America to continue, and of the year, H&M saw prethat industry demand for tax profits climb to SKr759m machinery and engines (\$91.6m) from SKr452m on sales of SKr7.28bn, compared with SKr5.81bn last time. in 1998.

would be "much lower" than The mixed analysis came In addition to the possible as Caterpillar surprised the market with a smaller-thanchief executive, said the expected profits fall for the group would like to open 10 first quarter of 1998. Afternew stores in the UK, where tax profits fell sharply from \$430m to \$205m, with earn-

ings per share halving from \$1.15 to 57 cents. Sales rose

although without Perkins Engine, acquired last year. physical volumes would

have fallen by 1 per cent. But the group had already warned that profits would be more than halved, and forecasts had been cut to about panies sensing a business 42 cents. It said some shipments, originally scheduled for the second quarter, had is

fallen since the warning. Machinery sales were down 4 per cent at \$3.29bn, ... with most of the decline explained by Latin America, while engine sales were 15 per cent higher, thanks partly to Perkins, at \$1.31bn. The group maintained its forecast for the full year, expecting sales to be "slightly below 1998", and earnings per share to be 10-15 per cent lower.

It said that North America - firm in the first quarter should see industry demand remain around 1998 levels, but warned its own sales would decline "primarily due to a reversal of last year's increase in dealer new

machine inventory levels". In Asia, industry would probably be flat, but com-, pany sales higher. Latin America looked bleaker, with both industry and company sales down signifiby \$73m to \$4.87bn -

### Fiat and Bosch pool car lighting interests

COUNTRY REVIEWS... 191 COUNTRIES... 191 REPORTS:

191 paparus (or SUS 2,410 Order on the White of Acquaint consider 8-365-6923 (toll free in US) or 713-355-52 or fix in at 713-355-2208

The FT GUIDE TO WORLD CURRENCIES, published in Monday's spaper and covering over 200 currencies, is now available by dialing the following number from the handset of your fux machine, 0891 437 901. Calls are charged at 500 per minute at all times. For service outside the UK please selephone +44 171 873 4378 for details on Cityline International.

By Paul Betts in Miles

First of Italy is pursuing its strategy to strengthen its automotive operations with a joint venture between its Magneti Marelli car components subsidiary and Robert

margin improvement had Bosch of Germany. been driven by a combina-The two companies said tion of store refurbishment, they had agreed to pool their car lighting activities to crereduced purchasing costs ate Europe's second largest car lighting business, behind Volumes are expected to Valeo of France. increase further as H&M.

The jointly held holding company will be based in Austria and become operational as soon as it obtains

Arous LarAm Energy

necessary antitrust clearance. Bosch will contribute operations, which employ about 3,300. Annual turnover is about €400m (\$429m). The venture will also absorb Flat's worldwide operations. which employ 2,500 with .

turnover of about €385m. The venture is the latest in a series of recent Flat alliances in a variety of automotive sectors. These include foundry components with Renault and industrial production systems and processes with Pico of

Petroleum Argus

#### FT/S&P ACTUARIES WORLD INDICES

The PERSY Accounter Works Indices are counsed by FTSE International Liceland, Boldman, Sectio & Co. and Standard & Poor's. The Indices are compiled by FTSE International and Standard & Poor's In

upon unaper of goes	Delar	Change	Starting	Yen	, Baro	Costalicy	% alig	Dist.	Dollar	Sterling	Yes	<b>S</b> ito			52 Week	mge
el alock	<u>leder</u>	*	inder	Index ·	المرفط	pater	(AL) (AN)	Yield	India	Incient	Index .	Jodes	Indio	l sigis	LOW	(abband
Amerika (70)	294.54	. 0.2	206.31	170.57	243.19	238.41	8.4	3.19	228.18	207.30	169,75	240,91	235,41	326.65	163.86	218.2
Austria (21)	184.34	-0.7	166.50	128.79	174.61	174.61	0.8	200	185,72	170.22	139.38	174.55	174.55	263.73	105.27	224,7
Beloiem (22)	368.25	-1.1	73.852	277.28	341.51	341.51	-0.3	2.06	372.35	341.30	279.AT	312.67	342,67	446.95	319.89	328,
Belgium (22) Brazil (29)	11/1.00	0.6	139.57	114.37	163.00	485.54	0.7	4.85	151.06	138,45	113.37	160.90	4227	268.78	89.32	258
Sinada (113)	225.30	0.7	207.17	189.63	241.55	243.41	. 0.8	1,61	223.70	205.00	167.93		241.98	248.78	169.94	247.
Dentark (34)	429.46	-24	394,88	523.34	461.00	404.68	-1.6	1.83	439.25	403.14		468.51	411.37	587.33	406.62	321.
Priend (28)	679.77	-4.7	625,05	511.81	790.71	790.71	-4.0	1.48	713.59	854.02	535.55	623,63	<b>823,63</b>	719.62	338.49	417.
Tance (74)	327.26	-1.5	800,92	246.46	313.91	313.91	-0.9	1.98	222.73	304.95	249.71	316.60	316.68	364.45	253.86	305.
Эспану (55)	262.75	-0.7	247,60	197.83	249.06	249.05	9.1	1.00	204.00	242.54	198.60	248.80	248.88	325.61	226.35	200
Bresco (36)	423.98	-35	389,85	319.22	455,13	. 918.79	-27	1.18*	439.41	402,78	324.78	468.03	944.48	454.89	211.47	
Head Koncy, Chimi, 1965	348,37	1.3	320,32	262.20	873.96	346.60	1,3	-3,26	343.98	31527	258.16	365.40	342.24	34B.37	196.64	340.
Grionania (23)	51.00	1.9	46.92	38.42	54.78	270.01	- 1.6	1.06	90.06	45,90	37.5	63.34	264.95	00.72	19.04	60.
(14)	544.27	-1.4	500,45	409.78	363.03	563.08	-0.8	1,88	551.73	805.67	414.07	566.34	566.34		396.15	544
taly (53)	169.10	-1.4	165.48	127.32	27.5	227.95	-0.6	1.52	171.43	157,12	128.66	229.30	229.30		128.88	177.
Incom 14490	11205	-0.8	107,53	88.65	125.53	<b>MADE</b>	-0.5	0.83	117.91	108.07	88.49	125.59	88,49	117.01	76.83	100.
Mardon (29)	_1648.96	5.4		1247.55	1770.00	17220.48	3.6	. 1.48	1594.55	1481.45					787,18	1866.
Metherlands (25)	492.28	-0.8	蛇鷹	370,64	451.57	451.57	9.0	2.06	485,99	454.5	372.24	451.45	<b>局1.45</b>		394.92	507.
News Zealand (199)	54.91	0.2	59.68	48.87	69.68	83.67	0.4	2.77	64.80	59.39	48.63	89.02	83,45		45.58	75.
inrefer (37)	244.25	6.9	224,59	183.90	262.20	256,72	1.4	1.97	242.07	221.07	181.58	257.84	253.25	557.71	181.86	342
Pulliphines (22)	99.63	0.7	91.61	75.01	106.53	189,40	. 87	0.77	98.96	90.70	74.27	105.41	188.14		42.48	191.
Portugal (18)	222.72	-20	204.33	157.31	284,28	284,26	-1.3	1.34	226.85	207.92	170.25	287.95	287.95		194.18	240
Singapore (40)	254.44	0.3	233.05	191.57	273.13	198.51	23	1.36	253.58	232.41	190.31	270.10	197.84		10245	218.
South Africa (34)	229.08	3.2	210.64	172,48	245.90	306.17	3.5	3.16	221.98	203.45	186.59	236.44	294,98		151.56	330
Spain (30)	373.36	-1.5	343,30	281.11	438.71	438.71	-0.8	1.01	379.11	30.4	284.52	442.03	442.03		290.81	390.
Sweden (41)	546.70	-1,8	. 502.69	411.61	585.85	170.81	-1.5	2.03	556.72	510.25		592.99	690.92		379.18	610. 405.
Setzerland (30)	388.57	-2.8	357.28	502 S	417.10	360.60	-1.8	1.22	399.04	365.74	295.0	425.04	387.18		307.73 8.15	28
Thelland (26)	25.95	<u>0.1</u>	23.86	19.54	27.85	37.84	11.0	2.19	25.92	23.76	18,45	27.51	37.84		207.96	400.
United Kingdom (201)	408.01	-0.5	. 375.18	307.19	437.97	3/5.10		2.28	410.21	\$75.97	307.86	436.94 583.58	375.97 847.89		390,12	458
USA (605)	545.69	-0.4.	801.75	410.85	585.76	845.69	-0.4	1.22	547.59	502.15	411,19	383.30	047.03	333.00	350.12	
Americas (776)		-0.3	446,98	366.00	-521.82	<b>412.22</b>	-0.3	1.26	47.74	447.03	366.05	519.52	413.00		347.59	415.
Esrupe (720)	360 88	-12	331.92	271,78	387.49	348.50	-0.8	1.90	365.36	334.86	274.20	389.16	350.60		282.53	363.
Eurobioc (341)	101 34	-13	93.18	76.30	103.96	103.95	-0.6	1.77	702.69	94.12	77,07	104.54	104.54		m.33	-
Harrie: 114/3	523.03	-2.6	480.92	393,79	561.44	654.93	-21	1.102	537.25	492.41	403.21	572.20	567.04		360.04	22
Pacific Basis (713)	125.13	-0.5	115.06	94,21	134.32	97.03	-02	Y.27	125.79	115.29	94.40	133.99	97.27	125.79	82.88	110 216
Euro-Pacific (1433)	222.85	-1.0	204.91	167.78	230	191.45	-0.5	1.70	205.07	206.28	168,91	239.73	192.38		166.00	444
Morth America (718)		-0.4	481.91	394.80	562.60	<u>\$24.87</u>	~0.4	1.24	526.02	482.11	394.78	580.29	526.80		374,92 260,93	333
Europe Ex. LK (519)	326,75	-1.5	300.45	246.01	350.75	325.29	-8.6	. 1.70	331.94	304.23	249.12	353.56	327.94 105.31	103.93	77.40	300.
Europe Ex. Eurobioc (379)	101.58	-1.1	93.40	76.48	189.04	104.63		2.02	102.89	94.12	77,97	109.28	100.62		70.16	
Escape Br. UK Ex. Secubloc (17	95.47	-2.4	88.70	72.53	103.56	98.94	-1.7	1.46	98.82	10.57	. 74.16 153.88	218.39	208.34		128.26	205.
Pacific Ex. Jepan (270)	206.39	0.7	189.78	155.39	221.55	209.97	0.8	3.02	205.03	187,92 104,86	35.86	121.86	11271	115.18	83.09	-
World By Eurobioc (1902) .	113,86	-0.5	104.69	85.72	122.25	113.81	-404	1.40	114A1 225.28	206.48	169.08	239.96	198.11			220.
World Ex. US (1638)	223,39	-0.8	205.41	16B.19	239,80	197.37	-0.4	1.73		294.65	241.28	342.43	291.54		238.11	287.
World Et. UK (2042)	319.51	0.6	293.79	240.58	342.98	290.36	-0.4	1.36	321.49 434.66	398.38	328.21	462.98	430.54		320.58	394
World Ex. Japan (1800)	43214	-0.6	397.35	325.36	463,88	428.93	-0.4	1.53	404.00	450.00						
The World Index (2243)	327.15	-0.6	300.82	248.32	351.18	298.16	-0.4	. 1.46	329.15	301.57	247,03	350.59	299.32	330.98	242.36	296.
his world piges, (2243)																

LEGAL NOTICES

No. 002 180 of 1999 IN THE FIRST COURT OF JUSTICE CHANCERY DIVISION COMPANIES COURT IN THE MATTER OF SCHRODER INCOME GROWTH FUND PLC

IN THE MATTER OF THE NOTICE IS HEREBY CIVEN that a Petitio was on the 26th March 1999 presented to Ficr Majesty's High Court of Justice for the majernation of the cancellation of the Share

AND NOTICE IS HERBAY CIVEN the

A copy of the said Petition will be formated

DATED the 17th day of April 1999 Stangton and May 35, Basinghall Street Looking PC2V SDB Tel: 0171 600 1200-

Financial Times Surveys Asian **Financial** Markets

Friday April 30

For further information: please contact;... Tel: +852 2905 5553 Fax: -852 2537 1211 Email: heather.riley@FT.com or Larry Kenney in London Tel: +44 171 873 4835

Fax: -14 171 873 3204

Email: larry.kenneyaFT.com FINANCIAL TIMES

### **Appointments** Advertising

appears in the UK edition every **Wednesday & Thursday and in the** International edition every Friday.

For information on advertising in this section please call Chris libbiston on 0171 873 3351

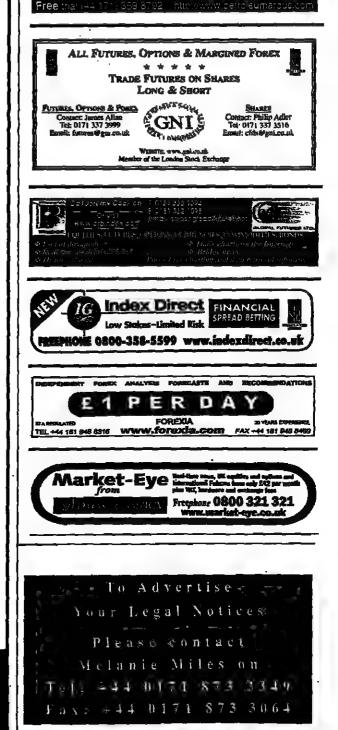
Financial Times

Corporate radar.

FINANCIAL TIMES

No FT. no comment.





## UK stores plan link to join superleague

UK retailers Kingfisher and Asda plan a merger that will create a group with estimated sales of more than £19bn (\$31bn) and will establish them in Europe's stores superleague.

The two companies revealed yesterday they had resumed the merger talks that broke down almost exactly a year ago amid market speculation over a deal. They said they planned a full announcement when the deal was concluded

A combined group would have UK sales of £15hn, equivalent to almost 8 per cent of the country's retail spend. serving 19m customers a week. It would be Europe's fifth largest retailer.

It is expected that Kingfisher would use Asda to sell products from its chains - Woolworth, B&Q. Comet and Superdrug - while Asda will find new outlets for its popular

voked by mounting specula. Norman, Asda's chairman, tion following a sharp rise in Asda's share price in recent days, On Thursday, Asda shares rose 11 per cent. after a 5 per cent increase the previ-

ous day. investors appeared to be betting on a rival bid emerging. Speculation centred on Wal-Mart, the world's biggest retailer, which moved into Germany 18 months ago. However, some analysts speculated that the deal could also draw the attention of Carrefour and Promodes of France, which are keen to build global scale.

Under the terms being discussed, Kingfisher shareholders would control two-thirds of the group, and management would be shared. Sir Geoffrey Mulcahy, Kingfisher's chief executive, would hold that post in the enlarged group. with Allan Leighton, chief executive of Asda, as his deputy. Sir John Banham, Kingfisher's non-executive chairman, would take the same role

Analysts said the deal appeared significantly more attractive for Kingfisher's investors and Asda's manage-

closed down 35p at 840p.

the deal emerged. Kingfisher

would be non-executive deputy

The combined entity is

expected to have a market cap-

italisation of £19bn, Asda

chairman.

group's shareholders. They were generally in favour of the strategic motivations for the deal, although the cost savings and merger benefits were not expected to be significant, at £60m-£100m.

ment than for the supermarket

Wool-Mart?, Page 7

### in the new group, and Archie Lex, Page 24 Old Paribas-Axa pact is barrier to BNP bid

Invoking a decade-old legal agreement is set to deal a blow to the ambition of Banque Nationale de Paris to create the world's largest bank by simultaneously acquiring its rivals Société Générale and Paribas.

The agreement seals a pact between Paribas and Axa, its leading shareholder and France's largest insurance company. It was set up in May 1989 and committed Paribas and Axa to protecting each other from hostile takeovers.

The twist will increase the uncertainty in the three-way battle and could further delay its conclusion. BNP's surprise double bid last month froze a merger between SG and Paribas that would otherwise have been completed last week. BNP's proposal has also been delayed by a lawsuit by SG lators' decision to allow BNP

single block of Paribas shares could weaken the commitbacker, Claude Bébéar, chairman of Axa.

Axa, the largest single shareholder in both Paribas and BNP, is backing BNP's project to merge the three banks into the world's only bank with more than \$1,000bn of assets.

Paribas said yesterday it planned to enforce the agreement, which prevents the companies from unwinding their cross-shareholdings. The move will tie the hands of Mr Bébéar, who sits on the boards of the three banks and had pledged to bring Axa's holding of Paribas shares to BNP's offer. Axa holds 6.7 per cent of Paribas' capital, while Paribas controls 22.7 per cent of Finaxa, a holding company with 30 per cent of Axa's vot-

it did not believe the agreement would affect the offers.

ble until May 2001. Its aim was to "reinforce the stability and ment of BNP's strongest French nature of [Axa's and Paribas'] shareholdings".

The agreement will be published on Monday in Paribas' response to BNP's hostile bid. The response marks the launch of the offers - BNP's double bid for SG and Paribas and SG's bid for Paribas.

Regulators have said the timetable of 35 business days the period allowed for shareholders to decide - would be adjusted to account for the complexity of the simultaneous offers, BNP's bid for SG might be extended to await the fate of Paribas before SG shareholders decide whether to accept BNP's bid.

The Conseil des Marches Financiers, the regulator, said the offers would be stretched by at least eight business days on SG's and Paribas' request. The ruling is not expected

### Nissan to scrap dividend and cut 5,000 jobs

investors will be offered 0.2263 Kingfisher shares for each of Nissan Motors, the troubled theirs, valuing Asda at £5.8bn, Japanese carmaker which last or 190p a share. Asda shares month entered into a strategic closed up 22'-p at 198'-p, alliance with France's Renault. which the two groups said was is to omit its year-end dividend for the first time. a premium of 12 per cent on the share price before news of

The announcement yesterday underlined the scale of the troubles at Japan's second largest automotive company, which has been struggling with heavy debts and a stuttering cash-flow.

Yoshikazu Hanawa, Nissan president, also unveiled further restructuring plans, including 5,000 job cuts in the company's global workforce by the end of March 2001.

He also said the company would cut excess capacity through a 10 per cent reduction in its domestic car production capability from 1.9m to 1.7m units by 2003.

Peter Boardman, analyst at Warburg Dillon Read, said: This probably means that Nissan will reduce one more production line [leaving it with seven). There is clearly a social issue here, but Nissan has to help itself before it can help society. The carmaker said it would

not pay a dividend because of "the severer-than-expected forecast for [fiscal 1998], and the prospects of continuing sluggish demand in the Jananese market during the current fiscal year onwards".

Nissan warned that group pre-tax profits, excluding exceptionals, for 1998 would fall to Y15bn (\$126m), down 75 per cent from its previous estinate of Y60bn.

Renault said the earnings predictions were within the range of the calculations it made when it was determining its stake in Nissan.

Analysts were also unsurprised. "These numbers are generally in line with forecasts." said Mr Boardman. But there is some transfer pricing going on which, for example, makes the parent results look worse than expecdomestic dealers' results look

Nissan also revealed that its

### THE LEX COLUMN Telecom sans frontières

combination would be a monster merger, worth close to €200bn. But will it ever fly?

The answer partly depends on the politics. The protagonists need to jump hurdles in Brussels, Rome and Bonn. Brussels, which will vet any deal on competition grounds, is looking moderately positive. Romano Prodi, soon to be head of the European Commission, seems to like the idea of a pan-European champion.

Rome will be harder to square because a merger could too easily be seen as colonisation by the Germans. To satisfy national sensitivities, any deal would have to be a credible merger of equals. Bonn, which currently owns 72 per cent of Deutsche Telekom, would also have to sell its stake. Otherwise, the net result would be the effective nationalisation of Telecom Italia by a foreign government.

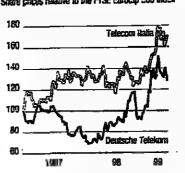
The essential political question is whether Germany's chancellor, Gerhard Schröder, is willing to privatise Deutsche Telekom fully. Even if he is, it would probably be impossible to sell its \$75bn stake rapidly. A clever mechanism will be needed to square this circle.

Then there are industrial questions. Is Europe really ripe for a Telecom sans frontières? Even if it is, are Telecom Italia and Deutsche Telekom - which, historically, have been two tired old monopolists - the right couple to construct such a business? Certainly, they have a good footprint: positions in Spain, France and Austria in addition to Germany and Italy. But a merger could too easily amount to little more than a series of culturally incompatible national flefdoms.

Finally, can a deal deliver more value to Telecom Italia's shareholders than Olivetti's €11.50-a-share hostile offer? It probably needs to be worth €12 a share - a 22 per cent premium to the current price. From Deutsche's perspective, that might just make financial sense because Telecom Italia is relatively cheap: a €12 paper offer would be roughly neutral for Deutsche's shareholders on a cash flow per share

hesis. Such a premium would also make the merger more of an even match. Including its savings shares and the minorities in its mobile subsidiary. Telecom Italia's market capitalisation is only €78bn. But with a 22 per cent premium, its total value would ted, while making the US and | be 696bn - within striking distance pre-tax profits of £1.3bn.

Deutsche Telekom/Telecom Italia Share prices relative to the FTSE Eurotap 300 index



of Deutsche's €104bn. Given Telecom Italia's undergeared balance sheet, any deal should also be sweetened with cash - say €20bn to be spent on a 10 per cent share buyback for both

companies.

All this means a deal might just be do-able. But it is a long way from

#### Kingfisher/Asda

So, it is to be wedding bells after all. After breaking off their engagement last year, Kingfisher and Asda are getting hitched to form a giant retail conglomerate. Shareholders in Asda must be wondering why now. In the 11 months since talks broke off, the supermarket group's shares have underperformed Kingfisher's by about 60 per cent. Trading has slackened and the Competition Commission has just announced an inquiry into the food retailing industry. Overall, it does not look a good time to sell.

This might not matter if it was clearly a terrific deal. But not so. The rationale seems fudgy. The idea is that the merged group will benefit from ownership of a broader basket of retail brands. No attempt is being made, for instance, to put Kingfisher's electrical shops into Asda's supermarkets. This is probably wise, but limits the potential for revenue synergies. in terms of cost savings, the deal

is equally uncompelling. Overlapping sales in clothing, music, toys and toiletries are estimated at £4bn. By squeezing suppliers hard, the merged group might extract annual pre-tax savings of 1.5 per cent, or 560m. Even adding \$40m of further savings from merging buying teams only gives £100m. This is peanuts in the context of a £19bn group making So what is the point? One argument is that Kingfisher needs Asia's ment is that Kingnisher needs Asia's stable cashflows to bankroll its over seas expansion. This makes sense, given Kingfisher's exposure to cyclical retail sectors, such as do-it-yourself and electrical goods. Nonetheless, it is hard to escape the impression that the deal's real objective is scale. There is a risk for investors in allowing this: they may build a bid-proof slug, rather than

the desired powerhouse. In any case, the deal may not succeed. Although both sides style it a merger, this is a takeover and Asda is on the block. The question is whether the 190p per Asda share implied by Kingfisher's closing price is fair for one of only four remaining chunky UK supermarket groups. An 8 per cent premium to Thursday's closing price seems tight-

#### Airtours/First Choice

Airtours never looked likely to let First Choice slip into Kuoni's hands. So it is no surprise that the UK tour operator is poised to disrupt the cosy nil-premium merger with an all paper counterbid. This time round First Choice shareholders should lap up Airtours' highly-rated and tightly-held paper.

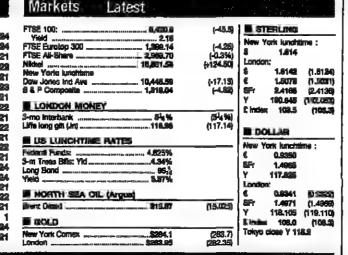
Whereas Kuoni's shares have lagged the Swiss market by 15 per cent since the start of 1998, Airtours has kept pace. Indeed, since Airtours' 1993 bld for First Choice, then called Owners Abroad, its shares have risen more than five-fold. And the prospect of FTSE 100 membership should make them a powerful acquisition currency.

Airtours is sensible to focus just on wresting control of First Choice, rather than letting the merger proceed and going for the enlarged group. Just as there are no obvious benefits from merging mass market First Choice with upmarket Kuoni they fly different passengers on dif-ferent sirlines to different resorts so there are few to be had with mass market Airtours and the Swiss com17. s

7

Airtours has a big appetite, but swallowing a merged Kuoni/First Choice, with a market value of £1.3bn against its own £2.4bn, looks a big mouthful. The main worry is how Thomson might react to Airtours' move. Obsessed with market leadership, it might swamp the market with new capacity next year. That would be negative for the whole sector.

#### Companies in this issue 21 23 22, 24 AAPT Airtoure Albemarie Albright & Rio Tinto Finaxa First Cholor Rolls-Royce 22, 24 23 21 21, 22 21, 22 22 21 21 Furlang Homes GKN Glaxo Wellcome **C&W Optus** J.Semsoury Kingfisher Kuoni M&G Nisean Motors Ofivetti Puribits 21, 24 22, 24 22 24 24 24 Vertex Vickers Virgin Travel Group Wal-Mart



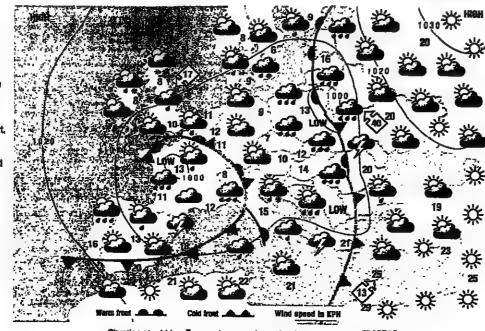
#### Weather

Europe today Much of Scandinavia will be dry and fine with sunny spells, but vstem from Finland through the Balkans to Greece. Along the front

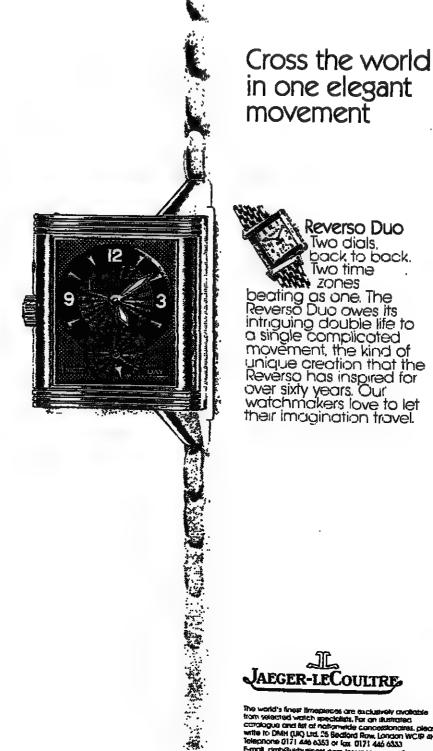
Five-day forecast

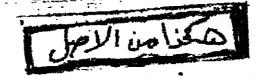
Western and central Europe will remain unsettled and chilly, with next week, with only southern parts of Spain and Italy staying fine. Greece will have heavy wers over the weekend but will be dry by Monday.

be dry, warm and sunny, but western and central Europe will













Russian adventure Tintin goes on his first assignment Page VI



Light up a Trinidad Smoking gets even more serious in Cuba Page XI



Einstein's formula Ambitious plans to stir up the airwaves Page XXVI

# In the hands of China's little emperors

The first wave of the 70m children born under China's one-child policy has just reached adulthood. James Harding considers to what extent these solitary youths will define their country's future

"Being an only child is a disease in itself," said G. Stanley Hall, the 19th century forerunner of modern

Since then, more circumspect scholars may have offered more sensible analyses, but only children are still widely regarded with suspicion. An only childhood, robbed of the socialistog influence of brothers and sisters, is seen by many as a had start in life. Pampered by overprotective parents who cannot say "no", the single child is thought more likely to become a solitary and socially inept adult.

- Thoice

China's "one-child policy" therefore, has long looked like a recipe for massive social dysfunction: a statesponsored programme to breed spoilt brats.

Born of China's fear of its own demographics, the family planning regime has already given birth to 70m "onlies". The side-effects of the government's medicine for a swelling population is feared to be an emerging generation of "little emperors" - xiao huangdi - as the over-fed, over-indulged and over-achieving only children are known.

To some, Beijing's decision to refashion the family, the most basic and sacred social unit, is a reckless step into the dangerous territory of social engineering the creation of tens of millions of triangular families will not only up-end the old order of relations between parents and children, but ultimately will shatter a Confucian society built on the foundations of family order, filial plety and respect for

paternal figures of authority. The only children are now coming of age. The first wave born under the strictures of the one-child policy that began in 1980 has just reached adulthood. And they appear to be a far more balanced, better-adjusted bunch of young people than was

Extensive research conducted in recent years on China's adolescents - and the impression they make when you meet them - suggests the "only-child phenomenon" has had only a modest impact on the character of China's young.

For once, China may have helped to demolish, rather than propagate, a myth that only children are malad-

At the Shanghai Jianning High School, the blackboards have been wiped clean and the desks have been cleared for the holidays. Standing in the long bicycle sheds, there are just a handful of bikes belonging to pupils in the graduating class of 1999 who have stayed to study for national university entrance exami-

nations in the summer. These 18-year-olds, some only children and a few with an elder sibling, offer similar answers when asked about their hopes and fears in life. "I just want to pass my exams... I want them to be

over," says Yan Tingting, a

schoolgirl with teenage acne. Zhu Huicun, a stocky young man with an academically successful elder sister, says he feels under similar pressure: "To tell you the truth, my studies are not going that well and, while it doesn't matter so much to me, it will be a terrible loss of face for my parents if I don't pass my exams." The parents of "onlies" do not, of course, have the prerogative to be pushy. In fact, the lines between "onlies" and "nononlies", as the academics call them, are generally

Sociologists such as Tonti Falbo, who have reviewed hundreds of varied and detailed studies into children all over the world, have found that "only children . 1950s, the population was books and media pro-

Market Market

were similar to others in 500m. Today it is nearly grammes about the "one-adjustment and sociability". 135m. Population growth has child" experience, acknowladjustment and sociability". 1.8bn. Population growth has slowed to about 10.5 per thousand, compared with

Even if contrary to the evidence of piles of sociologists" surveys and studies, only childhood did in fact cause a radically different personality, its impact on China would have been

Like other Communist campaigns this century, the family planning revolution employed often brutal methods - forced abortions, obligatory sterilisations and infanticide. But, partly how we handle the relationbecause of the cruelty associated with coercive fertility control, the policy has been

widely breached. Systematic non-enforcement has been the rule in large areas of the country. In the countryside, families have grown smaller but still tended to flout the one-child regulation. Parents have bribed or disregarded local officialdom in order to have two children or more. In the struggles with his home-

One-child China may even foster a new kind of individualism at odds with the collective thinking of a communist country

recesses of the eastern prov- work, makes the astute point ince of Fujian, for example, one government official candidly admits that a family of four children is not uncom-

The one-child policy is a misnomer. Ethnic minorities in rural areas are generally allowed two children; in some cases, three. In urban areas, Chinese couples are a generation of parents permitted to have only one child, unless they conceive twins or - and this says much about contemporary China - their first child is

born with a disability. China's population is therefore still growing, gathered in a cold Shanghai When Ma Yinchu, the intellectual father of the onechild policy, first called for demographic controls in the

that many children feel there is much more that divides them from their parents than distinguishes "onlies" from their siblinged

28.4 per thousand in the

hig issue for us is going to be

ship between Chinese cul-

ture and western culture,"

This generation, after all,

has grown up in the two

decades since China emerged

from self-imposed isolation.

embraced the principles of a

freer market and boomed.

Michael Jordan means more

to many of them than Mao

Zedong. Indeed, Zhu Huicun, who

he says.

"The generation gap is huge," he says, talking about the troubles today's young people have in dealing with whose school years coincided with the Cultural Revchution. "So if I have a problem, more often than not I will talk about it with my

Even so, the youngsters classroom to talk about the generation of teenagers that has poured their hearts into

edge that only children may have different experiences growing up.

According to one freahmen early 1960s but, on existing trends, it is only likely at a local university: "Going to go into reverse after 2050. to college was an opportu-Yao Yiyun, Tingting's nity to move out and have classmate, who sits hunched in a shell-suit twiddling my own little bed. Not that I look down on my perents; but they treat me so well strands of puppy fluff on his that I feel like a parasite in chin, does not think the onechild phenomenon will my own home." define his generation. "The Another young woman

suggests that only childhood has left her unprepared as a future lover. "It's not easy for us to fall in love . . . We're only children, who can do what we want to do ... Then suddenly we have to be responsible for someone else. We have to learn from the smallest thing. We should learn to buy hunch for two someone else likes to

So Songring, Shanghai's leading academic on the only child generation, has aought to measure the outcome of different childhoods, calibrating the small differences between China's "onlies" and "non-onlies" as young adults.

He argues that the "onlies" are marginally more ambitious when it comes to university places and jobs. They hold their own creativity, their individual talent, in higher regard than adolescents with siblings.

He has also found they are less adaptable, less flexible as problem-solvers and less comfortable getting their the sociologist, believes Chi-hands dirty. "To this day, na's teenagers promise to be some parents are loathe to let their grown-up only child do any housework," he says. Falbo has written that some research shows "small

but significant differspees...in areas of achievement and intelligence", with only children faring better than those with siblings. But in describing China's emerging generation, Su and

Naive and nerdy, for example, are words that come to mind when talking to China's conscientious, conformist youth; they would certainly not fare well if there were an Asian league table for "cool". Teenagers say computers are the hottest thing, according to a recent survey by the television channel Cartoon Net-

Song Zheng, another of nlifies the Pollyanna tendency. She is pretty, her hair in a neat bob and hands clasped in her lap. Her teacher, she says, smiling across the room at her English teacher. Mr Xu. Asked how she will shape the future, she quotes Deng Xisoping on the importance of science and technology.

In a country with an anachronistic political system, a Communist leadership increasingly out of step with an advancing society, Song Zhang's conformity does not offer much hope for those who wish to see political freedom and intellectual honesty in China. She will not be the first to the barri-

But others have emerged from only childhood differently. While a solitary youth has made some dependent on their parents, others it has set free. One-child China may even foster a new kind. of individualism at odds with the collective thinking of a communist country. Su, the sociologist, believes Chian "independent genera-

This idea raises questions about what the children of ter of the Shanghai Jianuing the one-child policy will visit middle school, have become upon the government and more important in teaching society that spawned this

tion".

For, in perhaps unexpolicy is changing China. the growing industry of the other sociologists could uring of the family may must be learnt in school," he recast the role of some

TER QU.SOFT institutions of public life. Old age homes, too, are

preparing to get busier. Mar-ried couples of only children. The shoulders of public welfare must prepare for who in the past might have new burdens: parents may be less willing to give up been expected to take care of their only children to serve their ageing parents at in the army; siblingless adohome, are expected to find lescence has given new meaning to friendship; in many families, the child has usurped the traditional role

Yan Tingting suggests mothers and fathers with only one child may be less willing than parents in the past with large families to see their kids make the ultimate sacrifice for China: "My mum and dad don't mind what lob I do when I grow up as long as it is not

The People's Liberation Army's recruitment officers filling the ranks, Most new recruits come from the countrysida, where the attractions of army pay are greater with two or more children is much lerger. However, the numbers of men in uniform do not matter so much in an age when military strength increasingly relies on

machinery. But the only-child phenumenon may affect China's military strategy. A society with a large proportion of protective perents may have less stomach for a ground war, certainly for the kind of "human wave" tactics used in the Korean war, which cost nearly im Chinese lives

The state is having to adopt a broader role in other areas. School and university, says Feng Enhong, headmas-.young people values. "The respect a little brother might show his big brother pected ways family planning or the kind of co-operation learnt between siblings used Looking shead, the restruct- to be taught at home. Now it

they cannot put up - or put up with - both sets of parents under one roof.

This is going to be a really good business in 10 or 20 years." says Ji Zhong, director of the Shangbai Zhengya old age home.

Traditionally, sons were expected to take care of ageing parents, which helps explain the continuing, if increasingly rare, practice of 'discarding" female chil-

The pensions system is also bracing itself. China's one-child policy has slowed the growth in the numbers of young people just as the loons. The baby boomers born in the 1950s and 1960s will reach pension age around 2020, just as the only children become China's chief earners.

Business is shaping itself to the realities, or the perceived realities, of a different generation. Advertisers, for example, have targeted children who are thought to have exceptional influence on their parents' spending

Human resources agencies have sprung up offering courses in initiative, compro mise and teamwork.

Compulsory family planning was a revolution which employed tough means. But now, as the only children reach adulthood, Yang Zaocal, a doctor who came with his wife to a small county hospital in the 1950s to pioneer work in male sterilisa-

"The one-child policy has eased economic strains. eased pressures on the family. It has been good for the children. They are well taken care of," he says.

Yang now lives with his wife in a sperian pensioners' apartment on the outskirts of Shanghai, His grandchild. he says, is a lovely young boy. And, just to keep him from getting spoiled, they make sure he washes the

10-





#### All you need is love. Sandals provide the rest.

The best choice of up to eight superb restaurants. The finest accommodation, with a range of suites. All sporting activities from windsurling to scuba diving (with free tuition), or relax at one of our spas. At Sandals Ultra All-Inclusive resorts for couples only, we provide the very best all included in the price of your holiday. One more reason why we have heen voted The World's Best by travel agents worldwide for



0800 742 742

ST. UICA PARAMA

Arts & Books IV-VII, XXIII • Food & Drink XII, XIII • How to Spend It X, XI • Property XIV-XVII • Sport XXII • Travel XIX-XXI • Weekend Investor XXIV, XXV

be bolder.

# Power trip not driven by sex

Adler's theories on childhood and lifestyle make a couch look attractive, writes Andrew Derrington

Freud's is probably the worst. I cannot imagine that I would ever be willing to subject myself to it. I am deeply suspicious of drug treatments but I would much prefer to stuff myself with Prozac - or practically any other drug - than lie on Dr Freud's

My reluctance has nothing to do with his theories, or with the effectiveness of therapies based on them. It is purely practical. I just couldn't obey what Freud referred to as his golden rule. "say whatever comes into your

I know that I could never coldbloodedly open up my private thoughts and feelings, not even to save my life. I am much too self-conscious. You might think that such reticence would make me unsuitable for any form of psychotherapy, but an entertaining and authoritative book, Adler for Beginners, by Anne Hooper and Jeremy Holford (Writers & Readers Publishing 1998). explains that this is not so.

Alfred Adler, who was one of Freud's inner circle of psychoanalysts until he was elected after coming up with theories of his own, devised an approach which he called Individual Psychology that would suit me quite

The first thing an Adlerian counsellor (they are called counseliors rather than therapists in order not to set themselves above their clients) wants to know is

Most psychological therapies life. Adler believed that your psyseem rather unattractive to me. chological problems are reflections of what he called your lifestyle, which is your individual psychological make-up, the way you deal with the world and react to different kinds of events.

Your lifestyle is shaped by your experiences in the first few years of life, particularly the way you see yourself in relation to your family. For this reason your recollections of early experiences are excellent clues to your lifestyle. If you cannot remember anything from your early life, you can invent experiences. These contain the same kinds of cine as real memories because memories are not exact - they are reconstructions. Your reconstructions have a lot in common with your inventions because you tend to embellish the aspects of the remembered event that are important to you.

Your lifestyle affects both the way you see the world and the way you react to it. Everything you do has the goal of making you feel better, but if your view of the way the world works your "private logic" - is faulty. you may do things that make you feel worse. One of the aims of an Adlerian counsellor is to help you understand your private logic and the hidden goals that drive your behaviour. This enables them to encourage you to develop better goals to make you act more effectively.

For Adler the way we see ourselves in relation to others is crucial. It was he who coined the your recollections of your early term "inferiority complex". He

position of feeling inferior to others - which is where every child starts life - to a position of being in control and feeling superior. This belief that the drive for power is more important than the drive for sex was a flashpoint for disagreement between Adler

We try to gratify our drive for power in different ways depend- children continues to govern our strongly with my early recollecing on our private logic, which in behaviour when we are adults. turn is influenced by our child- Encouraging a child to develop home and at school. It also raises course three or four months.

and Freud.

hood experiences. A child who we experience is to move from a receives attention, encouragement and reward for good behavfour will behave well. One who does not may seek attention by an aehaytour. El da conspiratione failure can be justified by private logic: for some children, it is the best way of attracting the atten-

The private logic we develop as

- and concern - of their

is effective lifety e should be in my mind an intriguing queseasier than trying to help an tion. If I had been brought up by adult change a dysfunctional one. Consequently. Adler placed great emphasis on education and the omaging or theiren, and his ideas bave been influential.

The emphasis on encouragement rather than punishment as a way of developing good behavpart, this is because it contrasts tions of plentiful punishment at

an Adlerian, would I be unselfconscious enough now to seek I shall never know. Costs and contacts:

therapies. Typically £35 a session in the UK and \$135 in the US. Concessions are available from training institutes for those in difusually treekly and a typical

and Institute for Individual Psychology telifox: 0181-997 4163 Adlerian Workshops & analysis from a Freudian? I guess Publications telifax: 01296-482148

appro

US North American School of Adlerian Psychology tel: 312-629 8801 for 8859 unow.alfredadler.org (this Chicago web site has links to the main sites in other states & countries).

■ The author is professor of psychology at the University of Not-

How odd it is that men should be so incredibly ignorant about their prostates when more than three-quarters of them over 60 have problems urinating because

their gland is maifunctioning. I was no different and, when I needed treatment in a hurry, was completely unprepared. Ensuing events, however, not only taught me a lot about my prostate, but also about the differences tween the French

health services. We had just arrived in the French Alps to ski with friends After celebrations (much water being drunk in my case), come the middle of the night I had a total blockage, "acute retention". as they call it. Never having experienced the problem before, eventually succumbed to awakened friends' advice that it was all psychological. Relax, take a bath, they said.

By sam, and more in desperation than pain, I decided I needed a hospital - ski resorts don't have hospitals. A doctor was summoned, therefore, and within a few seconds had ordered us down the mountain. "Your bladder is the size of a woman five-months pregnant," he said.

"C'est ou pisser, ou mourir." Wisely, he decided an ambulance, private in France, might take too long to arrive so a

## Full to the point of overflowing

Fred Emery contrasts his experience of prostate treatment in France with the reception he received back in Britain

medical taxi was called. The driver, doubtless a rally driver in his spare time, distracted me down the endless hairpins, and eached the hospital's casualty entrance in 18 minutes compared with the standard half hour.

There was little bureaucracy beyond name and address, and within minutes a (female) doctor was present and I was catheterised. Tapped twice, I was relieved of 1.4 litres, apparently near to overflowing, and sent on my way (having paid the £20 bill) with a prescription and a recommendation to see a prologist that day.

There being no appointments available for a month at the government-run hospital, I was invited to try the private clinic next door. A phone call secured an appointment that very evening.

The consultant showed me a delightful brochure "Everything you wanted to know but never dared ask", had me x-rayed and scanned, discussed inserting another catheter, or a type of

coll, but in the end opted for a day in hospital for monitoring and observation.

The nursing care was superb and the two-bedded room comfortable - they even lodged my wife in the second bed. The ward was immaculate, and there was wine on the menu. Although I was in a private clinic, the

National Health Service waiting list, he promised to send an estimate of the cost for a private operation by him should I wish to mean waiting a year. come back to France. In the meantime, my total medical bill had come to FFr2,221 (£230), of which KFr1.058 was refunded on form E111. The balance I've claimed from my insurance.

meaning I would be operated on under the NHS within six to eight weeks. Non-urgent could

As I waited, I got an estimate of cost from the same London teaching hospital trust for private treatment - £3.500 was the answer, against the equivalent of £1.100 in France.

Tapped twice, I was relieved of 1.4 litres, and sent on my way (having paid the £20 bill) with a prescription and a recommendation to see a urologist that day

that an operation, as an emergency, could have been performed on me with public funds using form E111, (if you are a European Union citizen, never leave home without one).

Our dilemma was that the surgeon recommended an operation within two weeks and wanted me to convalesce for up to four weeks in the area. So we opted to come home to Britain. But, in case I was put on a long

Back in Britain I began to wish I had stayed in France. The first general practitioner reaction was: You might think you're an urgent case; for a urologist you're routine." The consultant's outpatient appointment arranged through this channel was 13

Thankfully, my regular GP. once engaged, was swiftness itself. Within a week, I saw a consultant, who agreed with the Frenchman. I was an urgent case,

weeks hence.

in to have the NHS operation. With the benefit of high-tech Turp (trans-urethral resection of the prostate) performed through the penis and requiring only a local anaesthetic, we had all loked that I could watch the proceedings (like the surgeon himself) on TV. And so it proved, although I dozed off and missed most of the best bits. Sadly, there

It had been straightforward. I

was no video recording.

was kept in hospital for four nights after the operation, longer than expected, but, after scare stories about the NHS, it was reassuring to feel there was no rush to get me out. And the nursing care was diligent, expert and tender.

Although the post-operative flushing via the catheter can be uncomfortable. I had no real pain throughout. Once the catheter was removed it was bliss. although four to five weeks' convalescence is imperative as one waits for a return to a quality of life one may have forgotten.

The NHS ward, in my case, had been less clean than the French, with one distant bathroom having two out of the three showerheads disconnected. The NHS nurses say the contract cleaning management are not responsive to their complaints. One surprise, though, was that the British food was better than the French. While it certainly was not gourmet, it was more varied and substantial. Wine was

strictly off limits, however. According to figures from the Co-operation and Development. Britain's NHS appears much more cost-effective than the French: in 1994, the UK spent £787 per capita on health, against France's £1,449; in 1995, total French spending on health was 9.9 per cent of its (larger) gross domestic product, against the

The French clearly overspend. The urologist I saw said there were virtually no spending controls; they did high-tech prostate operations even for patients who were too old to get much benefit. It was one of the reasons for the crisis in the French health budget and, he said, could not go on.

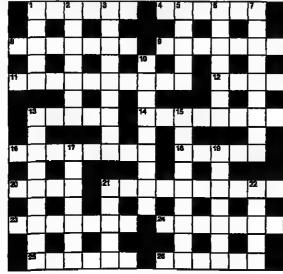
He thought Britain might have got the rationing of clinical care better, but he could not understand how the British tolerated waiting lists. The French, he said, just wouldn't stand for it.

■ It should be pointed out that prostate emergencies of the kind described above are not common: early warning signs can usually be expected. An article about prostate cancer, its risks and treatment, will appear in next Saturday's Weekend FT.

#### CROSSWORD

No. 9,964 Set by CINCINNUS

The prize of a matching set of finely engraved personalised notepa-per, envelopes and correspondence cards on Ecru Kid Finish Paper from Crane & Co will be awarded for the first three correct solutions opened. Solutions by Wednesday April 28, marked Crossword 9,984 on the envelope, to the Financial Times, Number One Southwark Bridge, London SE1 9HL. Solution on Saturday May 1.



Winners of the Baster Crossword: K. Massingham, Taunton; S. Shute, London E1: D.J. Walker. Norton. Stockton-on-Tees

Abels International



- ACROSS
  1 Check the half-year balance (6) Start of race for gent,
- ter (3,3) 8 Anxiety for commercial enterprise (7)

  9 Sibling rivalry's beginning

  - worry about it (7)

  11 Note complication in Civil
  Service - regular forms
  required (10)

  12 Ohio railway and airport
  (4)
- (4) 13 Benefit that makes a small number suffer (5)
  14 Clothing for fellow joining
- band (8) 16 Poet in red revolution -
- cano in the country (7)
  25 Delivery from Derry or
  Kerry (6)
  26 Animals with small value

Solution 9.963



### DOWN

- When disunited United make amends (5) Italian cheese or Attic fruit
- unknown killer (9) Instruments connected with satanic temples? (5) 6 Striking cross erected in the open air (7) Self-employed person at lib-
- erty to make cuts (9 Horrid kids want to go in for rodents (5.4) "Breathe out, layabout, out", to cite an American author (4,5) 13
- Opportunities for employ-ment I found during holiday in France (9) Star of the match (7)
- ner (8)

  18 Desist from cold comfort (5)

  20 Smart Ken leaves fowl (4)

  21 A settlement in Oregon but a city in Louisiana? (5,5)

  23 Conservative person of godly bent (3,4)

  24 After five I'm circling a volcan in the country (7)

  25 Composer reflected in a mirror (5)

Easter Crossword



#### **BRIDGE** PAUL MENDELSON

The English Bridge Union's Easter Congress attracted huge entries, including a large proportion of players under 30, reflecting the surge in interest at school and university

The Swiss Teams featured short matches of seven hands which meant that. once the weaker teams were demoted, battles between the contenders were often decided on one close decision.

♦ J32

	9764 432
w	R
♣ A K 10 7 4	♠ Q965
¥ A98	<b>V</b> 43
<b>♦</b> - 1	A K 1052
👫 K Q J 108	🕴 A 5
	S

♥ KQ107652

E/W vulnerable

East South West äН 35 48 NB NΒ 5D NB NB NB 6C 68 Playing against a strong Anglo-Dutch team, I opened the South cards with an

unfashionably modest three-level pre-empt.

After West's 3S overcall, East's 4S seems too little, yet the need to agree spades pressing, 5S might fit the hill, showing two losers In the key suit - hearts and asking West to bid 6\$ if she held A♥, K♥ or singleton.

West should bid 6H - to show A♥ and extra values or even venture 7S, with her hidden second suit. On the actual auction, once East showed A and A. perhaps West might venture the grand anyway. But, worried about her trumps, she had to settle for 6S.

At the second table. South opened 4H, but the effect was not as he might have intended. West overcalled 4S and East cue-bid 5C.

Here, any five level bid was likely to be a cue-bid agreeing spades because, without spade support, East must pass or jump to slam in her own suit. West might have cue-bid 5H, but he knew now that

found a far more descriptive bid: 7C! East converted to 7S and business was concluded on both hand and match.

tricks must be pouring in

from all sides, so he

### **CHESS LEONARD BARDEN**

Eleven UK grandmasters competed in Southend at Easter in the Redbus knock-out, a new £10,000 event backed by Cliff Stanford, the founder of Demon Internet. It finished inconclusively in a tie between GMs Lalic and Plaskett, who had eliminated the top seeds Miles and Speelman.

Early chess tournaments 150 years ago were knock-outs, and the format has been revived for the Fide world title and the Russian and US championships. In the shortest win at Southend the victim was the editor of Chess Monthly, who had previously beaten two high seeds (J Plaskett v M Pein).

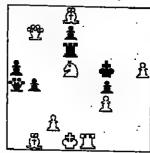
I e4 e5 2 Nf3 Nc6 3 Bb5 a6 4 Ba4 Nf6 5 0-0 Be7 6 Bxc6 dxc6 7 Qe1 It can pay to revive old systems; this was popular in the 1960s. Nd7 Better Be6 8 Nxe5 Qd4. 8 b3 f6 9 Bb2 0-0 10 d4 exd4 11 Nxd4 Nc5 12 Nd2 Re8 13 f4 Bd6? 14 Qe3 Qe7 15 Rae1 Bd7 16 Qg3 Kh8 17 e5! Resigns. If fxe5 18 fxe5 Bxe5 19 Rxe5 Qxe5 20 Rf8+ Rxf8 21

Qxe5 wins. Sutton, always the most popular Easter congress, saw clean sweep of the top places by Surrey's talented young masters. Here. White's effective bishops are

aided by a Black self-block (G Wall v A Bigg). 1 e4 e5 2 Nf3 Nc6 3 Bc4 Nf6 4 d3 Bc5 5 0-0 0-0 6 c3 d5?! d6 safeguards his e5 pawn. 7 exd5 Nxd5 8 Re1 Bg4?! 9 h3 Bxf3 10 Qxf3 Nde7 11 Nd2 Qe8? Ng6 12 Ne4 Be7 avoids catastrophe 12 Ne4 Bd6 13 Nf6+! gxf6 14 Qxf6 Qd8 15 Bh6 Nf5 16 Qxf5 Qh4 17 Bxf8 Rxf8 18 Qg4+ Resigns. The Friends of Chess,

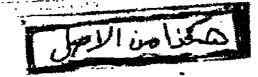
which backs British players and events, is seeking new members. Call 01642-455381. No 1279 White mates in two moves,

against any defence (by



Comins Mansfield, 1928). This week's problem won a first prize, and the clue for solvers is the black queen's pin of White's c2 pawn. Free the pawn, and White can

Solution, Page XXII



# Cavalier approach to diplomacy

The last post was not enticing for Sir David Gore-Booth. So, he tells Harvey Morris, he has joined banking, the next area of influence

shrimps?" bellowed Sir able to trust it." In the incorrectness, even when David Gore-Booth when he absence of the bloody learned that Manzi's most shrimps he went for avocado traditional and least fashion- and crab. As a diplomat who able hors d'oeuvre was off spent much of his 34-year the menu.

denounced before a Commons committee as a character straight out of Evelyn Waugh, the former high commissioner to Delhi clearly thought it might be fun to play the part.

Perhaps this tendency to self-parody was a factor in his downfall, if indeed that is the right word to describe his acrimonious departure from the Foreign Office at the turn of the year. Not downfall, says Gore-Booth, but a "career move".

"I resigned as a career move because there was no life for me other than to relapse into an intellectual

stupor. That is how he describes the prospect of some comfortable ambassadorial whether you went to retirement post that others might regard as a worthy reward for a lifetime of service. "It would have been Ruritania with gin, and that's not why I joined."

He says it with the dismissive irony that so often went over the heads of his political masters. They invertably failed to see the joke.

Following an obligatory three months of purdah after conduct" in getting an leaving government service: employee of British Aero-Gore-Booth recently took up his new post as special adviser to the chairman of Switzerland's HSBC bank. But before we get down to

that, as diplomats who lunch invariably say, let's settle on the food.

Not too much should be read into Gore-Booth's choice of Manzi's, a fogeyish Foreign Office favourite where impeccably cooked fish is nonchalantly served by waiters even older than most of the diners. In fact, he had wanted to go to nearby Sheekey's, another fish restaurant that has been ripped out and reincarnated as the latest addition to London's culinary glamorama.

Needless to say, there was no prospect of a lunchtime table much before the millennium. So Manzi's it had

"Why fish, anyway?" (Self-parody alert.) "Because in the Third World it's quite

"What? No bloody potted difficult to get fish and be career in the Arab world, he The man recently had also missed his bacon. He moved on to scallops and

> Gore-Booth had five years to go when he decided to call it a day and prematurely bring to an end a career that began as soon as he graduated from Oxford.

The past few years have been portrayed as one extended diplomatic flap. In the process, he has been lampooned as - in his own words - "a chinless, plummy-voiced ex-Etonian". He was hauled up for questioning before the Scott inquiry into the arms-to-Iraq affair, blamed for the flasco of

'It doesn't matter Eton or the local school. I believe the FO is a great leveller

the Queen's 1997 visit to India, and latterly castigated by the Parliamentary Ombudsman for "deplorable space in Saudi Arabia the

After accusing unnamed blistering valedictory to the foreign secretary, Robin Cook, in which he accused ministers of failing to defend their civil servents. Over his pistachio ice-

cream he was more philosophical. "What is more important than the thunder ing of old war-horses is that younger people are beginning to question the attractiveness of government service. Ministerial responsibility belongs to a dying breed. You can only employ people for a very modest financial reward if they are confident you are going to defend them."

As he is the first to admit, it's not always what he says, it's the way he says it. He has often found it difficult to

committing his thoughts to writing. Memhers of the Public Administration committee looking into the Ombudsman's report were incandescent with indignation at his passing reference in a letter to "company wives".

Helen Mary Jones MP found this "deeply offensive", while her Labour colleague Peter Bradley demanded to know. "Where do you acquire that sort of arrogance? Was it at your father's knee? Was it at Eton? Was it in 34 years in the Diplomatic Service?"

Do such reactions mean there is no place for toffs in the New Britain? "Certainly everything is

becoming stereotyped. If you went to Eton, you must be plummy voiced. If you went to Eton and Oxford, it's worse. Eton, Oxford and the Foreign Office. Welli ... these stereotypes are firmly lodged in the public mind. It doesn't matter whether you went to Eton or to the local school. It's what you produce. I generally believe the FO is a great leveller."

Gore-Booth comes from what used to be called an "old family", but it is also a family of eccentrics, of which he is perhaps the latest in the line; a Cavalier rather than a Roundhead, as the head of the Diplomatic Service, Sir John Kerr, put

His father, Sir Paul Gore-Booth, got into hot water during Harold Wilson's predestroy his reputation, he miership when he travelled formally bowed out with a to a Sherlock Holmes commemoration dressed as the great detective. In a formal complaint to Wilson, the leader of the Commons, Richard Crossman, harrumphed: "For him to career about Europe exhibiting his

attempts as an amateur actor does no credit to his department or the British government." "From Sherlock Holmes to Evelyn Waugh," Sir David mused. 'I suppose it's a step

He belongs to the English branch of an Irish family -"Cromwellian" Irish, as he puts it. The present baronet, Sir Josslyn Gore-Booth, is his younger cousin. "I'm heir presumptive, or at least that's what it says in Who's "Legendary" great aunt the ultimate prize: the Brit- release of British hostages in

Constance, Countess Markievicz, became the first woman elected to the House of Commons in 1922, but as an Irish Republican firebrand she refused to take the Oath of Allegiance and never took her seet. Her sister Eva was a poet and muse of W.B. Yeats, who lived near the Gore-Booths' necclassical pile of Lissadell in Sligo, now described in the hish guidebooks as being in "much reduced circum-

stances". Gore-Booth makes no secret of the fact that he quit the Foreign Office after failing to win what he saw as worked quietly for the

ish ambassadorship to the United Nations in New York. "I thought it was the job I was best qualified for. I'd already had 31/2 years in New York, I thought I could do a better job there than any-

The string of controversies cannot have helped. They eclipsed his considerable achievements abroad and as assistant under-secretary of state for the Middle East, a post in which, as he justifiably claims, he helped restrict the enthusiasm of other departments for selling weapons to the iraqis and

With two senior postings under his belt - Saudi Arabia and India - he wrote to a headhunter when he returned to London. His curriculum vitae began: "Only The

55, he has held two very major missions..." The headhunter told him: "I can

non-governmental diplomatic players." Doesn't he regret, I

not 'only' 55."

career he was not some- does that has to expect whattimes more - what's the

accept 'at' 55 or 'just' 55, but right word? - diplomatic? "I've always felt that one must be honest with oneself, Of his new career at HSBC, he said: "Banks are honest with one's own government and as honest with increasingly becoming the other governments as one can be. This would sometimes get me into the public asked, that during his domain and anyone who-



Sir David Gore-Booth: 'I resigned as a career move because there was no life for me other than to relapse into an intellectual stupor'

### At last, something a man will never leave.

ETHICS TODAY JOE ROGALY

## If it pleases it must be wrong

In the end, everything bows to the prevailing man-made law of consumer choice

What consenting adults do in private is their own business - right? We would have thought so, but that was before this week's debate in Britain's House of Lords. Their eminences voiced some succulent, if conflicting opinions. Let us savour

three of the juiciest. First, "I do not ... see any moral distinction between a man of 47 or 57 having sexual intercourse with a girl of 16-plus and a man of that same age having sexual relationships with a boy of 16plus. The speaker was Lord Williams, promoter in the upper house of a government bill to equalise the age

of consent at 16. Second, "I do not believe that any responsible parent would want his or her daughter to marry at 16... in particular parents do not want older men to form relationships with their 16-year-old sons." This from Baroness Young, who led a successful campaign to

wreck the Williams bill. Third, "Men and women are made differently . . . for the procreation and continuation of the species. Heterosexuality must therefore be the norm. Homosexuality ... must therefore be an aberration... So said Earl Ferrers. He was speaking, things are no longer like

older generation. If, like me, you are a member of the morally muddled majority, you could sympathise with all of the above. We are with the lord, and the baroness and, shielding our heads from stones cast by the rights activists, even the noble earl. Yet we are not on the fence. We favour

sons I'll explain later. First, note that it will be revived next year. By that time the hereditary peers will have been defenestrated. If the remaining appointed members do not like it, they can be overridden by the lower house.

passage of the bill, for rea-

So we can take it that the new law, whose framework is supported by a majority of voters, will be on the statute books just about a century after all that trouble with Oscar Wilde.

This is consonant with Lord Williams' observation that "things are not as they were when we were young". True. When I was a boy the word "gay" meant happy. carefree, joyous. Homosexual men were referred to in pejorative terms and homosexual women were not thought to exist. It is precisely because

we must presume, for the that that the law of consent that 16 to 18-year-old boys should not discriminate between the straight majority and the gay minority. In our rheumy eyes, 16-yearlaw is most rational when it treats them as young adults.

olds are children, but the We cannot change this on the ground that males mature, in the emotional sense, more slowly than females. Adult rights should come to both genders at the

wrong signals". Possibly, but most child-care organisations support the change to 16. Perhaps they like the government's additional clauses, which should be strengthened, but will anyway make it illegal for people in a position of trust, like teachers, to exploit their younger charges. The ethical question

We can take it that the new law will be on the statute books just about a century after all that trouble with Oscar Wilde

same age. It is easy to see why. In contemporary liberal democracies homophobia should be as passé as racism, or denial of equal opportunities to women.

This single proposition should settle what we concede is a close argument. The proponents of retention of 18 as the age of consent for gays say that young people's health is put at risk by their practices; the medical profession intimates that when a form of behaviour is illegal it is harder to encourage safe methods.

reflected in the debate is familiar. To what extent should the law determine what we do in private? It has been rehearsed, on all aspects of human behaviour, and with different answers, in most countries. In spite of the supposed universal loosening of moral restraints it will not be settled while we continue to harbour doubts about whether personal gratification is inherently sinful.

The principle behind this persistent notion has the merit of being simple. If it pleases it must be wrong. We Some objectors protest will not escape this torment | joe.rogaky@sfc.com

unless we acknowledge that what was designed by nature for the propagation of humanity has become subject to the prevailing man-made law of consumer

We no longer eat merely to survive. In the rich countries we stare at the supermarket shelves, dizzy with the possibilities. British television schedules centre on personalities telling us how to prepare and season the most exotic dishes.

We no longer hunt in a desperate effort to get food. instead we stalk the jungle for money with which to buy the luxury of choice. Shopping, eating, even growing vegetables, have moved beyond subsistence. They have become recreational

activities. This ability to make selections from ever-expanding catalogues is only possible in societies that enjoy a continuous increase in wealth. Traditional family values cannot match such temptations. Young people emerge into a world of infinite possibility; there are more beckoning fingers than ever before. We cannot protect them.

They are on their own. The onward march of libertarianism is unstoppable.

There's little chance of a man ever leaving hit Da Vinci, thanks to its perpetual calendar, calibrated until the year 2499, with asas-of-the-moon display. This mechanical hronograph is available in 18-carat yellow gold, pink gold or white gold.

Which all means that, for the next 500 years,

he'll need a hell of an excuse for being late.

Ret. 3750, £11,025.

Now also avaitable in stanless steet.



d nationwide concessionaires, please telephone DMH (UK) Ltd on

MARINE Carried Section Marie To Salar Salar

BOOKS

# Loaded magazine

The Spectator is now more about attitude than substance, argues John Lloyd

#### TO CONVEY INTELLIGENCE: The Spectator, 1928-1998

by Simon Courtauld

Profile Books £20, 288 pages

In his recently published Voltaire's Coconuts, Ian Buruma, a former foreign editor of The Spectator, gives a necessary corrective to this company history of the magazine. He describes an impromptu editorial conference among himself. Dominic Lawson, then editor, and the deputy editor whom he does not name, but by the description is

The subject was how to cover the assassination of Rajiv Gandhi. Buruma mentioned some Indian writers. "Suddenly I felt the figure on my left [Hef-fer] stir. 'Enoch!' he bellowed. 'Enoch's always frightfully good on India!"

Buruma left after an accumulation of such incidents (though Heffer never did induce Powell, whose biographer he later became, to write on India). He felt "ill at ease with young people... whose main alm was to conserve the system in which they had got on, and who looked at any alternative with amused contempt", and concluded that "The Spectator is one of these English institutions that lend aristocratic airs to middle-class striving".

He also admits that the political order it represents is more civilised than most ("but that is not saying much"). "Civilised" is a word which is much used of The Spectator, as in the comment quoted on this dust-jacket from Peter Stothard, editor of The Times, that it "brings civilised London to wherever I am in the world". The civility of The Spectator is so much celebrated that the quality has become a natural coupling with the magazine, one stressed in its own publicity and in the advertisements it carries for up-

market consumer goods. It bears examination. A former managing, then deputy, editor in the late 1970s and early 1980s, Simon Courtauld rightly quotes at length columnists such as Bernard Levin, who wrote the "Taper" parliamentary sketch column in the 1950s and 1960s; and Timothy Garton Ash, foreign editor in the 1980s. Courtauld is interesting on the personal/political feuding which surrounded the appointment and sacking of editors, especially when the magazine was owned by Sir lan Gilmour from 1954 to 1967; he makes clear the sometimes leftish radicalism which hung about the magazine when it was tator projects and the high literary the New Statesman

he especially loves things

that are in-between.

from 25 years of his articles.

columns and "nature jour-

nalism" his beart and his

prose quicken whenever he

considers migrating birds, or

the movement of tides, or

His prose-poems about fixity

the qualities of a shoreline.

which are fascinated by all

kinds of settlements (urban

as well as rural) are always

more than half in love with

flux - whether he is on

Great Yarmouth's "vast and

gusty prom" or the Norfolk

coast near Blakeney, where

"terns hovered above the

water and spikes of sea lav-

ender bent and bounced

under the tide-race. Even the

mud was alive, and slid out

of the receding water with

the moist shine of a new-

As a genre, "nature writ-

and boldly Green - is often

regarded these days as being

when not specifically

Frederick the Great

Published by Weidenfeld & Nicolson Hardback £22 plus 99p p&p

MacDonogh has immersed himself in

Frederick's valuminous works... the

most convincing personal portrait

evailable in any language".

Tim Blanning, Financial Times.

by Giles MacDonogh.

hopelessly nostalgic, pre- ing argument. Although it

(mp £22.50).

Published by Macmillan

Hardback £20 plus 99p p&p

into a misty past... a chronicle of true

heroes and despicable villains and one

of the strangest and most violent

episodes of empire the world has

born animal".

Richard Mabey is a man for all seasons, most regions and every kind of landscape. But

1974-1999

by Richard Mabey

SELECTED WRITINGS

Chatto & Windus £20, 326 pages

cious, and reactionary; it has

never really recovered from

the wounds inflicted by

Evelyn Waugh in Black Mis-

chief. Mabey, though, avoids

this sort of back-sliding. The

point is not simply that his

prose is exceptionally watch-

ful - the best is fit to stand

beside Gilbert White and

his most passionate imagina-

tive engagements lend

weight to a large and guid-

King Leopold's Ghost

edited, from the mid-1950s to the mid- standards their writers - especially 1960s, by Gilmour himself, Brian Inglis. their reviewers - generally maintain. lan Hamilton and lain Macleod. Its civility then derived very much from Gilmour and Macleod's concerned Toryism, and their desire, which seemed to be a real and important part of the reason they were in politics, to (as Macleod put it) "be more contemptuous of the bigots of left and right alike. Be more urgent in insisting on

the brotherhood of man." But Courtauld gives too little examination of the change of political mood which took root under Nigel Lawson's editorship (1966-70), and has become ingrained since. It was a different kind of civility; little about it of noblesse oblige, much more - especially under the editorship of Charles Moore (1984-90) - an explicit union between the economic neo-liberalism of which Lawson was an early exponent, and a romantic chauvinism which derived from the Cambridge political philoso-pher Michael Oakeshott, together with

Its civility has something fin-de-siècle about it as it wafts, adrift from any ideological mooring, into a future which it will probably hate

Maurice Cowling and others, students and fellows, at the Cambridge college

George Gale, editor from 1970 to 1973, was most closely linked to the Peterhouse School - but it surrounded Moore, who thought Oakeshott the most distinguished philosopher writing in English since the 18th century. It has solidified, like a once-piquant gravy round roast beef, into a steady distrust of most things continental and all things to do with the European Union; a hatred of those it deems progressives; and a lingering affection ess pronounced than in the 1980s - for the world of country houses, riding to hounds and gentlemen's clubs. Snobbery is layered in it, like successive coats of varnish; as the magazine has become more popular (its circulation, as low as the mid-teens in the 1970s, is now about 60,000), it has reached furand wealth are burnished by the probably hate. assumption of civility which The Spec- John Lloyd is an Associate Editor of

with the planet

Andrew Motion on a man for all seasons

does not wag its finger or

deliver sermons, Selected

Writings insists on the need

to accommodate change -

not blindly, or so as to van-

dalise traditions, but in

order to find ways of living

in the present that are both

This drive for enlightened

tolerance takes a number of

forms. It means that Mabey

never misses a chance to cri-

ticise 19th-century enclo-

sures and to relish the "skel-

eton of earlier landscapes -

an intricate network of

boundary banks, green lanes

and remote woods". It leads

him to show a good deal of

sympathy for the Gaia

hypothesis, promoted by

James Lovelock, that "welds

together a commitment to

belief that nature knows

best". It allows him to keep a

beady eye out for combina-

tions of ancient and modern,

wild and tame - swifts over

Wembley Stadium after the

Rugby League Cup Final, or

a black redstart "darting

round the remains of an old

Port of London Authority

In one of his best pieces, "On Stewardship", these

things swirl together to

of the whole book. The essay

building".

realistic and enriched.

But it is a shallow civility, at the mercy of the hatreds and reaction which still animate it at times. Its response, endorsed by editor Frank Johnson and political editor Bruce Anderson, to the debate on the extradition of General Augusto Pinochet, the former military ruler of Chile, was to demand the extradition of Eric Hobsbawm, the Marxist historian. This failure to distinguish between real and thought crimes was a descent into a virtual totalitarianism which, though satirically expressed, seemed to be genuine. It cannot pretend that the Conservative party has much to recommend it; and thus it follows the rest of the Tory press in toying with candidates for leadership other than the present leader, or, increasingly, finds its subjects outside of politics. It does not stoop to understand European politics. preferring to adapt them to the caricatures it lovingly maintains of them in its Clerkenwell offices.

Johnson, one of the most brilliant parliamentary sketch writers of the 1970s and 1960s and a correspondent in Germany who self-confessedly covered the country while speaking to as few Germans as possible, retains his habit of regarding politics as a human zoo whose occupants should be poked. He reflects New Labour, to whose constitutional and cultural projects the magazine is deeply opposed, through such writers as Sion Simon (a real discovery) and Derek Draper, both former Labour party officials and both avid to expose and criticise the party they once served. The debates on principle or on strategy, which still found a place in the paper until the early 1990s. are now gone; The Spectator is more about attitude than substance.

If moderation of judgment is no longer considered a virtue (it is almost nowhere: The Spectator is not the original sinner in that), its version of civility at least reins it back from an anything-goes assault of the kind the American Spectator, with other publications, launched on President Clinton. It is too restrained to manufacture enough venom for such a venture, or does not care deeply enough; despising postmodernism as a movement, it is nevertheless itself postmodernist in that. Its civility has something, appropriately, fin-de-siècle about it, as it wafts, sometimes amiably, sometimes waspishly, adrift from any ideological ther into the world where status, power mooring, into a future which it will

he had decided that these

rinth of cultural assump-

tions, in which personal - or

at least anthropocentric -

objectives all too often mas-

querade as altruistic ones,

done for 'nature's sake'." It

potential partner than a

the range of good writing

which illustrates it, makes

Selected Writings a valuable

book. It is a pity, then, that

somebody at Chatto &

Windus did not edit it more

rigorously. It is too long, it

needs a proper title, so as

and it needs its repetitions

taken out. The first time we

mentioned, or Dürer's

"Large Tuft of Herbs" or a

work by Andy Goldworthy,

we take it as evidence of

Mahey's range. When we see

For all that, the book's

it again it seems exactly the

greatest appeal is never com-

promised. On page after

page, in description after

description, it shows us the

little boy inside the man.

always eager to set out on

another adventure of the

scientific advance and a see Ted Hughes's swifts

of the whole book. The essay seuses, and always dreaming describes the work Mabey of finding another miracle-

opposite.

The humanity of this, and



Painter's dilemma when faced with a stependous display of nature: Casper David Friedrich's 'A Wanderer above the Sea of Fog

## Filling in the blank canvas

'Things are thingish'; 'expression is a joke': Sarah Whitfield on how art communicates with us

#### WHAT IS PAINTING?: Representation & Modern Art

by Julian Bell Thames & Hudson E12.95.

Among the plentiful photographs reproduced in Chiltern wood" he bought in 1961. At the outset, he was Julian Bell's provocative and by his own account full of challenging book are two 'blathering slogans" about well-known paintings, Caspar David Friedrich's "A wangerer above to for 'posterity' . . . [and] create Fog", c. 1818. and Gustave a sanctuary." Ten years on, Courbet's "The Stonebreakers", of 1849. Priedrich's elegantly dressed Wanderer, ambitions were presumptuous, and that "any conscious seen from behind, stands on decision to intervene in nata rocky outcrop gazing over ural systems involves a labya vast panorama which is partially submerged in white vapour, Courbet's stonebreakers, on the other hand, are not only down to earth. but bound to it with their bands, feet and knees, their is far better, he concludes, to working clothes covered in react to the planet as a

its dust and grime. Both paintings can be seen as portraits of the artist. Friedrich is the "witnessing figure" who, as Bell points out, stands as "a marker of the impossibility of fully grasping the infinity he reaches for": Courbet is the "stonebreaker" ramming home to us that paintings are made of tangible things like pigment and canvas. that "things are thingish". He alerts us to the intricate set of sensations, pleasing and displeasing, that make up touching, sensations which we are often far too preoccupied to pay much "The Stonebreakers" is like having a bone clicked back

into place. Friedrich's Wanderer tells us something else. He tells us how appallingly difficult it is to grasp even a tiny part of what it is we are looking at. One might say that this is the one work of art reproduced here that best sums up the dilemma of being a painter. Faced with a stupen-

dous display of nature how claims it should, the private many of us know how to begin to deal with it, how to get hold of it, how to respond with more than an inarticulate sigh of wonder? Friedrich confronts us with a helplessness it is the pur-. pose of every artist to get

Bell knows about this well as a very good writer on art. And his own experience of facing the blank canvas permits him a frankness that is found all too rarely in writers who dare to tackle Painting?". Take for example his baid and surprising state-Bell argues that a painting

ise 'meaning', though meaning no one thing." In fact. one could argue that Hodgkin is claiming nothing of the sort. His title merely tells us that the painting is because he is a painter as founded on memory, how precise or imprecise it is not our business to know, but the knowledge that this is the case provides boundaries which, so far from being "preposterous", focus our attention

memory he labels Dinner in

Palazzo Albrizzi?... the

swipes and splodges of col-

our thrill, seeming to prom-

Whether or not we are willing to admit it, titles do ment, "expression is a joke". alter our view of a painting. Bell reproduces an innocumight express something for ous seascape painted by Wilthe painter but this does not liam Lionel Wyllie in 1906, necessarily communicate and deliberately omits the itself to the viewer because title from the caption. Not the pigment on the canvas is until we turn the page do we indeterminate in meaning. discover that what we have

#### its meaning is not an idea or an emotion, not an unequivocal message: 'What we see is what we get; a product, not a process, lies on the wall'

not an idea or an emotion. not a specific, unequivocal message. "What we see is what we get: a product, not a process, lies on the wall." But, he goes on, we are not vearn for expression to be communication, for every wandering mark to find its home." (This one remark tions by painters with very recognisable marks, such as Monet or Van Gogh or Jackson Poliock, attract their serve meaning". huge crowds.) He does allow, however, that some of those "wandering marks" find a home and cites as an example a painting by Howard Hodgkin. Even so, again he warms us to be on our guard. Declaring Hodgkin's title

"preposterous", he asks:

"just as a stone is". Its been looking at is not a meaning, he reminds us, is rather dull stretch of sea with a few hovering gulls, but "England's Frontier".

The serious questioning that informs this book does an excellent job in exposing some of the received ideas happy to accept this. "We that all too often inform (or deform) the way in which we look at art. The way we bandy about words such as "expression" or "expressive" explains, I think, why exhibities one example; another is our obedience to fashion, to the way in which powerful art institutions "fix and con-

This is not paranoia, simply a reminder that artists are much more ambivalent about the value of the official embrace than we sometimes suppose. Bell cites Jackson Pollock's helpless remark about his own art: "it doesn't seem to be too "How can a jungle of colours serious. I like some flowers, communicate, as Hodgkin other flowers I don't like ... I the west?

longed-for "great American artist" of the post-war era is a reminder of the power and the reach of those museum All this is admirable, but Bell does have his fogey side. Art in the 1990s is pumping

think at least give it a

chance." The terrible burden

thrust upon him as the

with energy, but one wouldn't guess it from this book. It is perhaps significant that the most recent painting he reproduces is a 1992 nude by Lucian Frend. For many, including this reviewer, a work by Freud says far less about the health of painting today than a work by Malcolm Morley (b. 1931) or Gary Hume (b. 1962).

Bell's knowledge of both

the history and theory of art out-distances many of those whose job it is to write about these matters (the annotated bibliography that appears as the "Sources and Resources" section at the back is a model of its kind). Even so, as he admits, he is "more comfortable with the evidence of the eyes than with the hearsay of theoretical debate", which is why What is Painting? is intended to work as a picture book as well as a theoretical text.

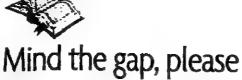
The paintings by Friedrich and Courbet are one example of an inspired pairing of images, another is the comparison made between an early 12th-century Chinese painting of a monkey and George Stubbs' "Green Monkey" of 1774. In the earlier work, the subject is pictured against a flat and empty background: still and contained, absorbed in just being, this monkey is the essence of the spiritual. Stubbs' macaque, erect and looking us straight in the eye while stripping a branch of its fruit, bristles with a ferocious curiosity. How better to illustrate the difference between the cultures of the transcendental enlightenment of the east, and the scientific Enlightenment of

# FICTION IN BRIEF

To order these books, or any other in the FT, call 0181 324 5511 now a place of familiar

FT Bookshop 250 Western Avenue, London, W3 6EE Fax. +44 181 324 5678 FTbookshopl@bvcd.prestel.co.uk For information on recent FT bestsellers, reviews-

and offers piease catt 0181 324 5597 FINANCIAL TIMES



and friends did in a "small in-ordinary.

The London Underground is dislocation to everyone who uses it: a city transformed into a succession of dots and

Tobias Hill's first novel Underground (Faber 19.99. 208 pages), is set in this subterranean world, but his is a different Tube from the one known, and rarely loved. by its passengers. Hill's is a network of forgotten tunnels, abandoned stations. lightless rodents and

downtrodden people who share the fate of being cut off from daylight by their jobs as rail and station workers.

worker living alone in a London bedsit. He becomes fascinated with a homeless girl he sees on the tube, and becomes concerned for her when he learns that she is sleeping rough in a disused tunnel and that a murderer is stalking young women on

Casimir is a young Polish

The London chapters are contrasted with others recounting Casimir's growing-up in Poland. These densely and sensitively woven images of childhood are the finest passages of the novel. There are some horribly memorable entences here: Casimir's father, who lived through the war, teaches his son: "Always kill the German before the Russian. Business before pleasure."

Throughout these recollections the tensions in Casimir's childhood, and therefore in himself, slowly emerge: his father's hateful indifference, the despair and eventual dementia of his Jewish mother, his own troubled identity as having to explain the fact



that his middle name is The architecture of the novel endeavours to unite

the trauma of his Polish

childhood and the sequence of events in the Underground, but the crowning stone in this arch seems to be missing. When Casimir finally finds the murderer, who has inevitably been mangled by a train, this death does not bring resolution or structural fulfilment

Hill, who has already made a name for himself as a poet, has written a poet's novel: there are flashes of brilliance in language and imagery which, however, do not quite achieve coherence over the length of the work This is a book full of smells and noises, posters and street signs, almost a miniature version of a John Dos Passos novel.

It is, however, not a

disappears in the London parts, making it difficult to empathise with him. In the last third of the novel, I found myself yearning for a change of pace and rhythm to break a stylistic monotony that at times is curiously ill-suited to the dramatic sequence of events. This is, in part, a story about catching a serial killer, after all. The psychology underlining these killings and the eventual apprehension of the murderer share little with the multi-layered complexity and darkness of the subterranean world in which Hill has his characters play out this drama.

emotional dimension

# Chinese whispers

The west has always been fascinated by the east. Isabel Hilton puts her ear to the ground

THE CHAN'S GREAT CONTINENT:

China in Western Minds by Jonathan Spence Penguin £20, 279 pages

As well as producing histories of China, Jonathan Spence has worked the fascinating lode of the encounter of China with the lt is a fair description, but the west and its effects on both sides - a subject that he has explored ever since The China Helpers. In The Chan's Great Continent, Spence returns to the interplay between China and the west, though this time he concentrates almost exclusively on the impact on the west of the idea - and eventually the realities - of

As Spence acknowledges in his introduction, this is not to any great extent a book about China. Rather it is an exploration of China's role as stimulus to the western imagination and intellect, a description of how outsiders imagined, perceived and described the place from the earliest sightings to the Nixon visit

The book grew out of a series of lectures given at Yale University in 1996 and perhaps this explains its slightly disappointing aspect. It is an episodic work and, given the range and diversity of viewpoints that Spence is trying to cover, a fragmentary one. It is held together by the loosest of threads - that all the

major voices are foreign to

Many of those voices will be familiar to his readers. Marco Polo, of course, gets a turn, his account described as "evasive and problematic ... a combination of verifiable fact, random information posing as statistic, exaggeration, make-believe, gullible acceptance of unsubstantiated stories and a certain amount of outright fabrication." point, as Spence makes clear, is not that we cannot believe everything Marco Polo pretends to tell us - or even be very clear about

After Columbus, Europe was ena that survived well into the distracted by the New World and latter half of the 20th century. it was another 200 years before renewed contact inspired a passion in Europe for Chinoiserie and Europe's writers and philosophers began to use China in their attempts to frame their respec tive theories of society and ethics. Writers such as Daniel Defoe, Montesquieu, Oliver Goldsmith and Horace Walpole all used China, and the diversity of their perceptions, as Spence points out. reveals more about the writers and their ideas than it does about the place they purport to

China's role as stimulus to the western imagination and intellect is explored, with descriptions of how outsiders imagined, perceived and described the place

what we should or should not later travellers and writers.

copy, the marginal notes reveal the appeal of Marco Polo's commercial intelligence, but also Columbus' lively interest in the accounts of the sexual mores of the Chinese. Poor Christopher Columbus. Not only did he never meant he never enjoyed the other have dreamed during those long

For the first realistic reportage, believe - but that his account we had to wait until the western had an extraordinary impact on embassies began to visit towards the end of the 18th century and, Christopher Columbus had again, the attitudes of the writers read it closely. In Columbus' own produced radically varying accounts. Some episodes, though, touched a chord in this reviewer - Lord Macartney, for instance, grew weary of being "narrowly watched and all our customs habits and proceedings, even of the most trivial nature, observed manage to develop any China with an inquisitiveness and jeal-trade, but his faulty geography ousy which surpassed all we had ousy which surpassed all we had read in the history of China." pleasures of which he seems to Others describe the crowds that gathered to stare - and some-

Spence sketches the development of perceptions of China, through Orientalism, Chinatown thrillers and the yellow peril to the political response of the 20th century - and points out that of all the 20th-century writers and fellow travellers, none produced a more enthusiastic portrait of Mao than did Richard Nixon and Renry Kissinger. Even Edgar Snow, whose Red Star over China was so carefully orchestrated by Mao, kept a more level head than Nixon, who described the great Helmsman as a "colossus" whose mind "moved like lightning".

There are some odd absences in this book. I would have liked to read, for instance, Spence's view of the celebrated forger Edmund Backhouse, who gulled Cambridge University into the purchase of many an "authentic" document. And, for that matter, his judgment of the controversial City of Light, the recently published account of the Italian merchant Jacobo d'Ancona's alleged visit to China four years before Marco Polo. The text is claimed by the British scholar David Selbourne to be genuine. Spence himself is reported to share the scepticism of many other scholars. In a study of western responses to China, both might have been worth a mention.

To order a copy of "The Chan's Great Continent" at the special price of £18 (p&p free in the UK), call the FT bookshop on



Over the last 200 years the passion for Chinoiserie has influenced designs for everything from furniture to window boxes. Here, a vivid example in John Galliano's 1997 pret-a-porter designs for Christian Dior, included in 'China Chic East Meets West' (Yale £24.95, 198 pages), a history of Chinese clothing and fabric by Valerie Steele and John S. Major that accompanies an exhibition of the same name at New York's Fashion Institute of Technology (until April 24)

"It was my legs the Blessed Virgin freed first . . . I could feel as clear as anything the front that bound them sliding over my skin, like broken chains . . . That was it, my

of the same of the property of the same

SEVILE

Maria .

25,5

2 40 00 00 - Samuel 19

iliness roas gone — flown away.' This fictitious description, in Emile Zola's sceptical novel, Lourdes, of a pilerim experiencing a cure is reminiscent of many of the healing narratives recorded as fact. In 1868, 36 years before Zola's novel, an illiterate French peasant girl named Bernadette Soubirous claimed to have seen the white-clad shining figure of the Virgin Mary in a mountain grotto. After subjecting Bernadette to graelling Catholic authorities finally endorsed her visions. The

which were investigated and sometimes pronounced authentic by a Medical Bureau set up by the Church in 1878 and still in existence. Now, the shrine and

its baths average 2m visitors

pilerimage, and soon people

Lourdes is often considered a

## Pilgrims' progress: a triumph of faith

Jane O'Grady makes the journey through the history of the holy mountain grotto

maintains, the Lourdes

#### LOURDES: Body and Spirit in the Secular Age

by Ruth Harris The Penguin Press £25, 474 pages

throwback to pre-Enlightenment superstition, opposed to scientific and political progress. Ruth standard dichotomy. Neither a religious apologist nor an atheist snewer, she is a non-helieving Lourdes grotto became a place of sympathiser who attempts to portray Lourdes' history been claiming miraculous cures. importially. She admits that some Assumptionist priests and others closely associated with Lourdes have peddled conspiracy theories about Jews, Freemasons and Republicans, been anti-Dreyfusards and favoured the Vichy regime. But, she

phenomenon was in many ways part of a humane trend that broke down the scientific divisions between mind and body, barriers between classes and women's social fetters. Many feminist historians

the cult of the Virgin Mary, even if partly reinforcing famule docility, as an enhancement of women's status and self-worth. Harris, too, is keen to claim that "feminisation of religion" was not the promotion of sentimental irrationality by suggestible. bigoted "anti-modern" women. Rather it encouraged a sense of Christian collectivity in which people of different ranks united. the rich often servicing the poor. Women of all classes were enabled to fulfil themselves in nursing, organisation and fund-raising roles previously barred to them.

Again, if the setting up of the Medical Bureau, with its scientific procedures, epitomises the ascendancy of 19th-century positivism to which even the Church had to genuflect, Harris insists that Lourdes was equally

patients to make the Lourdes pilgrimage. The alleged cures are often ascribed, dismissively, to the power of "suggestion", but, as Harris says, this is a affected. The Parisian neurologist non-explanation. It implies some

Lourdes, like many religious phenomena, appeals to the extreme of objectivity, the supernatural, and the extreme of subjectivity, the private soul

Charcot, an expert in hysteria. showed great, if sceptical, interest in the curss, which according to Harris, forced him to recognise the limitations of his therapies. In an article he wrote shortly before his death, he admitted the importance to recovery of religious faith, and that he himself had advised some

underlying mental or physical mechanism, which it never fleshes out. Unfortunately, however, she seems to fall back on an account that sounds remarkably like "suggestion" krerrsself.

Despite the book's subtitle -"Body and Spirit in the Secular Age" - there is little

philosophical or psychological analysis of the "transcendence of the mind/body divide" which Harris invokes. Perhaps she intends the Lourdes phenomenon to be seen on a par with "alternative medicine" – a

"holistic" therapy ungrounded in objective scientific explanation that sometimes "works". Yet this eludes the believer's experience. which encompasses both the intensely subjective and (in While, like any religion. Catholicism purports to attain a supernatural reality beyond the reaches of science, this realism

Such literal-minded issues as whether the Virgin could have received God's sperm through her ear have been disputed since the Dark Ages. To the postmodern mind, myth is on a level with science, just one of

has always led it to engage in

pseudo-naturalistic debate.

many equally valid stories we tell ourselves. To the old-fruhioned Catholic, as to the rigorous scientist, only the truth will do.

But for the Catholic, Harris's own relation to the truth is also important, and this too is lacking from Lourdes. Meticulously charting Bernadette's life, the rise of Lourdes' fame, rivalries or alliances between priestly petrons, how religious affairs intersected with politics and science. Harris omits her subjective experience. She mentions in the preface being deeply moved by her visit to Lourdes, but the book is sadly unpersonal. Harris admirably achieves the

historian's brief of neutral theorising or bringing a subject to life. She laments historians fallure to acknowledge "the gustained attraction of religious mystery", but fails to convey or dissect it herself. Lourdes, like many religious phenomena, appeals to the extreme of objectivity, the supernatural, and the extreme of subjectivity, the private soul. These are alluded to, but, in the doggedly

### Real men about the house

A MAN'S PLACE Masculinity and the Middle-Class Home in Victorian England by John Tosh

Yale University Press £19.95, 252 pages

In the 19th century, as never his deepest needs were met." the notion of an unbending Victobefore, women stayed at home and men went to work, at least among the middle classes. This is so much the case that the doctrine of separate spheres tends to be thought of as a Victorian invention, finding its most perfect expression in Coventry Patmore's mid-century sequence of poems hailing "the angel in the house". Of course, this stifling ideal of womanhood had no sooner been fully enunciated than it began to come under attack, while its influence on the lives of working-class women and especially prostitutes - can only have been marginal.

Historians have for the most part been interested in its effects on women, assuming that separate spheres really did mean a strict demarcation between pri- mined the notion of the home as vate and public which corre an essentially feminine space. sponded almost exactly with the worlds of women and men. That is why John Tosh's argument, in is why John 105113 and elegantly of his marriage in the early 1880s; tury, a significant number of written book, seems both subversive and intriguing.

"Never before or since has domesticity been held to be so central to masculinity," he announces boldly in his introducannounces comy in the 19th cenhe described seven-month-old the decent monotony of the tion. For most of the 13th test as "a most delightful domestic hearth". His disenthey exacted from men and tury home was widely held to be a man's place, not only in the boy". a man's place, not only in the scale, even more violent language, by sense of being his possession or . At the other end of the scale, even more violent language, by sense or neure uns present and conforming more closely to the New Women who attacked



By the end of the century, the mid-Victorian domestic ideal has turned to disenchantment

Separate spheres, in Tosh's for- rian patriarch, is Edward Benson. mulation, operated asymetrically headmaster of Wellington College for men and women. Indeed, he questions the very basis of the doctrine, suggesting that "it loses sight of the distinctively masculine privilege of enjoying access to both the public and the private sphere. Middle-class men proclaimed their need to spend a sig-

able extent they did so." Tosh is professor of history at the University of North London and his evidence for this assertion comes in the form of letters, diarles and family memoirs. The relations between parents and children, in particular, serve as - the hostile reaction to the mid- men had access to a system of illustrations of the contradictions and complexities which under-

Thomas Sanderson, for example, added his wife's name, Cob. for men". ple, added his wife's name, Cob- for men".

den, to his own on the occasion By the final decades of the cen-

and later Archbishop of Canterbury. Benson frequently chastised his wife Mary, accusing her of failing to provide sufficient support and tenderness, a charge she took seriously. "I have not yet deserved the privilege of being his comforter," this nificant proportion of their adult. unhappy woman wrote in her diary. I never feel my own want lives at home, and to a remarkof womanliness so much as when he is in trouble or ill."

. The next generation of this unhappy family, including the novelist E.F. Benson, not surprisingly feature in Tosh's chapter on the "flight from domesticity" Victorian ideal of domesticity which expressed itself both in a for the rough world of 19threnewed interest in adventure century capitalism. Home, and stories and "a much keener sense of the drawbacks of domestic life

he also gave up his original pro- middle-class men were delaying male ability to compartmentalise fession, the law, and retrained as marriage or opting not to marry a bookbinder, which allowed him at all. As early as 1869, W.R. Greg feminists would later criticise. to work at home. His devotion to was complaining about "the fethis two children was frankly ters of a wife, the burden and expressed in his diaries, where responsibility of children, and

Victorian values from a different direction - for their stultifying

effect on women. What this book demonstrates is that the extreme gender dimorphism of the mid-Victorian period contained the seeds of its own destruction because, in the end, it suited neither sex. Its ideological effects, however, proved surprisingly durable, and not just because we can still perceive the faint outline of Victorian notions in our own discourse

about sexual difference. The ideal of Victorian domesticity also, as Tosh shows in one of his most compelling passages. identified the home as the locus of morality, a retreat in which values which were too rarified the woman at its heart, offered a "refuge from work in all its negativity". In that sense, the doctrine of separate spheres can be seen as an early example of the aspects of life which 20th-century dle Ages. One of the virtues of this excellent book is that it demonstrates the harsh political reality behind

Victorian values, and the price

women alike.

### Across the great divide

#### MARTIN LUTHER: The Christian Between **God and Death** by Richard Marius

Harvard University Press £19.95, 540 pages

Martin Luther has come down to us in two guises, says his latest biographer, one black, one white. Such deep division about the hero/bogeyman who died 450 years ago is as much a tribute to the force of his strange personal-

ity as a reflection of the lasting

damage he inflicted on western

Christendom. The polarity is hardly surprising. For, like the scriptures he claimed so certainly to understand, Luther displayed an ambiguity of temperament (a key word in this account) and an inconsistency of doctrine that alarmed his friends and delighted his enemies. Richard Marius. who says his own approach here is "essentially non-religious", has done critical justice to both sides of Luther's infuriating, impres-

șive nature. Luther frightened people because he was frightened himself - not of princes and popes. nor even of hellfire, but of death. His passion for religious truth was genuine but it sent him spinning out of control. According to this account, it was not hatred which made Luther so famously vituperative, but frustration. Yet he denounced the peasants ("A peasant is a pig; hit him, and he's dead") when the peasants thought he was their champion. And his writings against the Jews were disgraceful even by the low standards of the late Mid-

If only he had been as smooth as his fellow dissident Erasmus. bloodbath. The greatest paradox tranquil death in 1546. loan Smith of all was that Luther was a

sounding like a revolutionary. "What torments me and all honest people is that with your character that is so arrogant, impudent and rebellious, you plungs the whole world into fatal discord," Erasmus wrote to him in

Yet the zealot who made the new-fangled printing press run hot was a deep and subtle theologian whose dialectic was all too easily twisted into sound-bites. So he was naively shocked when others - fundamentalists, Anabaptists, insurrectionists - ren away with the message and dared even to deny the real presence of Christ in the Eucharist. Marius claims that Luther's

theology was driven by the needs of a depressive psyche, but he resists the temptation to psychoanalyse him. He gives short shrift to the hypothesis of psychobiographer Eric Erikson

The greatest paradox of all was that Luther was a reformer who could not help sounding like a revolutionary

that Luther's revelatory moment - that the righteousness (iustitia) of God meant not the threat of punishment, but the mitigation of sin - was the product of a sudden release of the constipated monk's bowels in the privy of his tower at Wittenberg.

Away from the writing desk and the pulpit, Luther was witty, honest and generous. He was also brave. Without the protection of opponent Sir Thomas More, against the agents of Rome and tion he wanted, not the schism Europe might have been spared a survived to meet an unexpectedly he unintentionally created.

reformer who could not help field day, as he knew they would, when he gave up his Augustinian vows and at the age of 42 married a former nun. Katherine von Bora. He did it out of kindness. mys Marius: a beretic facine the stake should not marry, he told the Elector's secretary. Yet he grew to love his wife deeply and

had six children by her. Luther felt ultimately his mission had failed and berated the Wittenbergers for their continuing impiety ("you vulgar slobs." says the translation of that sermon). He was horrified by the political consequences of his teaching, even while his denunciations of the use of indulgences as a kind of martyrs' blood bank. of the "anti-Christ" in the Vati can, of the errors of Church tradition, grew ever more strident.

This is a scholarly book with a lively narrative style and a catholic viewpoint; yet readers may find the theological chapters hard going, and the book is poorly served by its index. One other complaint: Luther's contribution to music - he loved congregational singing and provided the raw material for a great German tradition of chorales and cantatas - is cursorily treated.

Luther handed down a legacy of bloody massacres, anti-clerical cynicism and a regrettable (to Marius) weakening of the sacramental bond for his Protestant heirs. From today's standpoint, however, his message seems in other ways prophetic and constructive. Many of his liturgical reforms have been adopted by the Catholic Church. Though a witch-hunter, he sought equality for women (though not ordination). He established the German language. He resisted compulsion of belief, pioneered the critical study of scripture, and foresaw

the emancipation of the laity. This biography suggests that if Frederick the Wise, Elector of the Catholic Church had not Saxony, he might easily have been so complacently corrupt. whose philosophical brain he ended up on the fire; yet he the volatile preacher of Wittencame to hate, or as worldly as his showed a foolhardy courage berg might have got the Reforma-

Christian Tyler

The cartoon-strip character's politically-charged first trip is finally reaching a wider public, reports Andrew Jack

cartoon-strip boy reporter, began into the book format sold today. that it is all a charade, and that his adventures around the world. first trip have been brought to light again. One of his most politically-charged stories, based in a country that has seen more transformation than almost any other in this century, Tintin in the Soviet Union has never before been available to a wide public.

Some 200m Tintin albums have been sold in 58 languages since 1929. The boy reporter travelled to Eastern Europe and Scotland, the Middle East and Africa, North and South America, China, Tibet, and even the moon as he adapted to the evolving century. But it was only at the start of

this year that the story of his earliest assignment was finally released in French in a massmarket form, and the history of Tintin in the Soviet Union is as intriguing as the contents of the album itself. The youthful Georges Remi (who inverted the initials of his name to create his pseudonym Hergė) bad only recently returned from his military service when he was hired as an illustrator for the Belgian newspaper Le XXe Siècle. Put in charge of the weekly children's supplement, Le Petit Vingtieme, he was just 22 when he created Tintin as a double-page black-and-white cartoon spread.

Herge was a pioneer in Europe in the use of speech bubbles in cartoon books. It was a format so strange at the time that he had to fight to stop a French publication reproducing his work from adding explanatory narrative

texts underneath each picture.
The Russian adventure proved so successful that the strips were compiled into an expensive limited edition album in 1930 which swiftly sold out. Over the following decades. Hergé would produce another 22 Tintin stories, switching by the early 1940s from

Millennia come and go.

Reputations rise and fall.

Where will the Booker and

Whitbread Prize-winners of today stand in the year 3000?

Publius Ovidius Naso - bet-

ter known as Ovid - was not

aware that he was born in one millennium (in 43 BC)

and that he died in another

(in AD 17). But he had some

idea that his work would

long survive him. Like his

contemporary Horace in his

Odes ("Now have I reared a

monument more durable

than brass./ And one that

doth the royal scale of pyra-

mids surpass" to quote from the translation by prime

minister Gladstone) and like

Shakespeare in his Sonnets

("So long as men can

breathe or eyes can see./ So

long lives this"), Ovid was

proud and confident that his

Ovid is now enjoying

what is probably the

highest esteem he has

known since the

Renaissance

lease them in the new format, he left Tintin in the Soviet Union untouched and abandoned. The printing plates for the originals had been damaged and he did not consider it worth the effort to re-do them. According to Etienne Pollet at Casterman, publishers of Tintin since 1932, Hergé "was conscious of the naivety and

weakness of the scenario". Flicking through the book today leaves little doubt that this showing revolutionary leaders

Seventy years after Tintin, the the weekly comic strips directly in full swing. But he discovers But although the author went the impressive smoke and noise the details of his little-known back over almost all his earlier of industrial production is being work, editing and colouring in created by two workers burning the different adventures to re-re- hay and banging a sheet of metal with a hammer. He witnesses a "democratic" election, in which Communist officials seek support from a crowd, and then whip out their guns before asking if anyone wants to vote against them. He attempts to stop the theft of food and de-kulakisation of a village, and is appalled by the neglect, poverty and intimidation in the streets of Moscow. These

scenes are juxtaposed with others

Aficionados will notice many themes that would recur in later adventures, but what is most striking about 'Tintin in the Soviet Union' is the critique of the USSR

than its successors. Tintin is a and food supposedly destined for more violent character, frequently engaging in brawls and sometimes even provoking them in contrast to his later, more altruistic personality. But affcionados will notice that the first album contains many of the themes that would recur in the boy reporter's later adventures. Driving a car to escape his enemies, Tintin's hair blows back, creating for the first time his characteristic quiff. There are disguises, hidden passages, fake firing squads and mountain pursuits that cause him to trip and fall, turning him into a human snow-ball - all to be repeated in subsequent albums.

Yet what is most striking throughout Tintin in the Soviet Union is the critique of the USSR. Tintin watches a group of English Communists admiring left, would react". The story's the pace of post-revolutionary strong anti-Soviet line helped to

first adventure is more crude amassing secret hordes of wealth, export to give the impression of the Soviet economic miracle to the west.

Although a little exaggerated, this portrayal now seems to have been ahead of its time - based as it was on the work of early and highly critical observers of the Soviet regime, including Albert Londres (the adventurer-journalist who was a model for Tintin) and Moscow Unveiled, a book by the Belgian consul in Rostov-on-Don. Joseph Douillet. But for many years, the album

posed a problem for its publishers. In the early 1960s, plagued by demands from his friends for reprints, Hergé asked Casterman to re-issue it. The publisher resisted, apprehensive of how, in the words of Pollet, "the intellectual milieu, by definition on the progress at a factory apparently fuel suggestions that Hergé had

been a collaborator during the German occupation, when his Tintin stories included some stereotypical Jewish caricatures - even though they also mocked the Germans as brutish and militaristic.

When Casterman finally released Tintin in the Soviet Union in an expensive limited edition in 1973, it was only under a threat from Herge to find another publisher. Pollet confirms that "coming shortly after the events of 1968, it came in for considerable political criticism." In 1979, Georges Marchais, the leader of the French Communist party even sent a telegram on the 50th anniversary of its original publication, which only partly in jest called the book "a scandal". As late as 1981, in response to a second facsimile edition, l'Humanité, the party's newspaper, labelled it "a crude anti-soviet attack". Yet just before the album was released this year, l'Humanité Hebdo, the paper's weekly magazine, featured it in detail - and in a far more positive light. "Before the fall of the Berlin wall, it would have been very difficult to release a massmarket version." Pollet believes.

One country which has always been denied access to Tintin's first adventure is Russia itself. Haif a dozen other albums have been translated into Russian, but largely for émigrès based elsewhere. In an indication of the state of post-Soviet Russia, Pollet says both the lack of a culture of cartoon books and the absence of a healthy publishing industry have so far prevented him find ing a Russian partner.

'Les aventures de Tintin au pays des soviets' (Casterman, Ffr56) will be published in English on June 1 by Methuen, when 'The World of Tintin' exhibition also opens at the Science Museum,

# LES AVENTURES DE

REPORTER DU "PETIT VINGTIEME,"

AU PAYS DES SOVIETS



Thatin: the history of Hergi's first cartoon story is as intriguing as the album itself

Blazin baton

The Chieft The

## Bless thee! thou art translated!

As the Royal Shakespeare Company stages Ted Hughes's 'Tales from Ovid', Alastair Macaulay reassesses the Roman poet



work would endure. In bringing to a close his Metamorphoses - truly his magnum opus: almost 12,000 lines of Latin hexameters, in 15 books - he wrote that "neither the wrath of Jove nor fire nor the sword nor the gnawing tooth of age can undo" his achievement. Yet Ovid's reputation has certainly wobbled. Some 25 years ago, I was encouraged

to think of Ovid in the way I was encouraged to think of Byron: as a mere versifier, all too proficient. The exception in Byron's case was (so went the doctrine) his Don Juan; in Ovid's case, the Tristia, the poems he wrote in exile at the end of his life. At no point was I required or encouraged to consider Ovid's literary merits, as I was with Virgil, Horace, and others. Virgil was the most polgnant, heroic and sonorous of the Latin master-poets: Horace, in his gorgeous word-mosaics, his virtuoso mastery of various forms, and his range of mood, was as perfect as Mozart. Ovid was deemed, by these standards, all too proficient and

In the last 20 years, this has changed. New transla-

view of him; new criticism has restored him to the pantheon. In particular, Ted Hughes's Tales from Ooid -the Whithread Prize-winner of 1997 - has raised again the profile of Ovid's Metamorphoses. When the Royal Shakespeare Company's literary manager, Simon Reade, heard Hughes reading these on BBC Radio, he had the bright idea of commissioning the director Tim Supple to stage some of them. The telling of tales is what Supple does better than anyone else today; he has staged The Jungle Book,

the Brothers Grimm. As a exile, wrote his Tristia. greater influence on our culresult, Tales from Ovid is now entering the RSC repertory. And Ovid is now enjoying what is probably the highest esteem he has known since the Renaissance. On Radio 4's Start the Week this Monday, Supple was asked. "Why stage these tales?" One might as well ask "Why did Hughes translate them?" Because they are there; because they are marbeen part of our culture for

cornucopia. The great Soviet poet Mandelstam was refer-

Ovid's Heroides (Heroines). Amores (Loves), and, ahove all, his Metomorphoses have given to succeeding centuries a vast, dramatic, eloquent and pictorial source of mythology. Petrarch, Chaucer. Dante, and Shakespeare raided them in creating their own ideas: Veronese, Titian. Poussin and van Dyck took direct inspiration from them for their paintings. Stories veilous; because they have such as Pygmalion and Galatea, Pyramus and Thisbe, Diana and Actaeon, would Ovid's poetry is simply a scarcely be known to us today were it not for Ovid. The claim has even been

the light of the Christianity and the medieval feudal society that he never knew. But it was Ovid who (though tronically) in his Ars Amatoria (The Art of Love) and Amores had depicted the male love of a woman as a religious cult, as a form of enslavement, and had presented the beloved female as a mistress whose cause must be served like a call to arms. And it was Ovid who showed the female side of the love coin: the whole theme of his

ture than Christ. Can there

notion of romantic love

between male and female.

Middle Ages - C.S. Lewis

drew a great deal from Ovid.

Ovid; certainly it took the

love of which he wrote so

much and reinterpreted it in

tions have refreshed our ent programmes of tales of ring to Ovid when he, also in made that Ovid has had a of lovelorn and wronged heroines to the men who took their love and left (Phaedra be any substance to this? If to Hippolytus, Hero to Leanso, it is because he did so much to shape our modern Numerous authors before Ovid, and during his time. had depicted erotic affliction When the courtly form of in this case or that, but it was Ovid who added up romantic love emerged in the troubadour poetry of the these loving particulars into the general condition of love. called it one of the three or Once the medieval mind four "real changes in human turned Ovidian love into a sentiment" on record - it form of quasi-religious fealty, romantic love swept Possibly it misunderstood the western world. Tristan and Isolde, Abelard and Heloise, Romeo and Juliet, Cathy and Heathcliff, are all Ovid's progeny.

Yet his masterpiece is the Metomorphoses, in which love is only glimpsed occasionally. The idea that metamorphosis is a basic condition of nature had been a tenet of Greek philosophy before Socrates; but Ovid, taking one mythological instance of metamorphosis after another, made it tragic. such as Venus and Adonis The sisters of Phaethon are turned into weeping trees; Procne, Philomela, and Ter- Imogen's reading of the tale eus are turned perpetually of Tereus in the late play Heroides is the rhetorical into a swallow, a nightingale expression of a whole series and a hoopoe; Actaeon is

devoured by his own Hughes's Tales from Ooid

are all tales from the Metamorphoses, and they are, even amid the bumper age of translation in which we now live, an exceptional achievement. Go back to the Latin and you find how many ideas Hughes has absorbed from it. He takes, at times, various shards of Ovid's hexameter and employs them to enrich his own. Though he the same passage, it is fascilating how often he will introduce it at other points. Where he takes liberties with Ovid's sense (remarkably rarely), it seems almost always because he is trying to build something commensurate rather than literal. When Ovid describes the flame of love in Echo's heart, he sustains a single quasi-Homeric simile: "just as quick-burning sulphur, smeared around the tops of Phaethon temporarily torches, catches fire from other flames nearby." The effect in modern English is Admittedly, to go back to the Latin after Hughes is to find the untranslatable core English could capture the sovereign economy of Ovid's Latin? When Diana throws water at Actaeon's face, it takes Hughes two lines and a half to render what Ovid says in five words. "Quas habuit sic hausit aquas" becomes "No weapon was to Tales from Ovid and Shake" hand - only water./ So she dashed it/ into his aston-

ished eyes." But Hughes also occasionally reflects that "our" Ovid comes to us with two millennia of literary resonance. There are sections when he seems to be hinting not at ford-upon-Avon, on Tues-Ovid's metre but at Dante's day. (several passages in the Inferno are richly Ovidian): and when, at the start of the tale of Actaeon, he adds the un-Ovidian remark "It is no crime/ To lose your way in a dark wood". he is surely referring to the way Dante starts the Inferno. He is also well aware, as he writes in his introduction, of Ovid's influence on both Chaucer and - yes - Shakespeare.

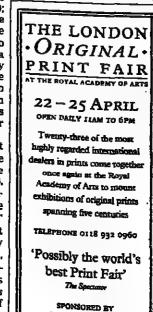
It seems very neat that Ovid is now taking the stage with the Royal Shakespeare Company. As early as 1598, one of Shakespeare's contemporaries wrote that the "sweet, witty soul of Ovid" was born again in him. It has also been widely observed - by Hughes, among others - that Shake speare, from early works and the catastrophic tale of Titus Andonicus, through to

And Shakespeare's bestknown play, A Midsummer Night's Dream, seems to reflect several different facets of the Metamorphoses. That's the source of the Pyramus and Thisbe play that the mechanicals perform so ruinously; and the source of such expressions as "the horned moon" ("cornua lunae"). More seriously. Titania's description of the disastrous confusion of the cycle of the seasons and the world's amazement (caused seldom if ever mimics the by her quarrel with Oberon) alliteration Ovid amploys at reproduces in new terms Ovid's great account of how

> Tristan and Isolde. Abelard and Heloise. Romeo and Juliet. Cathy and Heathcliff, all are Ovid's progeny

wrecks the journey of the sun and astonishes the cosmos. Then what about the ponderous; so Hughes very name Shakespeare instead provides three gives the fairy queen? In slightly shorter similes. Ovid, the Sun is sometimes called "Titan". His sister, the Moon - who, as Shakespears knew, was both chaste and of Ovid's genius. What yet in love with the mortal Endymion - has many names: mainly Diana. But. when this lunar goddess of the hunt transforms Actaeon into a stag, Ovid calls her yes - "Titania". The moon and metamorphosis ... One may apply to both Hughes's speare's Dream, the words scooped up a handful and that Peter Quince exclaims: when Bottom is turned into an ass: "Bless thee! thou art

> The RSC production of "Tales from Ovid" opens at the Swan Theatre, Strat-



Nordstern Nordstern





عكذامن الامل

ARTS

Taking charge of the Berlin Philharmonic is the ultimate crown in the music world. But who will the orchestra choose to nurture its flame? Andrew Clark reports

Who will be the next chief able. When Karajan died in 1989, conductor of the Berlin Philhar-potential successors were judged monic? The question doing the counds of the music business is more than idle speculation. It has become the subject of intense lebate among the orchestra's 129 members, and by the end of June they hope to come up with an

Of all jobs in the music world, taking charge of the Berlin Philbarmonic is the ultimate crown, It is not the most powerful job. but it is certainly the most prestigious. The holder inherits the torch once held by Artur Nikisch,

Claudio Abbado took everyone by surprise a year ago when he announced he would not be renewing his contract

Wilhelm Furtwängler and Herbert von Karajan, each of whom represented the summit of the conductor's art. The flame that burns within the orchestra is the great tradition of 19th century music, the core of the symphonic repertoire, which has nourished its sound and artistic soul since it was formed in 1682.

Claudio Abbado, the current holder, took everyone by surprise a year awn when he announced he would not be renewing his contract in 2002. By informing the press before he had told the orchestra. Abbado confirmed widespread suspicions that all was not well in their relationship. With plans for Abbado's remaining seasons now fixed, a gap is looming in the orchestra's long-term schedules. The musicians are rejuctant to have an gnum. They need a figurehead, if only to keep a competi-

But what kind of figurehead? Someone who will husband the orchestra's traditions? Or a pioneer who can meet the challenges of the 21st century? The musicians are facing questions their predecessors never had to answer, For its first 100 years, before the flood of electronic media and instant entertainment, the Berlin Philharmonic was steered by conductors in a consistent artistic environment. The artistic director set policy, the musicians followed.

In the postwar era, the combination of Karajan, Deutsche Grammophon and the Berlin Philharmonic became unassall-

potential successors were judged according to how they fitted his mould. Since then the music world has changed. The recording market has slumped, titans of the podium like Bernstein and Solti have died. Previously unquestioned traditions have come under attack - among them the right of the conductor to

And the Berlin Philharmonic itself has changed in the 10 years since Abbado's appointment, it has turned over nearly half its personnel. The newcomers are not traditionalists like their predecessors. They can play anything, old and new. The orchestra has begun to embrace the period movement, it is more open to contemporary music. Its style has fragmented.

Abbado, 65, was a bridge to the new era. He conducted Kurtag and Rihm as well as Brahms and Beethoven. He welcomed specialists like Harnoncourt and Norrington. But be failed to number the orchestra's golden sound; and The result is an institution which is unsure of itself. What it needs is a conductor capable of fusing the older and younger generations - preserving the essential elements of tradition, while integrating the new.

Unlike the Vienna Philhar-monic or the independent London orchestras, members of the Berlin Philhermonic are state employees with clearly defined rights and obligations. But unlike contract orchestras, such as the "Big Five" in the US or the Royal Opera House orchestra in London, they are salf-governing - a right jealously guarded since their 1980s power-struggle with Karajan. When it comes to elect. ing a conductor, there are almost as many opinions as there are voices; uniting them behind one name can be a fraught process

. Abbado was elected in a single session lasting six hours. With Karaian not long dead, the pres sure was intense; the world needed a successor. This time round, the atmosphere is lowerkey - partly because Abbado has given ample notice, partly because the post no longer carries the influence it once did, but also because there are few realistic candidates. The orchestra is using its monthly meetings to assess contenders, and hopes to reach a consensus by the end of the season.

A decade ago, Riccardo Muti and James Levins were among the front-runners. By avoiding Berlin since Abbado took over,

Muti has become a stranger to and has a long connection with leap into the unknown. After a from Haydn via Lizzt to Mahler, the orchestra – and his lack of the central European music tradi- promising Berlin debut in 1987, and then to nationalists like the orchestra - and his lack of the central European music tradiinterest in music written after Busoni rules him out. Levine has just signed up with the Munich Philharmonic and is not the force he once was. Health problems have probably put Bernard Haitink and Mariss Jansons out of the running. Meanwhile, Christien Thielemann, the only serious

to be too young and too narrowly focused on Romantic repertoire. That leaves Daniel Baranboim. With Barenboim, there

With Rattle, there might be one surprise too many: he represents a leap into the unknown

would be no surprises.

and Simon Rattle, For Barenboim, a former pupil of Furtwingler, the artistic directorship of the Berlin Philharmonic would be the summit of a brilliant career. Like Rattle, he is as commanding in big and complex scores as he is in Mozart. Unlike

As head of the Berlin Staatsoper. Barenboim already lives in the city, is familiar with its politics and knows how to lobby its movers and shakers - a vital asset in the battle for funding. As a guest-conductor of the Berlin Philharmonic for 30 years, he German contender, is reckoned understands it temperamentally and structurally. Barenboim is gives only 12 subscription confighting a presidential-style campaign: he has already been out on . made to behave he was special. the stump, wooing the orchestra

> Politically, the autointment of a Jewish conductor to head Germany's top music institution would look good. Commercially, too, there is no better-connected musician. It would almost be a personal betrayal to turn Barenboim down. So why is he not the clear front-runner? For many members of the orchestra, Barenboim is a jack of all trades and master of none. His approach to the Romantics is seen as old-fashioned, his conducting style too improvisatory. Some feel he is simply too busy. "He skims over the surface, he never gets to the

bones," says one of the players. With Barenboim, 56, there would be no surprises. With Rattle. 44, there might be one surprise too many: he represents 2

Rattle's relationship with the orchestra ran into problems. He seamed to share an old British phobia about Germany, and was surprised by the Berliners' forthrightness. Meanwhile the Vienna Philharmonic - the Berliners' arch-rival - wined and dined him. It has no principal conduc tor - as an opera orchestra, it

certs per season - but Rattle was Now the balance seems to be at its Easter festival in Salzburg. shifting back towards Berlin. A series of personal changes in Rattie's life - his re-marriage, his father's death and a near-fatal accident - have helped him over come his island-fortress mentality. He has loosened his links with Birmingham, and is unlikely to want to spend the

> The Berliners see Rattle as an "Ideas man" who ranges beyond traditional boundaries. He is popular and telegenic. Always wellprepared, he brings his own brand of charisms. But Rattle's inexperience in German Romantic music puts him at a huge disadvantage. The Berlin Philharmonic's key repertoire starts with Beethoven and continues through Brahms and Bruckner to Richard Strauss; Rattle's jumps

rest of his life as a freelance.

Sibelius and Janáček. Outside Germany he has done a Parsifal and some Bruckner, and his Beethoven is filling up gradually; but in Berlin his Schub mann, Beethoven and Brahms are unknown quantities.

Some sections of the press are portraying the election as a battle between the orchestra's ideals (Rattle) and its pocket (Barenboim). The reality is more complex

Unlike Barenhoim, who has already done everything there is to do. Rattle could always try his hand with one of the big American orchestras, where life would undoubtedly be simpler. Berlin would offer him the chance to regenerate a young orchestra, much as he did at Birmingham but on a much higher level. There would be the additional bait of the artistic directorship of Salzburg's Easter festivel, the

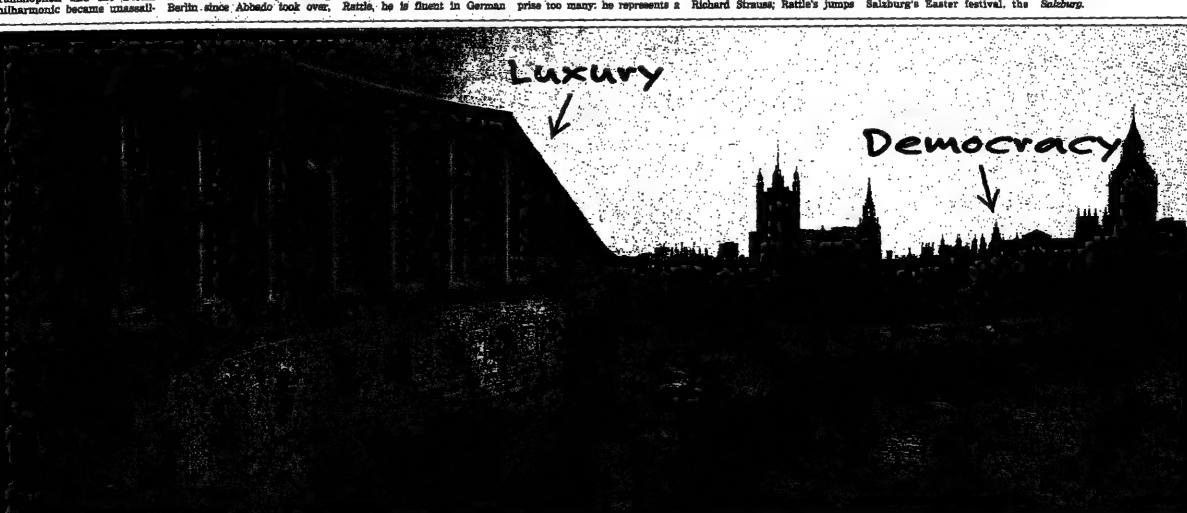
one occasion when the Berliners sit in the opera pit.

Over the next two months Rattle and Barenbolm will sum up their case. Barenboim conducts Rihm and Mozart at the Philhermonie on May 22 and 23. Rettle follows with two programmes at the beginning of June, ranging from Haydn symphonies to Boulez's Eclat. If the orchestra still cannot decide, a long and unsettiing autumn beckons.

Some sections of the German press are portraving the election as a battle between the orchestra's ideals (Rattle) and its pocket (Barenboim). The reality is more complex. "We're not looking for the ultimate truth [Wahrheit], but for a simple majority (Mehr heit]," quips Rudolf Watzel, the orchestra's co-chair and a veteran of 30 years' experience. Like most of his colleagues, Watzel is keeping his cards close to his chest. But when asked whether the orchestra would instinctively opt for the safe and familiar in preference to curiosity for the new, his answer is unequivocal. "Without curiosity, art doesn't make sense." We shouldn't have to wait long to know whether the Berlin Philharmonic agrees. Andrew Clark has been

awarded the Critic Prize of the Cultural Foundation of the City of





Just across the River Thames from the cradle of democracy lies London's newest luxury hotel. The London Marriott at County Hall. It offers much more than its 200 air-conditioned rooms and suites. For example, international cuisine in the County Hall Restaurant with spectacular views over the river. A business centre. Private dining and meeting rooms for events up to 72 people. Not forgetting a 25 metre heated pool and superbly equipped gym. Even, for the more political of our guests, a division bell. Making the Marriott at County Hall the ideal resting place after a hard day's business. A claim on which, we can safely say, we carry the majority of support. LONDON For further details or to book, ring 0171 928 5200

The luxury hotel opposite the Houses of Parliament.

COUNTY HALL

Territar and ispical Aberard and Helade 影響的 新建湖市 Carry बतार्थ संस्थातिकी all are Onta's proget

> 47.7 38 3. 16000 التناسية المراسية 1.00 نشنة . مقالية المارية

أن فعلاء - .

\* = 'S

Vasily Kandinsky, through an astonishingly radical move towards abstraction in the years after 1910, exerted a profound influance upon the subsequent course and development of painting in the 20th century.

That said, he remains oddly problematical, his work inconsistent in quality from the first, moving forward by fits and starts, and ever susceptible to current influence. It is also inclined, later on, to seem rather dry and dull - especially in the more full-dress, finished canvases which, after the expansive, intuitive exuberance of the early "Improvisations", so often have to them the whiff of the working out or demonstration of a theory: for Kandinsky, like so many modern artists, was an incor-

The Royal Academy's concise but thorough study of his work on paper therefore comes as mething of a revelation. By its very nature it is more intimate and direct, and it doesn't so set and prejudicial response hinted at above as moderate and inform it. It makes the work as a whole clearer and more readily

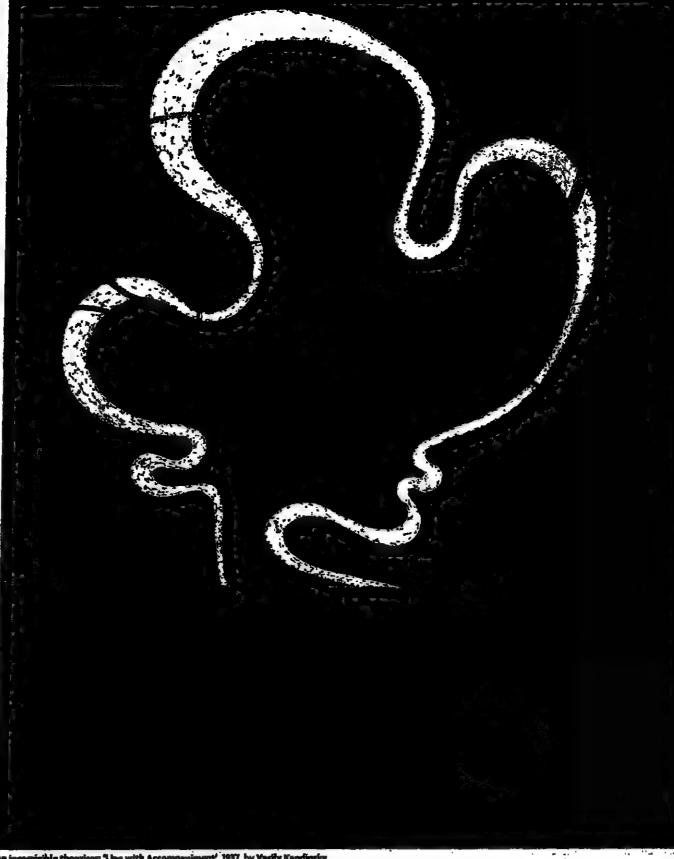
Kandinsky, born in Moscow in 1866, came to his vocation as an artist surprisingly late, and even then was a slow developer. Although he had long been painting in his spare time, it was not until he was 29 that he abandoned a career in legal academia to study art, "I experienced two events", he tells us, "that stamped my whole life and shook me to the depths of my being. These were an exhibition of French Impressionism in Moscow - first and foremost, the 'Haystack' by Claude Monet - and a performance of Wagner at the Court Theatre,

So he took himself off to Munich, where at first he failed to get into the Art Academy, finally making it in 1900. And while of the Munich avant-garde, which eventually coalesced around his own short-lived New Artists' Association and "The Blue Rider" group, his work through most of the 1900s remained more derivative than personal, decoratively conventional for all its Modernist

The early works in this exhibition show him looking variously to the graphic work of such artists as Munch and the English illustrator and designer, Edward Gordon Craig, to Nabis and Secession print-making, and to the Russian and German folk traditions.

But by the summer of 1908, when he painted a series of rich Fauve landscapes, in the company and perhaps under the influence of his fellow Russian Expressionist, Jawto himself at last, and his development over the next year or two, by now well into his 40s, was rapid and decisive. He remains very much the organiser and theoriser. As Frank Whitford, curator of the exhibition, tells us in his on the threshold of abstraction, Kandinsky began consciously to senarate his painting into three categories. The first was the 'Impression', which retained allusions to the natural world; the second the 'Improvisation', in which he expressed a mood or feeling more or less spontaneously; the third and most complex the 'Composition', which involved long preparatory work organising the

images into a structured whole." This succipct summary is perhaps the key to Kandinsky and his work, one way or another, for the rest of his life (he died in 1944), but it also suggests, by his evident mental attitude, just how it was that he was able to keep things so clear, working in apparently con-tradictory ways at the same time, or bringing quite disparate refer-



An incorrigible theoriser: 'Line with Accompanionent', 1937, by Yasily Kandinsky

## Intimate improvisation

Kandinsky's works on paper illuminate his entire oeuvre and his move towards abstraction, writes William Packer

ences together of the most unex- is always this to-and-fro.

Two large untitled pen-andwatercolour drawings of 1916 have the compositional structure of the freest of the Expressionist "Improvisations" of the previous several years, yet they revert even further back to the sentimental historicism of fin-de-siècle illustration. And those "Improvisations" themselves. nominally abstract as they are, always carry with them the clear suggestion of landscape, whether real or imagined, in their pictorial space and the light that informs place of criticism that all abstrac-tion is a sort of landscape. With Kandinsky, especially at the cru-

The wall full of these freer abstract and near-abstract water-colours of this period is the most exhibrating of all, and the true heart of the show. In their relation to the great, so freely expressive, truly revolutionary canvases of around 1911, which were arguably the first to flirt their way into a true abstraction, these active. open, brilliant watercolours represent Kandinsky's singular moment and his greatest and most personal contribution to the Modern move-

Thereafter, with his second marfrom his long-time mistress, Gabriele Munter, and from the mass of cial period up to about 1916, there sarly work in her care, the work by the Beuhaus and his final move, to bition Patrons Group.

degrees becomes less intuitive and Paris in 1934, to Miro. expressive, more ordered, closely-structured and schematic, more weighted towards "Composition", even as it becomes more unequivo cal in its commitment to abstraction. It is often frankly decorative. And with his return to Germany in 1921, taking up a teaching-post at the Bauhaus at Weimar, with its commitment to constructivist principles and the integration of the essential disciplines of art, architecture and design, his theoretical and speculative bent again predominates. We see him looking closely riage in 1917 which cut him off such sympathetic models as Klee especially, the constructivists at large and, after the suppression of

The sense now is not so much of decline or uncertainty, but rather of modest retreat and an open preparedness to experiment respond. What he would ask of his students, we see him doing himself. Only it is the directness and simplicity with which he does so, and the freshness of the statement. perhaps by virtue of the intimate, conscious opportunity that working on paper affords, that here is so engaging and surprising, that makes us think again.

Kandinsky - watercolours and other works on paper: Royal Academy, Piccadilly, London WI, until RADIO MARTIN HOYLE

### Wrong reservations about Britishness

**Broadcasting Corporation** has not yet decided on its new name. Doubtless it will he as cosmopolitan, as multi-cultural, and therefore as culturally nondescript, as the gaudy tailfins of British Airways, another concern overseen by a dinner companion of Tony Blair (whatever happened to those tailfins?).

"Liliburiero", with its laumiy revolutionary strut and irresistible tune, seems to have vanished from the World Service, replaced by a mechanical little jingle apparently spewed out to order by a computer. Wrong revolution (Protestant and British), wrong strut.

Broadcasting Corporation announced its reservations about Britishness in the come wak that a redio news item gave us a female eacher at some congress shrilly denouncing our education's emphasis on Europe and – I quote, I promise you – "dead white nales". I worder what continent she thinks we are part of. There was no frony in her tone, which is the most chilling omen of

The soldinant British Broadcasting Corporation picked a bad week for its droolingly inept pursuit of the latest fad. An entertaining series was launched evoking A Century of British Cooking.

Marguerite Patten, sense chef by today's dayds, miced her decade by decade history of cuisine in the isles which gnorant foreigners call British with archive recordings: a survivor of the siege of Ladysmith, a suffragette on wearing an old mackintosh to parry bed eggs and rotten fruit, Orville Wright on early flying with brother

At least I think it was. The programme annoyingly failed to identify the speakers. Could the suffragette have been a Pankhurst? And was that really Wright or an actor reading his words? Did people sound so smoothly articulate in those days? There was also a sample of Melba in Song, absolutely steady, as unwaveringly gleaming as a shaft of sunlight, as is natural from a voice massaged by peaches, ice-cream and

All the Rage is another Britocentric programme to give the whilom British Broadcasting Corporation onalms, Last Sunday this collection of "masical anecdotes from the past" reminded us that both Jacobite rebels and loyalists laid claim to "God Save the King". Perhans Beethoven was right: the English (or whoever) have a national

on too good forthem. David Owen Norris also reminded us of glees and catches, those uniquely English forms, and

illustrated the ancestry of

Carry On humour with a little number where the lines "You may come in and kiss/ Her whole state is but sevenpence a year" were set in such a way as to emphasise the repetition of "You may kiss/ Her whole".

Fine fare for a British Sunday, I must say, The series is informative, diverting and enthusiastic, all good Reithian values. We can't have that. Radio 3's The Rise and Fall of English dealt with the academic discipline, though it might have equally referred to the

in a week when a continuity ouncer referred to Ezra Pound's "treasonous" broadcasts (I can't find the word in my dictionary; do they mean treasonable?). John Carey, free of that air of patient restraint

which marks his

decline of the language

The BBC picked a bad week for its inept pursuit of the latest fad. An entertaining series was launched evoking 'A Century of **British Cooking** 

erances on TV's Late Night Review, and a distinguished assemblage (Sir Frank Kermode, Hermione Lee, Jeremy Treglown) pointed out that the study of Eng Lit actually started in Scotland where they aspired to the "superior refinement of the English ear". Switch on the radio to hear how time's whirligig has brought about

Caledonia's revenge. What you will not hear is Alan Ford, a factory worker from Leicesier, complaining about Englishness bashing and how the UK's largest country is discouraged from declaring any sort of national identity while the Scots and Weish celebrate

The point is obvious even to one with the spine of a jellyfish and the cerebellum of a sing. Apparently the for the sedicente British **Broadcasting Corporation** aspires to neither of these giddy qualifications. Next week's Counterblass: The Race that Dare Not Speak Its Name has been heavily

A Mr Philip Harding, allegedly responsible also for the cringe-makingly national terminology to use. has reportedly paled at such inflammatory ogramme makers are furious at his proposed censorship, and it takes a lot for programme-makers to come out on the side of the majority these days. Those seismic shocks you feel are worm

in the country) betrayed a

We learned nothing of any grounds of any of these characters. Each one of them had come into this world, one

certain lack of brain.

turning.

There was one particular debate in the House of Lords Bragg, in the course of an otherwise admirably apposite contribution, made the astonishing assertion that FTV's achievement in screening a greater number of docstaries than BBC1 during 1997-98 was one of the respons why it now has the right to consider itself "at

**TELEVISION** GRAHAM McCANN

## des the future of public service broadcasting, when the law really hit the floor, for

the corporation. his Lordship was having a suspices of the inspirational laugh. It was not just that Huw Wheldon - must surely the logic was so limp - there is more to quality, after all,

then quantity - but also that put in this area. Last Monday, for example least an equal public service Melvyn Bragg of all people -**Summer Arts** Guide

As the Weekend FT's worldwide circulation continues its rapid growth, this Summer arts Guide will provide our readers with a vital index of the major cultural events over the summer. from around the world. The guide will include a broad range of themes from music and film to the visual arts and will contain preview features with listings and comment

> To advertise please contact Alice Croxford or Ruby Sharma Tel: -44 171 873 4418 Fax: -44 171 873 3765 email: alice crowled : FT.com

FINANCIAL TIMES No FT, no comment.

broadcaster" in relation to a genuinely distinguished One can only assume that craft at the BBC under the recognise the sheer tawdriness of so much of ITV's out-

> saw the screening by ITV of an "TTN Factual Production" entitled Britain's Richest People '99. Matily narrated by Dennis Waterman, this was a documentary that in an act of smmg charitableness, gave the poor man at the gate a tantalising glimpse of the rich man in We spent some time with

Bernard "Bootiful" Matthews, who last year alone, we were told, sold 17m tur-keys and made a £24m profit. We were invited to gaze on admiringly as Bernard, as Waterman chose to refer to him throughout, wandered idly through his 22-room home in St. Tropez, walked along the bank of his private stretch of river ("He owns two miles of trout-packed heaven"), and sat contentedly, bushy-browed and charry-cheeked, sipping a the bowels of his Norfolk

Then we moved briskly on cup of tea down on these fur-



What a turkey! Bernard Matthews in ITV's exercise in casual voyeurism, 'Britain's Richest People '99'

Bradford shares "6,000 choice but to encounter 23square feet of New York lux-ury" with her husband, two dogs and an impressive array of highly polished art antiques ("You wouldn't want to put your

to Manhattan, where the nishings," Waterman letter "t" has already been novelist Barbara Taylor warned us). We also had no rendered redundant), organises all-night "pardies" in Soho and owns a sheer rock year-old Justin Etzin — not currently among the counface ("with wild cinnamon try's richest people, it was admitted, "but a good tip for growing on it") in the Seythe future" - who, aside

The ever shy and retiring from his strenuous efforts at Richard Branson took us on downsizing the alphabet (the a tour of his sumptuous- accompany a shot of a house patronised.

land Park", he pointed out helpfully, "is as near to being in the country as one can find if one lives in London"), the Marquis of Bath exhibited what appeared initially to be a series of portraits of Mad magazine's Alfred E. Neumann ("They come under the Neo-Expressionist School", he explained) and property tycoon Nicholas van Hoogstraten revealed that he is in the process of designing his own personal mausoleum ("I'm leaning towards Egypt"). On and on it all went, treating its subjects with glutinous respect and its viewers with ill-disguised

At no point during this stupefying exercise in casual voyeurism was the audience such hoary clichés as "Hey, Big Spender!" betrayed a certain lack of accompany a shot of some-"House in the Country" to

was left to presume, not with the unknown and friable potentiality of the conventional human life but rather with vividly adamantine souls rubber-stamped with and for a very special function. Bernard Matthews once bought 20 turkey eggs and a small paraffin-oil incubator for £2,50 at an auction and then somehow metamorphosed into a multi-millionaire. Barbara Taylor Bradford started conjuring-up best-selling novels shortly after leaving the typing pool of the Yorkshire Evening Post. Anything as impudent as analysis, the programme implied, would have been futile: "some people are just born lucky." The essence of public service broadcasting has as much if not more - to do with the kind of attitude one brings encouraged to do anything to programme-making as it so burdensome as to think. If does with the kind of prothe use on the soundtrack of grammes one makes. "Why". Huw Wheldon once pro-"Money, Money, Money", "It tested, should one accept.

I Was a Rich Man" and "cardboard as against art". tested, should one accept even if the alternative is "third-rate art as against heart, the use of other musi- first-rate cardboard?" It is a cal excrescences ("I Like question that ITV would do Driving in My Car" to well to ponder. Programmes may sometimes be playfully one driving in his car, pointless, but audiences should never, ever, be

The BBC provedute

need for its orga

particular mailtaille

ted an entermina

Transpersion

excling a Centar

2015 Back

1 3

1.00

4.00

į.

Sec.

N 17-4 ্ৰ : ভন্নাট্ৰ

1 520

100

2.224-

1.1

A STATE OF

475

1. 2 · 2 · 4.

3 1 S 2 2 2 42

British Cooking

 $T \rightarrow T \rightarrow T$ 

V 447 F

2 Dec. 1

1000 22

5 100

Company of

1000

 $\varphi_{i}(u_{i})=\varphi_{i}(u_{i}^{-1})^{-2}.$ 

Action 18 18 18 18

and the total of the

April 10 10 2941 (197

garing a gentury and although

But the facilities of the

Barrell Commence

i in a superior con

我要 中国海、第二(第)

Section of the Section 1

gy made to the terms

Brown Same

Se fregge to the second of the

app those for the

862 Kr + 1 25 - 25 - 15

production of the second

mater part with the con-

S. Maria - 1974

A Carterior Spirit

12 41

· - · ing the state of t Section Bushing X To State of the state of the

\_ 26 a ~ ° VI. Marie Walter St.

A CONTRACTOR And the second The second second

M. Mr. Samer

Contract of the

Charles of Many

1ª ....

Y No. 7

18 FT 182 A CONTRACTOR - - - - - - -

- 27 \*\*\* \*

المداجدان الصباح ويدني

4 - 25 m - 100 "

A STATE OF STREET

St. Cherry's

 $E_{\rm p} \simeq 2 \, g_{\rm p}$ 

e-1 5 °

9 1 1

 $(\underline{AB},\underline{A$ 

200

# reservation Now men can blame hormones

Testosterone-driven competitive behaviour can be a mixed blessing, if a blessing at all, says Raj Persaud

Why does the man who has was negatively associated with everything for a casual affair?

The worlds of politics, sport lives or careers of otherwise highly successful men,

But new research into the role of the male sex hormone testos- men, might its effect on male terone in enhancing the male competitive drive for dominance, yet at the same time contributing ried out by Alan Booth and to the destruction of family life, James Dabbs of Penn and Georpromises to supply a biological answer for the first time.

Testosterone has long been linked with the drive for dominance over others, even when more passive compliance might to divorce. be in your own best interests. For example, prison inmates who test about their research was the find-high in testosterone levels are ing that testosterone levels did more likely to have committed not have to be abnormally high violent crimes, engaged in crimi- to have a negative effect on marnal activity at an early age, violated prison rules more often and of testosterone were more likely been judged more severely by to report lower marital success

Testosterone is related to a sures. general sensation-seeking tendepending on one's social background and resources.

individuals low in socio-economic status often find the most exciting things to do are illegal, while those from higher classes can find activities that are both stimulating and socially acceptable, like driving fast care instead of stealing them, arguing instead of fighting, playing competitive sports instead of brawl-

testosterone levels between 20 to the results of their investigation 40 times that of women, exactly into 2,100 Air Force veterans who how potent restorterone can be is received four medical examinahave found testosterone mea- main finding was that testostersures increase in women with the one fell and remained low when males achieve or defend domistatus of their professions and is higher in more aggressive

In a 1996 study of female university students, testosterone

If you are a man, your chest

probably puffs imperceptibly

when you read about the current

wiedom of evolutionary psycho-

logy. You know the story: how

you can't help being aggressive

and promiscuous because that is

everything, a wonderful career. frequency of smiling, the absence adoring family, still so often risk of which is sometimes regarded as an indicator of dominance. Another study in the same year and business (the Chinton affair found that women testing high has not yet faded from memory) on testosterone had more sexual are replete with examples of sex partners and claimed to need less scandals wrecking the family commitment from a man before engaging in sex.

But as testosterone is found in much higher concentrations in behaviour have been previously underestimated? Research cargia State universities in the early 1990s on 4,500 army veterans revealed that men producing more testosterone were less likely to marry and more likely

What was particularly startling riage. Men with mid-range levels than those with very low mee-

Booth and Dabhs found men in dency. Sensation seeking can the top third of the population have positive or negative effects for testosterons concentrations were 50 per cent less likely to get married. Of those who did, 43 per cent were more likely to get divorced, 31 per cent more likely to have separated temporarily. because of marital strife, 38 per cent more likely to have had extra-marital sex and 12 per cent more likely to have hit their WIVES.

Now Alian Mazur and Joel Michalek from Syracuse Univer-Although men usually have further, they have just published the men got married, but rose with divorce, the rise in levels preceding by two years the divorce, and remaining high until three years after the breek-up.



There is thus a strong suggestion that changes in a man's anyimment which causes these sity have developed this work rises in testosterone may make marital breakdown spece likely.

This change might be the man's experience of dominance outside as well as inside the famhuman primates rises when nant positions, and falls when they are dominated.

This link between testosterone, dominance and competition could are not conducive to the co-opera- in a hierarchy. mean that men with high testoe- tion and mutual support essen-

terone levels tend to carry comnetitive behaviour into relationships with the opposite sex.

This would result in difficulty not marrying-or, once married, being unable to sustain it and divorcing or, if still married, hav- dising the relationship.

tial to cobabitation.

Sensation-seeking behaviour linked to testosterone may mean men with high testosterone finding a spouse and therefore become bored with marriage more quickly then others, and so seek other partners, thus jeopar-

Aggression and dominant behaviour is overtly or subtly behaviour are well suited to gath- concerned with managing domiering and amassing resources, nance and subordination, and achieving and maintaining sta- testosterone is the hormone most tus, but when unchecked, they strongly linked to men's position of competing for dominant status

affects male testosterone in two Sports, quizzes, elections, critiways: testosterone rises in the

face of a challenge as if it were an anticipatory response to impending competition; second, after the competition, testosterone rises in winners and declines in losers.

But a life-long pattern of success, competition or challenge, could lead to continuously bigher levels of testosterone, which might in turn influence a need to dominate, compete or get restless

in a marriage. Competitors with a previous history of success in their sport tend to have higher levels of testosterone after a competitive match than those with a previous history of losses. This may go some way to explaining winning and losing streaks.

The precise function of the elevated testosterone following a win and the drop in testosterone following a loss is not yet known. One possibility is that winners are soon likely to face other challenges; the high testosterone prenares them for this eventuality. The drop in testosterone among losers may encourage withdrawal from other challenges, thus pre-

venting injury. Teresa Julian and Patrick McKenry at Ohio State University found in a study of 37 middle-aged men that lower testosterone levels were associated with better marital satisfaction and higher-quality perent-adolescent relationships.

The implication of this new research is that to achieve a contented family life, many married couples may now have to reconsider the role of a career which encourages competitiveness in the man and so raises his testosterone levels, in turn endangering the marriage.

But Jeffrey Foss of the department of philosophy at Victoria University in British Columbia points out that chauvinists will rejoice at the finding that the will to compete is enhanced by testosterone. This produces a biological rationale for men's tendency to dominate in society, if the drive to rule is determined by testosterone, because practically every man has higher testosterone levels than any woman.

Yet maybe, Foss contends, competitive spirit is not always an advantage, particularly where persistent concentration and continued co-operation is required. In his local school district. Foss notes that among 109 secondary school scholarships, 71 went to girls and only 38 to boys. Yet boys led the girls in suspensions one levels of winners are high by 78 per cent to 22 per cent. If the will to dominate, driven

by testosterone, explains the greater tendency of men to misbehave and thus be suspended from school, it may also explain poorer academic performance.

which Brazil beat Italy, testoster-Foss concludes that testosts Brazilian fans who had watched one may be a mixed blessing, if a blessing at all. the match on television and 🗷 Raj Persaud is consultant psy

It seems therefore that the act chiatrist at the Maudslev Hospital in London and author of Staying Sane: How To Make Your Mind Work For You. Metro. £12.99.

## . and women can be more macho, too

Husbands may be useful, but when it comes to foraging for survival, grandmothers are more important, says Jerome Burne

what made your hominid ancestors successful all those millions savannah. However, it is my sad duty to

induce a little deflation. The latest findings have man-the-sexyhunter exiting stage left, pursued by the new Amazonian woman. It is perhaps no accident that much of the data from archaeol-

ogy and primate studies that support the picture of alpha males driven by their genes to copulate indiscriminately, while the more cautious female stays back at base being nurturing, was gathered by males. A new generation of largely

female researchers has been coming up with a very different interpretation. Take, for example, hunting.

A key element in the Macho (Male Alpha Culture: Home-making Ovulators) model was the idea that, because women were usually encumbered with children, only men could go off for. days to hunt in groups. This has had all sorts of theoretical spinoffs: male hunting bands at the better sense of direction, mar-

riage, and even language, origi- "The myth of the male hunter hunting," says Hawkes, "that the notion that women are not as of years ago on the African nating in ment-for-sexual-favours has taken another knock from affects their own families' nutri- driven by sex as men are. deals and so on. However, painstaking research by Olsa Soffer, of the University of Illinois at Champsign-Urbana and a leading authority on the

ice-age hunter, has discovered evidence for nets on shards of gathering food. pottery dating back 25,000 years. Now that has a lot of implications. "Net hunting is communal and involves the labour of women and children," says Sof-

catch snything much bigger than hares or foxes, but an analysis of the bones that litter the floor of the caves near the Crech village of Dolni Vestoniche, where the pottery was found, show that small game make up about 46 per cent of the total.

Modern-day hunter-gatherers who use nets are very successful, some weave nets that can trap a net on these animals, they were immobilised," says Soffer. "You didn't need brute force. You cam heart of business, men having a club them, hit them any old WAY.

Kristen Hawkes of the University of Utah. She talked for the first time to the women in modern day hunter-eatherer societies and found that male style hunting is actually a very inefficient way of

The men often come back empty-handed and even when you average out the calorific value of their occasional big kills, they actually supply far less food than the women do by foraging Their nets probably couldn't for roots and berries near the

> This has an important knock-on implication for the Macho model because man-theprovider is central to the idea that what women fancy is men with resources - that's why balding, tubby older male executiv lure curvy 22-year-old females into their Porsches

But Hawkes has found that 1,000lb animal. "Once you got a among Tanzanian hunter-gatherers, what is more important than having a man around is having a grandmother to help out with the child-rearing and food gathering. "It's women's foraging, not men's

tional welfare." But even if women can effect mean they are as interested in

sex as men are, does it? The Macho model claims that men's best genetic interests are served by impregnating as many women as possible, but that

A picture emerges of

female chimpanzees being willing to risk life and limb to have sex with mates they fancy anyway

women have to be more choosy because they can have about five or six children and so need to save themselves for the best gene-set available. But in a new book published this month, (Womien: an intimate geography, Virago, £17.99) science iournalist Natalie Angler scathingly rejects

"DNA studies of a group of chimpanzees in West Africa," she tively fill the larder, that doesn't says, "show that 50 per cent of the offspring turned out not to be the offspring of the resident top males." Instead, a picture emerges of the females being willing to risk life and limb to have sex with mates who do not follow the Macho model of attractiveness but whom they fancy SUAMSA.

> Angier believes that human practices such as clitorectomies and purdah indicate human females are equally determined to follow their own desires."If female sexuality is so muted," she says. "why must men all over the world go to such lengths to control and contain it?"

One of the things females find attractive, apart from resources, is niceness. "If you interview people almost anywhere in the world and ask them what they want from a partner," says Robert Sapolsky of Stanford University, California, "they will tell you they want someone who is kind and who loves them."

Chimps seem to appreciate kindness as well. "Studies with chimps show that females don't just submit to Mr Big," says Sapolsky. "Frequently they distract him and smeak off with a

male they fancy and he is often Mr Nice Guy. They may share things - mutual grooming - or he may carry the kids when there's a leopard around." DNA samples show that nice guy chimps father almost as many offspring as the alphas. Female choice aside, having

Previously, research has found

Would such results be repli-

in the form of an insult testoster-

relative to those of losers follow-

Similar effects occur among

sports fans. Following the 1994

World Cup soccer tournament in

ing chass matches.

decreased in Italian fans.

lots of partners may not be such a brilliant strategy anyway. "You can estimate that each episode of casual sex has only about a one or two per cent chance of producing a baby," says Angier, "If you compare that with the three to four months that it normally takes for a couple to conceive, you end up with about the same number of chances of conceiv-

The final nail in Macho's coffin comes from the purely physical challenge women are mounting to male supremacy. While it is true that on average males are higger and stronger than females,

today's top female athletes can run, swim and skate faster than any man of only a few decades ago. The bet is that women will be beating men in distance races by early next century. Even the size of the clitoria is increasing.

Last year an Australian researcher, using a new 3D camera, discovered that the erectile tissue attached to the clitoria inside the body is at least twice as large as the experts believed. There's a lot of erectile tissue down there that's not drawn in any anatomy text books," says Helen O'Connell, a urology surgeon at the Royal Melbourne Hospital in Australia.

It's almost certainly significant that this new Amazonian model of ancestral women who were prolific hunters, sexually adventurous and physically strong, has emerged at a time when men are increasingly uncertain about their identity.

A report recently found that male adolescents were suffering from low self-esteem and confusion about their sexual role.

But the Amazons needn't be threatening. The real message of this evolutionary revisionism is a liberating one. Humans are enormously flexible. Different strategies work at different times and when it comes to being nice or nasty, nurturing or predatory. both men and women can do it equally well.

onage

Like any successful business, we've expanded.  $T/\!arkappa$ Guardian The Startian for leadures an expanied business section, including investment advice, provided, interviews, gossip dies City and, di course, reporting aron when Brunner, the Financial Fournalist of the Tears. free thinkers welcome What when would you expect aron the Levorages of the lears were the work of the real of Sagrardian . W. Carl

The humble cloak with a hole has become a catwalk feature with a host of sub-genres, says Vanessa Friedman

When his bright pink version strode down Ralph Lauren's runway last October and the fashion crowd collectively shivered with excitement, it was clear that the once standard poncho had been anointed object of this season's sartorial makeover. I wasn't thrilled with the idea.

Confronted by the Lauren poncho, I felt not an anticipatory frisson, but a rather unpleasant jolt of recognition. Call it a "mac-eleine" moment. Other women must be experiencing the same. Haven't we all got a poncho in our past?

The cat-walk poncho sent me hurtling back to the poncho I once wore at summer camp. It made me wonder: what are designers thinking, and are we really supposed to take them seriously? Is there a place for ponchos in a grown-up wardrobe, or is it more a case of poncho. ponchos everywhere, and not a thing to wear?

The particular poncho in my past was army green and required by my summer camp because of its enforced early morning swims. I wore this poncho, which had once belonged to my father (who used it during his stint in real boot camp), for long hikes through muddy woods.

Though I have successries of camp, I do recall certain poncho attributes: its coverage (full-body). Its weight (light), and its ability to fold up into a very small square. Still, no one would have judged it a fashion

The route to the designer poncho isn't a difficult оле to track. Inspired by the turning century, designers turned to techno-labrics. which in turn led them to the military (source of all technological innovation), which led to the military clothes of last season (cargo pants/epaulette jackets/ zip-up vests).

From there it was only a short step to ponchos since, as far as the military goes, ponchos are indispensable.

In fact, the Roman military invented ponchos, in 200 BC. According to Bronwyn Cosgrave, a Vogue editor and author of Hamlyn's forthcoming History of Fashion: "They needed something to put over their toga during their far-flung military campaigns to protect them from the weather, and what they came up with was called a tected from the elements and casula, a wool outer wrap slipped over the head, often with a hood." It only took a our personal interiors". mere few centuries for the same idea to be translated for the women fighting it out on the urban battlefield.

Or travel along it. According to Interior View, the trend-spotting French magaglobal nomadism gains popu-

o YA FEEL
TRENDY.?

larity, so do the accourrements of the nomad. Foremost among those is the tent, "either the final layer of our clothes or the final layer of our habitat", and the poncho is merely a tent you can wear

table, it makes us "feel profrom hostile environments. Safe, snug, and at home in

Who knew a square piece of fabric had such deep psychological ramifications? Well, Ralph Lauren, Marc Jacobs, Miuccia Prada, Joseph Ettedgui, to name a you want to go haute or hearty, there is a poncho for white waxed cotton waist-

you. There is, for example, the Polo poncho, a luscious bright pink, orange, purple. or khaki silk shantung. available with matching capri silk pants, perfect for the city warrior.

There is the trekkinglength red, blue, cream, or green-grey nylon model with clear front pocket (for storand extendable back (for

rucksack compensation). The space-age white rubberised cotton Louis Vuitton version is available in rib- or hip-length, with subtle, LVembossed Perspex toggles on few. This spring, whether the drawstring of the hood. There is even a quasi-UFO

length style from Joseph. There are so many choices and none of them is cheap. The Lauren rings in at £1.500. Vultton £315 (£340 for the longer version). Prada Sport £300, and Joseph £119. Is the price worth the protec-

To arrive at an answer. you have to consider the garment in a cityscape. On the ing identification papers) plus side: "The poncho is a practical piece," says Ettedgui. "It's not a coat, not a scarf, not a jumper, but can be used as all these things. For that reason it can blend into any wardrobe, from sporty to ethnic."

And from Lauren: "I have always been inspired by military and surplus clothing, and the poncho done in the finest cashmere and silk sives a fresh, modern edge to spring dressing."

Actually, the benefits of the fashion ponchos are not so different from the benefits of my camp poncho. They are lightweight, provide full protection, and can be stowed in a tote bag.

There is also no restriction Vespa, fold yourself into an Alfa Romeo) or limit to the bulkiness of what you wear beneath (Gaultier's heavy jumpers. Givenchy's structured suits, even one of Viktor & Rolf's clown-couture dresses, would fit under a

Ponchos (one size of course fits all) are also figure-friendly. As one convert says: "They're perfect for hiding body flaws." Weigh these, then, against the obvious drawback: the woman wearing a poncho looks less like a woman than a sack, or like someone trying to save

Ponchos do not exactly enhance the appeal of the wearer, no matter what the label is inside or the efforts of the designer to create forms out of fabric (Lauren's flowing silk, Joseph's stiffly structured cotton). In the end, a poncho is still a poncho, and ponchos may be a lot of things, but they aren't sophisticated.

Just because you can fit something over a couture dress or a briefcase doesn't mean you should. As Richard Martin, curator of the 17-18 New Bond Street, W1 Costume Institute at the Metropolitan Museum of Art. 45 Sloane Street, SWI (0171says: "You think of ponchos 235 0008); Joseph, 77 Fulham as being dragged through Road, SW3 (0171-823 9500); the mud, worn in the wet, as Veronique Branquihno, at being totally utilitarian. As Brown's, 23-27 South Molton far as fashion goes, they're Street, W1 (0171-491 7833), really indoor items."

the rain poncho is what Jonathan Adler, 465 Broome most people think of when Street, New York 10013 (001 they think of ponchos, there 212-941 8950).

are actually seven subgenres of the poncho family. These include the fish-net poncho, a basic square with high turtle-neck collar and ball frings trim; the lapponica, a plaid wool poncho originally from Finland: the ruana, a small Colombian penche traditionally worn by bullfighters (and stewardesses on Colombian airliners); and the "skoncho", a do-it-yourself poncho (take blanket, cut hole).

Last season cutting-edge Belgian designer Veronique Branquihno showed her version of the fish-net poncho: a loosely-knit fringed top in cotton (£355) and leather (2950) titled "Divine". Joseph already has one such hippie poucho in stock: an irides cent black knit capelet (£69), while potter and textile designer Jonathan Adler, whose store in Manhattan's SoHo is a destination for the idiosyncratic design set, has started importing South American ponchos (\$350).

"I went down to Peru a lot for my work," Adler says, "and started wearing of movement (hop on a ponchos because they were the perfect thing to take the chill off."

They are also the perfect expression of the current, surprisingly long-lasting, revival of the 1970s rich hip pie look - the allure of the hand-made, comfort clothes which swaddle the inner consumer and ultimately may have more staying power than their rainy-day cousins. Adler thinks so. "I believe in the power of the poncho," he cries. So does Alexander

McQueen, who showed embroidered sheepskin versions in his autumn/winter show; Burberry, which did knit fringed versions in its second line; Chloe, where Stella McCartney traded the traditional tweed jacket-andtrouser suit for a tweed poncho-and-trousers combo; and Clements Ribeiro, which basket-wove wool strips into a peasant chic style. Apparently, when it comes to ponchos, as when it comes to April, when it rains, it pours.

Polo, Ralph Lauren, 143 New Bond Street, London W1 (0171-491 4967); Louis Vuitton, (0171-399 4050); Prada, 43 and and A La Mode, 36 Hans Indoor? Well, yes. Though Crescent, SW1 (0171-584 2133);



Men of the cloth indulge you, not themselves

## Treat yourself to a little bit of heaven

Italy's monks and nuns have been mixing lotions and elixirs for centuries. Elizabeth Helman Minchilli visits an outlet in Rome

in almost all the shop's

by the Nardi family for four

generations. "The store

began by selling simple

herbal mixtures, with some

dry goods," remembers

Umberto. "Over time our

relationship with the monas-

teries has deepened and we

have been able to develop a

hand cream with lots of glyc-

daily face cream. It has a

Ai Monasteri has been run

Rose-scented lotton for your most intimate parts. Fenugreek-infused breast cream. Count leor's Waters. These are not exactly the sorts of product you'd expect from Italian monks. But this is just a sample of the wares for sale at Ai Monasteri, a century-old shop in Rome's historic centre which offers an inspired selection of goods made by monks and

The store, a stone's throw from Piazza Navona, was founded in 1892. Polvere per Piedi (foot powder) and Aceto Ammorbidente (vinegar fermented to stimulate the scalp) are still displayed in antique glass-fronted cabinets. Signora Nardi and her son Umberto gladly answer

when products are hyped for "pure" ingredients, it is worth remembering that and white labels. It is the purity has been around for a while, and that nuns and monks know something small batches. And these about it. They have been mixing elixirs, tonics, creams and lotions for centuries and their products are based on a few simple, natural ingredients.

"It was the monasteries of a product and not its that preserved much of appearance that matters." the information during the Middle Ages," says Umberto. "Carefully transcribing might expect. ancient texts and recipes. they made sure that ancient knowledge concerning the healing properties of plants was not lost. The monks were very concerned with curing people, not just spiri- and Crema da Giorno, the tually but physically as

well."

absorbed almost instantly. There is a slightly serious, pharmaceutical air about Ai making it the perfect day-Monasteri, and recommendatime moisturiser. A speciality of Ai Monastions are not handed out

teri is its Acque del Beneslightly. Umberto spends half sere, or waters of well-being. his days at Rome's Sacred Sprayed on the body, these Heart University, where he are lightly scented colognes teaches botany, pharmaceuticals and phyto-cosmetics. used to refresh. For my husband, I:bought He can and will explain the Acqua del Cante Igor, Count litany of medicinal qualities

> perfume was first commissioned by the Russian count in the 15th century, and it is said that its effect has led to many an amorous conquest. Other products are less cosmetic than comestible. Honeys and jams are made with organic materials and based on traditional recipes.

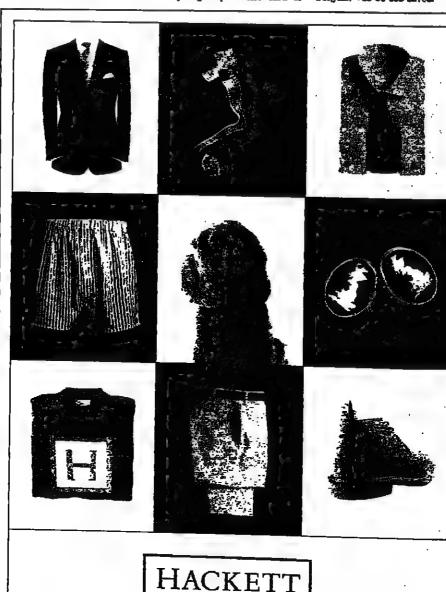
The range of boiled sweets

Igor's waters. Its delicate

relationship that is benefiincludes such old-time tastes as lavender and violet. The packaging has re-Many of the elixirs and mained old world - Florentonics at Ai Monasteri claim tine papers and simple black to have specific health banefits, but their long lists of concoctions that are rigorbitter ingredients may leave you praying instead for a ously made by hand, in miracle cure. It is products vary, depending on the seasuch as Tintura Imperiale, or son. A lotion may be runny imperial tincture, that are one time and thick the next. most tempting: it promises

"Our customers are a special simply, to do everything. group," says Umberto, "They Just a drop in a glass of understand it is the content water, in tea or coffee or taken straight will keen your digestive tract in order, cure And the products themyou of motion sickness, disselves? Heavenly, as one infect your mouth and freshen your breath. After a My personal repertoire of teaspoon or two, at 90 per addictions includes Crema cent alcohol, I'd be ready to Mani. a lavender-scented believe anything.

Manasteri Specialities erin (precisely what my gar- from the Monks and Nuns den-damaged hands crave) of the Abbeys of Italy, and Crema da Giorno, the Piazza delle 5 Lune, 76 00186 Rome, Italy. very light perfume and is Telifax: +39 06 688 02783.



ESSENTIAL BRITISH KIT

LONDON

SLOANE STREET, JERMYN STREET, COVENT GARDEN, THE CITY, CANARY WHARF AND HEATHROW AIRPORT TEL 07000 HACKETT (07000 4225380) www.hackett.co.uk





Between two stools

Romeo Sozzi's furniture combines classicism with modern design. Helen Kirwan-Taylor is delighted to have found it

For some years Christian Liaigre, the Chris Bonington of furniture, has been scaling His original pieces have dazzled the public and infuriated the competition who shamelessly copy the Frenchman's creations without bothering to conceal their crime.

elftoa

heaven

So when I accidentally strolled into a boutique on the fashionable Via Montenapoleone in Milan and saw the most beautiful furniture I have seen since first visiting Christian Liaigre's showroom three years ago, my immediate thought was that he had another lawsuit on his hands. But upon closer

examination, it became clear that Romeo Sozzi is not one of the many Liaigre rip-off artists around. He is the real thing. In fact, Sozzi is the designer who first produced Liaigre's work, having come across his stand at a small furniture fair 10 years ago. Now his range, and his craftsmanship, are very much

#### 1 wanted to make things with love, one by one, to personalise my style as Liaigre did his'

This week at the Milan Furniture Fair, it is the stands of the Milanese glants - Cassina, B & B, Driade, Cappellini - that dominata. They offer the furniture equivalent of brands such as da or Gucci – lovely to weer but ubiquitous. So many Milanese design houses are no longer ma-end-

pa operations but international corporations with turnovers of tens of millions of pounds, that Sozzi's story, and work, is particularly notable. .... He is the third generation of his family to work in the furniture business, although

. ...

.:=

 $\mathcal{P}_{\mathrm{cons}}$ 

the first to design himself. His grandfather built horse carriages; his father was a furniture restorer. Today, two of Sozzi's sons work with him. The third, Davide, who is training to be an architect, is learning the ropes at Interior bis, Françoise Pfyffer's design

top but they

style as Liaigre did his."

shop in London. Romeo Sozzi began his career representing other designers in the small town of Lecco, 40km north of Milan, before launching his own company, Promemoria (which means to remember) in 1987. Two years later, he approached Lizigre in Paris and asked if he could produce and sell his designs.

"This was when no one knew him, no journalists, nobody," Sozzi points out. "He was having a very difficult time showing his Their venture was anything

but simple. "He wanted me to sell a lot," says Sozzi, whose boutique was strategically located in the middle of the fashion district and quickly draw the right kind of clientale. "I said we can't do a lot – it's not possible. It's better to be exclusive. I have a friend with an Alfa Romeo oider," says Sozzi. "It is beautiful. It is so beautiful because there are only three in all Europe.

Lisiere would send Sozzi tiny models of his furniture wrapped in Cellophane with a note "Pour copier" (to copy). They would arrive in pieces," says Sozzi. "I would call and complain and he would say 'C'est la vie'. I would come to meetings in Paris and he wouldn't be there. He would call me later forgotten."

Sozzi and Lisigre eventually parted company but remain good friends. Sozzi is grataful for the years they spent. working together. Furniture is not like making clothes," he says. "You have to keep trying and starting over. It can take three to four years. to get a piece right. Christian

flagrantly beautiful: design that uses the not only to try new best Italy has to things but to keep offer. The people trying. Before who produce the Liaigre, Cassina leather used in and B & B were Sozzi's chairs and always at the

sofas, for instance, are those who turn out were industrial. I wanted to Jtaly's famous shoes and make things with love, one handbags. Silver-smiths from by one, to personalise my southern Italy are commissioned to design Sozzi's is not starkly pared knobs and coat hangers.

Europe's most famous - Armani and José Carreras for starters - and still manages to be lighthearted, "Pluto", for instance, is a wacky low stool covered in felt or leather "Dumbo" is a dining table with big floppy legs.

is featured in the

homes of some of

The designs of Sozzi reflect Liaigre's influence, but no more than Art Deco or the

detailing is far more 17th and 18th century elaborate. contents of his father's restoration workshop. His bold use of dark woods includes Liaigre's depleted) Wenge.

But the Brancusi touch, which is so apparent in much of Liaigre's work, is nonexistent in Sozzi's. His lines are classical and precise (he was trained in fine arts at

light cigar, but still

touch better still."

remarkably full of flavour. If

Cohibas have been the crème

de la crème, this is just a

Sahakian is putting his

money where his mouth is.

"I'm personally putting a couple of boxes of 50 aside. I

"My lines are softer than Liaigre's," says Sozzi. "I learned that from papa, from looking at the 17th century furniture he restored. The origins of the Battista table [his best seller in England]. for example, are English. Dad worked on many similar tables, I took the design and

L'Academia Brera), but his

copied it, altering bits here and there. Sozzi is more what the Italians call an artigiano, or craftsman, than an international designer like Liaigre. They're night and day," says Françoise de Pfyffer, who discovered Sozzi's work by accident six years ago and is the exclusive dealer in England and Switzerland. Her showroom in Sloane Avenue, London, usually contains 10 to 15 pieces from Sozzi's collection. The two are old friends, having worked together on

> under her wing. Romeo is very low key, she says. "He doesn't think he's a star. He could have all the success in the world and he would still be the same cuddly man who brings his family with him when he does a job abroad." Sozzi's wife handles the

> several international projects.

and Pfyffer recently agreed to

take Sozzi's 24-year-old son

accounts and Davide ("Lupo" to papa) tends to the window displays and layouts in de Pfyffer's showroom while jealously guarding and polishing papa's creations. He is also here to learn English. Though initially shy, once allowed to speed away in his native tongue he is obviously his father's son - thoughtful articulate and eager to design.

family what banking is to the Rothschilds. The tradition is in the blood, which is why the business won't go up in smoke when design editors suddenly decide that plastic is the new wood or colour the

"I love my father's work

because when you sit on a chair, you sit on chair," says Davide. "You lean back and it's comfortable, nothing thrusts into your spine. But at the end of the day, a chair is a chair," he adds, with characteristic northern Italian pragmatism. "It has arms and a back. When you see something you like, you take what you like, change it, improve it, but at the end of

the day it's still a chair with

four legs." Design afficionados will always stick by their favourites (I still marvel at the beauty of some of my Liaigre pieces), but we are always on the look-out for new and different talent. Not because we are fickle, but because there is a real dearth of well-made, modern furniture that can fit into both modern and traditional surroundings.

Sozzi's can. By splicing together tradition and vision. he makes furniture that is modern without being cold. As his son Davide points out, Romeo Sozzi does not want to change the face of design; he just wants to add some handcrafted beauty to a world filled with high-tech, industrial sameness. He's climbing the furniture design mountain by keeping things

 Interior bis, 60 Sloane Avenue, London SWS; tel: 0171-888 1104. Romeo Sozzi, Via Montenapoleone 8, Milan; tel: +39 02 76000 785. The Milan Furniture Pair runs from April 18 to 19 at Galleria Chiocca. Domodossola 1. Milano 20145 tel: 39 02 43 03 63 17.

Romes's furniture: Narciso screen £1,090); and Pierre stool (£670). Above: Rebecca chair, folds to becc a stepladder (£610); Dumbe table in cherry or oak (£4,170) or abony (55,864). All smileble to order Portrait of Davide Souti by Jaso

## Trinidad gets in your eyes

Edward Lamont discovers a new and slender Cuban cigar that demands a serious approach to smoking

Imagine for a moment that the French have produced a new wine, reputedly the best vintage ever, with grapes from only the finest vineyards. Word of it has been leaking out in wine lovers' magazines for several The few bottles that

make it to auction

are sold for -

record prices,

breathless for

the wine to be

released on to

market. It is the

crowning glory

any host with enough cash and

connections to

Finally, the

French Ministry

new ambassador of

announce patriotically,

will be known as Château

Ridiculous? Perhaps, but

transpose this sequence of

events to the Caribbean,

you have in essence the

latest Cuban cigar launch,

incredibly named Trinidad.

originally carried nothing

Some of those lucky enough to receive the cigars as rare diplomatic gifts even tried to

them, such was their disdain

It was their mistake. They

had not looked at a map of

for this little known entry

from the "Trinidadians".

but the name, and no mention of its provenance.

French wine, they

of Agriculture makes it official. This remarkable

Denmark.

have procured a

leseving.

oenophiles

the open

The Cubans, thumbing their noses at the capitalistic vogue for short fat robustos, have opted for a long slender profile for this cigar, similar to the Cohiba lanceros. In a small concession, the

decrease brand confusion called Trinidad. (many Cuban cigar names are owned by other companies in the US, where they are used to selling largely Dominican versions of the originals).

Supposedly, Castro created the new cigar to replace his long-standing favourite, Cohibas, as an exclusive gift for diplomats and other important guests. Not so, in fact, he knew nothing about the new cigar until it was mentioned to him by the press. And then, it is not clear he entirely approved It is true, though, that they originally circulated only in diplomatic

And that, by any Trinidads are cigars for the elite. Last November, saleroom, they achieved the top price ever paid for a cigar at auction, when a box of 25 original diplomatic sold for 29,890. Having paid just under £400 per cigar, the anonymous buyer will have the dubious honour of being able to put the price of a

production by a whopping replace wine with cigars, and small car up in smoke 1/32 of an inch. Unlike the simply by passing his robusto, which is a smoke humidor at a decent-sized for a man in a hurry, this is dinner party. a cigar that demands serious The simple gold cigar band Edward Sahakian, the space in your time planner.

version of the cigar (71/2 in

by 19/32 in) has been

thickened for commercial

In a Geneva saleroom, they achieved the top price ever paid for a cigar at auction, when a box of 25 sold for £9,890 give them away before trying

The cigar was believed to have been born of Castro's insistence on producing new cigar brands to increase Cuba and spied, down on the export revenues and south coast, a colonial town

owner of Davidoff in London and a man who knows his cigars, is impressed. "This tobacco is selected from the finest of the finest of the

made in the 20th century." The fundadores, as the new cigar-size has been labelled, is listed at £25 on the menu in the cigar lounge at Che, in London, but it sells for a mere £18 at any of the cigar merchants in the area. City traders will recognise this as a potentially lucrative arbitrage. Castro will not be

in London: Che restaurant and bar, 23 St James's, SW1, 0171-747 9380; Davidoff, 35 St James's St, SW1, 0171-930 3079. in Paris: La Cinette, 157 rue St Honoré, Paris 75001 +83 1 42960499. In Canada: La Casa del Habano, 1434 Sherbrooke, Ouest Montreal, Canada +1 514-849 0037.





#### FOOD AND DRINK



The first asparagus? Surely asparagus only grows in Britain in spring, its season lasting no more than six weeks, usually in May and June

**COOKERY PHILIPPA DAVENPORT** 

## Fresh, seasonal and local

... those should be the watchwords for cooks everywhere, says Philippa Davenport. But she admits it's easier said than done

mate had the English become b the second world war that the average city child reputedly believed that milk grew in bottles on doorsteps.

Now almost all the nation's

children know that milk comes from cows, but 50 per cent apparently also think that margarine comes from cows' milk. Some 33 per cent believe that oranges number do not know that ham comes from pigs. (The vacuumpacked watery pink squares often passed off as ham create confusion, I dare say.)

These unappetising statistics come from the National Farmers Union in a press release to announce the launch of a national campaign to promote

regionai foods available Britain today.

It is good news that the NFU has caught up with what keen cooks have known for years, and some food writers have always urged. It clearly makes good sense to take proper pride in one's own produce, rather than slavishly by to foster and follow foreign food fashlons in British kitchens to the virtual exclusion of one's own.

Buy fresh, buy seasonal, buy local is a wise motto. It offers the shopper good tastes and good value. It also beips to support rural economies and maintain a living countryside, enables small producers to survive, and cuts down on wasteful long journeys between field and plate.

ous and joyous way forward. Cutting back on central buying by supermarkets in favour of supporting local small growers and producers is equally desirable. (Booths, the small family run chain in north-west England deserves accolades for leading the way.)

What makes me weep, however, is some of the misinformstion the NFU appears ready to disseminate. There is real plea-sure in eating certain foods at certain times of the year," it says. So far, so very good, but listen to the next bit. "Spring sees the first asparagus crops as well as aubergines, celery, spring greens, fresh peas and lettuce." Hang on a minute. The first

asparagus crops? Surely aspara-

iseries; and "exotic" bread -

rediscovered recipes from

the regions of France and

Add the expansion in

bread-based snack foods.

such as pizzas and grilled

sandwiches, and it is not

trial producers. Supermar-

kets and points chauds (where part-baked and deep-

frozen doughs are delivered

to be finished off in ovens on

the premises) are at an obvi-

ous advantage when it

the world at large.

surprising that boulds are being squeezed by indus-

uson lesting no more than six weeks, usually in May and June. Pess and lettuce come a bit later and aubergines later still. Even in the sunniest Mediterranean areas, aubergines are regarded as high summer crops. not foods for spring feasting. As for celery, that surely is in its prime in autumn and winter, not particularly exciting to spring

appetites? As possing as what has been included in the NFU's spring list, is what has been left out. There are some uniquely British vegetables at their best in spring, not as famed as asparagus perhaps but foods that all true vegetable fans look forward to just as eagerly, perhaps more so because they are less widely available.

So divorced from their country the wide range of seasonal and Farmers' markets are an obvi- gus only grows in Britain in Seakale is a native British delicacy. Purple sprouting broccoli is more delectable than mop-headed green calabrese in my opinion. Then there are Jersey Royals. other early potatoes, rhubarb and some of my favourite saladings

Watercress flourishes best in ularly good eating when fastgrown before the weather bots up too much. The same is true of chervil and chives, bitingly acid sorrel and lovage with its intriguing lemon-celery flavour underninned with a hint of curry.

Spring may not be fully sprung, but here are a few cooking ideas for vegetables found in good greengrocers, farm shops and the garden.

Purple sprouting broccoli and seakale, like home-grown asparagus when it arrives, are wonderful simply doused with melted butter and a sprinkling of fried breadcrumbs. Hollanda sauce is the classic alternative.

The richness of steamed salmon, grilled mackerel or herring is perfectly foiled by Sorrel sauce. Try it, too, with poached eggs on toast or hot nard-bolled eggs in a nest of pasta or rice. Any leftovers are expellent tolded into an omeid For two to three people, melt 50a butter. Add 75a somel (weighed after the stalks have been stripped from the leaves) washed under a cold tap and lightly squeezed dry, plus 1 con water, a scrunch of sea salt and a grinding of black

Cover and cook like spinach, stirring occasionally until reduced to a tender khaki coloured puddle. No need to whizz the contents of the pan in a food processor, the leaves dissolve to a smooth buttery purée of their own accord when thoroughly

Another quickie is Watercree sauce. This one is particularly recommended to partner posched chicken with new potatoes and carrots. For six people, put into a food proces 100g watercress leaves and only the tender young stalks. Chop very finely. Add 6 tablespoons mayonnaise (a good propriet brand will do quite well in this Instance) and whizz again. gradually adding 300ml of the hot chicken poaching liquor. Cream scant 2 teaspoons arrowroot and 1 tablespoon cold water to a peste in a small

Carefully blend in the tercress mixture, bring to the boli stiming, season and continue cooking for a couple of minutes until the sauce stabilises and

For a pleasingly aromatic Lovage and potato salad to serve with chunks out from a ham hock or fillets of smoked eel, slice hot potatoes thickly immediately after boiling or steaming (the first Jerseys and skins, in my view). Dress them quickly with a vibrant mixture of 2 very finely chopped shallots, lovage issues and persiey, some sait, black pepper, 3 tablespoons olive oil and 1 tablespoon lemon juice, and serve while still warm.

Another excellent and emitenti avitene first course appetiser) for epring-like days la Lamon-buttered caudilowar with anchovies, parsiey and garlio croutons. Rub 60g thick, crustless, very dry (I mean deliberately staled until beginning changeable spring weather. to curi slices of bread with a cut Rocket and radishes make partic-gadio clove. Dice the bread and toes the cubes in a large frying pan containing no more than half their weight of sizzling butter or

> When richty toasted all over, remove the croutons and keep them warm. Break a large creamily curd-headed cauliflow into sprigs and steam until just tender. Barely melt 50g butter in the frying pan. Add the finely grated zest of a lemon and at

olive oil or a mix of the two.

least 2 tablespoons of lemon juice. Swirl quickly to mix and remove from the heat. Add the lightly cooked and well-drained cauliflower and a snowstorm of chopped parsley. Toss to anoint the cauliflower. Add the croutons plus salt anchovy fillets snipped into short lengths (the contents of a 50g tin plus their oil). Toss again and serve while still warm, adding a few quartered hard-boiled eggs if you want to make more of a meal of the dish.

The season for leeks is more or less over, but if you can find some late developers that are still young and slim enough not to have woody cores, try this Salad of leeks with coriander Trim the leeks of coarse greenery and hairy rootlets. Clean them well and cut into half lengths. Choose a flameproof casserole or heavy based saucepan that will hold them in a single layer (# Le Creuset buffet casserole is ideal). Bruise some coriander seeds and toast them in the pan over low heat.

Add a little coarsely ground black pepper and a generous sturp of your best ofive oil, enough to cover the base of the pan by 1cm. When the oil is aromatised and warm, add the



leeks. Turn them gently for 2-3 minutes. Then pour on enough liquid (cold water well leced with freshly equezzed femon juice) to come most of the way up the

Cover tightly and cook over minimal heat until done to your illding, turning the leeks every now and then to encourage even cooking. Transfer the leaks to a dish. 'Add a few spoonfuls of chopped corlander leaves to the cooking liquor and feat boll to reduce it and emulativ it to a syrupy sauce. Add extra olive oil If too tart (or more lemon to sharpen it) and salt to taste. Pour the sauce over the leeks and

leave until tepid before serving. Finally, for those who like to combine weeding with cooking, a your system and improve the looks of a lawn is to put

Pleasailt seled on the menu. For best results blanch dendelions by covering them with upturned flowerpots for a few days before picking. That way they will be less bitter. Pick young leaves from the centre of each plant; those on the perimeter can be tough.

Wash and dry them, mix them with chicory or endive if your lawn is low on weeds, and dress them with the sizzle of hot becon fat. The addition of snippets of crisp streaky becon, a few szuteed chicken livers, crisply fried poultry skin or pieces of duck confit turns this said into a mmorable feast.

### French and baking for a fight

Boulangers are determined to hit back at industrial bread-makers, says Debbie Macklin

French bread front has forced French boulangers to rediscover the taste of tradi-One of the simplest and

greatest pleasures of being really good baguette. The long lost with the short shelf-life, invented for the Parisian public of the 19th century, became the icon of Gallic daily life - immortalised in Marcel Pagnol's 1950s <u>film La Ferrone du Boulan-</u> ger. Yet so widely has it been imitated the world over that recognising the real thing is not always easy.

Ironically, Pagnol's film appeared just when the qualentering a period of radical sation switched the focus from quality to quantity, and for a good 30 years the buguette was the most conspicuous victim.

Today, traditional French quite what they used to be



Hot competition on the bread is gaining ground, the houlanger has realised the value of going back to basics and promoting the unique laste and qualities that set French bread apart. "Bread is being revalued

in France is breaking into a in France," says Jean Francois, head of science and technique at the Ecole de Boulangerie et de Pâtisserie de Paris. 'The steady postwar decline in bread consumption, associated with bottomed out, and the market is now in a phase of

'Industrial bread is made more quickly - the more quickly you make it, the more additives change. Post-war industriali- you need, and that has an impact on the result'

In other words, it is comes to churning out a responding to today's consumer demands. Certainly, the French are still very attached to their daily bread; bread has made a comeback. in a recent survey more than Of course, things are not 90 per cent agreed that "nothing can replace bread in the old days, but in a to accompany a meal". But if fiercely competitive home tradition explains this market, where industrial attachment for the older generation, young consumers have other interests, notably the quality and nutritional value of bread. Another trend is that while older people tend to differentiate only between daily and "superior" bread.

the young cite many more

categories; bread to accom-

pany a meal; bread that is

always available and easy to

use (yes - the sliced loaf);

wide variety of freshly baked breads throughout the day. To clarify the difference between industrial and artisanal bread-making, the gov-ernment stepped in five years ago and defined a bouionoerie. The name can only be applied if the bread is made, cooked and sold on the premises. The law also lays down strict criteria for any bread calling itself pain de tradition français (or any

no deep-freezing. Around 30 per cent of the bread consumed in France today is industrial bread. and this figure continues to rise. Having lost 23 per cent sweet bread for breakfast. of their market share since

combination of these words).

It must be made from wheat

flour with no additives, and

such as brioches and vienno- 1988, boulongers are defendlearning the art of publicity. "Our primary responsib ity is to ensure the quality of our product," says Yves Boisserie, deputy director of the Confédération des Boulangers et Pâtissiers de France. "I believe passion-

ately that there is a difference between our products and industrial bread. We must communicate the dif-So what is the difference? Time, quality of ingredients and know-how are the three essentials. You can't rush the real thing. Ask any self-respecting boulanger and he will tell you that it takes

a minimum of five to six

hours to make a decent

"Industrial bread is made more quickly, by people who are, on the whole, less qualified," says Boisserie. "The more quickly you make bread the more additives you need, and that has an impact on the result." According to Hubert Chiron, master haker, bread historian and manager of the experimental bakery for the institut National de la Recherche Agronomique in Nantes, the baguette - which still accounts for 70 per cent of daily bread sales in France serves as the reference point to judge the skills of a bou-

"If his baguette is good, then you know that he has ered the most difficult mast element of his profession." says Chiron. Why? Because a



One in the oven: the age old method of bread-making

baguette is nothing more happy to wait for his Retrothan wheat flour, water, salt and yeast. "The secret is to succeed with so few ingredi-

There is no single recipe for success. As Boisserie points out: "A good boulanger adapts to his customers. and they all have their own preferences." This explains why the French are prepared to walk further to reach the boulanger of their choice.

In the town where we live there is no doubt who the most popular boulanger is. You can tell by the queue which stretches back down the pavement outside the Gerbe d'Or boulangerie in Saint Germain-en-Laye birthplace of Louis XIV, 40km west of Paris. Philippe Gouley's customers are

dor baguette - and believe me, it is worth the wait.

The Retrodor was the first of a new generation of top-ofthe-range traditional breads to appear at the beginning of the 1990s. The trademark belongs to the Viron flourmill in Chartres which produces top quality bread flour and shares the secret of its recipes for baquette a l'ancienne with boulangers who buy its Type 55 bread flour. About 400 now do. Such branding, whether on a national or local scale, is now all the rage. Typically, the wrapping states the commitment of miller and boulanger, and the qualities of the bread.

In the case of the Retrodor ~ a pain de tradition français

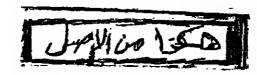
which claims to taste like a pain our pommes to go with baguette of the 1930s - the wrapping says: "The flavour of a good baguette should be neither too bland, nor too salty, nor acidic, so as not to subtle taste of oysters. His interfere with the flavours of

the food it accompanies: the doughy part should be creamy in colour, with air holes that are irregular in size and distribution. The crust should be golden, so that its caramel complements the flavour of the inside, and finally, it should last longer" - if it ever gets the chance. In spite of the success of

his Retrodor, Gouley knows that selling baguettes is not enough. He offers a dozen speciality breads which he recommends to accompany various foods. These include

boudin, mannedor for caviar. with seafood, and pain de seigle on citron to set off the pătisseric range - a "must" for any boulanger these days is mouthwatering.

One notable exception to this emphasis on variety is Parisian boulanger, Lionel Poilane. He still prefers to concentrate on what he says he does best: the large round sourdough loaf, made from stone-milled flour based on ancient methods of fabrication. Mind you, there is no need to come to France for one of his loaves: he sends them to overseas customers straight from the oven, and, like all large country loaves, they are made to last.





# This is it — the moment for fine wine

anything else, but there will Batailley 1995. doubtless be other, more ambi- in between these nents over the days to come

them. Meanwhile, I strongly rectruly exciting 1996 and, even better value, 1995 vintages:

والمواجعة

27 200

Office Francis

garage and service

ma ingthe entire

★ 性性等 中央 1

 $(z_k) \sim (\omega_{i,k})^{-\frac{1}{2}}$ 

No 14 1 1

The state of the s

أجاه القائس بالصعيع

The Court of the last

会を得る。

\$76<u>.5</u>4. 1 ...

Traditionally structured British wine merchants, such as Berry Bros & Rudd and Justerini & Brooks, still list considerable quantities of both 1995s and 1996s and not just red bordeaux.

Finance directors of younger, less well-funded outfits might baulk at this stately stock turnover but these rivals face each other across London's St James's Street, secure in the knowledge that their activities are underpinned by sales of Cutty Sark and J&B Rare Scotch whiskies

respectively. The relatively mature 1986 vinavailable from Oddbins Fine Wine for fust £105, but hedonists might well be tempted by the 1995 vintage on sale at Berry

Congratulations to those exceptional Ch Margaux 1996 for Bordeaux château owners realis- £199 at Berrys. From the same tic enough to announce a dra- merchant, more cautious buyers matic price reduction for their can luxurists in the amount of 1998 red bordeaux. With Bor- pure pleasure available for £19.95 deaux merchants' cellars piled a bottle: either Ch Poujeaux 1996, high with unsold 1997s, it might back to Flash Harry form, or the seem crazy for them to have done. sophisticated cocktail that is Ch

tions, less realistic announce- extremes, Grand Puy Lacoste · 1996 is £39.95 at Berrys and more the exceptional 1994 Rioja Resar-My colleague Nicholas Faith glamorous than a first growth in vas (Roda at £240 a case from will be reporting in detail on indi- many a duller vintage. The secvidual wines and whether to buy ond wine, Lacoste Borie 1995, is another winner. There is no obviommend one last raid on the ous shortcut to working out which region or proprietor performed better in 1995 or 1996 except to say that web site addresses are much less likely to be found on the labels of 1995s.

But fine red bordeaux is made in such quantity that it never disappears from the market and demand even for the trophy wines produced by the microchateaux has softened considera-

bly over the past year.
This is definitely the moment to buy 1997 Sauternes (and 1997 German sweet wines), however, if you have not already taken that sensible step. They are quite deliclous, and much more impressive than the vintage's red bordesux. tage of Ch Haut Brion has been Ch La Tour Blanche 1997 is sensational but unfortunately was released at a price to reflect this. Berrys is asking £360 a case for it in its en primeur offer. Probably Bros for 2125 a bottle, or the best value in their 1997 Sauternes

offer is the sensational Ch Doisy Daine (2219 a case), although the 1996 vintage of this wine (£22.95 a bottle from Berrys) would make delicious drinking already.

Wines from elsewhere which must be pounced on now, if only for cellaring, include those delicions 1996 burgundies, at prices that look increasingly attractive:

ing that this is the source of some of the world's finest wines bottle from enthusiastic retailers today - if only, alsa, in the upper reaches of the price range. To top drawer names such as Chalone and Calera, Bibendum has added Kalin to its portfolio of imports. and those already seduced by the integrity of this producer's wines, especially dense Chardonnays. should investigate-straight away: lar Landmark Chardonnay,

formia producers to export include The Wine Treasury of London (Kistler, Alban et al) and T&W Wines of Thetford. Much easier to find is the regu-

It is a sad fact for wine lovers which is truly delicious and more

such as Uncorked of London ECL

Other UK retailers which take

the trouble to persuade top Cali-

Jancis Robinson concludes her two-part wine buying guide with recommendations for fine wines. She picks red bordeaux, Sauternes and Austrian whites that should be pounced on now, and gives tips on how to track down some elusive Californian giants

John Armit Wines of London WII looks a snip now that prices from Spain are rising by the minute); and the best Australian reds from the extremely successful 1996 vintage.

The Australian Wine Club can oblige with many a hand-picked parcel, but so, too, can Lay & Wheeler of Colchester, Essex, for Henschke's beautifully balanced Eden Valley reds and Bibendum of London NW1 and Oddbins for D'Arenberg's generally underpriced and dramatically styled messages from McLaren Vale. Bibendum is also raising its

outside the state that Californians like their own wines so much, even New Yorkers can hardly get their hands on the best. One young wine merchant, Richard Lashbrook of Thorman & Hunt in south London (0171-785

Araujo and Harlan. Wine-friendly restaurants, such as the Fat Duck at Bray, Berkshire, and Ransome's Dock in Battersea, south London, tend to he the heneficiaries, but those who would prefer to see them on

6511), has been doing his best to

winkle small quantities out of

such truly fine producers as

appetising than the dearer Damaris bottling, from Oddbins

The chain's top sevan specialist branches, Oddbins Fine Wine (branches in London, Oxbridge and Scotland's twin centres of wine excellence), have decided to go nan on Washington state wines, too. This is sensible in terms of quality at the top end, which can match California dollar for dollar. Washington's more ordinary wines, though, look relatively expensive at the

Andrew Will's Washington

game in California, acknowledg- their own dining tables can some- Cabernets and Merlots stood out times get their hands on the odd when I visited the state in 1996, and it is thrilling to see that the teetotal winemaker is sufficiently dedicated to the British market to be prepared to export some of his sought-after bottles. Expect to pay 124.99 for his intense Sorella

1996, but look out, too, for his single vineyard Merlots. If you like the no-prisoners style of Cabernet, the mineralsrather-than-fruit sort conventionally associated with Ch Latour. then Wing Canyon Mount Veeder Cabernet Sauvignon 1993 and 1994 are well worth investigating tria. This is where connoisseurs

(£22.99 and £18.99 respectively at

Oddbins Fine Wine). Another, more famous California producer, whose Cabernets have long tasted as though old-fashioned Ch Latour were the archetype, is Paul Draper of Ridge. Here again, the British benefit from his personal commitment to the UK market, and cannot only jump aboard the 1998 Monte Bello futures bandwagon (try Adnams of Southwold, Suffolk on 01502-727220 and Morris & Verdin of London SE1 on 0171-357 8866), but also wallow in such quintessentially California reds as Lytton Springs 1996 Ridge (£19.65 Adnams). Unlike some rather unpleasantly jammy Zinfundels, this vineyard blend of

from the native grape go from pungent youth to disconcertingly burgundian maturity. The Rieslings have the weight of Alsace and the race of the Mosel. Merchants selling fine Austrian wines include: Raeburn Wines of Edinburgh, 0131-3431159; Berry Bros & Rudd of London SW1 and

Another fine 1996 red based on

a venerable northern California

vinevard is Villa Mt Eden's

Grand Reserve Zinfandel from

the old Monte Rosso vineyard so

cherished by Louis Martini in the

good old days before California

growers had heard of Chardon-

nay. It is about £17 from Noel

Young of Trumpington near

Cambridge, Harvey Nichols and

The bandwagen to jump aboard

for fine white wines, however, is

undoubtedly that labelled Aus-

can find elegance, fruit and com-

plexity - whether in sleek Ries-

lings and cracking Grüner Valtli-

ners from the Wachau and

Kamptal, sophisticated reds, or

the sweet marvels of Burgenland.

outlive the sweet and those made

The dry wines will probably

Liberty Wines of London

(0171-720 5350).

Basingstoke, 0171-396 9600; Ben Ellis Wines of Surrey, 01737-842160; Bibendum of London NW1, 0171-722 5577; Philglas & Zin with Rhoneish grapes sug-Swiggot of SW11, 0171-924 4494; gests herbs instead of simple Bouquet Wines of SW3, 0171-351 9623; and T&W of Thetford, fruit, and has a real sense of

> gone). They all demonstrate an extraordinary eye for fresh produce and a determination to match this with the most suitable wines, far

more of them served by the glass than in Europe and often in a flight - that is. several different wines to see you through your meal. This attitude, this invigor-

ating approach to serving only the freshest at the

keenest prices, inevitably

siest of menus, all printed

for that particular service.

lunch or dinner, offering

only what is best at that

moment. By tomorrow they,

and yesterday's deliveries,

This approach contributes

## I left my culinary heart with the chefs of San Francisco

Fresh produce, fine wines and keen prices make the Bay Area special, says Nicholas Lander

Opposite a bus shelter poster is never enough time to eat your kids to talk to you about pot or sex?". I had one of my most exciting meals in San Francisco.

Readers with long memories may quickly identify the from this message alone. Eos is in Haight Ashbury, once the flower power capital of the world, now a respectable suburb with wonderful views and, as demonstrated, the occasional top restaurant.

A combination of factors makes Eos particularly exciting - heavily Asianinfluenced food such as scallop and rock shrimp cakes with gingered aicli, tiger prawns with caramelised soy onions and That red curry chicken with bok choy, a sensational wine list that seems to offer nothing but the best at very fair prices, and casual yet attentive service. What it demonstrates above all, in a restaurantobsessed city, is that the

new is as good as the old. For the restaurant reviewer as well as the conscientious diner, San Francisco presents two logistical problems. The first is that however long you stay, there

asking "Are you waiting for at all the places you want to, your kids to talk to you The second is that as San Francisco, and more particularly neighbouring Berkeley and Oakland, spawned California cuisine, there is a definite choice to be made - to location of the restaurant return to those places which started this culinary revolution or to explore the new competition?

My inclination was for the

former and jet lag did the rest. Just before fatigue crept in on the first night we managed to get an early boolding at Oliveto, a pioneer of the Italian cooking that has swept the Bay Area and ago. As I walked past the food market underneath the restaurant, which bristled with bright California prodisappointment could have set in with age. Such fears lasted a few

seconds. The restaurant has worn remarkably well. The menu and wine list manage to combine the comforting and the cutting edge in equal proportions, and the kitchen is as skilled as ever. Whereas many American restaurants serve pasta in quantities that would be

Oldies but goldies

All in San Francisco unless otherwise stated: Chez Panisse, Berkeley, \$10-548 5525 M Offreto, Onkland, 610-547 5356 M Bay Wolf, Onkland, 510-655 6004

M. Disput Short 0-11, 415-961 500 M. R. & G. Lisunge, 415-982 7877, the best Chinese III : Fog Gity Diner, 415-982 2000

Greens, 415-771 6222 New Kids on the Black Asia SF, 415-256 2742, fusion food Em, 415-588 3068

Mazzini, Cathand, 510-640 5320 The Stanted Door, 415-861 8032 -Vietnamese food Fringale, 415-543 0573

came in a generous bowl. My main course of lamb cooked three different ways - a piece of slow roasted shoulduce, I wondered whether der, a couple of spicy lamb sausages and some perfectly cooked lamb fillet on a skewer - was testimony to a confident, experienced

> One Californian restauranumber of good eateries and their unwavering standards to one single phenomenon usually the preserve of econ-

omists - competition. "There are so many places

Italy, here the amount of eat out but if standards drop tagliatelle was just right. or prices get too high, cus-The bottorga (grated mullet tomers just never return." where we last are five years roe), which accompanied it, he explained. The Californian lifestyle also contributes. With so many people travelling all the time, restaurants here have a higher throughput then most Eurnpean restaurants. This restaurateur's 50-seater restaurant, open from 11.30am to 9.30pm, serves up to 200 customers a day.

The most beneficial aspect teur ascribes the increasing of this for the customer is that restaurant prices in the Bay Area remain lower, particularly in terms of the value they offer, than anywhere else I know.



At the culinary epicentre: Alice Walters, founder of Chez Panisse in San Francisco Republican Panisse

ing well, the bills hovered on plified by the accomplished either side of \$200 including tax and service. And our most expensive dinner proved to be the most disappointing, at the generally highly rated Boulevard.

The stimulus that close competition can bring was exemplified by another good Italian meal at Mazzini, a relatively new trattoria less than a mile from Oliveto. Here, the design is more consciously Italian, but the cooking is not yet as polished as Oliveto.

Eos and Mazzini were my only excursions into the new world of San Francisco restaurants. For the rest of the to combine a casual For four, eating three seri- time we concentrated on the approach to dining with unrecognisably enormous in and so many people want to ously fine courses and drink- relatively old world - exem- extremely professional ser-

timer Bay Wolf; Greens, probably the world's best vegetarian restaurant; the exemplary fish cooking of

the Hayes Street Grill, which has just celebrated its 20th birthday; and an astonisbingly good lunch in the upstairs café at Chez Panisse, California's culinary epicentre since it opened in

From such experiences my most urgent recommendation must be to try to eat in the Bay Area at the first opportunity. All of these places unfailingly managed

vice (fortunately the days of the menus I was lucky

to lower prices, as it means only the minimum stock is held overnight. It also means the menu you have eaten from becomes the restaurant's calling card. I have brought home all

are history.

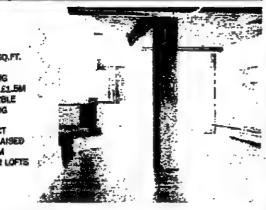
cooking of Oakland's long- the over-solicitous, out-of- enough to eat from in San work actor turned waiter Francisco, where I must conwho regales you with a 20- fess I have left - as well as a minute monologue on sheaf of credit card slips today's specials seem long my culinary heart.



En Primeur The most comprehensive offer of the finest Growers - shipped direct

Email: realwine@la-reserve.co.uk Marble Arch Hamostead 0171 435 6845 0171 402 6920 0171 385 551

A SPECTACULAR DEVELOPMENT OF 32 SPACIOUS APARTMENTS 860 - 2000 SQ.FT. PRICES FROM £270,000 - £625,000 WITH BALCONIES OR TEPRACES FROM 289 SQ.FT. - 649 SQ.FT. INCLUDING ONE 2200 SQ FT. PERTHOUSE COMPRISING
THE ENTIRE EIGHTH FLOOR WITH A WEAP AROUND TERRACE OF 1520 SQ.FT. AT £1.5M
HIGH SPECIFICATION FEATURES: WOOD FLOORING, HAND-MADE KITCHENS, MARGLE
BATHROOMS, BESPOKE LIGHTING. FUIL! NEIGHT DOUBLE GLAZED DOORS OPENING
ONTO GLASS BALUSTRADED BALCONIES OR TERRACES, SECURE LINDERGROUND CAR PARKING AVAILABLE: GROUND FLOOR BY UNIT WITH UNIQUE DOUBLE ASPECT HIGH CEILING SPACE, AIR-COOLED WITH FULL HEIGHT WINDOWS, FULL ACCESS RAISED BEECH FLOOR AND ULTIMATE LIGHTING "WEDGEND VIEWING 10.00AM TO 5.00PM T 0171 336 0011 F 0171 713 1404



**UNCOMPROMISED STYLE** 

LANDMARK ARCHITECTURE

Marketing Suite

Now Open

Open Every Day 11am-ópm

30 ST. JOHN'S WOOD ROAD, LONDON NW8

The Pavilion Apartments represent a remarkable blend of landmark architecture, inspiring views and a rare sense of space and tranquillity situated in the heart of St John's Wood

Guide Prices for Apartments: £200,000 - £745,000 Penthouses: Prices on application

HAMPTONS

0171 - 286 8080

Knight KF Fraňk

Millennium Harbour... ...the Peak of Perfection London's most exciting and futuristic riverside development. designed to meet the living needs of the 21st Century. Adjacent to Canary Wharf, Millennium Harbour is a six multimg waterfront complex offering a range of 1, 2 and 3 bedroom luxury apartments set in extensive landscaped gardens and all with river views. Designed by award winning architects CZWG, the exceptionally high specification includes a 4,000sqft state of the art leisure complex, garage parking and 24 hr concierge. LAST 17 APARTMENTS READY FOR IMMEDIATE OCCUPATION Luxury 2 hed, 2 bath, apts with large terraces from £195,000 3/4 bed apts with 300 sqft terraces from £500,000 2,000 sqft duplex penthouses with triple terraces £1 MILLION

**FPDSavills** 

APARTMENTS SET WITHIN THE AREA LISH HORIVID FROM £180,000

EXCLUSIVE

SHOW APARTMENT OPEN TODAY

LCR DEVELOPMENTS 0171 828 3636

FRANK HARRIS

ilisted Georgian freshold (circa 1720'il ou cantora lide of Great ames Street opposite Bedford Row and close to Groys lun Gardens, spend over 5 floors with over 4,500 aq. ft (net internal) of space with traginal wine cellar and early Georgian panelling.

0171 387 0077 (se) 0171 388 2504 (km) ARSICAN EC2, 1st ir 4 bed flet in black with 24th postur, car perising by separate regulation, \$219,500, Fernit Horm & Co

GALLIARD HOMES

Open 7 days, Monday to Friday 10am-6pm.

Saturday & Sunday 11am-5pm

0171 537 7502

OPPORTUNITY...

READY FOR **IMMEDIATE** OCCUPATION LATTA LAKNIZHEDI

18.19

NEW 1, 2 & 3 BED. APARTMENTS PRIME LETTING LOCATION!

\* IDEAL FOR THE CITY & WEST END &

UP TO £275,000

\* RENTAL YIELDS \* OFFICE OFFICE 9.4%

319-325 EUSTON ROAD FONDON MMI

**OPENING WEEKEND** 10.30am-5pm SAT 17th-SUN 18th APRIL '99

REGISTER NOW - FREE CALL 24 HRS 0800 90 89 88

0171 620 1500

Winkworth



CHESTERTONS

KENSINGTON

SQUARE, W8

An elegant Grade II listed period

house circa 5360 eq it (496 eq m)

ONE & SCOOK MAN IN ADMINISTRATION OF THE

sought efter squere. 7/8 beds,

nursery kit, stall/bed 8. utilily m,

cidals, cellars, gdn & communal

FH £2,400,000

ENSINGTON 01,71 937 7244

icent 21' conservatory, 130' garden. Freehold 4575,000

VICTORIA PARK, E9 Tel: 0181 986 4216

Enton Row, SWI A well presented 3 beds modern town home LEASEHOLD

5) Years (Approx.) CE355,800 Cadogan Sq. SW1 Sparious 2nd fic aparotest with 2/3 beds. balcony. LEASEHOLD: 73 Years (Approx) CE1,500,000

lakey Mews, SW3 A modern town lacese, 1/2 receptions, 4/5 bedrooms 3 bath, kitchen/brenkfast room, roof ace. FREEHOLD (20059,000

Looking for the right house? First click on the right site.

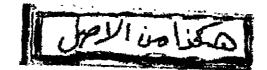
Property viewing from the comfort

· 1000's of properties to match your requirements, directly maintained by leading agents. Finding the time to visit Estate Agents can be sible to fit into a busy lifestyle. In under 2 minutes the Internet Property Finder can bring 1000's of properties into the comfort of your office or home. Up to date details from firms such as FPDSavills.

Hampsons, Halifax, General Accident, Knight Frank, Legal & General, Royal Sun Alliance and many others. www.propertyfinder.co.uk

(ipf) THE INTERNET PROPERTY FINDER

riverside will have through



#### PROPERTY / MOTORING

# \* Riverside views will have been through the mill

Gerald Cadogan reports on a project that will save a jewel of Scotland's industrial heritage and provide homes at competitive prices

Past the Stanley Mills, a few miles upriver from Perth in Scotland, huge volumes of water tumble down to the

The mills are a spectacular monument of the waterpower era of the industrial Revolution, and the Tay, on which they stand, is a snappy, powerful river famous for salmon fishing and also, once upon a time, freshwater pearls. From the 1780s until 1989 the mile

Now, the Prince of Wales' Phoenix Trust is converting two of the mills into housing. When the Prince visited two weeks ago to lay commemorative bricks, the sun shone and a fisherman stood and cast in the swirling water, oblivious of royalty and the contractor's noise.

in partnership with Historic Scotland, Phoenix has taken on a huge brownfield housing scheme at Stanley. Its task is to save a crown jewel of Scotland's industrial heritage (once Britain's most northerly cotton mills) and provide houses and flats at competitive prices (currently from £39,000 to £140,000) and a visitors' centre. Craft shops will come later and perhaps an art gallery.

The mills, listed category A, are as majestic as their riverside setting - and some of the new residential units are so close to the water that. owners could fish from the sitting room window, if that 'ine' caused by the American were allowed. Fishing rights Civil War (when a main aim are not included.

Sir Richard Arkwright, the founder of modern factory such as Lowell Massachusystems, planned the mills in 1784 at the downstream raw material shipped to protection against gunfire.

. . 100

2

=

· 15 1 1 22

- 500 E

 $j \in \mathbb{Z}^{n}$ 

100

199



Royal bricklayer: the Prince of

Stanley's main asset," says archaeologist Ron Fitzgerald of Halifax-based Structural Perspectives, who has found investigating the mills an exciting project.

"Until about 1825 water was better," says Fitzgerald, and at Stanley it stayed so, thanks to the Tay. In 1825-1828 new mills were added in red sandstone and a gas plant, with a water-lined circular gas holder, to provide lighting. The workers' hours ran from 5am until

.In the 1860s the mills had to close in the cotton "famof the North was to secure cotton processing for places setts, rather than have the Britain, . as the South In the late 19th century the mills turned to making cotton belting and webbing for the army. The world wars helped business,

When the mills closed in

1989, they were processing

artificial fibres. They quickly became a target for vandals, until in 1995 Historic Scotland took the site into care, belped by a grant from the Heritage Lottery Fund (which by now has given £2.4m).

In 1997 Stanley became Phoenix's first project in its mission as a non-profit making charity to acquire, repair and find new uses for major historic buildings which might fall into decay or be demolished. If restored, they must benefit the community and help local regeneration.

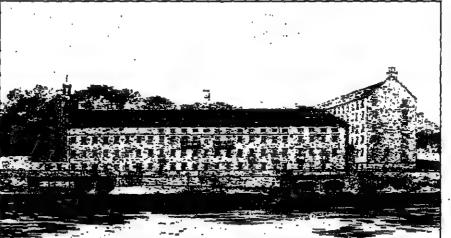
Stanley has also had grants from the Gannochy Trust (£150,000) and the Historic Building Council for Scotland (£744,000) and a loan of £500,000 from the Architectural Heritage Fund. the largest it has given.

The size of the buildings is not an issue for Phoenix. In his former private capacity, director of the trust, was

ing on Fort Gilkicker at Portsmouth, which is part of the Palmerston era land defences against the French. The scheme for public access and private apartments includes removing an earth bank that has been piled against the walls for added



River views: Kit Martin (left) and David MacLehose, part of the team effort



Soon we shall see the walls

At Stanley, Historic Scotland has made the 1780s Bell.

tight, using recycled slates from Perth prison, and will turn it into the visitor cembre. Mill - its bell called the

From here, people will and lit the mills. On the

workers - sound and water- step out into a large courtyard to view the grand industrial archaeology of Stapley's vast wheel pits and the gas works that powered

the two mills, the Mid Mill fronting on to the river and the East Mill, where Phoenix is making 39 (vertically divided) houses, maisonettes and flats.

Many units have stunning water views and those in the Mid Mill keep the original ripple-effect cailings with long brick arcades set between cast iron beams - a feature of early industrial architecture designed to be nance, says David MacLefireproof.

Although marketing has only just begun, five units have been sold or agreed already. Rooms are generously sized and the kitchens finished with good quality, but simple woodwork. With units ranging from one to four bedrooms, there should be a good mix of residents.

Eager to return to their Scottish roots, Hew and

other sides of the yard are borough look forward to moving to Stanley later in the year for its "location. with three river views" from their flat at the end of the East Mill. They are also keen to be close to Edinburgh. Lothian, who is a consultant and expert witness in construction cases, was also impressed by the engineer

Residents will pay minimal charges for maintehose, Phoenix's local deputy director, as Historic Scotland will be looking after the green spaces and woods around the milis.

The Prince and Kit Martin emphasised the team effort that had made it possible to give new life to some of Britain's greatest industrial heritage in a unique country setting on the Tay. The agent for Stanley Mills is



Race for executive approval: industrial troubles and delivery delays have turned opinion against the Rover 75, top, and in favour of the Jaguar S-type, below

#### MOTORING

# Clawing back lost ground from a classic rival

Jaguar's S-type was compared unfavourably with Rover's 75 at its Motor Show launch. Today, all that has changed, reports Michael Harvey

that's Shirley Bassey singing on the new Jaguar S-type television advertisement. The lyric - "It's all just a little bit of history repeating itself" - is the key to it all. Without the past, the S-type is nothing.

But the choice of Shirley Bassey is intriguing. Like Jaguar, she has been filed away in the subconscious of many, and forgotten for 20 years - long enough to take on a certain

rosy hue. Jaguar is still defined by a 30-year-old car, the E-type; Bassey by a 25-year-old song. the sublime Diamonds are future of Rover's belea-Forever". Yet Jaguar, like Shirley Bassey, has found new admirers in recent years, admirers just young, enough to have forgotten, and just old enough to want

to go back. This has nothing to do with nostalgia; it's a much more fundamental sense of belonging. Jaguar's advertising agency, J Walter Thompson, could easily have pressed the you-mustremember this button, but a word - looks. that's not what Jaguar is

Just like born-again Welsh divas, car companies, especially British ones, must

In case you had not realised. handle the past with care. It for the Tower if you dared ing misgivings crept into the vivid future, a back catalogue is just unwanted lug-

> So it's hard to believe as you watch the appropriately modern S-type commercials, that six months ago the new Jaguar was being compared unfavourably with the new Rover 75. The 75 has not had an easy

run since then. From the moment some public relations genius decided its launch would be a good platform for a badly handled game of brinkmanship with the government over the guered Longbridge plant in Birmingham, the 75 has had to fight to keep its abilities the focus of attention

It has had to swerve a course around polemical reviews, embarrassing engineering revelations and repeated delays.

So what was it that appealed about the Rover when it stood, almost side by side, with the S-type at the Motor Show last October? In

The feeling then was that the Jaguar looked like a pastiche of a British car. The Rover looked the real thing. You were considered to be

Without the promise of a suggest that the 75 could be just a bit too much like your father's car.

For an hour or two, until the position of Longbridge started to be sorted out, it was a spectacular and unexnected win for Rover, the underdog. Jaguar didn't comment. It took the knocks and was happy to wait for its car's virtues to speak for

public arena. Sadly, it seems that when the car finally goes on sale, the 75 will have to fight harder than ever to win over the scentics and convince us that Rover can build desirable prestige cars once more. Until it does, those elegant, classically-tailored lines could look embarrassingly

over-dressed. This, of course, is no lon-

Car companies must handle the past with care. Without the promise of a vivid future.

a back catalogue is just unwanted luggage

aise on to the 75. The chrome that had sparkled under the lights of the show seemed tarnished by the rumours of board-level month, the suave German shenanigans and engineering foul-une.

Hordes of prototypes scuras Rover fought to rectify quality issues, looked strategic and then engineer-

Over the following ger Wolfgang Reitzle's probmonths, the situation at lem. Reitzle was forced to Rover went from bad to quit at BMW, which owns worse and it was hard not to Rover, just when it seemed project the company's mal- he was finally within reach of the position he had laboured most of his working life to attain. From the start of this

with the pencil moustache and the unfortunate sneer, has become chairman of rying up and down the M40, both Jaguar and Volvo, as well as the overall board member at Ford responsible increasingly desperate, as for Aston Martin and Lin-

Given Reitzle's passion for engineering and his belief in BMW, it is difficult to know whether the de facto former No 2 at the car company regards his new role as consolation. After all, he, more than anvone, has been responsible for making BMW an icon for car drivers over the past 20 years.

He will not miss Rover. We all winced with embarrassment when the BBC filmed the dinner ladies at Rover popping to Sainsbury's to buy Bavarian sausage for the new bosses' lunchtime sandwich. There will be none of that

new offices built for his Ford Premier Automotive Group in London's exclusive Berkeley Square. On the basis of the new S-type Jaguar, Reitzle will not miss driving BMWs much either. The cars he

sometimes we like to be pas-

this time. Reitzle is having

created at BMW are testimony to his skills as a The slogan, "the ultimate driving machine", conjured up by BMW's UK advertising agency in the 1970s, proved a self-serving prophecy. No manufacturer makes a range of cars so acutely adapted to

sengers in our own cars too. The S-type will not let you down, no matter how the paw the ground as gently as the tiniest kitten yet, with a choice of two powerful. eager engines and five-speed automatic gearboxes from Ford, it can extend its claws at a moment's notice.

The steering is maybe little lighter than prescribed by the BMW 5-series, the benchmark among vehicles of this size and class. It's not at the expense of confidence, something the new Jaguar bas in abundance.

The biggest task facing Reitzle is creating another new Jaguar, smaller than the S-type. This time, the target will be another Reitzle icon, the BMW 3-series. After the debacle at Rover, he will be grateful that the negotiations for government funding were completed by his extremely diplomatic predecessor, Nick Scheele.

By the time the smaller. Mondeo-sized Jaguar noses out of a reborn Halewood plant in Merseyside, Jaguar's present should be as exciting as its past. It will be up to Reitzle to decide how much of the past - Jaguar's the needs of the driver. Yet and his own - the so-called "X400" will evoke.

## Norma Lothian from Peter- Bidwells, 01738-630688. Still waiting after all these years

Richard Donkin clings fervently to his hopes of owning an open-topped Morgan four-seater

Many years ago I drove my wife's bright yellow Triumph Spittire sports car in the south of France on our

We felt a million dollars on the French roads where the Spitfire was a comparative rarity Nevertheless, I could not suppress a feeling of defiation and envy as we approached the Italian border and drew up behind a white, open-topped Four. For posing and style there was no contest. It had

to be a Morgan. I decided we had to have one even though there was a seven-year waiting list. The Spitfire was barely parked in the driveway before I had signed a £100 cheque for the deposit on the Morean and sent it to a dealer in Manchester. We couldn't afford one at the time but 1 was sure we would be moving up in the world

within seven years. In the meantime we settled for a Golf GTi, which in 1979 had the same rarity value in the UK the Spitfire had in France. But it wasn't real poseur material. providing instead a dangerous invitation to a youthful driver. The Golf ended life embedded in a wall of Caphouse Colliery near Wakeflold.

With a year of the waiting period to go, the dream was fading fast. A larger house, a new roof and a baby had exhausted any surplus finances. The deadline came and went. Volkswagens made way for Volvos as the family expanded to four. People tried to warn me

off. Why on earth buy such out-of-date engineering built around a wooden frame? The answer was always the same because it looked good. That honeymoon image of the stylish young couple in their white Morgan continued to haunt me. Another year went by.

Still no word from the dealer. I tried ringing. No answer. The dealership had gone into liquidation. The dream was shattered. In some ways it came as a relief.

The family expanded into

people carriers. The Morgan did not expand. There is still a waiting list although these

days it is down to nearer

four years and the deposit is The Malvern-based Morgan Motor Company, which has made a virtue of slow incremental change, responded to increasing Waiting lists by upping production from about 410 a year in the 1980s to 486 in 1997. In February it was improved from 10 to 11 cars a week. It has a target of reducing waiting lists to two or three years but don't hold

your breath In the meantime there is bad news for those, like me, who have been hankering after a four-seater. Production of four-seaters has been suspended because of difficulties complying with new European vehicle approval standards.

Four-seater production is to resume next month. There is also a better system of deposit-taking these days. Every deposit handed to a dealer is recorded by the factory and an order number allocated so potential buyers can be traced should a dealership collapse. That said, deposits

as ever, are not refundable. I have the impression that long after people carriers have made way for New Age buses Morgan will still be making cars for a market where a shortage of supply

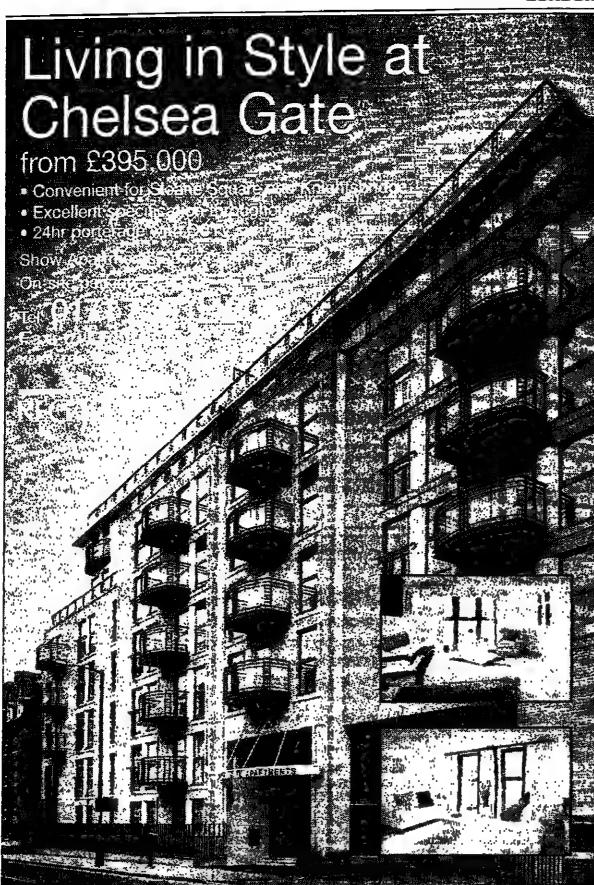
helps to generate demand. Part of the appeal is the car's simplicity. The basic Morgan 4/4 is so named because it has four cylinders

and four wheels. The problem for me is the more old-fashioned Morgan appears - the factory switches off its telephones at lunchtime because "it's the only time they can get any work done" - the more I

warm to the company. It stands for a set of values that have all but disappeared. Our last four cars have been automatics and I have become de-skilled in motoring terms,

One day, many years from now, I might sign another hopeful deposit cheque. The rear seat might just have . room for a zimmer frame.

#### LONDON PROPERTY



The Drayton 69 Drayton Gardens CHELSEA SW10

EXCLUSIVE **NEW BUILD LPARTMENTS** WITH PARKING FROM £510,000

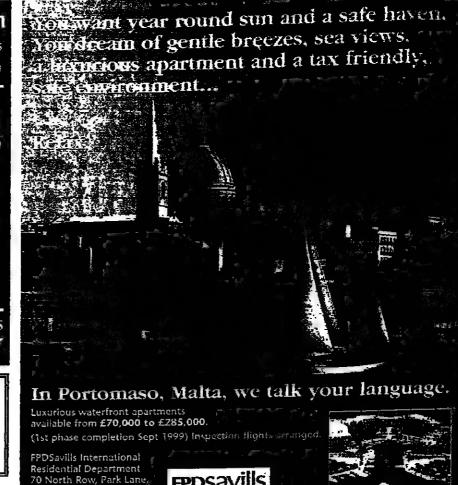
SHOW APARTMENT OPEN

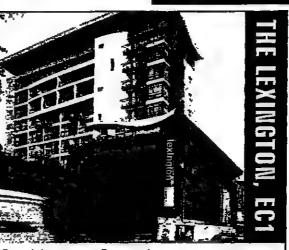
11.30 am - 6.00 pm Weekends 11.30 am - 4.30 pm

CR DEVELOPMENTS 0171 835 1357

MARYLEBONE VILLAGE W1 Stunning new 2/3 bed flats. Shared freehold. Walking distance from

Regents Park. KCG: 0171 486 5551





Superb Investment Opportunity

Guaranteed 9.5% Rental Yield

HURFORD SANS CARA 0171 250 1012 rr john st. 10:4004 1615 Pik 0171 250 1015

Tel: 0171 408 5520 Fax: 0171 408 5502



room, Roof Terrace, Darect Life notifier 1.12 (f) pe (£20,1) 2" and 3" Floor Flats

LEASES APPROXIMATELY 96 YEARS Tel: 0171 493 0676 Fax: 0171 491 2920 Email: mayfair@egertonproperty.co.uk

#### COUNTRY PROPERTY

Prebendal Court

Shipton-under-Wychwood

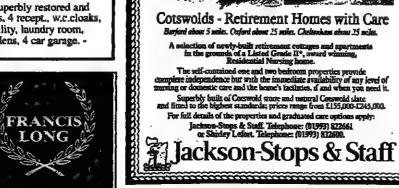


FANT HOUSE, NR.MAIDSTONE, KENT An historic Georgian residence, superbly restored and modernised, 6 beds, 5 lux.hathrooms, 4 recept., w.c.cloaks, oak kitchen with 4 oven Aga, utility, laundry room, vast cellars, 1 acre of walled gardens, 4 car garage. -£875,000

**Space** for sale.

& Co. Commercial Property sestion

every Friday. For more information please call Tel: +44 171 873 4474 Fax: -44 171 873 3098



HOMESEARCH

npany acting solely for

Central / S.W. London / Berkshire Oxfordshire / Buckinghamshire /

THE OLD MILL BRIDGE OF URR IFFIELD & GALLOWAY

For sale as a whole of in 5 jay.

Offices over £120,000 for the whole

Late from £18,000 £15,000;

Tet: 01189 713310 Mobile: 07050 114863 E-mail: francis@1i-hor

Hertfordshire - Kings Langley M25 (J20) I mile. Héathrow Arrport 19 miles, Central London 19 miles

A beautifully presented waterside property duting from 17th Century, with river and milistream running through the garden



Reception had, 4 reception mous, 3 hathrooms (2 on sude), dressing con/bedroom, billiants mom/tibra antiniming pool, leaning court, gunging/staff cottage Superb landscaped gardens.

WEEKEND

24/25th April

11am - 4pm

Adjoining reverside cottage and garden of about half an acre Rickmansworth office Tel: 01923 776291

The ultimate property search,

#### PALMER • THE STABLES • CHRISTCHURCH •

• DORSET • Luxury 2 bedroom anariments, within walking stance of Christchurch town

forming part of a Grade II block. formerly home to the Royal Horse Artillery. £80,000 - £130,000 ner Snell Bales Cent (01202) 496090

• UPLYME • • LYME REGIS •

DORSET • 8.2 Acres of Develo

Contact: Palmer Soell on (01935) 411822

#### Hampshire, Bucklers Hard, nr. Beaulieu

A property with stunning views across open fields to the Beaulieu River and Isle of Wight, set in a National Nature Reserve. For Sale by Public Auction 12th May. Price Guide £400,000 Freehold

For details please contact GA Town & Country on 01590 675025

#### BUCKINGHAMSHIRE

BEACONSFIELD Large new house in 1/2 acre sout facing plot, with 5 Beds, 4 Receptions, galleried entrance nall and Double garage.

FARNHAM COMMON Adj Burnham Beeches arge new house with 5 Beds, 4 Baths, 4 Recepts and Double garage. £685,000

HITCHAMBURY HOMES 01628 604634

#### LETTINGS

PERIOD FARMHOUSE with outstanding views over River Orwell near loswich. Kachen, dining room, drawing room, 4 badrooms (an-suite bathroom) and ballwoom. Contact Ruth Lamb, Bidwells, 01473 611544,

TRADITIONAL THATCHED FARMHOUSE near Thorpeness. Kischen, dining room, sitting room, 3 bedrooms and bathroom. Contact Ruth Lamb, Bidwells, 01473

at Whersteed. 4 bedrooms (one with en-sales shower room), bethroom, idiction, dirating room, sitting room, garage partially convexted into an office. Contact Ruth Lamb, Blowells, 01473







Hammer fall on sta

STEMETION AL PROP

MACHUTA

The second second second

# Hammer about to fall on stately pile

But Gerald Cadogan says there is just time for a last-minute bid

Woodhouse, a colossal tory, stately pile, has reached its The Fitzwilliam family eleventh hour. This huge 18th century house in York- Woodhouse. After the death shire, between Rotherham 124,600 sq ft of space and has worth, the well-kept estate the longest façade (606ft) of any private house in the

"We sent out 1,500 brochures," says Mark Rimell of Strutt and Parker, "and had 80 viewings." The agents -FPDSavills is joint agent asked for expressions of interest for the house, and the 82 acres that are also for sale, to be in by April 7 and they are now evaluating them to prepare a shortlist of serious bidders.

But it is still not too late properly. for a last-minute genuine offer. If the guide price of £1.5m seems low, that is because it reflects the expense of managing a house that in its heyday was a rival to such palaces as Blenheim in Oxfordshire.

As the vendor, through foreclosure, is Bank Julius omises the 18th century mas-Baer, a sale of some sort is tery of a big country house assured. Last year the bank. over its lands. The 1786 stacalled in its loans to Wensley Haydon-Baillie, who had York is of similar majesty. the time of his success in rated with superb plaster (0171-629 8272); FPDScoulls

The sale of Wentworth biological warfare labora- ble and classical reliefs. And

used to live in Wentworth of the last Earl Fitzwilliam Barnsley, offers in 1979, the park and Wentvillage, were vested in a a Roman never-never land charitable trust.

In the meantime, a teacher training college used the big house ("the grandest hall of residence in the country," Rimell. declares) and put up buildings in the grounds. But it became redundant, which led to the 1986 sale.

Now the need is to find a person or organisation that does not suffer from folie de grandeur and will look after this important building

It is remarkable in having two fronts. The grand west front was begun in 1725 and scarcely finished when work started in 1734 on the even showler Palladian east front, which demonstrates how much money was then available in Yorkshire and spitble block by John Carr of

The state rooms are deco-

even though they have lost their furniture, and Stubbs' famous picture of "Whistlejacket", the rearing riderless horse, is now a treasure of the National Gallery, the decor still keeps the sense of transposed from the Grand Tour to northern England.

By contrast, the fairly austere bachelors' quarters in the south wing were known as "bedlam" - where boys could make hay. Converting this house

overpowering size and its stables into good quality residential units, while opening the main rooms to the public, would be a bonus for the

In effect it would be brownfield development in which many households would have the chance to use the space previously reserved for just one household. At the same time, it would be sensible to pull down all the unneeded college buildings.

Other possibilities are conversion into a hotel or conference centre. if you want Wentworth

Strutt and Parket



In the style of the region: Château de Long - in excellent condition and with 20 hectares

ON THE MOVE GERALD CADOGAN

# Fine choice for those to the château born

Near Abbeville and barely let: "My typical investors are an hour south of Calais by in their mid-30s to late-40s the new A16 autoroute, two châteaux are for sale that would make convenient alternatives to country houses in England. Both are built of brick and stone in the style of the region.

The 1780s Château de Long is in excellent condition, has 20 hectares and costs a negotiable FFr18m (£1.85m). The 1761 Château d'Arry has 80 bectares of woods, park and marshes (excellent for shooting) but, needing work, is priced at FFr8.5m. The agent in Paris is Philip Hawkes (0033 1 4268 1111).

Buy 25 flats

LONDON PROPERTY

Hugh Obbard buys property

and work in the City, where they have lots of bonuses and want to know what to

"As a rule of thumb, if you spend 10 per cent of the purchase price on improving the property, you will add 10 to cent to its gross For people ready to put up

quite a large amount of money - "say half a million pounds" - he may suggest a scheme in Newcastle, probably buying 25 flats. "A Typeside flat costs £18,000 to £23,000 and produces £55 to 280 a week," says Obbard. That is an 18 to 20 per cent

yleid." Having a portfolio of flats



wrong in any one flat. And there is another safeguard: "Good landlords prevent people trashing the place. If the boiler fails, we fix it at

An exceptionally well located country property with distant views

over the surrounding countryside and Epping forest with

approx 35 acres

4 RECEPTION ROOMS, 5 BEDROOMS, SUN ROOM, 2 BATHROOMS

KITCHEN/BREAKFAST ROOM, 4 CAR GARAGE,

UTILITY AND PLAYROOMS SINGLE GARAGE

Epping 5 miles - Harlow 5 miles - M.11 (17) 4 miles

Central Line Underground (Epping) 5 miles

Price on application

For more information please telephone N Westoby

01279 755400

Capital growth may be modest in northern England, but the income is good room, marble hall a and if properties have modern heat exchangers. been well looked after. an investor knows they

can always be sold on. All inquiries to Hugh Obbard & Associates (0171-

#### **Big in Boston**

A surprising, newly built urban mansion is for sale in Boston, Lincolnshire, with a guide price of 21m, which must make it the costliest house in town. But the vendors who built the house have spared no expense to make it luxurious and comfortable, and fairly cheap to

Among the benefits of 191 London Road are doors of American oak, a cinema room, marble hall and The agent in Boston is Eleys (01205-361687).

### **COUNTRY PROPERTY**

Above Meribel 1700m Near piece and ski titu.

SWISS ALPS

TOP QUALITY

Chalets built to order

Villars & Portes du Soleil

644 sq ti, cop floor, 2 heds, West facility many, ich, samme shower, hath, 63 yrs. <u>1756,008</u>

**HATHAWAYS** OLD PYE ST SWI inch., 705 eq ft., 2 beds, recep. back, 86 yrs. £190,000

> CAPILISTE PLACE STA wer ground floor, period flat, 300 sq ft. 2 bask, noop, bit, shower noon, asp WC, 51 ym. 2185,808

SALI CTOSE ALINCBILI SCINNIST with views towards Vincent Square, both and sh more, sh of P/H £395,800

12 Greycoat Place, SW1

CARLESLE PLACE SW1 1820 og B. Top Boox (on SR1, 3 beds. 2 recep, kis/bresk, buth, sup WC, 78 yrs. DESS, SW6

CHEYCOLT ST SWI

The lived st. modern block, \$50 m %. I beds, usern, bit, buth & cosmic above purking, 85 yes, \$200,000

Tel: 0171 222 3133

INVESTIN PRIME LONDON RESIDENTIAL!!

TWG offer a complete property letting. nanagement and acquisition ervice - average income yields are 9% with additional capital appreciation at 6-9%.

Property Portfolio \*Acquisition of Property \* Refurbishment

\*Furnishing

\*Letting & Management \* Mortgages arranged in any currency Call Tim Grant who will be pleased to

discuss your needs Tel: +44 (0)171 240 0300 Fax: +44 (0)171 836 1500 mail: twg.estates@virgin.ne 36/37 Maiden Lane, Covent Garden, London WC2E 7LJ

BARBICAN 4 bed 17th floor views across the City excellent condition unfurnished £475pw. Daniel Watney 0171 253 4414

EC4 2 bed in portered block

furnished in quiet location. £325pw. Daniel Watney 0171 253 4414

BARBICAN 2 bed on 5th floor updated kitchen. £177,000 Daniel Watney 0171 253 4414

LOFTS EC1, SE1, W1 from 2450 per week, Hartord Sabi Carr 0171-490 1122 week hartord-sabi carr.co.uk

CLERKENWELL/WC1 Linking spertments to let from £280 per week. Hurford Selvi Carr 0171-490 1122 www.

COUNTRY PROPERTY

Looking for a home & office with excellent rail & mications and/or something other road comm than a dull estate?

Come and visit the stuming new showhome of the final phase of our highly acciaimed development. Homes face onto winding footpaths leading to a 17th countyard converted to studios and offices of all sizes. Amidst the lovely little town of Crickhowell in the Breacon Beacons National Park both the homes and offices are linked to the internet. ting houses set in benutiful countryside with good shops, schools, pubs & restaurants nearby" said the Times.

Price start from £195,000 for a 4 bedroom detached stone and oak home and go up to £369,000. Offices from £39pw. Call 0800 378848 to see where the best of the past meets the fulur Residential investment for sale in Cheshire. 16 Brand new fully furnished and equipped one bedroom flats in Northwich, Cheshire. An initial yield of 8% bank guaranteed for two years. Full management service included at £770,000 Freehold. Subject to contract for completion August 1999.

For details: Telephone: 01462 484000 Fax: 01462 484101 Email:pixmore.centre@dial.pipex.com

## Forthcoming World-wide Colour **Property Supplements**

The Financial Times will publish the following world-wide colour supplements

22 May 1999 - 'International Property Supplement'

• 19 June 1999 - 'World Wide Residential

**Property Market** 

These opportunities provide the perfect advertising vehicle for all property agents and developers who are currently promoting their properties within the UK and on a global level. Renowned for award winning editorial and excellent colour reproduction, these

supplements will be distributed to an affluent audience of 1.2 million people in over 140 countries.

Prime positions in mono/colour are available, however, due to demand it is recommended to book early to avoid disappointment.

Bookings for the International Supplement need to be confirmed before 7th May 1999.

For further information please contact: The Property Team in London Tel: +44 171 873 3211/4754 Fax: +44 171 873 3098 email: lorna.willis@ft.com

### INTERNATIONAL PROPERTY

FRENCH ALPS

Price: £760,000 Cachediag all furniture estors in Property Tais UK (0)181 905 5511

w.dircon.co.uki

Venice. 120 som restored first floor flet on canal near Sature church. Very light, quiet, Balcony, 2 bath, 68 sqn reception. Storage room. Private sale. F-mai: g\_melon@ioLit

Ireland, Kilmey 30 min from Dublin, Beautiful three bed - three both from 3rd Ilr apr. 1000sq ft. 2 bed / bath, large living area, balcon irish Sea and hill views. mariments - resules - plous bank repossessions
DAVID DE LARA & PARTNERS TR£300.900 Tel Lisney: 353 I 638 2790 TEL: (UK) 9181 742 9708 FAX: (UK) 9181 742 9563

Dordogue - France FOR SALE

Elegani Châreau densig from 1400, onics, ancient bread oven, cool, private grounds. 4.85 million F.F. Tel: 0033 553 57 1295 Fex: 0033 553 61 7996

TUSCANY / UMBRIA Euro-Property Network Vast choice of restored and un-restored country homes. Complete service during purchase od full after sales assi repeaty management and remais Tel: 01725 518858 (Sales) Tel: 01725 512506 (Remals) or view our entire selection now on wave coroproper lyner com

**MENORCA** 5 Bed Villa S'Algar

excellent price for quick sale. Properties in other parts of Island also available. Contact Barbara Tel 01949 860568

17173318

House plus 3 houses set in 30 scress Pool & fishing lake Large barns, B&B earns £50K p.a. £335,000, Domus Abroad - Tel 0171 431 4692 Fax 0171 794 4822 - email: domus.abroad@virgin.net

FRANCE

Estate nr Poitiers. Manor

COAST & COUNTRY The English Estate. Agents on the French Riviera: Sales & Rentals 2000 photos on www.coast.country.com +33(0)49294750. France

COSTA DEL SOL PROPERTIES Marbella Offices. For Information & Price list ring 0181 903 3761 anytime.

FRENCH PROPERTY NEWS MONTHLY Ask for your FREE copy now. Tel: 0181 947 1834 or http://www.french-

property-news.com

Fax 3559

A unique opportunity to invest in a hooling detached family home set within a magnificent parkland setting development of new homes overlooking Northaw Viley, Potters Bar. With convenient access to the M25, M11 and motorway

network, the Piccadilly Line at Cockfosters and the nainline station at Potters Bar serving both Kings Cross and the City." Price guide from £550,000. For further information or an appointment to view please telephone 01707

MALDON, ESSEX 16th Century Farmhouse Views over Blackwater 5 Bedrooms Stables and outbuildings 4 1/2 Acres

£550,000

Dorsel, Sherborne Art Deco Water Towel Seven octogonal stories beneath a copper belveder commanding surrounding open countryside. Approval for conversion to five bedroom holiday use. Qne acre. Tenders 30th April 1999

#### GARDENING

# The cream of Cornwall

#### Trebah and Trewithen are a pair of world beaters, seen at their best in spring, says Robin Lane Fox

The site provokes one garden after another or keen neighbours to fire each other up. In Glouare within walking distance. The palace garden of the Alhambra is excelled by the Generalife on the opposite hillside in that magical corner of Granada in Spain.

My favourites among the gardens of Cornwall are also parts of a duet. Trebah backs on to Glendurgan, which shares the gentle descent to the same exquisite close to the seaside, but it is close to the other great gardens at Caerhays, whose owners sustained a wonderful gardening dialogue with the genius of Trewithen, the late George Johnstone

In Cornish, Trebah probably means the house by the bay. Trewithen means the house in the spinney. (Both are near Falmouth.) In their different ways. they are world beaters which landscaping. every keen gardener should try to see in April or early May.

I suggest that you begin with Trebah. It is wilder and odder and runs down a wonderfully sheltered ravine to my favourite small heach in the whole of England. The view from the delight him if he could return to upper terrace is like looking into

Great gardens often go in pairs. the canopy of some Nepalese forest. Rhododendrons have become huge trees, covered in pale pink. white and rose-coloured flowers. cestershire, Kiftsgate and Hidcote Ageing tree ferns make an extraordinarily exotic accompaniment and beyond the entire canopy, the blue of the Halford River clearing and commitment. They and the bay show magically through the upper branches.

Like its immediate neighbour, Trebah was begun in the 1830s by the king of early Cornish land-

The Fox family no longer owns most recent owners, the Hibberts, who have put it safely into a charitable trust.

By the early 1980s, the garden was in need of co-ordination. have stopped it from sinking into a friendly jungle and have drawn more than 100,000 visitors a year to see spectacular planting in a miniature canyon in this

#### small bay. Trewithen is not so At Trebah, Charles Fox, a Quaker by faith, directed his inner light on to the external landscape, choosing sheltered ravines for his masterly landscaping

scape gardening, Charles Fox. A Quaker by faith. Fox directed his inner light on to the external landscape, choosing superbly sheltered ravines for his masterly

The surrounding shelter belts owe much to his eye and the subsequent planting with ever more camellias, rare rhododendrons, fine magnolias and such eastern imports as the Pocket Handkerchief tree, or Davidia, would only

favoured corner of England Trewithen in its historic spinnev is quite a different animal. I cannot believe that there is a more glorious spring garden anyhere in Britain and its continuing vitality after yet another hurricane in 1990 is a tribute to the Johnstone family and their famous bead gardener. Michael

Trewithen is an enchanting house, built in the early 18th century and surrounded by fine

now so beavenly - owes most of Trebah but it is fortunate in its its impetus to George Johnstone. who arrived in his early 20s in 1904 and lived and formed Trewithen until 1960.

It is to his artistic eye that the brilliantly planted shrubbery on either side of the main lawn should be credited. Few 30-yearolds have done a fraction so much so well in the history of landscape gardening. He saw a vista, shaped it with simple curving lines and had the patience to plant it with the most sensational array of rare oriental shrubs. now fully matured at heights between 20ft and 70ft.

This weekend, you can still

marvel at the mid-season magnolias, the long racemes of flower on the yellow Corylopsis platypetala and the tall, brilliant clumps of red-flowered Rhododendron arhoreum. Trees of haffling rarity still stand on either side of this central axis. The sense of perspective should be impressed on every keen designer of gardens. We hear so much about that plantswoman, Miss Jekyll, who has become the honorary president of English gardening. Johnstone, vounger contemporary, should be just as well-known for his design, sense of space and



ing shrubs and trees Johnstone was helped by a great head gardener, Jack Skilton, and his expert neighbours, the Williams family at Caerhays. He coincided with the golden era of newly imported shrubs and trees from south-east Asia, and if you ever feel that big shrubs and rhododendrons were too dominant in the work of the famous collectors, go to Trewithen and be grateful their efforts were con-

As the century ends, the garden is of an advanced maturity we Here, and at Trebah, there are

are all lucky to see. stupendous bushes of the large-leafed, yellow-flowered Rhododendron macabeanum, and Trewithen caps it with some superb bushes of the legendary sinogrande and so many gigantic specimens of Asian magnolias that I would be lost without the definitive work on this part of the family, published by John-

stone in the early 1960s. By then, he had been confined to a wheelchair for more than 20 years after." an unfortunate skirmish with a Cornish hedge while engaged on that other twin pearl of British endeavour, fox-hunting. The misfortune in no way interrupted his concern for the garden.

Last weekend, I stood and marvelled down the long walk and connected glades of this extraordinary garden. It is a pleasure to see that tall, tightly clipped hedges of my old iriend the evergreen cherry laurel are used prominently in association with some of the finest Asiatic shrubs at large in this country.

I can grow the cherry faurel and always recommend it, but I could not even name the spectac-t ular white-flowered Michelia doltsopa which stood out against' great walls of scented evergreen myrtle to a height of many feet. pale pink and yellow rhododendrons and unfamiliar types of

Under its present owners, Trewithen is still growing and recovering from the hurricane which hit one side of the garden but from an optimistic point of view, opened yet more space for planting. It supports its own running costs from its thousands of visitors and its excellent array of home-grown plants. Go and see it? and do not be sad that your soll at home prevents you from doing a Johnstone of your own. We area lucky enough to live with these; gardens in their full maturity. and to have a chance to visit such an Eden without worrying about the winds and weeds.

#### You have a tidy garage! A range of high quality modular units made from 1.2mm steel for extre strength and rigidity and with a rdsome silver stoved finish. Units are delivered assembled

(not flat packed). Simple DIY installation or esk about our DURA

The Filted Corane

Tidy away and secure jour topic Dreate a garage at near any pay as your how won't get damaged but

**Essential House &** 

**Garden Luxuries** 

**BROCHURE ORDER FORM** 

Indian Ocean Trading Co

Provide a clear working area. S Enjoy a tidy garage.



it's swing or sliding gates, FAAC has the right automatic system for you. Call 0800 454567 for a FREE

copy of ...

"The Automatic Choice" the definitive guide to gate automation.

1. Dura

2.

Daytime telephone:..

**ESV UK Ltd** 

FAAC UK Ltd

Super Tramp Zho Marble Ltd

Outdoor Interiors

Stonebow Leisure

Please tick the appropriate box(es) for the brochurets) you would like to receive. Enter your own name and address and return by post or fax (address below). Replies must be received no later than 15th May 1999.

(For any catalogues that require payment, please make cheques payable in sterling to the adveras indicated and send it with this reply coupon. Oversess respondents please contact the advertises

Please return to

WEEKEND FT ESSENTIAL HOUSE & GARDEN

LUXURIES BROCHURE SERVICE

(Ref (17/04/99) Upcott Avenue

Barustaple, EX31 1HN Fax No. 01271 328422 The information you provide will be held by the Fannesal Times and may be used to keep you informed of FT produ

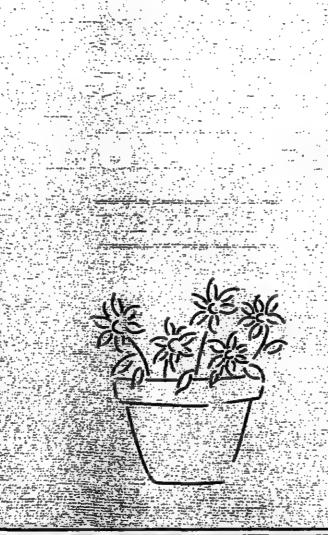
and by other selected communics for making fix purposes. The FT is registered under the Data Protection Act 1944. Financial Traces, Number One Southwark Bridge, London SEI 9HL. Please tick this box if you do not wreth to

Pinelog

10. Appeal Blinds

11. Hartley Botanics











AX: 01884 841319 • www.saperframp.co.i

0800 0747040

from £229



For a brochure

08700 78 78 79

piease call:



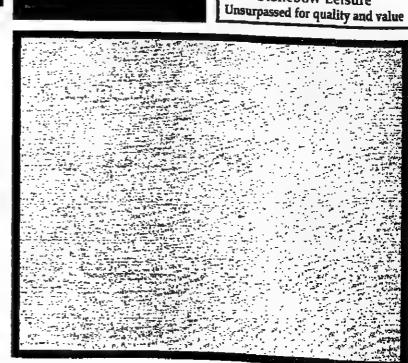
handmade conservatory blinds Includes Reeded Wood Fabric blinds in the exclusive National Trust colours from Farrow & Ball. Appeal Blinds are designed to

transform any conservatory. nd enable you to control the room temperature all year long.



FREEPOST BS8440, Bristol BS3 58R



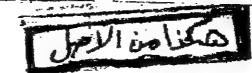












#### TRAVEL

□ NEW DAWN: Enter the new millennium in luxury with Orient-Express: black-tie dinner in New York, private jet to New Orleans and the Windsor Court Hotel for four nights, including January I, then four nights in La Samanna in the French West Indies. Maximum 21 people: \$21,000 each (tel: +44 0171-806 5067). If that doesn't appeal, there are any number of other ways you could see out the 1900s ... ☐ At North Cape, Europe's northernmost point, on a Norwegian coastal voyage (cal) Scandinavian Travel Service tel:

+44 0171-559 6666); aurora borealis laid on (maybe). ☐ Relax at New Zealand's celebrated Huka Lodge, with jet-boating, wine talks, fishing and dawn breakfast on a mountain top; US\$11,750 per couple for a five-day programme (tel: +64 7 378 5791). Cruise past the Eiffel Tower

## There must be 50 ways to leave the millennium

dinner on a four-night Seine cruise with VFB (tel: +44 61242-240336).

The Lanesborough hotel in London (tel: +44 0171-259 5599) will hold two parties: black-tie. gastronomic, Rita Coolidge, childminders, £2,000; and hlack-and-white, Prohibition speakeasy, live jazz, £800. Or greet the 2000s in Barbados by Concorde with Elegant Resorts: weekly flights (tel: +44

🗇 QUERY POLK: Tunisia, íresb from marketing itself as the country where The English Patient was filmed, will soon be

known as the setting for Stor Wors again. Among questions received by its tourist office (tel: 0171-224 5561): Is Tunisia foreign? Are there shops? Should I take my blue jumper? (Official answers: Yes, Yes, If you like.)

WISHING AND HOPPING: Greek Island Hopping does just what it says on the cover: full lonic, Saronic and Sporadic, and the uppredictable ferries and their timetables, and a lively sense of humour, too. From Thomas Cook publishing, 212.99.

IT KOREA MOVE: Looking for cheap accommodation in Korea? Try the Budget Inns Reservations work in Finland (July 9). Centre in Seoul for rooms from \$25 (tel: +82 2 729 9498/9, or look up www.knto.or.kr).

D BRAST REHAVIOUR: Look for red kites and griffin vultures. marmois and pottoks, on a Pyrenees Adventures walking holiday (tel: 01433-621498) in remote France. Very educational a marmot is a sort of big squirrel, a pottok is a Basque horse.

D BUILDING SIGHTS: Take a tour of the work of 20th century Travel (tel: 0181-742 3355): Frank Lloyd Wright in the American Midwest (May 24), or Aalto's

☐ TAKING A DIVE: Among the requests for cover received in 1998 by Primary Direct Travel insurance: playing underwater hockey and running across the Sahara for seven days. Worst country for holidaymakers' claime: Spain.

LAST PRONTIER: AITWAYES claims to be the only UK operator offering a tour of Papua New Guinea - meeting mountain warriors, cruising down the Sepik River, staying at the huxury Karawari Lodge. Prices from £2,690 (tel: +44 0181-875

□ SOW WHAT: Everyone can be Capability Brown with Acorn Activities: instead of spending a break admiring others' gardens. learn how to design them yourself. Weekend courses in April, May and October teach

garden design and planting of

flower gardens; £100 each

(bel: 01432-830083)

U IN-DEPTH JUDGMENT: WITH the go-sheed from a US court, WildWings is offering minisubmarine trips to see the wreck of the Titanic 400 miles off Canada. Small groups only ~ no wonder, really, at £22,779 a person, (Details from tel: +44 0117-984 8040.)

ON THE ICE: Highlight of an 11-day Antarctic Encounter cruise with Guerba (tel: +44 01373-826611) will be the chance to spend a night camping out on polar ice. Wildlife spotting. iceberg dodging, lectures and on-board saunas also on the menu. Departures in December and Pebruary.

☐ TRAILFINDERS, independent travel specialist, opens in the City of London: 1 Threadneedle St (tel: 0171-628 7628/2345).

☐ LIBYA is to go back on British Airways schedules, three

☐ AA has begun publishing Touring Club of Italy's excellent guidebooks in Britain - Italy. Rome, Milan and Turin among

John Westbrooke

them; £11.99.



# Seats and the bottom line

Farrol Kahn considers the ever-present conflict between company profits and the comfort of passengers

Are you sitting comfortably? You're not? Well, I'll begin anyway.

II. Wit.

11/12/11/18

This is about the emotive subject of airline seats. Emotive, that is, for everyone from providers to users. A new seat programme

can cost an airline between £100m and £200m - and many a boardroom rumpus. Every member will have an opinion about comfort - and usually each is right.

Even a colour can provoke an outright rejection," says ian Toll, managing director of Aerofoam, makers of composite engineering processing equipment. Seats are a key element of

profit. An airline can gain two extra rows in the aircraft by shaving lin off an economy class seat. Or it may provide a seat that reclines horizontally, which for a seven-hour flight over the Atlantic it can charge more than £2,000

France purser, says: "When I first flew, the seats were like armchairs, the backrest hardly moved and there was no footrest. The meals took three to four hours and you retired to the bar upstairs

"Passengers then had more to drink and fell asleep easily. There was little inflight entertainment, so everyone was friendlier. Travel was leisurely. Now everything is speeded up and passengers are passive and bored. They work, watch TV

or sleep." The needs of business travellers have changed over the past 25 years so I set off in search of the perfect seat. I used three yardsticks comfort, health and sleepability - and 12 airlines: Aer Lingus, Air Canada, Air France, ANA, Austrian Airlines, British Airways. Lauda Air, Lufthansa, SAS. Swissair, United Airlines

and Virgin. For the business traveller in First or Business Class, the significant feature of a comfortable seat is whether for luxury goods and First it is possible to get a night's

champagne and caviar." says Linda Fredheim-Bjork, public relations director of SAS.

they are for a good night's in sleep experiments, the RAF Institute of Aviation Medicine found that a seat with a back angle of 49.5 decrees had a similar effect to a bed. At 37 degrees, sleep duration was reduced and 17.5 produced a poor sleeping pattern. While sleep affi-

ciency declined with backrest reduction, sleep quality increased when the legrest was almost horizontal. Virgin's 40-degree backrest provides adequate sleep. although the majority of air-

lines had greater angles. Engine noise, passengera

that although passengers are distinctive red boarding vacy, while SAS's Business unwilling to pay more for passes in their outer pock-

Although it is now three years old, British Airways has the best First Class bed. "it's exceptional in concept and in configuration," says Ed Fuller, president and managing director of Marriott International Operations, who travels 400,000

miles a year. Tony Good, Marks and Spencer's public relations consultant, uses First once a month on trips to India. Wearing a sleeper suit, he is asleep by the time the aircraft is in cruise. "My complaint is the thin mattress, as I have to wrap myself in a duyet to be comfortable," he

United Airlines, in my

'Seat pitch' are the operative words for 40 per Marie-Pierre Henry, an Air cent of business people who fly on longhaul Economy - because seats are shrinking

> movement, afreraft vibration and lighting changes also inhihit sleep. inadequate or badly

designed seating can contribute to blood clots. Bad posture caused by bad seating can lead to cramp and block the veins which provide the flow of blood to the thighs or behind the calves.

As a result, when it comes to choosing a seat comfort is a high priority, according to a Delta Airlines survey. About 96 per cent of passengers say it is significant when choosing a carrier.

First Class is disappearing througout the industry and five of the airlines reviewed have introduced the hybrid. Business/First. So how essential is First

Class to travellers? "For the same reason that Mercedes Benz has an S-Class." says Holger Hatty, Lufthansa's vice-president of branding. "There's a demand satisfies this. It's a question

of status which makes First

view, has the best Business seat. It has almost every conceivable gadget incorporated, including a therapeutic massager

Donald Goodstein, president of Arctic Coolers, Miami, has a hypersensitive back following two spinal operations. The seat's extremely comfortable because it has several set-

tings," he says. John Cox, head of Carfax Publishing, Oxford, notes that the pressure of United's. seat is spread evenly over the body, so it is easy to sleep. But the legrest is low, pitches are only 28in. about 45 degrees, which discourages good circulation.

Noteworthy features on other airlines include Air Canada's seats, suitable for 5ft 4in and 5ft 9in tall short people, according to Jean Forrest, marketing close to those in front that director of Four Seasons, a petite 5ft lin.

As befits a former Formula One driver, Nikki Landa's floor. version resembles a racing bucket seat which cocoons

"Market research shows Class passengers display the has a movable screen for priseat is converted by an engineer into a sleeperette for an

> For those who doze easily in leather armchairs, Swineair's First Class could be the best choice.

Generous-sized seats are found on Virgin Upper Class with an almost horizontal legrest. ANA is big on accessories such as pyjamas, slippers and duvets, but the Business Class seat was more conducive to sleep than the bed.

Aer Lingus has a hard legrest which needs to be cushioned. Sleeperettes on Austrian Airlines are comfortable for sleep, but the egresia are low. Lufthansa's pull-up handle that makes it asy to raise.

"Seat pitch" have become the operative words for 40 per cent of business people who fly on longhaul Economy because the seats are shrinking. Tony Lucking, a consultant to the Air Transport Users Council, has studied the phenomenon and travels with a tape measure.

"Until the mid-1980s. 34in sent pitch was standard in Economy," he says. "When British Airways privatised, it switched to 3lin. As a result, it increased the number of seats by 13 per cent without reducing the full Economy

BA achieved this by blocking off the 747 central emergency exit and putting part of the galley into the rear. doorways. The trend has spread, particularly to charter companies, where seat

Some percenters now consider cramped seating a hazand to flying. On a recent BA flight to Santiago, a couple found their seats were so they could not read their books. The woman could not reach her handbag on the

David Hiles, an American economist with the Rureau the body. Air France's hed of Labour Statistics, at 6st

# Kipling's sanctuary, an empire of imagination

Christopher McCooey explores the home of a great popular writer

East Sussex in 1902 when be was 36 years old. He described it as "a real house in which to settle down for keeps".

He and Carrie, his American wife, paid £9,300 for the 17th century sandstone-built house, plus surrounding buildings including a watermill and 33 acres. It was a sum he could easily afford. At the time he was the most famous writer in the English-speaking world, earning easily in a year at east half what he paid for the property.

In spits of fame and wealth, Bateman's provided Kipling with what he most needed - a sanctuary, a private place away from the public sys where he could grieve yet still work.

"A light that had gone out that could never be rekindled." was how a member of the family described the death of the Kipling's eldest child, Josephine. Her father had written the Just So stories for her. She died, aged seven, when the family 1899. Both father and daughter had caught pneumonia and were very ill. Tragically.

Josephine did not recover. At the time, the Kipling home was in Rottingdean, Bast Sussex, and, on returning to England, they decided to move. Their home by the sea had too many memories of their dead daughter and, in any event, was too easily accessible by day-trippers from Brighton who came to gape at the man who had made his literary name with stories from the days of the Raj: Burrack Room Ballads, Jungle Book, Kim.

4in has to guard against

blood clots and does so

through surveying seat

pitches across the Atlantic.

internet at http://

members.aol.com/hilesd/

199611/legroom.html. in the

front rank are carriers with

34in, such as Austrian,

My search for the perfect

seat ended on a flight to

Miami in the First Class bed

of Air France. The mosed

down duvet and pillow, the

sheek sleep suit, the com-

fortable mattress and the

cosseting of the cabin crew

combined to provide the

Farrol Kahn is director of

most entisfactory seat.

This is available on the

Bateman's then, as the writer himself described it. 'was a grey stone lichened house - AD 1834 over the door - beamed, panelled, with old oak staircase and

all untouched and unfaked". Kipling was particularly pleased that "Reaven looked after it in the dissolute times of mid-Victorian restoration when it had been occupied for 40 years by a bailiff of the local vicar "who had lived in peaceful filth and left everything as he found

The years before the first the Air. Health Institute in world war were happy for day's name appears in the

Rudyard Kipling moved to the Kipling family at Bate-Bateman's near Burwash in man's. By buying surrounding land, the writer acquired another 300 acres around the house - not so much to earn a living from it the was scornful of tenant farmers who drove the land as hard as they could for immediate

- more as a protec-

tive buffer from the world. Inside this sanctuary he began to create from the River Dudwell, the meadows beside it and the Wealden woods and hills that overlook it, another empire of the imagination that manifested itself in his writing. Thus was written Puck of Pook's Hill and Rewards and

profit)

In 1907, Kipling became the first English writer to win the Nobel Prize for Literature. He used the £7,700 prize money to lay out the

Kipling was related to painters Burne-Jones and Edward Poynter. and prime minister

Stanley Baldwin

garden, which remains much the same today - a model of discretion and restraint, surrounded by a yew hedge. The extensive pond was given a shallow concrete bottom so it did not matter if anyone fell in.

Kipling's puckish humour is evident in the visitors' book. Next to those who did end up in the pond, he used to write "FIP". Another wry touch is the sun dial in a garden alcove. It is inscribed: "It is later than you think." Carrie Kinling once remarked to a guest: "Oh. Rud always brings his guests to read that when he thinks they should be going

And guests there were aplenty, in spite of the need for the writer/owner to have privacy. Kipling was related on his mother's side to Sir Edward Burne-Jones and Sir Edward Poynter, both painters, and Stanley Baldwin, three times prime minister. All visited often, along with various cousins, nephews and nieces. Frank Doubleling's American publisher), along with the Canadian journalist Max Aitken, later to become Lord Beaverbrook: Henry James: Rider Haggard; T.E. Lawrence and numerous figures of empire (Cecil Rhodes gave Kipling a house for his visits to South Africa - which he did annually for the first decade of the century).

Kipling was mortified by the death of John, his only son, serving in the Irish Guards at the Battle of Loos in 1915. His body was never recovered. Kipling paid a British gardener, employed by the War Graves Commission, to sound the Last Post at the Menin Gate every

night in remembrance. When Eisle, their last surviving child, left Bateman's to marry a brother officer of John's (whom neither parent liked) in 1924, the house seemed gloomy and empty. But the couple continued to live there, their material life eased by numerous staff and creature comforts. These did not include the telephone.

Kipling refused to have one. He was an enthusiastic ploneer motorist, owning a series of Lanchesters before changing to Rolls-Rovess in 1911. The Phantom I on display in an out-building was bought for £2.883.18s.6d in 1928 (it is on permanent loan to the National Trust from businessman Sir Jack Hayward). Kipling also liked to play golf: when in his wife's home state of Vermont, he learned to paint his golf balls red, the better to see them when there had been a light snow fail.

In 1936, Kipling went into the Middlesex Hospital to be treated for an ulcer. He died there following an operation. Carrie, his wife, who had shielded him tenaciously. organising and protecting him by turns so he could continue to write despite the great sorrow of losing two of their three children, died three years later, in her will, she bequeathed Bateman's to the trust.

Sussex TN19 7DS. Tel: 01435-8482302. Open note until October 31 daily, except Thursdays and Fridays. Ham to 5.30pm. Adults £5.

#### DISCOVER THE FINE WINES OF IBERIA A Summer Bouquet Cruise Itinerary BY MASTER 28 July - 11 August 1999 OF WINE MAGGIE MeNIE Day 2 Relax and enjoy the welcome cackasil party Day 3 Arme in La Palice, a charge to disc solvre. Day 4 Explore to Rectails and the island of Ré or LA ROCHELLE Marcis Palenia. Day 5 Discover give wonderful where of Bo Day & Speed the alternoon in Bilben. Day 7 Releases an electric Day 8 Visit, Operas, the hoste of part. Day 9-10 Discover bestrafel Lisbon or vise Si Day 11 From Code, job the sightscore our to Sende or join she sherry out to jotez. Day 12 Refer at sec. Day 13 Tear around Barcolone or risk the Cove whee collect Day | 4 A final reloans day at me before arriving at Nice Day 15 Describert, for the restry fight to London. Special Capate Caba Seanciard brook: Cabita A er diebie farer from £2049 per bersöm include flights. Hellenic accompanies by our Moster of Wire Miggie McA & uen Bilbao and the Riofs wines of the theal Opento asia its last goort houses and taste the sherry of Jarez de Li Fronçera Sel over Barcelona and on by the Cara wine carties before it gooding Neg raforence APRIL MERCURY of HELLENIC the pool. Alternatively, our proposant Guest Speakers will provide 0171 800 2200

#### TRAVEL

In spite of a sunny, safe environment, Nicholas **Woodsworth** thinks there's just one thing lacking when he visits his Aunt Jill in Florida

Every year hundreds and thousands of shivering Americans and Canadians abandon homes in the frozen cities of the north and flee to Florida for the winter. It is a happy arrangement for all. The sun fuels the visitors and the visitors fuel the local economy until both posi-tively glow with health. "Welcome Snowbirds!" proclaim signs posted by solicitous chambers of commerce in balmy warmweather havens up and down the

"Snowbird" may be a slightly over-romantic word to describe some varicose-vein-plagued retired individual from the farthest suburban reaches of the American rust-belt. Many of Florida's northern refugees are, of course, older people - who else, after all, has time to spend entire months improving putting and back-swing technique? But the term is essentially correct. These are creatures of seasonal migration fleeing the northern frosts.

Numbered among these snowbirds in recent years is my own Aunt Jill. From the moment I crossed the springy, freshly cut lawn in the little garden of her Florida condominium home, I could understand why she had left the sooty, and canine-yellow stained snowbanks of winter-time Toronto far behind.

Compared with some of the vastly expensive homes in the sleek Gulf-coast community of Naples, her winter retreat is unpretentious but comfortable. Having retired as assistant dean from a small, rather prim and proper private school for girls. Aunt Jill has not quite attained multi-millionaire status.

But in affluent Naples, where down-at-heel neighbourhoods simply do not exist, even the least ostentatious suburbs are primped and prettified. Southern Florida's luxuriant, subtropical climate is partly responsible, but other agents are at work: for instance, the armies of lawn and garden maintenance specialists (there are more than 200 in the Naples telephone book) who every day invade the suburbs for a grooming session. It's called "a mow-and-blow" in local par-



# Desperately seeking Prince Charming

flowering hibiscus and oleander, in sight. jacaranda and bougainvillea, palms and Norfolk pines, it is blue herons that stand spearing fish in the waterway at the botdozen. The ruby-red grapefruits she picks from the trees for breakfast cost nothing at all. It all adds up to just another day in

south Florida. What then can possibly be missing from this paradise-onearth? As happy as she is bringing home grapefruit, I believe that what my aunt would really like to discover out on the lawn in the sparkling early morning sunshine is a man. To tell the truth, I think Jill would give away cargo-holds of Florida grapetruit for the chance of meeting a suitable partner.

Aunt Jill has had enough of prim and proper. She may be 64 years old, but there is still a lot of kick in her. I am not sure where she gets it, but I suspect years of contact with adolescent

ter's morning and strolls past bad, either. Not a varicose vein

Despite all that, Aunt Jill has yet to meet her Prince Charming. nothing out of the ordinary. The It is not for lack of trying. This is a woman who, in the right circumstances, is ready to give her tom of the garden are a dime a all. What she would really like is a younger, good-looking man with a fair amount of money. But she is willing, within reasonable limits, to compromise.

Her lack of success. I believe, may have something to do with Nanles Itself.

I began to realise this almost immediately after our grapefruit breakfast when Aunt Jill, an energetic host, took us off on a tourist cruise of Naples Bay. The boat trip is ostensibly to show visitors the wealth of Naples' natural environment - dolphins, pelicans, mangroves and whatnot. of millionaires in the US. In fact, what is really on show is

"Now that, folks," the tourguide boomed over a loud-

Walk

So when Aunt Jill walks from schoolgirls may have something slip for your boat will cost you her patio door on a sunny win- to do with it. Her legs are not \$350,000. And that's before you pay a penny for the boat itself.

> On we cruised past Port Royal, where every bouse has a yachtmooring at the bottom of the garden. The house to our left cost \$31m. The house to our right had a circular garage with a revolving marble floor. The house

'Naples is very different from most of Florida. It's a little enclave. Things are a lot livelier over on the

USA

North

**America's** 

Finest

Individually designed

fuxury vacations with

you in mind.

Call your personal

0845 122 88 99

TRAVEL

SERVICE

ATOL 2991 ABTA V3775

were not so surprised to learn, has the highest per capita count golf courses in Naples than you

"And you know the funny count. thing about it, folks? Naples is pretty much a winter-time place anyway. But here in Port Royal speaker, "is the Naples Yacht only 10 to 15 per cent of the Club, the oldest in south Florida. houses are occupied at any one Membership is \$40,000 a year. A time! Their owners use them just without that code to punch, that livelier over on the Atlantic side.

It was indeed something. "Aunt Jill," I said. "how are you sup-

posed to meet suitable men in

Naples when they are not even here most of the time?" That afternoon, we took a drive around the scores of residential developments springing up along

the coast. Property development behind us had such extensive is big business here. Where

Atlantic side. Here, it's very clean and very safe' grounds it cost \$80,000 a year just ragged tomato fields once lay luxto keep the grass cut. Naples, we urious houses now stretch on vast lawns. There are also more

> can shake a club at - 86 at last There was just one problem. Most of these developments lay behind fences, guard-houses, road barriers and electronic surveillance equipment. These days,

two or three weeks a year. isn't card to swipe, much of Naples "Aunt Jill," I said, "how are

you supposed to meet suitable men who, even when they are here, remain locked up behind At least, we consoled ourselves,

the shops still encouraged entry by all and sundry. Beside property development and golf, upmarket shopping, in fact, is one of Naples' favourite activities. We dropped by the Waterside

Shops, a mall so up-market I mistook the car park for a botanical garden. Strolling among the boutiques, we saw no suitable men. But in the chic Village on Venetian Bay, a shopping complex built over the water, we bumped into Joelle Rossano, French owner of a smart boutique called La Rose de Paris et Provence. Joelle was obviously a woman

of the world. What, I asked her, was the key to social success in Naples? A certain kind of character, it turned out.

"Naples is very different from most of Florida," she told us. "It's a little enclave. Things are a lot Here, it's very clean and very safe. There are no drugs, and no street-people, and no violence... Winter residents are generally from the Midwest - they comen's from wealthy, very conservative old-money families. They tend tomake Naples just the tiniest bit dull. This is no place for the

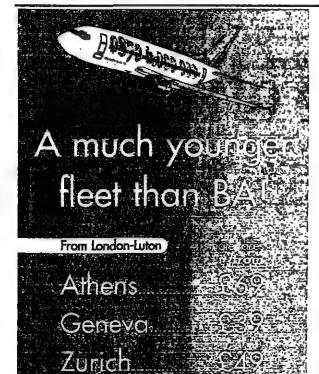
young." So much, I thought, for my

"Annt Jill," I said, "how are you supposed to meet suitable. men who, even if they are incitown and not locked up behind. fences, turn out to be just the tiniest bit dull?"

But Aunt Jill never says die. Defiant, we went at the end of the day to the Naples Beach Hotel, a place where a slightly younger crowd gathers oven drinks to watch the sun go down.

"They'll be in off the golf. courses by this time," Jill pre dicted as we walked around to a swimming-pool patio bathed in. glorious Florida sunset colours, it was as romantic an hour as one could wish for... "Just don't tell," them, she bissed, "that I'm your n

#### TRAVEL



From Liverpool Geneva

£1off each one-way tar bought on the Internet

www easyJet

### KUONI

Dream holiday, think Kuoni Brochure: 08700 7458664 Fax: 01306 744222 www.kuoni.co.uk emaili sales@kuoni.co.uk Sales: 01306 747010 or contact your travel agent

Antigua £489 01-21 May

7 nights foted by travel agents "Britain's Best Longhau

through 🎉 Europe Independently with easy-to-tollow route booklets and a Route Manager on call.

ITALY

ALTERNATIVE TRAVEL GROUP

01865 315663

TUBICANY & THE AMALE COAST
Villes, Familiouses & apertments, many
with pools, most staffed. Tusceny,
Umbria, Postani & Capri, Rome,
Florence, Venice. The best proprise
are in the Italian Chapters' brochure.
Tel: 0173 7230722 Ernelt: Into 6 Villerentals.com

FARMHOUSE BY THE SEA. In Tuscery. Beautid views, 3 mins west to beach Other visits on this usspoit coast 2 ins from Rome. Villes Argentario. Tel: 0181 887 9919, Fex: 0181 747 8343.

SICILY SOMMENTO UMBRIA. Som Italy, aptatyBas with poots. T. 0181 5600062 F: 0181 6600331 email ROME, VENICE, FLORENCE Tastefully

660 0082 Fax: 0181 660 0831 e-mail:

#### YACHTING

PRIVATE VACHT CHARTER

Luxury crewed yachis - both ail and power - in the 60-200f range and of the very highest calibre available for charter Mediterranean, Caribbean and worldwide.

Crestar Yachts Ltd Colette Street, 125 Sloane London, SWIX 9AU Tel: 0171 730 9962 Fax: 0171 824 8691 Member of MYBA

#### BALEARICS

BEAUTIFUL

Spanish Chapters' brochure. Tel: 0171 7220722

Mallőrca For the very best choice of Hotels, Activity & rural holidays a speciality

## Independent from £259 a week **Escorted from** £595 to £2695

Some of the finest private villas & farmhouses with swimming problem. ome with T. Courts. throughout Italy Unrivalled local cach property TUSCANY NOW T 0171 272 5469 F 0171 272 6184

Farmhouse by the Sea On Monte Argentario, a wild and beautiful corner of Tuscany, 2 hrs nith Villas Argentario.

of Rome. Built into the mountains just above the sea, a 3 min walk to the beach. Other villas for 2-14. Tel. 0181 987 9919 Fax: 0181 747 8345

TUSCANY, CAPALBIO (one hour from Furnicino Airport). Vita (140am) with 6 beds, 2 bathrooms, one hectare park to rent from 1st June until 30th Sept (min 2 eks). Tet: 0039 06 5191039 Federica

INSURANCE



HORSE RIDING

FREEREIN TRAILS

without guides 2 - 7 days. Water

lorses, routes, baggage.

Ride excl. with friends/

family. Stay farms/inns.

Tel: 01497 - 821356

e-mail owo @concentric.net.

AMERICA AS YOU LIKE IT — unique ecommodetion in Florida & New York, B&Bs, Irms, Bouldque Hotels, Homes & Apperturies, Pales from 239 per room per night, Call (1181 742 8299 ATCL, 2966.

#### GOLF

HORPENESS

### essport Adventores in Arizona, Wyoming & Montana,

ully inclusive Ranch Helidays to: Arizons Mantana, Wyoming, Colorado & Texas etc Mus Cattle Drives & White Water Railing 01923 671 831 BEST TOURS

RANCH AMERICA

THE UK'S PREMIER RANCH HOLIDAY SPECIALIST

JANE 14ths Comp Fine CAR HIRE from £154 per JARY 248 from £154 ps
JALY 248 Fly tour 12 UK Airports
AUGUST 229 3 Each Henra + Frod
September 249 3 Each Henra + Frod
OCTOBER 2549 Hotel Accommodation
MOVEMBER 259 We do Dismoy Passages
Peter quar. Fl the hotel for Dismoy Passages

0171 233 7833

180 ACRE Country Estate for sale, I hour nth New York City. Poss development as country estates, conference or health centre, or as original horse farm. USS1,800,000 Tel 001581 655 0100 or

Relating, invigorating golf breaks on Warm welcome, Short breaks all yea The Hotel & Golf Club, Thorpes

### FRANCE

#### WINE COUNTRY

20 minutes Mediterranean

Luxurious self-catering 2 lovely swimming pools

Beautiful grounds Omet countryside Tel/Fax: 0033 4 67094383 Email: St\intial@bigfoot.com

#### MONACO GRAND PRIX 99 VIP and Corporate Services

ABALT TRAVEL LTD Monaco-Edinburgh Tel 0131 473 2398

BRITTANY SOUTH - FANTASTIC OFFER, Lip to 25% off all numering June and early July rentals PLUS 10% off ferry reserva-tions. Over 80 personally selected and vis-flee properties. The mostly class to the beach, sleeping from 2-20. Accia.med colour brochure. Morbitan Travel 01820-412012.

PROVENCE & SAINT TROPEZ villes & chateur with pools, most statted & village houses. Provence, St Tropez, cots d'azur, Dordogne, Gascomy, the Alpa and other regions The best properties are in French Chapters' brockure. Tel. 0171 7220722 Email into@villagerdals.com

#### VILLAS



The Blue Book The definitive guide to villas in the Algarve Cote d'Azur and Marbella PALMER A PARKER ...

All have pools, maids, two cars and some have tennis courts Few are cheap O1494 812002

#### SPAIN

ANDALUCIA VILLAS & haciendes with

CÓMPETA, Costa del Sol, modem 3 bedroom cottage or fantastic villa with pool. Tel/fax 0034 952 553432.

#### FAR EAST

VIETNAM, CHINA, CAMBODIA, LEOS, Surma, Indonesia, Thailand and Metaytia. Unique Escorted Group & Tailor Mede Holtdays. Asian Journeys 01604 234 856 ATCL 4817.

#### LATIN AMERICA

#### GOING TO ARGENTINA? Nobody covers the country like

AEROLINEAS ARGENTINAS With seven flights weekly from Heathrew, connection via Madrid on all other days and an extensive network of flights within Argentina, you cannot choose a better sirline. South American hospitality the moment you leave Heathro Why wait until you get there?

### AEROLINEAS ARGENTINAS

TOUR NATURAL CHOICE TO ARGENTINA Contest your Travel Agent or call 0171 494 1001
54 Conclust Street, London W1R 997)

# SAFARI

TALORED FOR THE WADDING ON VISION TO ANOTHER BOATING RIGHT ORIVES Say in small interries sodges and ventor into the wilds with the best guides. Enjoy unforgenable wildfuld: encounted on an impecably arranged safari. 01604 628979 Email: airica@afronza AFRICA L

#### GERMANY

GERMANY - Daily low cost flights and Travel Centre 0181 429 2900 ABTA 80886

#### KwaZulu-Nafal

SOUTH AFRICA

iur own Escarted Toer 🤫 👋 🖰

### MEDITERRANEAN

01235 814426

BEST PRIVATE HOLIDAY HOUSES Swimming pools, household staff and city apts. ITALY MAJORCA & STH FRANCE. High season availability. Rose Sutherland 0171 207 1527. Sarah Hutchins 0171 207 8858. Fast 0171 207 1309.

#### CARIBBEAN



BARBADOS SETTLERS BEACH, PAY FOR 11 NIGHTS AND STAY FOR 14. FROM £1055 IN A

GET AN EXTRA WEEK FREE. 14 NIGHTS IN A WHIRLPOOL SUITE FROM £118Q. TOBAGO COCO REEF RESORT. CHILDREN STAY FREE THIS SUMMER. 14 NIGHTS IN A DELLIKE

01244 897 111

HOLE

Boy the a We properly by he?

AME TO STATE OF THE STATE OF TH

 $\frac{\partial_{m_1,m_2}}{\partial x_{m_1,m_2}} \sum_{i=1}^{m_1,m_2} \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} \sum_{i=1}^{m_2,m_2} \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} = \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} \sum_{i=1}^{m_2,m_2} \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} = \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} \sum_{i=1}^{m_2,m_2} \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}} = \frac{\partial_{m_2,m_2}}{\partial x_{m_2,m_2}$ 

Maria Calebratica



GRENADA SPICE ISLAND, STAY ONE WEEK,

OCEAN VIEW FROM £1 695 PER ADULT.

Ten villages make up Val d'Anniviers, where cows reign as queens, as Angela Wigglesworth discovers

if the bull is king in Spain, in Val i'Anniviers, in Switzerland's tains all over 4,000 metres includ-French-speaking Valais, it is the cow which wears the crown. There, the black and chestnut was our picnic lunch supplied by part in contests throughout the summer to become queen of the

I was told, and the winner is rewarded with a piece of dry bread, the right to choose her own pasture and, wearing a board on the pavement for anycrown of flowers, lead a procession back to the village. This is a serious business in

rming

LATIN AMERICA

SOUTH AFREE

<sub>and</sub> specific

the Val d'Anniviers, a littleknown high mountain valley 2,000 metres above sea level (6,562ft) between the Matterborn and the Rhone glacier. The area came belatedly and gently into the 20th century, and into tourism. It was not so long ago that livelihoods were made from agriculture: the Anniviards owned vineyards, raised cattle, tilled their fields, and tended their sipine pastures, living in four dif-

ferent places in one year.
The first road to Vissoie in the centre of the valley was built in 1868, but not extended to neighbouring St Luc until 1932. Anne-Prançoise, and her husband, Claude, who have restored the Grand Hotel Bella Tola in St Luc to its Victorian splendour, said there are some guests who have come for 50 years and remember when their car only went up to Vissole and they had to walk the 3km to St Luc with their luggage

transported by mule. There are 10 small villages in the valley and we were walking between them, through meadows of wild flowers and forests, and a itmar landscape above the treeline with spectacular views of the ing the Matterborn.

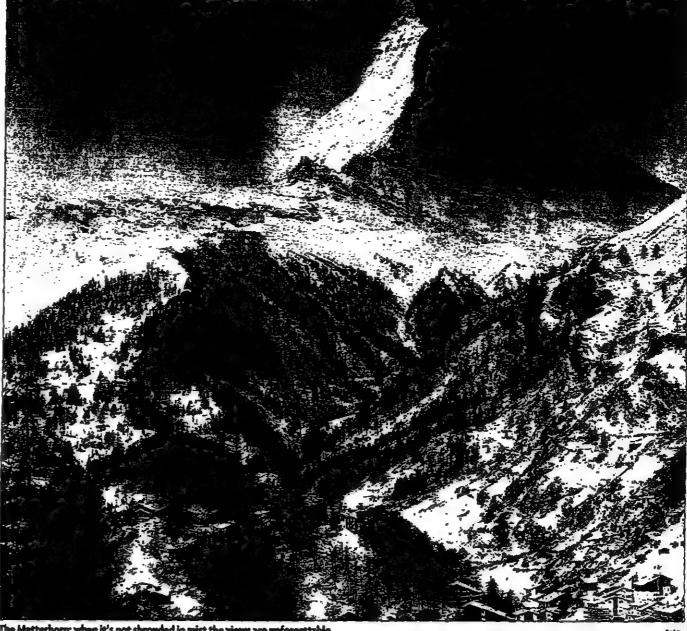
The only thing we had to carry short-legged Herens breed take each hotelier, who also transported our luggage to the next hotel.

The walk began at St Luc, an Owners get very carried away, unpretentious village of small shops and houses, some on stilts to keep the rats and the damp out. There was a giant chess one wanting to play, and copper sculptures of washerwomen who had once scrubbed clothes in the sluice here. Just outside the village and open to the public were three corn mills and a tiny house where, 70 years ago, the last miller lived.

Next day we took the funicular up to Tignousa and the François Zavier Observatory. From there the route took us along a walk where sculptures depicting each planet stood at measured inter-

We were starting the ascent to the Hotel Weisshorn at 2,337 metres, our stopping place for lunch, although it was hard to imagine anything being built in this very wild area, empty and silent except for its cows and their bells. As we welked along, there was suddenly a cloud of blue and yellow butterflies flutexcuse to stop on the long, gradually ascending path.

A few hours later, rounding a the Hotel Weisshorn, a tiny speck in the distance. It was built in 1882 by an Englishman who brought all the materials there by mules. We relaxed in the sun on a terrace overlooking a valley Zinal, our next night's stop? Still fought, best-kept balcony contest.



The Matterborn: when it's not shrouded in mist the views are suforgettable

ringed with mountains, and had a delicious picnic lunch.

That afternoon, the walk led, at 7,000ft, around a valley where streams frothed down, and sed a meadow where wild violas grew along with primroses, tering around the cowslips. It orchids, herebells, wild geraniwas a wonderful moment and an ums, yellow ranuncules and pink rhododendrons. It was a magical

The landscape was becoming curve in the mountain, we saw lunar and a soft misty rain drifted over us as we walked over grey boulders until the path sloped down into a nine forest.

The sun came out and the air away. was warm again. But where was

6km away, the signposts said We went to the 16th century bur-with bewildering frequency. gesses' house, with its council Finally, down a grassy hill and we were there, knees creaking, to be greeted at the Hotel Le Besso rels of glacier wine. by its owner, the friendly Jimmy The wine is like a loved one Casada. After a splendid meal of

simply furnished and comfortable Grimentz, our next stop, was the prettiest of the villages with dark wooden chalets and scarlet geraniums on the balconies that were not only for decoration but

\*

gazpacho, lamb and ice-cream

soufflé, it was to bed in a calm,

for keeping flies and mosquitoes Every year there is a keenly

gesses' house, with its council chamber, huge collection of pewter muss and a cellar with ber-

whom you will love even more on the second kiss, we were told. It was made from grapes grown on the plains and brought up to Griments to mature. The oldest, an 1886 vintage, was dedicated to the bishop and could only be drunk in his presence.

We took the cable car up to Bendolla and had a raciette (melted cheese and potatoes) hunch in the restaurant with a view over the valley that was

Afterwards we walked through sunny meadows with the occasional farmhouse and barns on stone stilts, heard the cry of the marmot and saw a solitary falcon, Next day, after a stroll in the wooded Rechy Val-

ley, with its wild strawberries

and blue geraniums, it was down

to the town of Sierre 1,000ft

But we never did see the Matterborn, which remained shrouded in mist.

Angela Wigglesworth took A Short Walk Around the Matter-horn with UK company inntravel, of Hovingham, York 62 4JZ. Tel:

**GETAWAYS** JILL JAMES

## Castles fit for a king

Having trouble finding somewhere to celebrate the millennium? Is that venue in which you wish to entertain your film star friends and major aristocracy still proving elusive? Castle Search 2000 may have the answer. It is a company which finds easiles to fit one's

personal requirements and From £75,000 a day, you can hire one of the top four castles in England. For a mere £20,000 a week you can hire a 14th century keep, sleeping 20 at a crush, on the edge of a Scottish loch that's only £1,000 a week each,

for goodness sake. Personally, I've always had this secret longing to be a Rhine maiden and toast the new year to the sound of Wagner. Getting schlossed in Germany you migh say. The company will try to fix that, too, if it can.

The bulk of the properties on its books, though, are in Scotland. So, if it's whisky galore, kilts, candlelight, golf shooting, sporrans and fishing that you want, there are still plenty of opportunities to find the right millennium place. D For further information call 0700 22 77 2000 or fax 0171-381

 And while on the subject of castles, happy 300th birthday to Castle Howard, the stately home in northern England still best known as the setting for TV's Brideshaud Revisited Tercentenary specials including exhibitions, concerts, fireworks, and a new Brideshead beer run

 Of course, you cannot muniton castles without mentioning Wales – home to dozens of splendid examples. The famous 15th century,

all year. Call 01853-848444 for

oak-panelled dining room at below and the train back to Gwydir Castle in Spowdonia was in 1922 - but it turned out that it had already been sold to newspaper tycoon Randolph Hearst and shipped across the Atlantic . . . and was in storage In the Brown, It's now back home and open to the public. Details

PITTEBURGH \$1000

PORTLAND £1399 RALEIGE DURRAM £1399

SALT LAKE CITY ELVIS SAN ANTONIO £1398

RENO

ST LUCIA

ECHNORD BIO DE JANEIRO £1899 £1200 E EUO E TE

#### HOLIDAYS & TRAVEL

### **Travel Supplement**

May 8 1999

#### Do you have a holiday property to let?

Why not advertise to over 1 million wealthy Weekend FT readers in our 16-page pull-out & keep Travel Supplement on May 8 1999, from as little as £27 + VAT.

Option 1 COLOUR PANEL

Bem x Sem Colour photo and 30 words of text.

Option 2 - CLASSIFIED £40 per column em (mono) £50 per column em (colour) (+441) eg. 4cm = £160 (+VAT)

> Lake Maggiore ITALY 5 Bod kaxary villa Maid Service

4 4 4 **22,000 PER WEEK** +44 171 873 4457

Option 3 - LINEAGE £9 per line (min 3 lines) (+VAT) eg. 4 lates = £36 (+WAT) LAKE MAGGIORE, ITALY, 5 bed Manny

> To reserve your advertisem please complete the form below or Fax: +44 171 873 3765 (no later than April 23rd 1999)

PRYTHER DY: AMEX" / YISA" / MASTERCARD" / CHEQUE" payable to: The Financial Times; \*def as applicable Please send or fax this form together with your advertisement to: Halen Jayes, Financial Times, One Southwark Bridge, London SE1 9HL:

> FINANCIAL TIMES No FT, no comment.

Tel: +44 171 873 3908 or Fax: +44 171 873 3765

to reach us by April 23rd 1999.

#### SOUTH AMERICA



LATIN AMERICA 

Street on the same of the same

PORTUGAL

BEAUTIFUL MANOR HOUSES & COT-TAGES

led & with cooks. Nort

, & Central Portugal & Western Algerve. This best properties are Tet: 0171 7220722 .

CORNWALL

ware a Special weerenner from his lossey Country Hoose Hose in easily ill scree of gardens and woodland a North Deven's railing countrysid with abundant widdle including flar weeching, £119 90 PP, DB68 inclus waterbing, 2114 90 PP, Datod inclusive Friday to Sanday Lanch Or a Midweeks at E34,95 PP, Per Day (2 nights or more Beautiful on salte bedrooms, Fabulous food (Including vegezation menu) Log Fires, Pets Welcome, No Children

Log Fires. Pets Wei RAC WAX AA 73%

AA RED ROSEITE RESTAURANT AURI
ENC ROSPITALITY, COMPORT AURI
RESTAURANT AWARD PENHAVEN COUNTRY HOUSE ELCOHONE 01237 45171 www.penhaven.co.uk

SAILING

ADVENTURE SAILING VITTSBEST

 UK to Aretic Circle - May Sniczbenszu cz. Trombo Jame. Special price

 Polar Challenge. Arene to
 Aubstric, June - December. mine special to Authoriz

High Latitudes Lai 01962 772252 or (77970 318 012

INDIA

INDIA

#### MILLENNIUM

CRI ERRATE THE MILLENNRUM IN SYDNEY? ILOUAL TRAVEL GROUP HAS LIMITED SPACE FOR AUS-TRALJA 29/12/99-6/1/00.

MCLLIDES AIR, FIRST CLASS HOTEL TOURING NEW TO CATRINE PRICED FROM \$3665.00 USD. POR MORE INFORMATION VISIT OUR WEBSITE AT

SANGEROUS TRAVEL COM SPECIAL TRIPS OR FAX 716 -4470 X12, OR EMAIL.

SARDINIA

#### COSTA SMERALDA SARDINIA

l few top class villas on

the wonderful Costa Smeralda still available July and August. Our brochure also has al the best hotels.

Costa Smeralda Holidays Ltd 0171 493 8303

## **GOLF HOLIDAYS**

GLENEAGLES (Lower appriment in book grounds, Violer golf, Nintd sendon and catering available, 01784 654400.

TURKEY FEEL PAMPERED AND SPECIAL

Explore Turkey's beautiful consiline on I traditional motor cruber, (Tharter you and control co - J. 65



COLORADO Sps. 21399 DALLAS EVAL 21389 DAR ES SALAZIÓ 21489 DATION ALBUQUENQUE DEMPASAR BALL CIASE ZDMORTON BANTOROW PLOBIDA EETS 21898 E LAUDERDALK 21809 PORT HYERS 21809 FREEPORT 21809 BOGOTA CAPE TOWN CRARLOTTE CRECAGO CRECIRNATI CLEVELAND COLONBO

MELBOURNE MEMPRIS MEZICO CITY MEANI MELWAUREZ BANTFORD 1 WAS BAVANA 51490 RONG BONG 1 FM BAVANAR ISLAMA COMM PROGRAMME ETSE ISTANBUL I III MICHAETA LISS
MICHAETA LISS
MICHAETA LISS
MICHAETA LISS
MICHAETA CITT ALES \*\*\*\*\*\*\*\*\*\*\*\*\*

FLY THE WORLD BUSINESS CLASS AT HALF PRICE !!!

\*\*\*\*\*\*\*\*\*\*\*

BAN JUAN SAN JUAN SAO PAULO MUNICAPOLIS
MONTREAL
MOSCOW
MUNICALI
MAIROSI
MASSAU
MEW ORLEANS SEYCHELLES REW TORK MORFOLK (1589 ONLAHOMA CITY (1589 TOETO TORONTO £1299 £1099 £1499 £1399 £1599 £1799 AHAMO VANCOUVER

£1500 £1200 £1509 £1509 £1200 £1100 £1100 £1400 £1400 £1400 £1400

KUWALI

LAS VECIAR

MARILA

LILONGWE LOS ANGELES LOUISVILLE MADISON

E1899

GO AMERICANA FAST - TRACK III

GO AMERICANA BY CONCORDE III NEW YORK AND YORONTO - OUT ECONOMY NACK CONCORDS - INCUIDING FIVE MICHIES AT SHERATOR ON SILECTED DATES £1999 747 TO NEW YORK ON ANY DAY Market State (SCAL)

CONCORDE TO HEATHROW £2999 GO AMERICANA FIRST CLASSIII NEW YORK AND CHICAGO MON-STOP ROUNDTRIP BUSINESS £1099 ROUNDIEUP FIRST CLASS £1599 \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

GO AMERICANA AROUND THE WORLDS STEE ALLIANCE MADERSS CLASS & £2899 £4329 STAR ALLIANCE FREST CLASS £3199 OHE WORLD MESTIVESS CLASS £5799

projekt in Bellevenia varadom to tip 155 t GEODI, o 16220) v 1640

MEST MOLLEMBROWN OPPERS 0171 836 4152 MILLENNIUM OFFERS WITH AMERICANA VACATIONS III Ply to over 1.000 cities in 1988/2000 or of cirlines, save up to 50% on a second foreinite cirlines, hetels, our restalt MERICANA VACATIONS PLC

# 10 50% OUT BUSINESS CLASS 0171 637 8485

10 TO SIN OFF PRINT CLASS 0171 836 3055

SPTO 50% OFF CONCORDE - 0171 637 4107

SP TO MY CUT RECORDER CLASS 0171 537 7853

A BTA

AETA DASSES certing on organic for ATOL beidess

\*\*\*\*\*\*\*\*\*\*\*\*\*

For: 0171 436 4848

SCOTLAND

OVER 75 AIRLINES 🛨

TETNASIL CHINA, CASIBODIA, Lacs, Bunne, Indonesie, Theiend and Unique Escorted G. castles & bouse. Brod Hughes 01738 451800.

FAR EAST

INCREASE AUSTRALIA, New Zemland & Fig. Contact the true specialists for the most professional advice and individually tallered itheraries. Call to receive our brochures. Travel Portfolio. 01284 01804 284 885 ATOL 4817. 752255 ABTA V5739

australia

CAUISING LUXURY CRUISES by true enschilles Savings or enhancements on every cruce. FREE list. Cruises & Voyages List 0161 445 0445; Fasc 0161 491 6677;

MEDITERRALE PARA . SERMANY

**美人工具** 

CARIBGEAN

;



# Olé, olé for master and apprentice

José Maria Olazabal and Sergio Garcia have lifted Ryder Cup hopes. Derek Lawrenson reports

At a reception at the Volvo the sole object of interest, with Masters in Jeréz last November I fell into conversation with two Spanish golf journalists of several years' standing. Both were depressed at what was happening to the sport in their country.

They appreciated that it would never have a profile to compare with football or cycling but for 20 years, thanks to the deeds of Severiano Ballesteros, José Maria Olazabal, and the hosting of the share of headlines.

Now Ballesteros was old. Olazabal was struggling, and the Ryder Cup had been and gone. Golf was in danger of becoming a backwater sport again. Coverage was confined to a few paragraphs hidden at the bottom of a

One golf magazine had closed. "Miguel Angel Jimenez is our best player and well . . . " one golf follower said, and her voice trailed off, for she did not want to appear unkind. Nice man that Jimenez is, he could never carry

Yet look at the position now. Six months on, there has been a remarkable transformation. At the US Masters. Spain enjoyed its most successful golf day yet, its players completing a unique double for a country outside the US. Not only did Olazabal acquire the green victor's jacket, but Sergio Garcia became the first European to win the Silver Cup that goes to the leading amateur.

The return of Olazabal to the spotlight is the best thing that could have happened to Garcia as he embarks on the most widely anticipated professional career for some years. At least now ha will not have the burden of being

exactly grow on trees, even

in the world's only remain-

ing superpower. But the case

can be made that the US

tion by a single team or indi-

period. They should not be

confused with streaks, which

are shorter in duration, even

right - such as Joe DiMag- world seven times in the

gio's 56 straight games hit- period 1978-86, Pete Sampras Clemens.

experiencing a few,

every round dissected.

Professional golfers in Spain are invariably sons of caddies or following in the footsteps of their patriarch. Garcia's father began his working life as a caddle before becoming a professional.

For the past 20 years he has worked at the Club de Mediterraneo just outside the prosperous town of Castellon, an hour's drive north of Valencia. His partictuar joy is tea never taught a pupil to compare with his own son. At Augusta he caddled for the last time, beside the boy he has nurtured to the brink of greatness.

Garcia played in 27 professional tournaments as an amateur, so he now stands on the first tee with no trace of awe of his surroundings. At the Masters. for example, he partnered Tiger Woods for the first 36 holes and from the start the pair chatted away like old friends.

Can he become Europe's answer to Woods? Certainly all the signs are promising. Such is behind.



Taking aim: Sergio Garcia could well be a partner for Olazabal in this year's Ryder Cup competition

golfing tales of recent times. shots because he is using longer There was not just his well-documented recovery from terrible injury, when for a time it looked as if he might not walk again much less play golf, but it seemed as if the advancements in the game were leaving him

As the players hit the ball ever

ever longer, and the pin positions

more difficult. For a player with

an average driving distance of

250 yards, like Olazabai, it is

almost impossible to compete on

a weekly basis with someone like

close to 300 vards.

exception, not the rule, for a

star to hang around one

with the incomparable Roger

team for a full career.

Garcia partnered Tiger Woods for the first 36 holes and allowed full rein. from the start the pair chatted away like old friends

his talent and maturity, even though he is only 19 and, in his farther, so the courses are made first few days as a pro, an appearance in Europe's Ryder Cup team in September is not stretching the bounds of credulity. If he did make it, there would be no prizes for guessing who his partner over the first two days of competition

Olazabai's second green jacket was one of the more remarkable more greens with his second gomeric and Lee Westwood failed nario is raised again.

irons and with thick rough prevalent around the putting surfaces on most courses in the US, he is going to run into trouble.

At Augusta, the odds are evened up because there is no rough around the greens. The play from tee to green, Spain enius of Alister Mackenzie's design is that the imagination of the short-game specialists is

On the final day of the Masters, Olazabal missed eight greens in regulation figures but saved his par on all but two of those holes with a series of exquisite recovery shots. Like Ballesteros before him, he has elevated this part of the game to an art form.

The 12th was typical. Here his tee shot finished in the back bunker, making him the fourth player in quick succession to find David Duval, who can carry it that sand trap.

The other three are all capable Inevitably, he is going to miss bunker players, but Colin Mont-

to hold their sand shots on the hard putting surface, while Lee Janzen ran up a double bogey. Olazabai, meanwhile, played out to within 4in of the hole.

If it were possible to marry Olazabal's short game with Garcia's would have a player who might win 20 major championships. Certainly the pair make an obvious foursomes pairing in Ryder Cup

Becoming the leading amateur in the Masters was a glittering end to a portfolio of remarkable achievements for Garcia. Now we that success to the professional

As for my Spanish colleagues, they can hardly believe what has happened. Considering the desire of Olazabal and the ability of Garcia, I have a feeling it will be long into the new millennium before any gloom and doom sce-

# Let's switch to a ballgame fit for heroes

Thursday's launch in London of Major League Baseball's "Grand Slam Summer" of activities aimed at promoting the sport in the UK, gave me an idea for

cricket World Cup year. Why doesn't England abandon cricket - after all, we are not very good at it - and take up aseball instead?

Think about it for a second.

Cricket is struggling to retain its position as our national summer sport for a host of reasons. Games last too long to fit into sensible TV schedules and ordinary folks' increasingly short attention spans; the inclement British weather regularly interrupts play; cricket has a fuddy-duddy, socially exclusive image that turns off many youngsters, particularly in the urban working classes; the cost of maintaining a proper pitch is too great for many schools to bear, there is a dire shortage of charismatic home-grown heroes for young fans to follow, and all too often a cricket game is deadly

dull to watch. Baseball, in contrast, is ideally spited to the sensibilities of Tony Blair's "New" Britain, Games last between two and three hours, and are divided up into easily digestible segments (nine innings of three batters each per team) that perfectly suit the rhythms of television and the watching

viewers and spectators. The weather is much less of a problem. Baseball is either played indoors, or if the game is outside, it can continue in the rain and cold, while bad light is never a problem because of

Baseball's image could not be cooler, managing to be at one and the same time a pastoral game with a strong urban following among all classes. And

the uniforms look great, too. Schools can easily afford baseball, and kids can pick it up quickly because the basic rules are much like rounders. You hit the ball and run like hell for first base, or if you miss it three times

Also, the equipment is no more expensive than in cricket (more cloves, but fewer pads) and there is no need for expensive mowers or heavy rollers because a basebali field can be as rough as a Bronx backlot. All you need to do is mark out a diamond, three

ready to play ball. Finally, baseball is an exciting game played by real heroes: flame-throwing pitchers. Herculean batters, and spring-heeled fielders conjure up moments of law-dropping skill and power, from the soaring beauty of a 400ft home run to the flashy explosiveness of a

perfectly executed double-play. Sure, the game has its longueurs but all sports suffer those, and in baseball you are only ever a moment away from

something wonderful. Baseball has one final advantage that clinches it over cricket. More cricket games end in a draw than in a win, which is hugely unsatisfactory. So bizarre is cricket's culture, that changes introduced to the scoring system for this year's county championship mean that from

now on teams get fewer points than before for a win, and more for a draw. Apparently, the idea is to produce more results, even if these are not results in the conventional sense of the word.

Baseball, however, is the ultimate results-oriented sport. There is no such thing as a draw or even a tie. The game goes on (and on) until someone wins.

achieving a result, it is the only team sport without a clock.

Finally, if the Brits took up baseball, while we still might not win very often in international competition we would be spared the ignominy of regularly losing at a game we invented.

It was painful to be English at Wembley on Sunday for the last ever Five Nations rugby game. It was obvious the cause was lost when, with at least five minutes left in the match, some blazer-wearing fool of an Englishman decided to bring out the Five Nations trophy and place it in front of the Royal Box in readiness for its presentation to the victorious team.

As Wales had no chance of winning the trophy - Scotland, the only other side in the running, played its final game or Saturday - the authorities clearly thought England, at the time six points up, were a aboo-ii

for the title. Do these people know nothing about sporting superstitions? Bringing out the trophy before the final whistle immediately laid

#### Cricket has a socially exclusive image that turns off many youngsters, particularly in the working classes

a curse on the all-whites. They might as well have started sticking pins into a Lawrence

Dallaglio doll. Someone must have done just that, because within minutes of the trophy's appearance Dallaglio had some sort of brain blackout and passed up the opportunity to kick a relatively easy three-point penalty that would have taken England out of Wales's reach.

1000

42.

1,000

 $1_{\mathbb{Q}_{[0,1]_{\mathbb{Q}}}^{n}}$ 

 $(q_{2n_2})$ 

Instead he kicked for touch, Waltzed through an English midfield that parted before him like the Red Sea. In less time than it takes to say Llanfairpwilgwyngyllgogerychwyrndrobwllllantsyllogogogoch, England had Crown and the Five Nations

Championship. The rule that you don't fool around with sport's superstitions has not just been ignored in

rugby lately. The sensational news from the football world this week was that Alex Ferguson had cancelled the scheduled recording of Manchester United's FA Cup Final/Champions League Final song "Lift It Up" to give his players more time to recuperate

from their on-field exertions. It seemed sensible, until it emerged that United had planned to record the track on Thursday. That is last Thursday.

So. United were going to record a song celebrating their achievement in reaching the Champions League final almost a week before they had played the second leg of their semi-final against Juventus. What on earth did they think they were doing?

If the team had gone ahead and recorded the song, that would have been it for United. Juventus's record of having lost only seven of 140 home European ties would have been extended into a 141st game. And, just as at Wembley last weekend, it would have served them right.

Sporting dynasties do not SPORTING DYNASTIES

## On a roll – and set to go on and on ruling the roost

might just be on the cusp of The thought is, naturally. Jurek Martin senses a new dynamic determining which teams will be dominant over long periods

mostly prompted by the ting a baseball safely in 1941 for six years until this year opening of the baseball seaor Byron Nelson's 11 consecson and the near-universal utive golf titles four years expectation that the New York Yankees will win its third World Series in four

would be the Yankees, 16 Yet it can be extended to championships between 1936 other sports, with the conand 1962; the Montreal Canadiens in ice hockey, 15 spicuous exception of professional basketball, which had between 1955 and 1976; the one until Michael Jordan Boston Celtics in professional basketball, 11 between retired from the Chicago Bulls. It now approaches 1957 and 1969, including something akin to anarchy, eight in a row; and the Unias witnessed by the fact that versity of California at Los the chronically hapless Angeles in the college game, Toronto Raptors have actu- 10 between 1964 and 1975. ally won as many games as including seven straight.

his stock cars to seven titles in 1985-94. Classic dynastic examples In most sports, there has the playing fields. Additionally, in the modern era of player-free agency and sky-high salaries, it is the

But a combination of the ability to assemble the best talent and the money to buy in team sports. The Yankees. It is tougher to rule the for example, have started Dynasties mean domina- roost over individual sports, this season as they ended the last, when they set all but not impossible. Jack vidual over an extended Nicklaus was golf's leading kinds of records. They may money-winner eight times be even stronger, losing between 1964 and 1976, Maronly one player of consequence, the pitcher David tina Navratilova was ranked if remarkable in their own top of the women's tennis

What is truly scary about and favourites for a third and Dale Earnhardt drove the Yankees is that they title. are a relatively young side, with superstars such as Derek Jeter, Bernie Williams

On the individual side of the ledger, David Duval has clearly replaced Tiger Woods been a levelling of talent on and Mariano Rivera only as the golfer with dynastic just approaching their potential. Duval could only prime. And they have the manage sixth in last weekdeep pockets to keep their end's Masters, but has won

> The Yankees have started this season as they ended last, when they set all kinds of records

The same goes for the Detroit Red Wings, winners event. With this year but a of the last two Stanley third over, he has already Cups in ice hockey. A month passed his own record ago, deep into an indifferent money mark set last season. season by their standards. Wells, and replacing him they made the deals that leaves plenty of time to win suddenly transformed them the major championships into a winning team again that are his next goal. He

it is creating a new dynamic stars, such as Williams, 11 of his last 35 tournaments and buy the best, like over the past 18 months, shooting an unprecedented final round 59 to win one

And he is only 27, which

drives the ball as far as Woods does off the tee yet is more sure in his short game, and appears to be a man on a mission to dominate. He has even infected his father. Bob, a journeyman professional who last month won a senior event on the same weekend as his son carried off his fourth tournament of Another family is on a

Serena Williams fought out the final of the Lipton tennis championship last month, the first time that sisters have contested a serious final since the Watsons at Wimbledon in 1884. Venus, at 18, the older of the two by a year, won, but arguably more impressive were their semi-final dismissals of the European princesses. Steffi Craf and Martina Hingis

conspicuous roll. Venus and

There have been too many burn-outs to bet the ranch on teenage tennis prodigies. Even Hingis, unbeatable at 16 and not apparently troubled off the court, is far from invincible at 18. But it is not inconceivable that the powerful Williams girls, under tutelage, could comprise a new sibling hegemony.

Race-car drivers do not have to be young but they need engines as well as talent. Dale Earnhardt had them both in winning his seven Nascar titles, but he has given way to the extraordinary and much younger Jeff Gordon, title holder in three of the last four years and the first winner of 10 races in three consecutive years. If his Chevrolet valves hold up, there may be no stopping him.

Not all projected dynasties

come to pass. Probably the toughest to establish in team sports is highly competitive college basketball, simply because, by definition, players graduate - if the very best do not leave school early for the professional

Still, it was a surprise that Duke University, from North Carolina, just down the tobacco road from Michael Jordan's alma mater, lost last month's championship to Connecticut. Duke, which had lost only one game all their father's distinctive as invincible as UCLA 30 year, was beginning to seem years ago, reaching five finals this decade and winning twice

Ironically, it was Duke's women's team a week earlier that destroyed the dynastic dreams of the University of Tennessee, champions for the three previous years. But then they lost in the finals to Purdue, leaving poor Duke on the short end of two sticks.

Charas No 1279: 1 Ob5 (threat 2 003) Curb5 2 e4, or Ca3 2 c3, or b3 2 cxt3, or Rxd5+ 2 Oxd5, or Re6 2

عكذامن الاصل

34:

F.

100 - 100 mg

35.

7 3 v . "

5 M A. 10

55 5 .. Ca

1 m

3 ...

which e-

Est Same

AT 2, 17 14

grade .

12 1 2 1 1 1

Season -

100 mg 15 mg 1

4.0

.

LONE OF

Bridge was not

والمعار والباليون

-

British .

-

# 4 7 × × ×

AND THE REAL PROPERTY.

E STATE OF THE REAL PROPERTY.

**医**医心脉 2 + 3

at a file of the

A. 20

Andrew -

(grapher is the

**建筑地位** 10

Representation of

Carried Strategic Control of the Con-

A STATE OF THE STATE OF

ALC: THE REAL PROPERTY.

Maria State of the State of

A CONTRACTOR

**第** 第二元 第一

- Tar

選出を持ち 中の ・・・・

The second of the second

AND STREET, ST

**美女工** 二十

The state of the s

\*\*\*

A COLUMN TO SERVICE STATE OF THE PARTY OF TH

-

The second second

A Section 1

.

The state of

ALL TANKS

-

The hard

Augment that's

of our half or

Marian Salara

The state of the state of

A CASAS

Market 1

in the second

The state of the s

with the same

\_ -

Mary Sur 1

Marie Williams

MARKET STATE

-

AND FRANCE OF T

アクナー・ル

·

-

推荐 点门

A ALTERNATION .

A. 19. 18. 18.

15 :

### FINANCIAL TIMES WEEKEND APRIL 17/APRIL 18 1999

### What's on around the world

#### AMSTERDAM

Tet 31-20-551 8911

 Leipzig Ballet: triple bill of works by Uwe Scholz; Apr 17. 18

 Nederlands Dans Theater it programme of works by Inger, Lightfoot, Kyllan and Van Manen; Apr 20,

**EXHIBITION** 

Tel: 31-20-673 2121 The Floating World: Japanese scroll paintings from the Kumamoto Museum of Art; to Jun 13

Netherlands Opera, Het Muziektheater Tet. 31-20-551 8911 Otalio: by Verdi. Conducted by Carlo Rizzi in a staging by Klaus Michael Grüber, with a cast led by Wadknir Bogachov; Apr 19, 22

BERLIN DANCE

Tel: 49-30-34384-01 Tokyo Ballet in the German premiere of Maurice Béjart's staging of The Nutcracker, Apr 17, 18 Tokyo Batlet: in a Maurice Béjart programme comprising Stravinsky's Le Sacre de Printemps and Petruschica, and Ravel's Bolero; Apr 20, 21

ENGERTION Neve Nation Tet 49-30-2660

Max Ernet (1891-1976): retrospective of the German Surrealist; to May 30, then transferring to Munich

BONN

of test talling

371 公民 TB型

2000

A TOO BENEFICE

EXHIBITIONS Tel: 49-228-917 1200 ww.kah-bann.da

 Composition on the table: interactive musical installation by Toshio Ivai; from Apr 23 to Jun 12 Museu Nacional de Arta Antiga, Lisbon: this latest in the museum's "Great Collections" series leads visitors through seven centuries of Portugues art and history. The 200 works on display include paintings, sculptures and drawings, as well as objects made in Portugal's porceisin factories and aald workshoos: la Jul 11

CARDIFF

JAZZ St. David's Hall Tel: 44-1222-878 444 B.B. King: opening concert of a UK tour; Apr 20

ميكري الزينة المرين CHICAGO CONCERT

S 50 Mg 7 Tel: 1-312-294-3000 Kathlean Bettle: recital by the soprano of a programme including works by Hendel, Mozert and Strauss, with planist Mertin Katz; Apr 18

DOMEST AND Chicago Cultural Center

Tel: 1-312-744 6630 Landmarks of New York and Chicago: display of 150 photographs, catabrating some of the most Important buildings in both cities; to May 30

QEVELAND

aum of Art Tel: 1-216-421 7340 www.clemusart.com Diego Rivera: Art and Revolution, Major retrospective of the Latin American painter and muralist pioneer; include public and private loans from Europe, Jepan and to May 2

COLOGNE EXHIBITION

Tet: 49-221-223 82 www.museenkoeln.de Arendt de Gelder (1645-1727): first monographic exhibition devoted to Arendt de Gelder, one of Rembrandt's most prominent pupils; to May 9

COPENHAGEN

**ECHIBITIONS** um of Modern Art, Humlehi Tel: 45-4919 0719

 Henri Cartler-Bresson: Europeans. Previously seen in Paris and London, this show brings together 185 works ranging across the photographer's career from the 1930s to the present; to Jun 6 The Asian City of the 90s: display focusing on the processes of cultural, political and economic development in Asia, and on the dialogue between East and West; to Apr 21

os Museum for Kunst Henri Matisse: Four great collectors. Brings together works from what were the greatest private collections of Matisse's art; to May 24

I FLORENCE

CONCERTS Teatro Comunate Tet: 39-055-211158 www.maggiafiarentino.com

Urchestra del Maggio Musicalo Florentino: conducted by Serayon Bychkov in works by R. Strauss and Brahms, with piano sololist Andrea Lucchesini: Apr 22, 23

**OPERA** Teatro Comunaic Tel: 39-055-211158

The Owen of Spades: by Tchalkovsky. Conducted by Senyon Bychkov in a staging by Lev Dodin, in a co-production with Netherlands Opera and Opera National de Paris, Apr 18, 21

**FORT WORTH** 

EXHIBITIONS Ambell Art Moseum Tet. 1-817-3328451 WWW.kimbellart.org Sitts of the Mile: Ancient Egyptian Feience Display of ceramics, known as falence, a mixture worked by the Egyptians and regarded by them as magical. Brings together over 200 works, including

INTERNATIONAL ARTS GUIDE



illoon Seller, Montsouris Park, Paris', 1931-1934, by Brassaï, in an exhibition showing at the J. Paul Getty Museum in Los Angeles

statueltes of kings, gods and animals; to Apr 25 Matisse and Picasso: A Sentile Rivalry. More than 100 paintings, sculptures and trawings on loan from collections around the world make up this first-ever exhibition devoted to the rela between the two great modernists; to May 2

**GENEVA** 

Tel: 41-22-418 3000 Billet du Grand Théithe de Ganève: La Sayadha Pleir staging by Ellenne Frey, with designs by Gerald Poussin. Thomas Rosner conducts the Orchestre de la Suissa Romanda; Apr 17, 18, 19

HOUSTON

EXHIBITIONS

seum of Flua Arts, Houston (Tet: 1-713-284 8251) and Contemporary Acts Museum (Tet: 1-713-639 7300 www.miat.org

Art at Work: Forty Years of the Chase Menhatian Collection. Display of 77 works which together chart. the major movements in postwar American and European art. Organised chronologically, the show at the Moseom of Fine Arts includes works by Calder, Stella and Bauya, while the Contemporary Arts Museum features artists of the 1980s and 1990s; to May 2

Houston Grand Opera, Worthern Canter Tet: 1-713-227 2787

Resurrection: world premiere of Tod Mechaver's new opera set in Tserist Russia, with a libretto by Laura Harrington, Petrick Summers conducts a stacing by Braham Murray, with designs by Simon Highett: Apr 23

III LISBON **FXHIBITION** 

Centro Cultural de Belém Tet: 351-1-361 2400 Awar Askin in Seven Buildings: Certainary exhibition of the Finnish architect Alvar Asito; to May 16

LONDON

CONCERTS Rarblean Hall Tel: 44-171-638 8891 Amsterdam Baroque Orchestra: conducted by

Ton Koopman in works by Rameau, Bach, Boccherini and Mozart, with cello soloist Yo-Yo Ma; City of Landon Sinfonis: conducted by Flicherd Hickox in works by Strauss, Haydo and Baethoven, with soprano Christine Brewer, Apr 21 London Symphony Orchestra: conducted by Michael Tuson Thomas in works by Haydn, Bartok

Anval Festival Heli Tel: 44-171-960 4242

Landon Philharmonic Orchestra: Daniel Harding conducts works by Brakers, Mozart, and Strauss; Arx 20

 Orchestra of the Age of Enlightenment: conducted by Paul Daniel in works by Mozart, with Soloists including soprano Susan Chilcott, Apr 19 Philhermonia Orchestra: conducted by Christian Thielemann in works by Brahms and Schumann, with piano soloist Andreas Haeffiger, Apr 17 Philharmonia Orchestra: Christian Thi conducts works by Schumann, Mozart, and Brainns; Apr 22

EXHIBITIONS Acttish Maseum

Tel: 44-171-638 1555 The Golden Sword: Stamford Raffles and the East. Display bringing together biographical material with objects collected by the self-taught scholar who is chiefly remembered as the founder of Singapore. includes musical instruments, masks and shadow puppets; to Apr 18

Mational Gallery Tet: 44-171-639 3321

 Orazio Gentificachi al the Court of Charles L first-ever retrospective of the 17th century fallen painter, triend to Caravaggio, and Court Painter to Charles I, to May 23, then travelling to Billing Programs by ingres: Images of an Epoch. 40 paintings and 50 drawings by the 19th century

French painter, includes major loans from museums in France, the US and elementers; to Apr 25, then touring to the US

 Rogier van der Weyden; the 20 surviving eintings attributed to the 15th century therlandish artist are mostly too fragile to travel. The National Sallery has five, and these are supplemented by two from the Guibeniden in Lisbon and two from the Setty in California for this show, which calebrates the 600th enciversary of his birth; to Jul 4

National Portrait Gallery Tet: 44-171-305-0055 Militais: Postraitis, Works by the Pre-Raphaelite painter and pictraitist, including his paintings of Rusicia, Liffie Lungity and Gladatone; to

Royal Academy of Arts

Monet in the 20th Century; entiring in London from Boston, this exhibition brings together late wades by the Jounday of Impressionism. The BO paintings on display include important public and private loans, culminating in a group of seven of the monumental water the penals which were the triumph of his career; to Apr. 18

 Vanily Kandinslor: Watercolours and other Works on Paper, 140 works on paper spanning the artist's career, including watercolours, counches, woodcuts. drypoints and lithographs; to Jul 4

Tet: 44-171-887 8000 Jackson Politocic arriving in London from Naw York. this major retrospective of the Abstract. Expressionist comprises around 80 paintings and drawings drawn from major public and private

Visionia and Athert Manner Tel: 44-171-938 8500 The Arts of the Sikh Kinadains: Test international mobilition of its kind which tells the story of the cultural heritage of the Sikhs; to Jul 25

English National Opera, London Collegum Tel: 44-171-632 8300 Medistotele: by Boito, Conducted by Oliver von Dohnányi ko a new stading by tan Judge; Apr 17, 23

 Salome: by R. Strauss, David Atherton conducts David Leveaux's production, with a cast led by Vivian Tlemey, Apr 20 Semele: Rosemery Jostus sinus the title role in Robert Cersen's new production; conducted by Herry Bicket; Apr 19

THEATRE Albery Theatre Tet 44-171-369 1730 Plenty: by David Here. Revival of the 1970s classic, directed by Jonathan Kent and starring Cate and Sibelius, with viola soloist Yuri Bashmet, Apr 18

> Tel: 44-171-494 5065 Gross indecency: Moises Kautman's play about the trial of Decar Wilde, starring Michael

sticum Theatre, Cottesice Tel: 44-171-928 2252 Sleep With Me: new play by Hariff Kureishi, directed by Anthony Page with a cast led by Penny Downie

and Jonathan Hyde; opens Apr 16

Mational Theatre, Cilvier TAP 44-171-928 2252 Candida: Bernstein's musical, in a new version directed by John Caird and Trevor Numn Trothus and Cressida: by Shakespeare. Trevor Num and John Caird direct; the cast includes Soothle Okonedo, Peter de Jersey and Roger

Piccarille Tennire Tel: 44-171-369 1734 The Birthday Party: by Harold Pinter, Directed by Joe Harmston, with a cast including Timothy West and Prunella Scales; previews from Apr 19

LOS ANGELES

COMCERTS Dorothy Chaudler Payllice Tel: 1:213-365 3500 www.labhil.org

 Los Angeles Philharmonic: Emmanuel Krivine conducts works by R. Strauss, with piano soloist Marths Argerich; Apr 17, 18 Los Angeles Philhermonic: conducted by Alan Gilbert in works by Bernstein, Ruggles, John Williams, and Copland, with bassoon soloist featuring David Breidenthal; Apr 22

DIRECTORS J. Paul Getty Moseum Brassal; The Eye of Paris. Retrospective comprising 140 works, which coincides with the 100th anniversary of the photographer's birth. Dubbed 'the ege of Peris' by Henry Willer, Brassal celebrated the city in obdingraphic series including 'Paris by

Tel: 1-213-857 6000 Van Gogh's Van Goghs; Masterpleces from the Van Sooh Museum, Amsterdam, Display of 70 paintings on loan during the period of the Dutch museum's

nenovation; to May MADRID

Night'; to Jul 4

EXHIBITIONS Tet: 34-91-435 4240 Kurt Schwitters and the Spirit of Utopia: paintings. drawings, colleges and photographs by the German evant-parde artist, from the period 1918-1947. includes loans from the Sprengel Museum in Henover and private collections, including that made by setisf's son: from Apr 23 to Jun 27

Tet: 34-914-203 944 🛭 Steco: Identity and Transformation. Focusing on the years 1560-1600, this exhibition tollows the artist's early apprenticeship in Crete and Italy, in an interned to shed fight on his subsequent "Spanish transformation". The 80 works on display include major public and private loans; to May 16, then

MUNICH

CONCERTS let: 49-89-5481 8181 Munich Philipermonic Orchestra: conducted by Mantred Honeck in works by Wolf and Tchalkovsky; Apr 21, 22, 23 · Pinchas Zukerman: recital by the violinist of works by Mozart, Takemitsu, Schumenn and Brahms, with plano solvist Marc Neikrug; Apr 20 Vienna Philhermonic Orchestra: conducted by Roger Nortington in works by Nicolai, Bellini and

Bruckner, with piano soloist Priedrich Höricke;

EXHIBITIONS . Haus der Kunst Tel: 49-89-211270 Angelika Kauffman (1741-1807): retruspective of works by the Swiss decorative artist, including paintings, drawings, prints and porcelain; to Apr 18 Art Across Borders: Classical Modernism from Cézanne to Tinguely and World Art - as seen from Switzerland. Display of the collection made by Swiss rackuse Josef Müller (1887-1977), which combined European modernism with classical

antiquities and pre-Colombian art. Includes works

by Cézanne, Kandinsky and Mird; to May 30

M NAGOYA EXHIBITIONS Hagoya/Boston Museum of Fine Arts

www.nanava-baston.or.ip Art of the Ancient Mediterranean World: inaugural long-term display of more than 220 objects, ranging from prehistoric Egyptian eartherware to a tresco from Pompel; from Apr 17 to Jul 15

 Monet, Renoir and the Impressionist Landscape: this inaugural show at the new museum comprises more than 60 examples of landscape painting in 19th century France. Key works include "Grainstack (Sunset)" by Monel and Van Gogh's "Houses at Auwers": from Apr 17 to Sep 26

MEW YORK CONCERTS

Avery Fisher Hall, Lincoln Center Tet: 1-212-875 5030

 New York Philharmonic: conducted by Colin. Davis in the world premiere of James MacMillan's The World's Ransoming, with English horn soloist Thomas Stacy. The programme is completed by Bruckner's Symphony No. 9; Apr 22, 23

New York Philinamonic: conducted by Colin

Davis in works by Mozart, with plane soloist Imagen

**EXCHIBITIONS** 

Cooper; Apr 17, 20

Tel: 1-212-423 3500

 Jim Dine: Walking Memory, 1959-1969. More than 100 works make up this survey of the American artist, including photographs, paintings and performance pieces; to May 16 Picasso and the War Years 1937-1945: more

than 75 works - paintings, sculpture and works on paper - which together explore Picasso's response to the period which began with the Spanish Civil War and ended with the liberation of France; to

Tel: 1-212-879 5500

www.melmuseum.org 18th Century French Drawings in New York Collections: highlights of a century of collecting, featuring 100 outstanding examples by 59 artists including Watteau and Fragonard; to Apr 25 Masterpieces of Photography from the Gilman Paper Company: 45 of the greatest 19th century photographic works from the collection; to May 23 Picasso. Palmer and Sculptor in Clay. Seen last year at London's Royal Academy, this show brings logether 175 ceramic works by Picasso, mostly created between 1947 and 1962; to Jun 6 The Treasury of Saint Francis at Assisi: around 70 masterpieces of medieval and Renaissance page painting, gold, textiles and manuscript illuminations, are joined by 30 loans. Includes pivotal works in the development of early Renaissance art; to Jun 27

OPERA Metropolitas Opera, Lincolo Center Tel: 1-212-362 6000

WKW.Melopers.org Susannah: by Floyd, James Conlon conducts a new staging by Robert Falls, with a cast led by Renée Heming and Samuel Ramey; Apr 22 Wozzeck: by Berg. James Levine conducts, cast includes Hildegard Behrans and Franz Brundheber: Apr 17

New York City Opera, New York State Theats Tel: 1-212-870 5570

WWW.Infoopera.com Intermezzo: by R. Strauss, New staging by Leon Major, with sets by Andrew Jackness and costumes by Meritia Mann. Conducted by Beorge Manahan; Apr 18, 21 Madama Butterfly: by Puccird. Conducted by

Guido Johannes Rumstadt in a staging by Mark

Lamos first seen in Movember, with sets by Michael Yeargan and costumes by Constance Hoffman; Apr 17. 22

THEATRE **Booth Theatre** 

Tel: 1-212-239 8200 Via Dojorosa: written and performed by David Hare. directed by Stephen Deldry

Tel: 1-212-307 4100 The Ideman Cometh: by Eugene O'Neill. Howard Davies directs a cast led by Kevin Spacey

Circle Theatre Tel: 1-212-239 6200 Not About Nightingeles: by Tennessee Williams. Directed by Trevor Num in a National Theatre production first seen in London, starring Corin

**Cost Theatre** Tel: 1-212-239 6200 Markene: by Pain Gerns. Directed by Sean Mathias and staming Sián Phillios

Tel: 1-212-239 6200 Army's View: by David Hare. Directed by Richard Eyre and starting Judi Dench

Tel: 1-212-777 4900 Ashes to Ashes; by Harold Pinter. Kerel Raisz directs Lindsay Dunçan and David Strathaim

Marcuis Theatre Tel: 1-212-307 4100 Annie Get Your Gun: Peter Stone's revival of Irvino Berlin's musical is directed by Graciela Daniela, and sters Bernadette Peters and Tom Wopat

Tel: 1-212-239 6200 Closer; by Patrick Marber. Cast Includes Natasha Richardson, Rupert Graves, Anna Friel and Claran Hinds

PARIS

EXHIBITIONS Grand Palais Tel: 33-1-4413 1730 Un ami de Cázanna et de Van Gogh: le docteur Gachet (1828-1909). Exhibition devoted to the doctor and painter who was a friend to Cézanne Plearro. Monet and Renoir as well as to Van Gooth who tamously spent the last weeks of his life with Garchet at Auvers-sur-Oise; to Apr 26, then ransferring to New York

Musée d'Orsay Tel: 33-1-4049 4814 www.htusee-Orsay.fr · Edward Burne-Jones: major retrospective of the British pre-Raphaelite painter, which forms the mainstay of the museum's 'saison angleis'; to

 Gothic Revival: Architecture and Decorative Arts of Victorian England. Display examining the fascination of mid-19th century artists with medieval culture; to Jun 6

Tel: 33-1-4020 515) Elemal monuments of Ramses II: New Theban excevations. Display of the latest archaeological findings from the Egyptian phoreon's tomb; to

• Le Pyramide du Louvre à 10 Ans. programme of lectures, walks, concerts and films, celebrating the pyramid's 10th anniversary; to Apr 21

Petit Palais Tel: 33-1-4265 1273

Maroc: Les Trèsors du Royaume. A mainstay of France's year-long "Temps du Maroc" testival, this display ranges from prehistory to the present, taking in the arrival of Islam and some modern European travellers on its way; to Jul 18

Tel: 33-1-4473 1300

Opéra National de Paris, Opéra Bastille

www.ooera-de-oans.fr Lohengrin: by Wagner. Conducted by Mark Elder in a staging by Robert Carsen, with designs by Paul Sleinberg; Apr 19; 22 Lucis di Lammermoor: by Donizatti. Conducted by Bruno Campanellia in a staging by Andrel Serban and Robert Carsen, with designs by William Dudley: Apr 17

ROME

EXHIBITION Paluzzo delle Esposizioni

Tel: 39-06-474 5903 Algandi: The Other Face of the Baroque. First majo exhibition devoted to Bernini's great rival, the Bolognese artist Alessandro Algardi. Includes 66 sculptures in bronze, terrapotta, marble and silver. and 47 drawings; to Apr 30

ST. LOUIS EXHIBITION St. Looks Act Winness

Tel: 1-314-721 0072 Beckmann in Paris: previously seen in Zurich, this show explores the German artist's relationship to the city he settled in; to May 9

STOCKHOLM EXHIBITION Moderna Museel Tel: 46-8-5195 5200

Aleksandr Rodchenko (1891-1956): major retrospective of the Russian Constructivist, who was one of the leaders of the post-revolutionary

avant-garde; to May 24 **SWANSEA** OPERA **Grand Theatre** Tet 44-1792-475 715

Weish National Opera: Peter Grimes, by Britten.

a cast led by John Daszak and Janice Watson:

Carlo Rizzi conducts a staging by Peter Stein, with

be ch

an nd ty

Apr 17

TAMPERE EXHIBITION Sara Hildén Art Mucaus Tel: 3583-214 3134 www.tempere.fi/hitder. Tony Craon: 33 sculptures and a large number of

drawlings by the British-born artist; to May 9

THE HAGUE ECHBITICH Tel: 31-70-3388 1111 Vionnet: designs and prints by Madeleine Vionnet, one of the most important couluriers of the 20th century; to Jun 6 .

TOKYO

Shostakovich: Apr 18

CONCERTS Suntory Hall Tel: 81-3-3584 9999 Mito Chamber Orchestra: conducted by Tsuyoshi Tsutsumi in works by Schönberg, Haydin and

DANCE MHK Half The Royal Ballet: the British company's tour opens with Swan Lake; Apr 17, 18, 19

OPERA New Aglional Theatre Tel: 81-3-5352 9999 Die Fiedermaus: by J. Strauss. Conducted by Yukio Kitahara in a staging by Kyoko Fujishiro, directed by Hironori Terasaki; Apr 22, 23

TORONTO

OPERA Consider Open Company, Hazzoingblei Contro Tel: 1-416-363 6671 WWW.coc.ca The Golden Ass; by Randolph Peters, World premiere. With a libretto by Robertson Davies, based on the ancient table. The director is Colin. Graham and the conductor is Richard Bradshaw; Apr 17, 21, 23

W VIENNA

EXHIBITIONS Tel: 49-1-712 0495 Jean-Michel Basquiat: Paintings and Works on Paper, 100 works on loan from the Muorabl Collection make up the first show in Austria devoted

to the black-hispanic US artist; to May 2 America: The New World in 19th Century Painting. Dealing with the period from the Declaration of Independence in 1776 until the US entry into World War L this show brings together works from mejor museums and collections in the US, tracing the history of the country through the eyes of its painters; to Jun 20

WASHINGTON

CONCERT Kennedy Center Concert Half Tel: 1-202-467 4600 National Symphony Orchestra: conducted by Leonard Statikin, with violin sololat itzhak Periman

EXHIBITIONS National Callery of Ari Tel: 1-202-737 4215

 American Impressionism and Realism: The Margaret and Raymond Horowitz Collection, 49 paintings and works on paper. Highlights include works by William Merritt Chase. Theodore Robinson and J Alden Welr; to May 9 John Singer Sargent: previously seen at the Tale Gallery in London, this show includes more than 100 paintings and watercolours by the American portraitist. Also included are a number of

landscapes: to May 31 THEATRE Studio Theatre Tel: 1-202-332 3300 The Beauty Queen of Leenane; by Martin McDonagh. Directed by Joy Zinoman, with a cast

led by Nancy Robinette and Myra Carter; to Apr 25

**ZURICH** 

EXHIBITION Kunsthaus Zurich Tel: 41-1-251 6765 Chagail, Kandinsky, Malevich and the Russian Avant-garde: exhibition exploring the artistic upheavals of the first two decades of this century. Includes important Russian Itans; to Apr 25

Arts Guide by Susaeuta Rustin e-mail: susanna.rustin@ft.com Additional listings suppled by ArtiRase e-mail: arthase@ni.net

38 .... The same de la companya della companya della companya de la companya della **\*\*\*\*** -

## Awaited Laporte deal fizzles out

from last October's exceptionally despondent 400p. It was therefore no sur-

Tre

Grea The after

to E

prise on Monday when, forced by a further rapid rise in its shares, the company other party was Swiss chem-

Laporte shares rose a further 170p on the day. Yet, off - apparently kyboshed by the godfather of this particular chemistry set. Hoechst of Germany. As route round Hoechst's main Clariant's 45 per cent share-Laporte deal might compromise its own attempt to merge with Rhone-Poulenc.

It has been a miserable few years for chemicals companies, hence the large number of takeovers in the field including Allied Colloids, Courtaulds, Albright & Wilson and ICI's deal with Huntsman, Laporte itself paid £600m for Inspec only last September.

The dismal trading background has diluted the benefits of a massive reorganisathree years under chief executive Jim Leng. He was appointed in 1995 when, after a long and outwardly successful 10-year acquisition binge, Laporte had seemed in need of new direction. Leng delivered with unexpected zeai:

In his first four months, one senior director a month made for the exit, starting with the chairman. Leng went on to unload many of the companies assembled by his predecessors, raising £300m in the process, subsequently ploughed into the

Yet at Laporte's annual month ago there was little to

Takeover rumours have smile about. Thanks in no been swirling around small measure to Inspec. Laporte for months, driving operating profits were mainits share price up 50 per cent tained at £125m. Forecasts were pared back to a same again outcome for 1999. Hence the enthusiasm for

Laporte's shares were not as hard hit as might have been expected, retaining advanced talks. It did not more than half of Monday's say with whom, but there gains. Lex considered the was little doubt that the rumoured 800p per Laporte share to have been paid by Clariant was "punchy" and asked why it had not swooped when Laporte's shares were 400p, how its Hoechst director could have been ignorant of the deal and why did not it find a problem, that it ultimately wishes to sell the Clariant

#### ICI seals Huntsman

interests to Huntsman. which both sides had hoped to tie up before Easter, was finally done. The transaction will produce £1.3bn for ICI on completion and ultimately more, via from a junk bond it will hold in the assets sold. In addition, ICI will retain a 30 per cent

The deal was important because in January regulators blocked an earlier deal by which ICI intended to pay down high borrowings incurred via its 1997 acquisition of Unilever's speciality chemicals division for £5bn. The market liked the deal

However, while acknowledging that ICI had received a good price for the busianalysts were disappointed that it had not covered more of ICI's lossmaking heavy chemicals interests and pointed out that while interest cover would rise to 2.3 times, it still needed to double again results announcement a before reaching ICI's target. In addition, the Huntsman



Dec

Feb

Febri

Dec

Jan

Dec

For more information call, fax or e-mail us

today or return the coupon.

REGISTERED WITH THE ISES OF MAN FINANCIAL SUPERVISION COMMISSION FOR GANGING AND ENVESTMENT BUSINESS

InCoO Febri

Eng

Allay

ATM

AHA

Eng

Handerson Far East

Landon St Lawrence IvGo+

High-Point Rendel

M&G High Income

Old Mutual SA

Petra Diamonds

deal will require ICI to take almost £200m in provisions, bringing the total under that heading to over £1bn since 1993 when it demerged from Zeneca and set out a grand new agenda based on what were then portrayed as businesses with global potential.

Despite it reputation as a core part of the UK's commercial establishment, when compared against the equity shares have been in consistent retreat for most of the

2.72 (3.09

90.81 (54.2 )

4.80 (4.54 )

4.0 (5.0 )

0.6 (0.349

0.303 (0.15 )

1.71 (2.41 )

0.91 (0.76 )

247.09 (224.96 )

22.99 (27.94 )

111.5 (153.1 )

0.688L (2.49L)

4.99 (4.49 )

5.34 (5.38 )

0.8821 (0.709 )

0.031L (0.397

Initial gains in the wake of

1.35 (1.25 )

- (15.7 )

- (24)

2 (15)

Century Inns‡

Cleveland Trust

Corporate Services

English China Clay

European Laisure

Eurosov Energy

First Charce

First Choice Pri

Half Engineering

Cwik-Fit

LucasVarty‡

4 & G Group MR Group

PacifiCorp Parldand Gro

Sidlaw1

атанува व्यय Tie Flack

Vatta Blake

estminster Health 311\*

ones & Shioman

561

155\*

153

4.1 (4.1 )

1.05 (0.95 |

1.7 (1.468 )

1.7 (1.7)

3 (2.7 )

3.32 (3.15)

1.14 (1.21 )

by this week's announce- at the company. ment, they touched 660p.

However, the deal broadly satisfied Lex: "There is a Exhausts and tyres company temptation to be grudg-ing...In an ideal world. ICI to Ford for 51bn cash, or would have negotiated a simpler structure...but if this is the price of getting out of commodity chemicals, it seems worth it."

The Tesco juggernaut rolls on imperturbably," said Lex. reviewing the leading supermarket group's 4 per cent rise in like-for-like sales more than double the sector

The Tesco numbers were even stronger than expected and underlined its ascendancy over J. Sainsbury redundancies in its head office and rumours that some of the family members wished to sell shares.

Since chairman David deal of the week, Polypipe is

to over 1.200p - are now a family no longer has any distant memory. Heartened members working full-time

Kwik-Fit was knocked down 560p per share. The business was founded in 1971 and built from scratch by current chairman and 8 per cent shareholder, Sir Tom

Farmer, 58, is staying on and said Ford's resources would enable European expansion plans to be advanced more quickly.

The rationale for Ford increasing its role in the automotive aftermarket was considered dubious by Lex "It is hard to see what Ford gets from sticking exhaust pipes on rival marques or even its own veteran mod-

IMI buys Polypipe In the second "founder sells"

15.35

455.01 Rhodia

23.22 Attes Group

756.25 IMETAL SA

3751/2 3671/2 3.39bn Son Life & Pre.

1215 132% 438.86 Total 5321/2 4211/2 1,0bn Ford Motor

203 193½ 337.0 IMI 228 2061/2 93.51 Persuille

1381/2

2831/5 4.03bn TRW

68.47 Lass 1047 1256 3.61bn Scottish Powe

106.48 Danisco

228.5

22.62

306 185 208.504 Casterbury HBb

502% 475 105.0 Sibelco

225 2171/2 7.52

30.50 Allied Leisure

105.62 Escropics Store

Current takeover bids and mergers

162% 137%

110% 116%

73%

140 121

Polypipe, which makes plas-natives", Dixons chief execu-Kevin McDonald in 1980, after earlier selling a similar

The deal represents retirement for 65-year-old Macdonald, although his 17 per cent share orings him a non-executive seat on IMI's board.

Freeserve, the internet service provider started by Dixons last autumn, which has attracted more than 1.5m users and caused Dixon's share price to triple, may be Exchange. Announcing the

the Unilever deal – which Sainsbury took a post as a being purchased by IMI for appointment of advisers to — sent ICI shares up from 700p government minister, the 2337m or 200p per share, investigate "strategic alter" tic pipes, was founded by tive John Clare said a public 1 offering of a minority interest in Freeserve was a possi-

New Barclays chief Michael O'Neill handed in his notice on Monday. He had been suffering from a medical condition which escaped detectionbefore his appointment was announced. He will get no compensation. The bank's shares, which have fully.... recovered from last Octofloated on the Stock ber's spectacular reverse,

#### Results due next week

Coloniany	Sector	Chart	interior.	total	interior.
FORAL DIVIDENDS Bank of Scotland .	Bank	Wed	3.48†	9.86	40
Boot (Henry) & Sons	Coos	Fri	2.3†	8.5	25 .
Folkes Grp	Reës	Thur	7.53寸	20.92	8.1
Havelock Europa	BdCa	Thur	•		1 1
JJB Sports	Selfe	Thor	2.25	6.75	28
Liberty	RiGu	Wed	-	-	-
Ted Baker	GaRe	The	-	3.0	1.8
United Overseas	Diet	Wed	-	-	-
Versailles Grp	CoBu	Tue	2.15t	4.5	2.35
World Telecom	Ally	Thur	-		
INTERUM DIVIDENOS Ar Partner	Tran	Tue	-		_
Assoc. British Foods	FoPr	Mon	-		6.25
Bellway	CoBu	Mon	3.0	10.2	•
Debenhams	GeRe	Tue	3.9	9.8	
DFS Forniture	GeRe	Wed	4.4	14.4	-
McCarthy & Stone	BelCn	Tue	-	-	_
St. Ives	MedP	Tue	3.75	12.7	-

#### Last week's preliminary results

- 4		960.00			F		Dista	legis"	100
Company	Secto	Year rto		x profit m)		nings" hare (p)		perc (b)	-
Atheiner Trust	AM	Dec	0.017	(0.027)	0.7L	(12)	1.1	(1.1)	_
Automotive Precision	Auto	Dec	0.32	(246)	0.5	(0.3)	~ -0.5	(21)	-44
Avurside	CoBlg	Dec	TUS	(3.03)	7.15	(5.25		(1.5)	-
Black (Peter)	Presi	Jan	21.8	(16.2 )	23.7	(18.0)	5.15	(0.0)	_:
Bood Ioli Software	ARM	Dec	0.935	(0.718)	4,54	(4.95)	-	£1 ·	
Booker	RiPt	Dec	71.71	(71A)	391	(19.7)	4.28	(24.)	
Caverdale	Dist	Dec	6.04	(4.33 )	16	r124 }	4.5	[4]	
Chepsiow Racecourse	Doque		0.377	(0.403 )	68.2	(69.9 )	12	(18)	٠.
CLS	Refest	Dec		(10.5 )	8.8	(8.7)		[5.75]	<u> </u>
Concurrent Techs	AM		0.3841	(0.559)	0.61L	0.77]	الم	(82)	_,;
Crean (James)	Dink	Dec	2L3L	(2.281.)	69.61	(14.71.)	2.35	(8511)	200
Culter Holdings	lacce	Dec	0.5271	(0.465)	17.87L	(16.85)	-	(3.25)	
Desire Petroleum	AM	Dec	7.91L	(0.047)	18.181	(0.1 )	-	61	Ξ.,
Gencar Minute	Min	Dec	2791	(0.14B)	4.29L	(0.21)	-	(-)	_
Greycool	ReEst	Mar	9.4	(12.8 )	8.7	(10.6)		(1.5)	
Highbury Hoose	Hedis	Dec	1.67	(0.278 )	1.7	(L1)	0.25	(-)	
FEL	Unglid	Dec	3.77	(2.31)	7.15	(4.71)	1	(0.75 )	
lat Greegy	QHE .	Dec	8.91	(7.35)	10.21	(10.68)	5.1	(4.7)	
London Securities	軍	Dec .	1.57	(0.732)	28.3	(9.9)	2	(2)	4
Longbridge Intl	All	Dec	0.712	(0.533)	11.77	(11.15)	5.5		-1-
Mainemey E	Con 8g	Dec	8.98	(4.25 )	25.51	(12.88 )	2.16	(1.27)	7 1
Mid-States	Dist	Dec		(6.18L )	3.2	(11.3L)	0.48	(0.48 )	₹.
Peal Hotels	AN	Feb	0.754	(-)	10	(-)	1	(-)	<b>.</b>
PolyDoc	AIN	Dec	0.981L	(1.53L.)	4.9L	(8.24. )	-	(-)	4
Questor VCT	MCG	Jant	110.1	(107.6 )	1.91	(259)	1.9	(2.2675	Ī
Radamec:	雎	Dec	0.454	(1.37 )	1.6	(5.5 )	1.25	(21)	1.
Reunion Mining	Miles.	Dec	5.51	(4.58L)	121	(10.5), 1		(-)	, 
Riva	SoCom	Dec	0.403	(1.34 )	0 1L	221		<del>( )</del>	-
Rogby Estates	RoEst	Jan	8.2	(3.79 )		(13.8 )		(2.86 )	-
Smirield	Trens	Dec	0.113	(0.803 )	0.2	(0.9 )		4 1	6.
Seascope Shipping	Tres	Dec		(3.06 )	37.34	(38.43)	15		
Servomex	噩	Dec	1.78L	(2.95)		(20.3)		(9.5 )	٨
Securit (J)	Poleg	Dec‡	171.0	(150.2 )		(9.B)	4.785		_
Testo	FdDr	Feb	842	(745 )		(7.97 )		(3.866 )	
Tie Rack		Jan	9.251	(5.0B)	15.75L			(20)	•
Tontay & Cartain		Dec	1,5	(1.67)		(6.2)	0.5		e .
Towny Lawn	SpOth	Dec	4.31	(2.98L)	28.31		_	(-)	- VII
Yorkshire Group	Chem		1.59	(26.3 )		(40.9		(8.6 )	. 4
Membley .	唐	Dec		(9.42)		(11.9)	5.5		-
							_	_	

## high interest multi-currency offshore banking THE SINGER & FRIEDLANDER MONEY MARKET CURRENCY ACCOUNT ■ Based in the Isle of Man -To Stager & Princilander (lies of Mani) Ltd. S&F House, 12-14 Pidgeway Street, Douglas, lets of Man &t 108, Stitch teles. stable, well-regulated, discreet Exceptional interest linked to money market rafes Please send me your brochure on the Money Market Gross income paid quarterly Optional American Express Gold Card

Free Sterling and US Dollar cheques

Simple currency switching

■ Competitive exchange rates

Free standing orders and Direct Debits

#### **DIRECTORS' DEALINGS: Buying at Tarmac** purchasing 15,000 shares at 137p. Pre-tax profits tell to 68,41m from \$7,57m even though the Regent Str



Transactions in own compani Apr 6 to Apr 9 1999

HSBC Hidgs

Churchill China

United News & Media

Euro Sales Finance PLC

Rathbone Brothers Pic

Sales after exercise of option

MITTE Group

Granade Grou

Smith (David S.)

Buying continued at Tarmac between April 5-9 where non-executive direct red buying on the March 17 saw a 14 per cent rise in pre-tax prof Scularly well. The company is abo seleci with some optimis le bid rumburs are circui Hamleye finance director John Foster

relidence in the compan ntly in spite of a furbulent year br

> Value No of (E'000) dir

> > 76

4,979 4.800

1,240,000

127.873

86,000

10.000

100,000

16,000

537,500

713,095

6,657

1.141

Media & Photography 6,400

Putes & Brownstes 4,378,637

**Roal Estat** 

13 per cent but perhaps there is a feeling that the problems have been

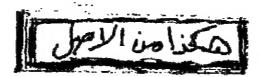
ed a record day's trading

shares on the April 6. They included Michael Ingall, chairman, who sold 17,500 shares, and Poy Monte, chief executive, 20,000 shares both at 773p. Rathbone ed pre-tax profits rising to 218 from £10.8m on March 30.

	Stare price (pe
-	•
1.1	MIN.
<b>W</b> -13	
	<u>*************************************</u>

War 17 1999 C.E. Broc boogst 20,000 at 116p @ Apr 4 1999 J.P. Parayre

Sales after exercise of o				_
Company	Sector	Shares	Value (E'000) d	No of rectors
Schroders	Speciality Florancial	56,250	690	1
lays	Support Services	184,480	1,283	1
Serco Group	Support Services	42.833	610	. 2
techases		,		-
spiece (t)	Construction	40.000	66	1
ermuc	Construction	48,000	50	1
cottish and Southern Energy	Electricity	8.000	45	2
netrad	Bectranic	100,000	47	_
KITRISC	Englacerion	30,000	29	1
iniets (S)	Food Producers	100,000	_	
obal Group	Food Producers		38	1
T Foods	Food Producers	250,000	.34	1
entrica pie	Gas Distribution	30,000	18	1
ernieys Group	General Retailers	100,000	110	1
Mar Greenbank		15,000	25	1
ix Insurance Holdings Pl	Household Goods	50,000	26	1
Sepandent Insurance	MSW BOCK	72,509	76	. 2
	Insurance	103,544	277	3
imporm Demutualisation IT		20,000	18	1
codhead Group	Media & Photography	98,332	29	3
nith (Devid S.)	Packaging	30,000		-
dates & Agency Holdings	Real Estate		32	1
gent inns pic	Puls & Breweries	5,000	23	. 1
A Technology	Support Services	10,000	18	1
ooks Service		13,118	45 .	2
nd Clear	Support Services	30,000	33 -	
	Support Services	250,000	83	- 1
agecoach Holdings	Transport	7,410	16	



carried through the open window and a shaft of

sunlight played upon the

sprung and I was in one of

those moods that makes a

When James glided into

"I am springing into action

"To everything there is a

So it has been reported,

season and a time to every

engaged again?" I shuddered, as I view

engagements with all the

enthusiasm of a small boy

facing a kiss from an aged

"Not since last

month for doing so?"

Wednesday, sir."

unt. "I'm not engaged at

The cloud lifted. "Good.

the urge to speculate in the

stock market. Is April a good

"Mark Twain remarked

That would seem to be all

"He added that the other

dangerous months are July,

January, September. April,

June, December, August and

November, May, March,

"Did he? Well, Ginger

the time to, what's that

Flak-Norton thinks now is

phrase? Carmen Miranda?"

"Carne diem. The poet

excited about the investme

told me all about it

profit potential of

difficult to justify by

possibilities of the newt. He

"Precisely, Ginger is very

"I think he meant the net,

sir, that October is one of

the peculiarly dangerous

months to speculate in

stocks."

right, then.

Horace, sir."

Romance is out, James. I feel

mountains and help old

ladies across the road.

WEEKEND INVESTOR

#### **WALL STREET**

## Unfashionable cyclicals stage an impressive return to form

And the Dow sets a succession of records, too, reports John Authers

Wall Street decided to bet on a recovery in the internatonal economy this week. In series of announcements at made the dearly beloved Jones Industrial Averege begin to look really quite ip to date again, several of the largest and most deeply infashionable "cyclical" docks made an impressive eturn to form.

The Dow, while still the nost closely followed stock ndex in the world, has for years been regarded as an machronism. Arguably, it joes not sufficiently emphasise the importance of modera high-technology industries, while still having more than its fair share of the large industrial manufacturers that were the backbone of the US economy earlier in this century.

The emphasis on manufacturing did it no harm this week. Instead, it surged to a succession of records. After starting the week at 10.173.84, it advanced to 10,462.72 by the close on Thursday, setting four successive records in the process, before giving up a little fround yesterday morning it was a reassuring casis

from the continued frenetic speculation in internet stocks, this week highlighted by sudden absurd rallies in regional banks which announced they had launched web sites. Online banking is a costlier bustness to enter than online proking, something investors seem not to understand. Caterpillar, which makes

arth-movers and other beavy equipment, was one of the most impressive Dow stocks although it also surrendered a little ground yesterday after announcing profits. But several other ames from the Dow's list of

International Paper, the largest US paper manufacturer, reported a slight recovery in profits on Tuesday and combined it with an optimistic prediction that price rises it introduced recently will be sustained Its share price gained more week. Alcoa, the largest aluminum manufacturer in the US, and also a Dow constituent, surged to an all-time high, gaining almost 30 per cent. It is now up more than (40 per cent for the year. Du Port, the nation's larg-

st chemicals manufacturer, ras up almost 20 per cent for the week. Boeing, the world's largest aircraft maker, which was plagued by problems last year. announced a significant bounce back in its profits

Dow Jones Ind Average 10,339.51 + 10.411.66 +



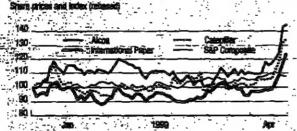
Caterpillar: really pulling its considerable weight in the market

and gained almost 20 per cent. All these companies had underperformed the Dow over the past few years as excitement centred on the higher-growth industries. such as technology and financial services.

What all of these stocks reliance on the global economy. If economic activity slows, then so will the command for their products. All of them are large exporters. Their dramatic rebound this week indicates a sudden shift in sentiment on Wall Street about the prospects for recovery in the regions of the world that have suffered the most economic pain in the last two years, notably south-east Asia

This makes sense, as regulators across the world have

shown a concern to reflate in recent weeks, cutting interest rates, Jim Paulsen, chief economist at Wells Capital Management, said: "The cyclical leadership in the past week is certainly reminiscent of the market action



spurt globally, and reflation

But he added that most of the cyclical forces towards reflation came from policymakers, while secular forces such as the continued downward push on prices for

business exerted by new

technology - still pointed

towards lower inflation. He suggested clear upward moves in global commodity prices would be needed if the cyclical stocks were to maintain their leadership. But, with the significant exception of oil, few commodity prices have yet shown any obvious strength this year.

The sad thing for cyclicals is that many in the market would prefer not to see them in a position of leadership. Reflating commodity prices and a recovery in global demand generally mean higher interest rates, which would be terrible news for stocks.

A continuation of the benign, low-inflationary environment, where no amount of new employment that would occur if there can push up prices, would

were to be a stronger growth suit Wall Street much better.

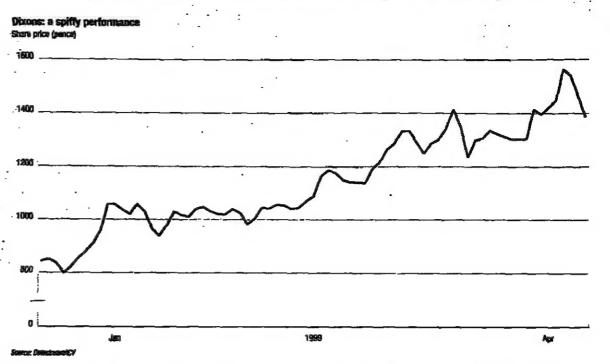
munication among the technologically-literate. for a few. There are many prominent companies in America." "Those will be the ones." "I should not advise it sir.

While the information possibilities of the net are commercial operations is unproven. Many shares trade at prices which are early. Dixons was the fundamental analysis."

ONLOOKER PHILIP COGGAN

# Topping time to have a flutter

A sudden urge to speculate in the stock market is one thing. The internet is quite another



Now, James is a valet among valets and a deuced clever chap. But he can be a bit of a stick in the mud when it comes to new ideas. I remember his expression when he first saw my marcon-and-indigo

cummerbund. So. I let the matter pass and waited until I had lunch at the Drains club with my old friend, Spiffy Protheroe. who was something in the

cocktails to prepare one for a venture into the market. 'James." I said, as I settled myself into an armchair, to call my broker."

quarter of the year."

That settled it. As I

sauntered back from the

club at 5 o'clock, 1 reflected

the world like a good lunch,

a few games of billiards and

that there was nothing in

bring the telephone. I wish "Alas, sir, they will be

Even Warren Buffet, the distinguished US investor, is buying in London, having despaired of finding value in America'

"The net, that's the ticket, Buster," he said. "Dixons has a free internet service called Freeserve and they are thinking about floating it on the market soon. I can probably get you on the list

"James says the net fellows don't make any money." I said: ducking beneath a flying bread roll. "How old-fashioned, They

don't make any money as make lots for the founders and plenty for investors smart enough to get in best-performing share in the FTSE 100 index in the first

"Dashed inconvenient. At just the time most chaps will be back from lunch, as well." "And thus the whirligig of time brings in his revenges.

sir. I took the liberty. however, of purchasing a laptop computer and modern. I thought you might wish to place your order via that medium. "Topping, Can't be too

difficult, can it? That Bill Gates fellow looks like he's Nevertheless, I looked uneasily at the contraption. "Lot of buttons, what?"

Yes, sir. I have left the manual and the web site address of the online broker on the table. I shall leave you to log on."

"Er, right ob." I pressed a brightly lit button tentatively and the machine bleeped. "Error," it said, "An unauthorised application has

Half an hour later, James re-entered the room, bearing a large whisky and soda. Was sir successful?"

"No, James. I got only as far as opening the manual. I sighed. "I feel like that Russell chap." "Bertrand, sir. Machines

are hated because they are hideous and loathed because they impose slavery."
"Old Bertie was on the

mark there. Perhaps the net is not the thing after all. So, James, what would you

'Cyclicals, sir." "Cyclicals? What on earth are cyclicals?" They are companies

which are exposed to the economic cycle, sir, such as chemical manufacturers. engineers and housebuilders. Their shares have been depressed for a long time by the strength of the pound and the weakness of the UK economy. But, thanks to a series of interest rate cuts by the Bank of England, investors have started to take a much more sanguine view of the outlook. Shares of cyclicals have started to recover, since they are expected to gain

proportionately more benefit from any upturn."

the boat?" "There is always that possibility, sir. But the ratings afforded the cyclical stocks are well below those granted the more glamorous seriors Construction and building meterials stocks still trade on a price-earnings ratio of less than 14, whereas the pharmaceuticals sector commands a multiple of 48. There is still plenty of scope for a narrowing of that

differential."

It was all Greek to me although James understands these things. He eats fish, which is good for the brain

"But are there any risks?" inherent to the market. The economy might not recover as quickly as many experts now hope. And there are long-term economic forces such as globalisation, which may make it difficult for manufacturing companies to earn the levels of profit they achieved in the past."

James was warming to his theme. "But the low ratings of cyclical stocks offer investors the margin of salety that Benjamin Graham, the founder of security analysis, recommended. And a further level of comfort is that the UK appears to be one of the cheaper developed stock markets; even Warren Buffett, the distinguished investor who was a disciple of Graham, is buying in London, having despaired of finding value in the US."

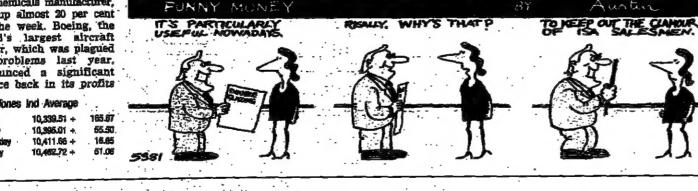
"James," I said "Say no more. You have once again hit the nail on the proverbial. I shall buy a cyclical whatsit in the

"Very good, sir." "And James ..."

"Remove that machine, will you?" "I took the liberty of

purchasing it on trial. I shall return it to Dixons in the morning when I am depositing your cummerbund at the nearby charity shop." I opened my mouth to

protest but he had left the philip.coggan@ft.com.



#### THE LONG VIEW BARRY RILEY

## The mad banker theory

Bears continue to preach ruin instead of enjoying their good fortune

For those who still bother with such statistics, the price/earnings ratio on the IIS companies are on a Standard & Poor's 500 index borrowing binge (gross has risen above 40. The dividend yield is scarcely above 1 per cent. Similar ratings proved hard to justify in Japan in the late 1980s. Wall Street's stock prices, too, have broken free of all historical constraints -

1-1 for the time being. In a great bull market, rational analysis can become prices always go up. You " must, say the bulls, invest in America's great growth companies, almost at any price: get in, or at any rate get indexed.

The imminent first-quarter results season will not. remotely justify the recentsurge in prices to well above 10,000 in terms of the Dow Jones Average. True, Wall Street analysts have edged their long-term annual earnings per share growth forecasts up to 16 per cent, but this is surely a reaction to the surge in the indices.

There is little independence of judgment here, and it is temptingly easy to represent the Wall Street bonanza as a collective conspiracy. Some cynics even say we are in a "Goldman Sachs" market because the imminent. dotation of the investment

successful the second time around. More significantly, issuance of corporate bonds has doubled in two years) and are retiring equity at an annual rate of nearly \$200bn To the annoyance of the

Securities and Exchange Commission, they are also fiddling their accounts. All this is designed primarily to leverage the value of executive stock options and with great success because, if you earned \$50m in 1998, you came only 17th

robustly. Two years ago, I noted the penetrating views of Andrew Smithers, an independent economist, or the mis-accounting for US stock options (US earnings per share often are overstated by 5 to 10 per cent). His analysis was spot on: but, in this mood, the markets are not interested in

truth in reporting. Now, there are dire new warnings from the group of unreconstructed monetarists at the economics boutique Lombard Street Research whose managing director. Tim Congdon, attacked this

The focus, arguably, should be on how to make money out of the century's greatest bull market, not to fret about how it will end

in Business Week's list But risk levels are being increased.

Conditions are not yet quite so extreme in the UK, where the average p/e is 26, which is why London is being touted as offering "value". Yet, the p/es in international growth sectors such as pharmaceuticals and telecoms are often more than 50.

Amid the boom, though. the City of London's bears continue to grumble

newspaper last Christmas for choosing Alan Greenspan, the US Federal Reserve chairman, as 1998 Man of the Year, Lombard Street this week brought the 1970s guru Gordon Pepper, a non-executive director of the consultancy, out of semiretirement to suggest that the Fed is dangerously destabilising the US

A more elaborate exposition of the "mad central banker" theory of financial ruin has been published by still another City economist, Peter Warburton\*. He argues that the explosive growth of the bond and derivatives markets has channelled inflation into the securities markets; central bankers have looked the other way. at declining goods price inflation, while the securities markets have economic reality.

Warburton says that the financial crises of 1994 and 1996 gave early warnings of the kind of final meltdown that will be triggered within a few years (before the end of 2003, anyway) by some uppredictable event. Pepper explains how the immediate economic damage from wealth effects and loss of confidence could then be transformed into the long-term downwards spiral of output and prices that is debt deflation, which has been evident in Japan through most of the 1990s.

banking sector's balance sheet. Losses from bad debts and asset price collapses can erode equity, and thus cripple the ability of banks to make new loans ~ creating the potential for a disastrous 1990s style contraction in the money supply. The answer in Japan

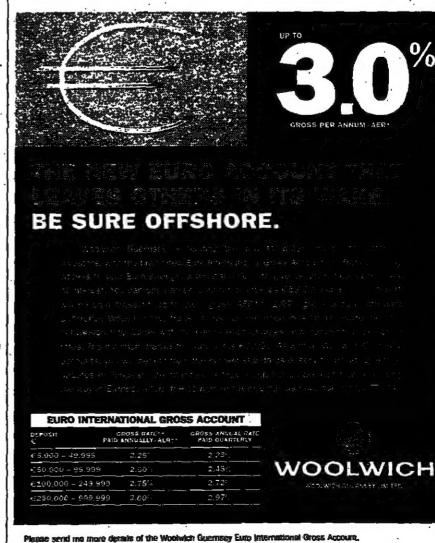
The key to it is the

is for the government to print money. In the US, be for the Fed to realise that it has a problem. The Fed, says Pepper, appears to be trying to offset debt deflation in the rest of the world: but the best service it could provide for the rest of us would be to ensure the stability of the US economy. In today's globalised conomy, the cross-border

important. It can be no coincidence that the S&P index rose only 2 per cent between the beginning of the year and the cut in Japanese February 12, but has risen by 8 per cent since. The next surge will not be a "Goldman Sachs" spike but a response to the latest reduction in euro interest rates. Surplus money from the depressed economies of Asia and Europe is being drawn into the booming dollar markets, where equities only ever go up in price and bonds yield more than practically anywhere else in the developed world.

missing the point, however? Disbelleving UK fund managers have made a costly error since 1995 in ignoring the Wall Street. boom. The focus, arguably. should be on how to make money out of the century's greatest bull market, not to fret about how it will end. The moment to worry will come soon enough. Debt & Delusion, Allen Lane, Penguin Press, £20.

Are the City's doomsters



#### FT WEEKEND

The allied bombing of the former Yugoslavia seems to be slow in bringing peace to the Balkans. So il, by any chance, the bombing should fail to bring peace, the next question - and it's a big one - will be what to do about the refugges.

Britain's record on asylum seekers, unfortunately, does not inspire much confidence in the goodwill of its rulers towards the dispossessed and persecuted of other countries. What is more. the new immigration and asylum hill now going through parliament is designed to be even more economical with

The first surprise is that much of the detail of Britain's asylum policy is available for inspection at the Home Office site on the From here you can get to the home page of the immigration and nationality directorate (homeoffice.gov.uk/ind/hpg.htm) and from there to the many pages of instructions for officials writing in reply to asylum seekers (homeoffice.gov.uk indadic.htm).

Of course, there are some confidential pages which remain out of bounds to the general public. Even so, the accessible

## Gimme shelter, but please don't give me asylum

lan Davidson finds an added reason to wish for peace in the Balkans as hapless refugees might feel British policy is less than creditable

material reveals a surprising amount about Britain's asylum policy, including elements that are less than creditable. in its white paper preceding the bill, the government said: "The UK has a long-standing tradition of giving shelter to those fleeing persecution in other parts of the world. We will meticulous fairness our obligations under the 1951 Convention Relating to the

But anyone who has looked seriously knows this is a asylum policy, under this government as under its predecessors. If "meticulous fairness" operates, it is ultimately through the courts of law, and only for asylum seekers who can get that far. mistakable objective of the Home Office is, as far as possible, to deny asylum; by

refusing to grant it in the first place; by arguing against it before adjudicators; and even by appealing against favourable adjudication. In some cases, including many which are manifestly deserving, asylum is only granted after years of struggle against Home Office

The web site contains an

intriguing section which

instructs officials how to write a letter refusing asylum, including 12 pages of standard paragraphs which it advises them to use as far as possible. This is ostensibly for the sake of consistency; and yet many of the paragraphs contradict each other. Here's a good one: "The Secretary of State noted that you were able to obtain a properly

issued passport to leave [your] asylum seeker. indicated that the authorities have no interest in you." In other words, the claimant has not been

persecuted and does not deserve

Note that the Hame Office never uses the word "persecute"; today, the correct expression is, take an interest in". In the same way, Home-Office-speak never

country, or alternatively because he was too slow. For inspiration, the letterwriters can draw on country assessment reports (homeoffice.gov.uk/ind/ cipul.htm). Unfortunately, many refers to "torture", the correct term is "alleged mistresiment".

too quick to leave his own

and some even misleading.

of protests by outside exper

the human rights problems

Last year, the reports on Kenya

tinnas aeriously to underst

But the letters of refusal get

An asylum seeker can be discredited for being too quick to leave his own country, or for being too slow

But the opposite argument is used on the next page: "The Secretary of State has noted that and Turkey had to be withdrawn you sought to enter the UK using ments. Your actions in doing so have seriously undermined the credibility of yet available on the web) your claim to be a genuine

Similarly, the letter writer can choose whether to discredit an

are adapted to real-life

For example: "You claim you were beaten and burned with an iron bar. You claim you hid in Turkey until you travelled to the UK. Taking into account your appalling lack of credibility, the of these reports are inadequate, Secretary of State considers that in fact these wounds were inflicted at your request in an

> claim." (The Medical Foundation commented that the person in uestion had "100-plus scars on his back from burns".) Sometimes the Home Office decides that the victim is really

attempt to strengthen your

for misrepresentation as a result Bulgarian, a member of an ethnic minority, the Secretary of State The new version on Turkey (not considers that "as a member of an illegal organisation, the terest shown in you by the authorities was to be expected". Nevertheless, the nant could count on "a even more intriguing when they

criminal. In the case of a

and properly constituted

judiciary". An Algerian member of the fundamentalist Islamic movement Front Islamique du Salut, who left Algeria to avoid conscription, was told that he had provided no ideological basis to explain your unwillingness to undertake military service". Moreover, the Secretary of State was of the opinion that military service in Algeria did not entall any duties "which may be idered to be contrary to the basic rules of human conduct or, established principles of international law".

The 1998 human rights report by the US State Department said that the Kenyan government's human rights record had deteriorated, with serious

problems in many areas. But the Home Office letter of refusal to a Kenyan stated categorically that "the Secretary of State does not accept that to persecution, harassment or victimisation due to their political opinion, ethnic background or for any other reasons detailed under the 1951 United Nations Convention" My conclusion? Let's hope the bombing brings peace.

# Heads together for Einstein

At a party in London an influential group hatched a plan for a new highbrow radio station. Can it be pulled into reality, asks Ben Rogers

scheme to start a new magazine or paper. The plan to set up a new highbrow radio sta-

together, add a dash of alco-hol, and it won't be long tion occurred, true to tradibefore they ferment a tion, at a party – on this scheme to start a new maga-sine or paper. The plan to set mas get-together. Gill was oaning the decline of meeting of supporters has been held and large done-

> Indeed, Gill reports that he and his friends have been amazed by the "quite remarkable" level of public

> been made for a licence to set up a national digital channel, to be received on the new and, for the time sets. But All and his friends are adamant that what they

Radio, Virgin and Classic the Radio Einstein Founda-FM.

Gill is drawing up a bustness plan in preparation for a bid to the Redio Authority later this year.

When Ali first wrote about the plans in the London Evening Standard, he pres-ented it as a response to the "dumhing down" of Radio 4, now "horribly stupid and dreary". This "itself was a reflection of the demagogic New Labour cultural policy". George Walden, the colum-

nist and former MP, writing in the New Statesman, similarly described Radio Binstein as an alternative to the "all-devouring, arrogantly populist, anti-intellectual, feelified middle" that is, he claims, the BBC. Since these outbursts, however, those behind the station have been keen to stress that they do not want to rival BBC

The Einstein committee says it wants a station with ture" includes cinema, television, books, dance and music, as well as science, education. One model is supplied by Arte, the Franco-German TV channel devoted to arts and cultural events, another by the American national public radio networks which Ali contends

Most of the schedule would be devoted to talk, plays and documentarie although afternoons might be given over to music porary music of the sort that Andy Kershaw was so good at disging out". Three news programmes a day are nned, with an em on European and interna-tional affairs. All suggests the station might be able to entar into an agreement with American National Public Radio to pool

The station will not be percial. The intention is to set up a charitable trust,

tion, based on endowments. (Lord Gowrie, a former head of the Arts Council, has agreed to act as chairman.) This would pay for day-today running costs. Additional funds would come from private subscriptions. from 55 a month upwards.

But is there room for such a station? You don't have to agree with Ali's or Walden's dark views about the BBC to

The station was first presented as a response to the 'dumbing down' of BBC Radio 4

think so. Britain supports newspapers. TV channels

multiply like bacilli.
British radio, however, still offers a relatively narrow range of choices, especially at the upper end of the market. If you don't want to listen to a rerun of The Archers on Sunday morning (Radio 4) and are not in the mood for classical music (Radio 3), you had better switch off.

The sort of station that Radio Einstein wants to be will only appeal to a minor-

ity - but potentially a rich and sizeable one. The British public is better educated and more cosmopolitan than ever before; the sort of sudience for which it wants to cater is growing not shrinking.

The promised coverage of European politics and cul-

ture would certainly be wel-Radio Einstein, though, has a difficult hill to climb. It is not at all obvious where the backing for the station

would come from. American public radio is hardly a good model. The British are, famously, less willing to donate and subscribe than Americans and, in this instance, with the BBC already providing a public service, they have less res-

and broadcaster, originally named as a backer, is far from convinced that the staof expertise and money would be required and I can't see where it would

Apart from serious doubts about whether a non-commercial station could support itself, another grave obstacle stands in the way: the Einstein committee's ambition for a national fraquency. The Radio Authority insists there is none available. Nor are any of the frequencies over which they

have control likely to

A London frequence would, says Ali, give the new station a "narrow base and a claustrophobic, métro politan feel. Digital an internet broadcastin reaches only a tiny audienc The idea of setting up pirate station in Ireland off the English coast ha been considered but di

Gill admits that Radf. Einstein might have to stan with a combined digital an internet channel. But he anhis fellow plotters have nor given up hopes of buying into an existing user – Jam FM? - or even getting a ne frequency relea ed. It is go erally agreed there would t space for a new national ac vice if the BBC were force to adjust its frequencie: That would involve gover:

ment intervention. take this step - Ali claims is open to persuasion presumably, have to cor pete against rival bidder And victory would not come cheap. Up to now, the national frequencies have heen allocated on a pure financial basis: the highes

All of which serves as reminder there is a big gap between plans batched at





# Lousy times facing the boob tube

Clare Young flees the fixations of England for Italy, but finds she just runs into a new set of obsessions

fleeing from England to live shroad was to escape British house prices and, worst of

feeling that descends every time two or three parents are gathered in a room and cation debate begins; or the boredom that takes over as options are discussed all

Well, how naive I was to imagine that Italy would ever provide an arcadiz without such obsessions.

Thankfully, my grasp of sidestep parental concerns regarding education - if

One of the reasons for giazz is dominated by elderly men in camel coats, one hand linked through the arm obsessions: talking about of a fur-clad spouse, the football (in its real and fan other clutching a radio tasy forms), fluctuating broadcasting the football commentary.

The younger men have I grew to dread the sinking learnt to be more subtle and wear an earplug when accompanying their girlfriends - presumably having tucked their radio into the back pocket of their jems but there is no hiding that secondary school transfer look of feigned interest in the world beyond the goalposts on his face. And the pent-up fury at his indifference on hers.

A world without obsessions? Forget it. They may be in a different language or

there's no escaping them. Mind you, this week has they do exist. But it is diffi-been a bad one. The children and round its walls, where cult to avoid the football. had head lice. This might be you are shadowed by serie. cult to avoid the football. had head lice. This might be you are shadowed by serie. you had as many children as Even in a place as bourgeois no big deal in London - but electric, three-wheeled I had then your mind would and refined as Lucca, the in a world where there are vehicles that suck up dog be on other matters." (This like to discuss secondary

(municipal) health detectors check your offspring every term, where, if head lice are found, the children are sent bome from school in disgrace and forbidden to return without a clean bill of health, it is crushing.

We now know what it is to suffer the shame of being the only family in the town with pidocchi - somehow smuggled over to us by visiting English friends. We spent an entire day trying every which way to get rid of the creatures and even then had to resort to lopping off great tresses of hair. And we still have to return to the consume health office next week to be checked all over again.

I shouldn't have been sur-Stallan is so crude that I can in a different form but prised. This is the town where every inhabitant power-walks or jogs round Sunday afternoon passey no head lice, where comme mess; where rubbish bins

throughout the morning four, five, even six times. Turn your back, and the There are teams of cor

terra workers collecting leaves even as they fall from the trees. And there are the interfering women - every woman of child-bearing age or over spends her day looking out for other women of child-bearing age in order to deliver a lecture on why her children are not wearing enough clothes, sensible shoes, sucking dummies, in bed, out of bed, sitting down, ... qu gaibaste

Whatever your child is doing, the interfering woman would do it differently, for which read "bet-

My riposts to this, loosely translated, is: "Madam, if is, of course, not entirely school transfers?

confused at the barrage of Italian blasting at me and turn away antiling weakly while my whole body

But above all, there are bosoms. Italian television is fixated with them. Every advert features scentily clad giris. A popular prime-time mer and Larger) in which a team of svelte younger women with hig hoobs competes sgainst another team of older, more curvaceous women with even bigger

They set each other challenges, all of which demonstrate, to the delight of a salivating male audience, how ell-formed their bodies are

Places, please, is there anyone out there who would

